

The H Factor Of Personality Why Some People Are Manipulative Self Entitled Materialistic Exploitive Why It Matters For Everyone Author Kibeom Lee Published On November 2012

In this authoritative edited volume, leading researchers and clinicians explore the premise that the Five-Factor Model (FFM) of personality is the most useful and comprehensive taxonomy for describing personality and for assessing and describing personality disorders. Although the FFM has already been productively applied to the study of normal personality, it is now proposed as an alternative, conceptually useful framework for understanding personality disorders. This book provides a comprehensive examination of both diagnostic and [psychotherapeutic and other] treatment issues of personality disorders, includes practical guidance for using standardized instruments to assess personality, and underscores the utility of the FFM's dimensional approach for understanding personality and personality disorders.

The General Factor of Personality improves our understanding of the personality structure and the relations between major personality dimensions, as well as major dimensions of the entire non-cognitive sphere of psychological variables. The results of the empirical testing and theoretical evaluations in this book contribute to the more comprehensive and precise theoretical framework of the General Factor of Personality (GFP) and that of the entire personality structure. Additionally, the book answers some unresolved questions concerning the nature of the GFP, including whether it is based more on correlations in real behavior or on other less substantial factors between lower-order personality. This book is equally important not only for theoretical reasons, but also for the tremendous practical and applied value of the assumed general dimension of personality. As a common denominator of all the most important fields of personality beyond cognition (Big Five, well-being, coping, emotionality, motivation, self-esteem, control, wisdom and others), the GFP represents an extremely strong single predictor of the quality of life, mental health and well-being, career, academic success, and the quality of family and interpersonal relations. Reviews the theoretical and methodological work on the General Factor of Personality (GFP) Presents major research results in the field of GFP and the dimensional structure of personality Provides a balanced and objective approach to the topic of GFP, addressing criticisms and controversies Considers the practical and applied aspects of this research Draws conclusions on the bioevolutionary model of GFP to give a more thorough understanding of biological bases of human personality

The Encyclopedia of Personality and Individual Differences (EPID) beschäftigt sich in vier Bänden mit Gemeinsamkeiten und Unterschieden bei Individuen. Jeder Band konzentriert sich auf einen wichtigen Themenbereich bei der Untersuchung der Persönlichkeitspsychologie und den Unterschieden von Individuen. Der erste Band mit dem Titel Models and Theories betrachtet die wichtigsten klassischen und modernen Standpunkte, Perspektiven, Modelle und theoretischen Ansätze im Studium der Persönlichkei und Unterschiede von Individuen. Der zweite Band, Measurement and Assessment, untersucht die wesentlichen klassischen und modernen Beurteilungsmethoden und -techniken. Der dritte Band mit dem Titel Personality Processes and Individual Differences erläutert die traditionellen und aktuellen Dimensionen, Konstrukte und Merkmale der Studienrichtung. Im vierten Band werden drei Hauptkategorien behandelt: klinische Zuarbeit, angewandte Forschung und interkulturelle Betrachtungen. Darüber hinaus werden Themen wie Kultur und Identität, multikulturelle Identitäten, interkulturelle Untersuchungen von Merkmalsstrukturen und Personalitätsprozessen u. v. m. behandelt. - Jeder Band enthält rund 100 Einträge zu Persönalität und individuellen Unterschieden. Die Beiträge stammen von international führenden Psychologen. - Beschäftigt sich mit wichtigen klassischen und zeitgenössischen Modellen und Theorien der Persönlichkeitspsychologie, mit Mess- und Beurteilungsverfahren, Personalitätsprozessen und Unterschieden bei Individuen sowie mit Forschungsansätzen. - Bietet einen umfassenden und ausführlichen Überblick über die Persönlichkeitspsychologie. - The Encyclopedia of Personality and Individual Differences is ein wichtiges Referenzwerk für Studenten der Psychologie und Fachexperten, die sich mit der Untersuchung und Erforschung von Persönlichkei beschäftigen.

