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that drive
conversations—and your
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for Any Audience, visual
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storytelling experts
Giants And Candidates Lee
Janine Kurnoff and Lee
Lazarus leverage decades
of experience helping

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executives at the world's
top brands—including
Facebook, Nestle,
Accenture, and
Marriot—bring clarity and
meaning to their business
communications. Whether

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*you're building a
presentation, crafting a
high-stakes email, or need
to influence decisions in
your next meeting with an
executive, Everyday
Business Storytelling*

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*offers an insightful
exploration of how to
develop compelling
business narratives.
You'll discover how to use
a simple, repeatable
framework to choreograph*

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your ideas, data, and
insights into an
authentic, persuasive
story. You'll also find
clever visual techniques
to help humanize your
stories and build an

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emotional connection with
Serious Recruitment And
your audience. Just a few
Search Business Owner Who
of the things you'll learn
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include: The science
Clients And Candidates With
behind why storytelling is
Linkedin
the most effective way to
trigger emotion in an

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The four signposts of
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expert headlines that
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Everyday Business
Storytelling is an
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making your communications
stick in the minds of your
audience and drive change.
If you're a busy, talented
businessperson responsible
for presentations, one-
pagers, emails, or virtual

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meetings, this book is for
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you.

Search Business Owner Who
Anastasia spent her life
Wanting To Attract A Push Of
longing for an escape.

Clients And Candidates With
Now, she will spend every
waking moment searching
for a way back. After a

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brutal childhood left her
with both physical and
emotional scars, Anastasia
has fought for years to
put an end to the
nightmares. It's with him,
the boy next door who is

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now the man she cannot
live without, that she can
finally hope for a happy
ending. But in Anastasia's
world, hope is a very,
very dangerous thing. When
she is kidnapped and

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*dragged into a perilous
world, Anastasia discovers
that her nightmares are
not figments of a broken
mind, but rather
premonitions of her harsh
new reality. In a world*

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*plagued with dark magic
and monsters determined to
tear her apart, can she
fight her way to freedom
even though the only
person who ever believed
in her is a world away?*

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*Grab your copy today and
find out what happens when
you stop letting others
define you. Please note:
This series contains
darker elements, including
explicit language,*

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mentions of abuse, and
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torture. It is not
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intended for anyone under
Wants To Attract A Rush Of
the age of 18. This is the
Clients And Candidates With
first book in a completed
LinkedIn
five-book series. It is
perfect for anyone who

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Storytelling has come of

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age in the business world.
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Today, many of the most
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successful companies use
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storytelling as a
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leadership tool. At Nike,
linked
all senior executives are
designated "corporate

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*storytellers." 3M banned
bullet points years ago
and replaced them with a
process of writing
"strategic narratives."
Procter Gamble hired
Hollywood directors to*

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teach its executives
storytelling techniques.
Some forward-thinking
business schools have even
added storytelling courses
to their management
curriculum. The reason for

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this is simple: Stories
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have the ability to engage
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an audience the way logic
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and bullet points alone
Clients And Candidates With
never could. Whether you
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are trying to communicate
a vision, sell an idea, or

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*inspire commitment,
storytelling is a powerful
business tool that can
mean the difference
between mediocre results
and phenomenal success.
Lead with a Story contains*

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both ready-to-use stories
and how-to guidance for
readers looking to craft
their own. Designed for a
wide variety of business
challenges, the book shows
how narrative can help: *

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Define culture and values
** Engender creativity and*
*innovation * Foster*
collaboration and build
*relationships * Provide*
*coaching and feedback **
*Lead change * And more*

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examples from companies*

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*like Kellogg's, Merrill-
Lynch, Procter Gamble,
National Car Rental, Wal-
Mart, Pizza Hut, and more,
this practical resource
gives readers the guidance
they need to deliver*

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stories to stunning
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counterintuitive--but
highly practical--guide to
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the motivation to achieve
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great things. It's
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comforting to imagine that
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superstars in their fields
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were just born better
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equipped than the rest of
us. When a co-worker loses

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*20 pounds, or a friend
runs a marathon while
completing a huge project
at work, we assume they
have more grit, more
willpower, more innate
talent, and above all,*

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more motivation to see
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their goals through. But
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that's not at actually
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true, as popular Inc.com
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columnist Jeff Haden
proves. "Motivation" as we
know it is a myth.