A tremendous amount of research has been performed looking at the relationship between personality and disease. Research on this topic has been spread throughout scientific journals on psychology, behavioral health, psychoneuroimmunology, oncology, and epidemiology. Personality and Disease brings this research together in one place for the first time. With contributions from world experts, the book summarizes research findings on personality as it relates to cancer, heart disease, diabetes, asthma, allergies, and dementia, and more. Is there such a thing as a cancer-prone personality? Do sadness, anger, stress, or shyness affect the likelihood that we will fall ill to specific diseases? Can we protect ourselves from disease through a positive outlook? This book will address both what we know, and what we persist in believing despite evidence to the contrary, and why such beliefs persist in the face of evidence. Investigates whether and how personality affects disease generally Includes cancer, heart disease, diabetes, asthma, allergies, and dementia Separates fact from fiction, evidence from beliefs/claims Research from a wide variety of scientific domains Contains international perspectives from top scholars Quirk.

The Five-factor Model of Personality

Temperament (PLE: Emotion)

Personality in Adulthood

She's on the Money

One of the oldest of all psychological disciplines, the field of personality assessment has seen no shortage of scientific study or scientific literature. This Oxford Handbook provides a comprehensive perspective on the contemporary practice of personality assessment, including its historical developments, underlying methods, applications, contemporary issues, and assessment techniques. The Oxford Handbook of Personality Assessment details both the historical roots of personality assessment and the evolution of its contemporary methodological tenets. This assessment in clinical, personnel, and forensic assessments. This handbook will serve as an authoritative and field-encompassing resource for researchers and clinicians from across the medical health and psychology disciplines (i.e., clinical psychology, psychiatry, social work, etc.) and would be an ideal text for any graduate course on the topic of personality assessment.

Colin Cooper's "Individual Differences" has been a favourite among lecturers and students of differential psychology since it was published in 1997. It is unique in its comprehensive coverage of both personality theories and the methodological issues associated with personality and psychometric testing. This new edition has been fully revised and expanded to include recent developments in the field. There is also a new chapter on Emotional Intelligence and expanded coverage of the Big 5 model of personality and positive psychology. Cooper also discusses influm demonstrates how what has been learned can be applied to everyday life from recruitment to predicting whether psychopaths will reoffend. The accompanying website provides comprehensive support for both students and lecturers, including MCOs, sample exam questions, PowerPoint presentations, revision flashcards, interactive glossary, and revision summaries. An informative and enjoyable trip through personality and psychometrics, this book is essential reading for all students wishing to gain a broad understanding of this fascinating field.

Why are we influenced by the behaviour of complete strangers? Why does the brain register similar pleasure when I perceive something as "fair" or when I eat chocolate? Why can we be so profoundly hurt by bereavement? What are the evolutionary benefits of these traits? The young discipline of "social cognitive neuroscience" has been exploring this fascinating interface between brain science and human behaviour since the late 1990s. Now one of its founding pioneers, Matthew D. Lieberman, presents the discoveries that he and fellow researchers have made in responding to social pain and pleasure the same way as physical pain and pleasure; and that unbeknown to ourselves, we are constantly "mindreading" other people so that we can fit in with them. It is clear that our brains are designed to respond to and be influenced by others. For good evolutionary reasons, he argues, we are wired to be social. The implications are numerous and profound. Do we have to rethink what we understand by identity, and free will? How can managers improve the way their teams relate and perform? Could we organize large social in

A definitive, authoritative and up-to-date resource for anyone interested in the theories, models and assessment methods used for understanding the many facets of Human personality and individual differences. This brand new Handbook of Personality Theory and Assessment 2-Volume Set constitutes an essential resource for shaping the future of the scientific foundation of personality research, measurement, and practice. There is need for an up-to-date and international Handbook that reviews the major contemporary personality models Vol. 1 and associates area of individual differences psychology, and in these two Handbooks this is very much achieved. Made unique by its depth and breadth the Handbooks are internationally edited and authored by Professors Gregory J. Boyle, Gerald Matthews, and Donald H. Saklofske and authored by internationally known academics, this work will be an important reference work for a host of researchers and practitioners in the fields of individual differences and personality assessment, clinical psychology, educational psychology, work and organizational psychology, health psych Covers psychometric measurement of personality and has coverage of the following broad topics, listed by section heading:
* General Methodological Issues
* Multidimensional Personality Instruments
* Assessment of Biologically-Based Traits
* Assessment of Self-Regulative Traits
* Implicit, Projective And Objective Measures Of Personality
* Abnormal Personality Trait Instruments
* Applications of Psychological Testing

The Folly of Fools

The SACÉ Handbook of Personality Theory and Assessment

The Logic of Deceit and Self-deception in Human Life

25 Easy to Score Tests That Reveal the Real You

Theoretical Perspectives

Personality Disorders and the Five-Factor Model of Personality

The "H" in the H factor stands for "Honesty-Humility," one of the six basic dimensions of the human personality. People who have high levels of H are sincere and modest; people who have low levels are deceitful and pretentious. It isn't intuitively obvious that traits of honesty and humility go hand in hand, and until very recently the H factor hadn't been recognized as a basic dimension of personality. But scientific evidence shows that traits of honesty and humility form a unified group of personality traits, separate from those of the other five groups identified several decades ago. This book, written by the discoverers of the H factor, explores the scientific findings that show the importance of this personality dimension in various aspects of people's lives: their approaches to money, power, and sex; their inclination to commit crimes or obey the law; their attitudes about society, politics, and religion; and their choice of friends and spouse. Finally, the book provides ways of identifying people who are low in the H factor, as well as advice on how to raise one's own level of H.

Symbolic interactionism is of major importance in contemporary sociology. In this study, three authorities in the field collaborate to define symbolic interactionism and to describe, and present critically, the contributions of G.H. Mead, J. Dewey, C.H. Cooley, W.I. Thomas and other theorists to the interactionist viewpoint on human behaviour and social life are examined. There is a systematic discussion of the diverse schools of thought within the field, including H.G. Blumer's Chicago School, M.H. Kuhn's Iowa School, E. Goffman's dramaturgical approach and H. Cantril's ethnomethodology. Criticisms of symbolic interactionism by both adherents and opponents to the perspective are selected and assessed. Throughout the book, the authors survey the social and intellectual sources of significant ideas, thereby incorporating a reflexive, sociology-of-sociology orientation. It is well known that George Eliot's intelligence and her wide knowledge of literature, history, philosophy and religion shaped her fiction, but until now no study has followed the development of her thinking through her whole career. This intellectual biography traces the course of that development from her initial Christian culture, through her loss of faith and working out of a humanistic and cautiously progressive world view, to the thought-provoking achievements of her novels. It focuses on her responses to her reading in her essays, reviews and letters as well as in the historical pictures of Romola, the political implications of Felix Holt, the comprehensive view of English society in Middlemarch, and the visionary account of personal integrity in Daniel Deronda. This portrait of a major Victorian intellectual is an important addition to our understanding of Eliot's mind and works, as well as of her place in nineteenth-century British culture.

The Five-Factor Model Across Cultures was designed to further an understanding of the interrelations between personality and culture by examining the dominant paradigm for personality assessment - the Five-Factor Model or FFM - in a wide variety of cultural contexts. This volume provides a comprehensive overview of contemporary resarch and theory about personality traits and culture that is extremely relevant to personality psychologists, cross-cultural psychologists, and psychological anthropologists.

Scientific Proof vs. Wishful Thinking

Social

Symbolic Interactionism (RLE Social Theory)

Personality

Genesis, Varieties and Criticism

With Their Matter More Than You Think

Explores the author's theorized evolutionary basis for self-deception, which he says is tied to group conflict, courtship, neurophysiology, and immunology, but can be negated by awareness of it and its results.

*Here is the story of Jerry Weintraub: the self-made, Brooklyn-born, Bronx-raised impresario, Hollywood producer, legendary deal maker, and friend of politicians and stars. No matter where nature has placed him—the club rooms of Brooklyn, the Mafia dives of New York's Lower East Side, the wilds of Alaska, or the hills of Hollywood—he has found a way to put on a show and sell tickets at the door. "All life was a theater and I wanted to put it up on a stage," he writes. "I wanted to set the world under a marquee that read: 'Jerry Weintraub Presents.'"
*IN WHEN I STOP TALKING, YOU'LL KNOW I'M DEAD, we follow Weintraub from his first great success at age twenty-six with Elvis Presley, whom he took on the road with the help of Colonel Tom Parker; to his immortal days with Sinatra and Rat Pack glory; to his crowning hits as a movie producer, starting with Robert Altman and Nashville, continuing with Oh, God!, The Karate Kid movies, and Diner, among others, and summiting with Steven Soderbergh and Ocean's Eleven, Twelve, and Thirteen. Along the way, we'll watch as Jerry moves from the poker tables of Palm Springs (the games went on for days), to the power rooms of Hollywood, to the halls of the White House, to Red Square in Moscow and the Great Palace in Beijing—all the while counseling potentates, poets, and kings, with clients and confidants like George Clooney, Bruce Willis, George H. W. Bush, Armand Hammer, Brad Pitt, Matt Damon, Bob Dylan, Led Zeppelin, John Denver, Bobby Fischer . . . well, the list goes on forever. And of course, the story is not yet over. . . .as the old-timers say, "The best is yet to come."
*As Weintraub says, "When I stop talking, you'll know I'm dead." With wit, wisdom, and the cool confidence that has colored his remarkable career, Jerry chronicles a quintessentially American journey, one marked by love, love, and improvisation. The stories he tells and the lessons we learn are essential, not just for those who love movies and music, but for businessmen, entrepreneurs, artists . . . everyone.***