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*Motivation isn't the
special sauce that we
require at the beginning
of any major change. In
fact, motivation is a
result of process, not a
cause. Understanding this*

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*will change the way you
approach any obstacle or
big goal. Haden shows us
how to reframe our
thinking about the
relationship of motivation
to success. He meets us at*

our level--at the beginning of any big goal we have for our lives, a little anxious and unsure about our way forward, a little burned by self help books and strategies that

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Haden takes the mystery
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proving that success isn't
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about spiritual awakening
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or a lightning bolt of
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inspiration --as Tony
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Robbins and adherents of
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The Secret believe--but
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Haden has consistently

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month to his posts,

completed a 107-mile long

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lost 10 pounds in a month.
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uniquely-qualified; it's
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possible for any person
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who understands the true
nature of motivation. Jeff
Haden can help you

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*transcend average and make
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lasting positive change in
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your life.*
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the start-up to scale-up
process, developed with

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reader feedback from "one
of the more unusual
ebook...experiments of the
year" (ThinReads) Wharton
professor Ian C. MacMillan
and Dr. James Thompson,
director of the Wharton

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love approach that
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successful social
enterprise launch in the

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uncertainty conditions
typically encountered by
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used their own systematic
framework to publish The

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Entrepreneur's Advisory
Group, and nearly 300
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years' combined experience
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developing and studying
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social enterprises in the
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field across Africa and in
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how to frame and scope the
venture, determine what it
will take to actually
deliver a sustainable
enterprise, identify the
key assumptions that have
been made, and design

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alumni databases to create
a list of target
employers, contact them,
and then secure an
interview—with only two
hours of effort. Avoiding

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focuses on the critical
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countless voices flooding
them with messages, most
people have become highly
skeptical and guarded by
necessity. As a result,
communication is much
harder than ever before.

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Despite the unprecedented connectivity enabled by modern technology, we are far less likely to trust and to invest the time needed to build strong relationships. How can we

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use technology to reverse
this trend? A

groundbreaking new branch
of artificial

intelligence—Personality

AI—may be the answer.

Combining traditional

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machine learning, data
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analytics, and behavioral
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psychology, Personality AI
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helps professional A Rush Of
communicators tear down
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walls, establish trust
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with their audiences, and

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win more customers.
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whose success hinges on
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teams. Authors Drew
D'Agostino and Greg
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AI
and machine learning to
grow faster and

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Personality AI is, how it
works, and demonstrates

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its practical applications
in both life and business.

This book: ? Explains how
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to understand personality
types in various contexts,
including sales,
recruiting, coaching ?

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Understand People and Win
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authors provide the secrets to building
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a successful recruitment system that
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they've learned through years of
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experience working with fraternities at
universities from coast to coast. Learn
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motivation techniques, organizational
strategies and leadership principles.

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innovative People Operations comes a
groundbreaking inquiry into the
philosophy of work -- and a blueprint

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for attracting the most spectacular talent to your business and ensuring that they succeed. "We spend more time working than doing anything else in life. It's not right that the experience of work should be so demotivating and dehumanizing." So says Laszlo Bock, former head of People Operations at

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the company that transformed how the
world interacts with knowledge. This
insight is the heart of Work Rules!, a
compelling and surprisingly playful
manifesto that offers lessons including:
Take away managers' power over
employees Learn from your best
employees-and your worst Hire only

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people who are smarter than you are,
no matter how long it takes to find
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shape the future Default to open-be
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showcase their skills,
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essential questions
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but it raises many
issues that exemplify
the complexity of the
topic. It is not a case
of small versus large
firms. There are small
established firms, small

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family ownership,
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ownership by founder, or
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some type of privately
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These firms also vary
based on how they handle
people issues: structure
versus lack of
structure; the
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functional approach

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The daunting and not-for-
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motherhood is best survived
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Ashley Carbonatto's story
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job. From heart-felt to
hilarious, Ashley's own path
of motherhood has been a

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faith-journey through unexpected ups and downs of learning to re-discover her identity that motherhood tried to strip away. With tales of daily loneliness, anxiety and postpartum along with lessons of growth, self-

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discovery, and friendship,
this book is the guide from
a sister in the trenches
that will meet the everyday
mom right where she's at.
Whether you're a first-time
mom trying to find up from
down and make sense of your

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fire, More Than A Mom will
be your encouragement,
source of humor, and honest

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companion. With a lack of
short cuts and five-star
resorts on this path, this
is the guide for the
everyday mom to find freedom
in the woman she was created
to be as she looks to find
purpose in the mundane &

monotonous tasks that come along with motherhood. Ashley Carbonatto is a domestically underachieving mom-of-three who juggles all the things. She's a gatherer of people, a welcomer to the outsider, a storyteller to the tired,

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and an entertainer to the
downcast. After leaving a
successful career, she re-
discovered her voice and
renewed purpose in
motherhood, but in her own
unconventional way. You need
homemade frosting? She's not

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the one you call. But you
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reflection? Ashley's your
Scratch Business Owner Who
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woman. She lives in
Issaquah, Washington with
her husband & three minions,
and always has a drink in
the fridge for anyone who

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stops by.
LinkedIn is an untapped
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Following six years of being
an Army officer and a
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Gunderson III has just
received his honorable

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discharge. After ten years
that saw him escape from his
small Virginia mining town
to go to West Point and the
US Army, William's dream is
to go to law school and
eventually enter public
service. More than anything,

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William harbors an ambition
to one day assume high
office and wield the power
he feels is abused in
America of today. However,
William harbors dark secrets
and desires that have been
fueled through his time in

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Iraq and they test his
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resolve. Immediately
Switch Business Owner Who
following his discharge he
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faces the first of several
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key decisions. Buoyed by his
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dreams, but still haunted by
the darker impulses of his
killer instincts, Gunderson