The "Big Five" personality dimensions widely recognized by Western psychologists: extraversion, agreeableness, conscientiousness, neuroticism, openness to experience. Through their own research, Lee and Ashton discovered a sixth personality dimension, Honesty-Humility. Those with high levels of the H factor are sincere and modest, those with low levels are deceitful and pretentious. Lee and Ashton describe the concept of personality dimensions; their discovery of the H factor; characteristics of high and low H factor individuals; and the role H factor levels play in aspects of people's lives, from their interpersonal relationships to attitudes toward power, politics, money, and religion.

Dimensions on personality is making important contributions to psychological science and applied psychology. This second edition of The Cambridge Handbook of Personality Psychology offers a one-stop resource for scientific personality psychology. It summarizes cutting-edge personality research in all its forms, including genetics, psychometrics, social-cognitive psychology, and real-world expressions, with informative and lively chapters that also highlight some areas of controversy. The team of renowned international authors, led by two esteemed editors, ensures a wide range of theoretical perspectives. Each research area is discussed in terms of scientific foundations, main theories and findings, and future directions for research. The handbook also features advances in technology, such as molecular genetics and functional neuroimaging, as well as contemporary statistical approaches. An invaluable aid to understanding the central role played by personality in psychology, it will appeal to students, researchers, and practitioners in psychology, behavioral neuroscience, and the social sciences.

Science and Practice in Social, Personality, and Clinical Psychology

How the Big Five Personality Traits Affect Performance, Communication, Teamwork, Leadership, and Sales

Personality, Values, Culture

The Book of Personality Tests

Handbook of Personality and Self-Regulation

George Eliot's Intellectual Life

This book covers the WorkPlace Big Five Profile subtraits, subtraits and competencies that describe how people respond to stress, adjust to their environment, determine interests, work with others, and establish their roles and goals. It includes workplace case studies and useful applications in areas such as: leadership, job profiling and selection, education and training, coaching, career planning, teamwork, and after-hours applications.

How do we come to be who we are? Why do we differ in our personalities? How do these differences matter in life? Individual Differences and Personality aims to describe how and why personality varies among people. Unlike books that focus on individual theorists, this book focuses on current research and theory on the nature of personality and related individual differences. The book begins by discussing how personality is measured, the concept of a personality trait, and the basic dimensions of personality. This leads to a discussion of the origins of personality, with descriptions of its developmental course, its biological causes, its genetic and environmental influences, and its evolutionary function. The concept of a personality disorder is then described, followed by a discussion of the influence of personality on life outcomes in relationships, work, and health. Finally, the book examines the important differences between individuals in the realms of mental abilities, of beliefs and attitudes, and of behavior. Presents a scientific approach to personality and related individual differences, as well as theory and research on the fundamental questions about human psychological variation New edition presents findings from dozens of new research studies of the past six years Includes new chapter on vocational interests and a revised chapter on personality disorders reflecting DSM-5 formulation Contains streamlined descriptions of measurement concepts and heritability research Includes various boxes containing interesting asides that help to maintain the student's attention.

The Five Factor Model, which measures individual differences on extraversion, agreeableness, conscientiousness, emotional stability, and openness to experience, is arguably the most prominent dimensional model of general personality structure. In fact, there is now a considerable body of research supporting its construct validity and practical application in clinical, health, and organizational settings. Taking this research to the forefront, The Oxford Handbook of the Five Factor Model showcases the work of expert researchers in the field as they each offer important insight and perspective on all that is known about the Five Factor Model to date. By establishing the origins, foundation, and predominance of the Five Factor Model, this Handbook will focus on such areas as construct validity, diagnosis and assessment, personality neuroscience, and how the Five Factor Model operates in business and industry, animal personality, childhood temperament, and clinical utility.

This indispensable expert-authored, non-academic and practical issues in research design in the field of social and personality psychology. Key experts address specific methods and areas of research, contributing to a comprehensive overview of contemporary practice. This updated and expanded second edition offers current commentary on social and personality psychology, reflecting the rapid development of this dynamic area of research over the past decade. With the help of this up-to-date text, both seasoned and beginning social psychologists will be able to explore the various tools and methods available to them in their research as they craft experiments and imagine new methodological possibilities.

The Wiley Encyclopedia of Personality and Individual Differences, Set

Oxford Handbook of Personality Assessment

The Owner's Manual for Personality at Work

The Biological Basis of Personality

Dimensions of Personality

The H Factor of Personality

A discussion of the science of human personality offers the latest findings from brain science and genetics to explain what determines the choices we make, looks at the different personality types, and blends true-life stories with scientific research toexplore why some people are worriers and others wanderers.

From the complex, traditional personality tests that are built on Jung's original theories, such as Myers-Briggs Type Indicator, to the fun quizzes in glossy magazines telling us what type of sandwich we are, we have an endless fascination with uncovering who we are and what makes us tick. This comprehensive collection brings together 25 tests, both traditional and contemporary, with detailed results and interpretations at the back. The author provides her own version and wording for each established model and credits the original creator (Myers-Briggs, Enneagram, NASA, etc.) in the short introduction that accompanies each test. After a brief synopsis of the origin of each test as well as detailed analyses and interpretations of the results, this comprehensive collection provides a serious and lasting resource for individuals, couples, families, friends, and colleagues alike. Some of the most popular tests included are: Myers-Briggs Type Indicator (MBTI) The Enneagram 16 Personality Factor Questionnaire Insights Discovery The 12 Core Archetypes DISC (Dominance, Inducement, Submission, and Compliance) Discover core traits about yourself, such as(1) leadership style, (2) management skills, (3) emotional intelligence, (4) money skills, (5) love language, among others. The Puzzlecraft series from Wellfelt Press tackles some of the greatest conundrums of our time. Learn how to navigate the world's trickiest mazes, solve the most complex crosswords, and finally get the answer to "Why is a raven like a writing desk?" Follow literature's most famous detective, Sherlock Holmes, as he guides you through hundreds of challenging cross-fitness brain exercises inspired by his most popular cases and adventures. You can also train your memory to perform better and learn the meanings behind your own personality traits or the traits of others. These handy and portable paperbacks are sized perfectly to travel, whether on vacation or just for your daily commute. The intricately designed covers and bold colors will capture your attention as much as the engaging content inside. Other titles in the series include: The Curious History of Mazes: The Curious History of the Crossword: The Curious History of the Riddle: Escape from Sherlock Holmes: Sherlock Holmes Puzzles: Code Breakers: Sherlock Holmes Puzzles: Math & Logic Games: Sherlock Holmes Puzzles: Visual Puzzles: Sherlock Holmes Puzzles: Lateral Brain Teasers: Solving Sherlock Homes: Solving Sherlock Holmes Volume II: and Maximize Your Memory.

The H Factor of PersonalityWhy Some People are Manipulative, Self-Entitled, Materialistic, and Exploitive—And Why It Matters for EveryoneWilfrid Laurier Univ. Press

Dark personality traits, and traits with dark features, are connected to destructive behaviors and interpersonal problems. Even moderate levels of these traits can cause significant issues. Understanding them will play an integral role in treating individuals who exhibit dark, unhealthy characteristics. Thus, a primary goal of this book is to unite personality psychology and clinical psychology. It synthesizes recent research that connects pathological personality features to the Big Five personality dimensions, creating an interdisciplinary taxonomy of dark personality traits. This volume brings together a diverse panel of experts who provide complex, nuanced perspectives on a variety of personality traits, including those that are readily accepted as dark (e.g., the Dark Triad of narcissism, psychopathy, and Machiavellianism), have been largely ignored by the broader psychological literature (e.g., spitefulness), have not been included in previous discussions of dark personality traits (e.g., authoritarianism), or appear to be at least somewhat positive on a superficial level (e.g., perfectionism and fearless dominance). Chapters explore both maladaptive and adaptive features of these traits, including how to address them in clinical settings. The final chapter ties the entire volume together with a thorough review of common themes, clinical implications, and research goals across all traits.