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must navigate through this
minefield of decisions. The
correct choices will help
him on his ambitious path.
The wrong choices could lead
to his demise. With more
than 30 possible endings,
you the reader, will decide

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his fate.
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The Holloway Guide to
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to build Azure Arc-enabled
solutions

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to growing software engineering
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teams effectively, written by and for
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hiring managers, recruiters,
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interviewers, and candidates.
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released on April 18, 2019, by the
U.S. Department of Justice. A

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material redacted by the Department
of Justice. The mission of the

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Mueller investigation was to
examine Russian interference in the
2016 Presidential election,
consisting of possible links, or
"collusion," between the Donald
Trump campaign and the Russian
government of Vladimir Putin as

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well as any allegations of
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obstruction of justice in this regard.
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It was also intended to detect and
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prosecute, where warranted, any
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other crimes that surfaced during the
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course of the investigation. The
report consists of a detailed

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summary of the various
investigations and inquiries that the
Special Counsel and colleagues
carried out in these areas. The
investigation was initiated in the
aftermath of the firing of FBI
Director James Comey by Donald

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Trump on May 9, 2017. The FBI,
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under Director Comey, had already
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been investigating links between
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Russia and the Trump campaign.
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Mueller submitted his report to
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Attorney General William Barr on
March 22, 2019, and the Department

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of Justice released the redacted
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report one month later.

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Career Ahead offers a view into the
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real-life experiences of
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accomplished individuals from all
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arenas. The magazine also features
first-hand insights into student life

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along with career tips, inspiration,
and relevant news for young people
and professionals.

We hear plenty about the widening
income gap between the rich and the
poor in America and about the
expanding distance separating the

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haves and the have-nots. But when detailing the many things that the poor have not, we often overlook the most critical—their health. The poor die sooner. Blacks die sooner. And poor urban blacks die sooner than almost all other Americans. In

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nearly four decades as a doctor at
hospitals serving some of the
poorest communities in Chicago,
David A. Ansell, MD, has witnessed
firsthand the lives behind these
devastating statistics. In The Death
Gap, he gives a grim survey of these

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realities, drawn from observations
and stories of his patients. While the
contrasts and disparities among
Chicago's communities are
particularly stark, the death gap is
truly a nationwide epidemic—as
Ansell shows, there is a thirty-five-

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year difference in life expectancy
between the healthiest and
wealthiest and the poorest and
sickest American neighborhoods. If
you are poor, where you live in
America can dictate when you die. It
doesn't need to be this way; such

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divisions are not inevitable. Ansell calls out the social and cultural arguments that have been raised as ways of explaining or excusing these gaps, and he lays bare the structural violence—the racism, economic exploitation, and

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discrimination—that is really to blame. Inequality is a disease, Ansell argues, and we need to treat and eradicate it as we would any major illness. To do so, he outlines a vision that will provide the

foundation for a healthier nation—for

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all. As the COVID-19 mortality
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rates in underserved communities
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proved, inequality is all around us,
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and often the distance between high
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and low life expectancy can be a
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matter of just a few blocks. Updated
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mayor Lori Lightfoot and an
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through Azure Arc. Along
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with deployment, the book
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also covers security, backup,
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distribution aspects. Finally, it shows you how to deploy and manage Azure's data services on your own private cloud and explore multi-cloud solutions with Azure Arc. By the end of this book, you'll

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clients, it explains how to
develop a recruitment
strategy to ensure the
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successfully fulfil the roles
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sourcing strategies is only
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where, is hampered by
poor information and
inadequate
understanding of the
financial risk involved.
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amounts for different
people. A barrage of
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whether graduates ever
get those jobs. Mix in a
frenzied applications
process, and pressure
from politicians for
"relevant" programs, and**

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helps us make cost-
effective choices. Among
the issues Cappelli
analyzes are: What is the
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that enables you to pay
off the cost of college,
especially in a market
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change? Why it may be a
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degrees that will land you
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their ability to graduate
students on time. How
parents and students can
find out what different
colleges actually deliver
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College is the biggest
expense for many
families, larger even than
the cost of the family
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foundation that will help
students make their way
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there is no reason why
progress should be
limited to computers or
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can be achieved in any
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the most important skill
that every leader must
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someone else already
knows how to do takes**

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adding more of
something familiar. But
when you do something
new, you go from 0 to 1.
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“networking.”
Understanding the
contours of your social
network can dramatically
enhance personal
relationships, work life,
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matters, but social
science research has
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**greatest impact on our
personal and professional
lives. As she illustrates,
there are three basic
types of networks, so
readers can see the role
they are already playing:**

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decoder enables readers
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to own their network
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style and modify it for
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better alignment with
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values. High-quality
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connections in your social
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network strongly predict
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satisfaction at work. A
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**is likely to boost the
quality of your ideas, as
well as your pay. Beyond
the office, social
connections are the
lifeblood of our health
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**compiled results from
dozens of previous
studies found that our
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warm, engaging,
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