The Birth Order Factor

The Oxford Handbook of the Five Factor Model

Essays in Honor of Marvin Zuckerman

The Cambridge Handbook of Personality Psychology

How Your Personality is Influenced by Your Place in the Family

Personality Measurement and Testing

I have tried in this revision to incorporate the main lessons of the last sixteen years. These lessons have been considerable. I consider it a real and extensive revision-even though I had to do only a moderate amount of rewriting-because the main thrust of the book has been modified in important ways which I shall detail below.

I have tried in this revision to incorporate the main lessons of the last sixteen years. These lessons have been considerable. I consider it a real and extensive revision-even though I had to do only a moderate amount of rewriting-because the main thrust of the book has been modified in important ways which I shall detail below. Zuckerman received his Ph.D. in psychology from New York University, Graduate School of Arts and Science in 1954 with a specialization in clinical psychology. After graduation, he worked for three years as a clinical psychologist in state hospitals in Norwich, Connecticut and Indianapolis, Indiana. While in the latter position the Institute for Psychiatric Research was opened in the same medical center where he was working as a clinical psychologist. He obtained a position there with a joint appointment in the department of psychiatry. This was his first interdisiplinary research in personality, biochemistry, psychopharmacology, and psychology. His first research areas were personality assessment and the relation between parental attitudes and psychopathology. During this time, he developed the first real trait-rate test for affects, starting with the Affect Adjective Check List for anxiety and then broadening it to a three-factor trait-rate test including anxiety, depression, and hostility (Multiple Affect Adjective Check List). Later, positive affect scales were added. Toward the end of his years at the Institute, the first reports of the effort experiments in this field. These experiments, supported by grants from NIMH, occupied him for the next 10 years during his time at Brooklyn College, Adelphi University, and the research labs at Albert Einstein Medical Center in Philadelphia. This last job was his second interdisciplinary experience working in close collaboration with Harold Persky who added measures of hormonal changes to the sensory deprivation experiments. He collaborated with Persky in studies of hormonal changes during experimentally (hypnotically) induced emotions. During his time at principal investigators in the area of sensory deprivation and they collaborated on the book Sensory Deprivation: 15 years of research edited by John Zubek (1969). His chapter on theoretical constructs contained the idea of using individual differences in optimal levels of stimulation and arousal as an explanation for some of the variations in response to sensory deprivation. The first sensation seeking scale (SSS) had been developed in the early 1960's based on these constructs. At the time of his move to the University of Delaware in 1969, he turned his full optimal level constructs. This was the time of the drug and sexual revolutions on and off campus and research relating experience in these areas to the basic trait paid off and is continuing to this day in many laboratories. Two books have been written on this topic: Sensation Seeking: Beyond the Optimal Level of Arousal, 1979; Behavioral Expressions and Biosocial Bases of Sensation Seeking, 1994. Research on sensation seeking in America and countries around the world continues at an unabated level of journal articles, several hundred appearing since the original publication in 1964. This links look at the development of temperament in early life. At the time of publication there were three major perspectives on temperament: paediatrics, individual differences in infants, and inherited personality traits that appear in early life. Whatever the diversity of these perspectives, they converge on personality traits that develop early in life, hence the title of this book. The authors start by looking at the main research in this field, then go on to discuss their own approach to temperament, building on their original theory. Through an extraordinarily popular and award-winning podcast, She's on the Money, Victoria Devine has built an empowered and supportive community of women finding their way to financial freedom. Honesty, reliability, non-judgmental and motivating, Victoria is a financial adviser who knows what millennial life is really like and where we can get stuck with money stuff. (Did someone say "Afterpay"?) So, to help you hit your money goals without skimping on brunch, she's put all her expert advice into this accessible guide that will set you up for a healthy and independent and informed with your money - with clear steps on how to budget, clear debts, build savings, start investing, buy property and much more. And along with all the practical information, Victoria will guide you through the sometimes-tricky psychology surrounding money so you can establish the values, habits and confidence that will help you build your wealth long-term. Just like the podcast, the book is full of real-life money stories from members of the She's on the Money community who candidly share their experiences, wins and lessons learned with templates and activities throughout, plus a twelve-month plan to get you started, you can immediately put Victoria's recommendations into action in your own life. You are not alone on your financial journey, and with the money principles in this book you'll go further than you ever thought possible.

Useful Stories from a Persuasive Man

Early Developing Personality Traits

The General Factor of Personality

Routledge International Handbook of Psychopathy and Crime

A Five-Factor Theory Perspective

The Cambridge Handbook of Creativity and Personality Research

This is the original work on which Hans Eysenck's fifty years of research have been built. It introduced many new ideas about the nature and measurement of personality into the field, related personality to abnormal psychology, and demonstrated the possibility of testing personality theory experimentally. The book is the result of a concentrated and cooperative effort to discover the main dimensions of personality, and to define them operationally, that is, by means of strictly experimental, quantitative procedures. More than three dozen separate researches were carried out on some 10,000 normal and neurotic subjects by a research team of psychologists and psychiatrists. A special feature of this work is the close collaboration between psychologists and psychiatrists. Eysenck believes that the exploration of personality would have reached an advanced state much earlier had such a collaboration been the rule rather than the exception in studies of this kind. Both disciplines benefit by working together on the many problems they have in common. In his new introduction, Eysenck discusses the difficulty he had in conveying this belief to scientists from opposite ends of the psychology spectrum when he first began work on this book. He goes on to explain the basis from which Dimensions of Personality developed. Central to any concept of personality, he states, must be hierarchies of traits organized into a dimensional system. The two major dimensions he posited, neuroticism and extraversion, were in disfavor with most scientists of personality at the time. Now they form part of practically all descriptions of personality. Dimensions of Personality is a landmark study and should be read by both students and professionals in the fields of psychiatry, psychology, and sociology.

This classic is one of the most cited and novel approaches to psychology ever written. Hans Eysenck presents a descriptive and causal model of human personality in accord with the major concepts of experimental psychology and the physiological and neurological mechanisms that form the biological basis of behavior patterns. His proposal for an alliance between personality and physiology represented a major innovation in the field of psychology, distinguished his research from his contemporaries, and set the stage for a wealth of research to come. Before this foundational work, Eysenck had initially constructed a model of personality in such works as Dimensions of Personality and The Experimental Study of Personality, but these were primarily descriptive in nature. A second phase of research included his Dynamics of Anxiety and Hysteria and Experiments with Drugs, where he provided causal analysis by reference to concepts then current in experimental psychology. The Biological Basis of Personality represents Eysenck's third phase, when he dug deeper to find biological causes underlying the psychological concepts of emotion, excitation, and inhibition—which had formed the building blocks of his earlier efforts. In this work, the causal links he postulates between personality variables and neurological and physiological discoveries establish a realistic model that takes theory out of the field of mere speculation. As Sybil Eysenck makes clear in her new preface, this book paved the way for a "marriage" of the experimental and individual difference approach in personality psychology.

As individual subjects, creativity and personality have been the focus of much research and many publications. This Cambridge Handbook is the first to bring together these two topics and explores how personality and behavior affects creativity. Contributors from around the globe present cutting-edge research about how personality traits and motives make creative behavior more likely. Many aspects of personality and behavior are examined in the chapters, including genius, emotions, psychopathology, entrepreneurship, and multiculturalism, to analyse the impact of these on creativity. The Cambridge Handbook of Creativity and Personality Research will be the definitive resource for researchers, students and academics who study psychology, personality, and creativity.

For over two centuries, psychopathy has stood as perhaps the most formidable risk factor for antisocial behavior, crime, and violence. The Routledge International Handbook of Psychopathy and Crime presents the state-of-the-art on the full landscape of research on antisocial behavior that employs psychopathy as a central correlate. It is the largest and most comprehensive work of its kind, and includes contributions from renowned scholars from around the world. Organized into five distinctive sections, this book covers the etiology of psychopathy; the measurement of psychopathy; the association between psychopathy and diverse forms of homicidal and sexual offending, including serial murder, sexual homicide, rape and child molestation; criminal careers and psychopathy; the role of psychopathy in criminal justice system supervision, including institutional misconduct, noncompliance, and recidivism. This book is an essential resource for students and researchers in criminology, psychology, and criminal justice and will be of interested to all those interested in criminal behavior, sexual and violent crime, forensic psychology and forensic mental health.

Handbook of Research Methods in Social and Personality Psychology

Personality and Disease

Why Some People are Manipulative, Self-Entitled, Materialistic, and Exploitive—And Why It Matters for Everyone

The Dark Side of Personality

When I Stop Talking, You'll Know I'm Dead

Occupational Outlook Handbook

Who are we? It's the most fundamental of human questions. Are you the type of person who tilts at windmills, or the one who prefers to view them from the comfort of an air-conditioned motorcoach? Our personalities are endlessly fascinating—not just to ourselves but also to our spouses, our parents, our children, our co-workers, our neighbors. As a highly social species, humans have to navigate among an astonishing variety of personalities. But how did all these different permutations come about? And what purpose do they serve? With her trademark wit and sly humor, Hannah Holmes takes readers into the amazing world of personality and modern brain science. Using the Five Factor Model, which slices temperaments into the major factors (Extraversion, Neuroticism, Agreeableness, Conscientiousness, and Openness) and minor factors (such as impulsive, artistic, or cautious), Holmes demonstrates how our genes and brains dictate which factors and facets each of us displays. Are you a Nervous Nellie? Your amygdala is probably calling the shots. Hyperactive Hal? It's all about the dopamine. Each fact took root deep in the evolution of life on Earth, with Nature allowing enough personal variation to see a species through good times and bad. Just as there are introverted and extroverted people, there are introverted and extroverted mice, and even starfish. In fact, the personality genes we share with mice make them invaluable models for the study of disorders like depression, schizophrenia, and anxiety. Thus it is deep and ancient biases that guide your dealings with a very modern world. Your personality helps to determine the political party you support, the car you drive, and the likelihood that you'll cheat on your spouse. Drawing on data from top research laboratories, the lives of her eccentric friends, the conflicts that plague her own household, and even the habits of her two pet mice, Hannah Holmes summarizes the factors that shape you. And what she proves is that it does take all kinds. Even the most irksome and trying personality you've ever encountered contributes to the diversity of our species. And diversity is the key to our survival.

The Handbook of Personality and Self-Regulation integrates scholarly research on self-regulation in the personality, developmental, and social psychology traditions for a broad audience of social and behavioral scientists interested in the processes by which people control, or fail to control, their own behavior. Examines self-regulation as it influences and is influenced by basic personality processes in normal adults Offers 21 original contributions from an internationally respected group of scholars in the fields of personality and self-regulation Explores the causes and consequences of inadequate self-regulation and the means by which self-regulation might be improved Integrates empirical findings on basic personality traits with findings inspired by emerging models of self-regulation Provides a comprehensive, up-to-date, and stimulating view of the field for students and researchers in a wide range of disciplines

Fischer uses evolutionary psychology to explain why people's personality and values are both similar and different across cultures worldwide.

Based on his own discoveries, a molecular geneticist shows how specific genes control human behavior and helps readers understand their particular genetic makeup

On the Psychobiology of Personality

The H Factor of Personality : why Some People are Manipulative, Self-entitled, Materialistic, and Exploitive-- and why it Matters for Everyone

What Makes You the Way You are

Individual Differences and Personality

Living with Our Genes

Why Our Brains are Wired to Connect

The volume opens with a historical overview of more than 60 years of research on the classification of personality traits. Subsequent chapters focus on theoretical questions that have guided the construction of the model, weigh the value and applicability of each of the five dimensions, and use the five-factor model as a point of departure for discussing broader issues concerning the development and dynamics of personality

Now in a revised and expanded second edition, this influential work argues for the enduring stability of personality across adult development. It also offers a highly accessible introduction to the five-factor model of personality. Critically reviewing different theories of personality and adult development, the authors explain the logic behind the scientific assessment of personality, present a comprehensive model of trait structure, and examine patterns of trait stability and change after age 30, incorporating data from ongoing cross-sectional and longitudinal studies. The second edition has been updated throughout with the authors' new findings, ideas, and interpretations, and includes a new chapter on cross-cultural research. It culminates in an additional new chapter that presents a comprehensive theory of personality grounded in the five-factor model.

The Five-Factor Model of Personality Across Cultures

Motivation And Personality

An Evolutionary Approach

Brain Science Makes Sense of Your Peculiar Personality