

# The Disciplined Trader Developing Winning Attitudes

**Praise for Trading Price Action Trading Ranges**  
"Al Brooks has written a book every day trader should read. On all levels, he has kept trading simple, straightforward, and approachable. By teaching traders that there are no rules, just guidelines, he has allowed basic common sense to once again rule how real traders should approach the market. This is a must-read for any trader that wants to learn his own path to success." —Noble Drakoln, founder, SpeculatorAcademy.com, and author of Trade Like a Pro and Winning the Trading Game "A great trader once told me that success was a function of focused energy. This mantra is proven by Al Brooks, who left an ophthalmology practice to become a day trader. Al's intense focus on daily price action has made him a successful trader. A born educator, Al also is generous with his time, providing detailed explanations on how he views daily price action and how other traders can implement his ideas with similar focus and dedication. Al's book is no quick read, but an in-depth roadmap on how he trades today's volatile markets, complete with detailed strategies, real-life examples, and hard-knock advice." —Ginger Szala, Publisher and Editorial Director, Futures magazine Over the course of his career, author Al Brooks, a technical analysis contributor to Futures magazine and an

**independenttrader for twenty-five years, has found a way to capture consistentprofits regardless of market direction or economic climate. Andnow, with his new three-book series—which focuses on how touse price action to trade the markets—Brooks takes you stepby step through the entire process. In order to put his methodology in perspective, Brooks examinedan essential array of price action basics and trends in the firstbook of this series, Trading Price Action TRENDS. Now, inthis second book, Trading Price Action TRADING RANGES, heprovides important insights on trading ranges, breakouts, ordermanagement, and the mathematics of trading. Page by page, Brooks skillfully addresses how to spot and profitfrom trading ranges—which most markets are in, most of thetime—using the technical analysis of price action. Along theway, he touches on some of the most important aspects of thisapproach, including trading breakouts, understanding support andresistance, and making the most informed entry and exit decisionspossible. Throughout the book, Brooks focuses primarily on 5 minutecandle charts—all of which are created withTradeStation—to illustrate basic principles, but alsodiscusses daily and weekly charts. And since he trades more thanjust E-mini S&P 500 futures, Brooks also details how priceaction can be used as the basis for trading stocks, forex, TreasuryNote futures, and options.**

**Master Traders introduces you to an outstanding group of financial experts—from**

seasoned hedge fund managers to top technical analysts—who discuss the methods they use to tame today’s highly volatile and unpredictable markets. Composed of chapters contributed by leading financial professionals, *Master Traders* contains a variety of proven strategies and techniques that will give you an edge in the world of stocks, options, and futures.

Overcome psychological obstacles to increase trading success Successful traders need to be well-versed and skilled in a wide range of business and economic areas. But now, in addition to effective trading strategies and sound money management techniques, traders need to possess the know-how to handle the mental and emotional challenges of working in a highly volatile environment. *Trade Mindfully* is a unique resource that applies cutting-edge psychological techniques to trading skills, allowing readers to improve their mental outlooks and maximize the potential of their trading strategies. This book draws upon recent psychological research in behaviorism to teach new approaches that call for better focus, more confidence, and more positive perspectives and outcomes. One of the key concepts covered in the book is mindfulness, a state of mind traditionally touted in the East for its ability to reduce stress and increase perspective, useful qualities for traders looking to rise above emotional obstacles and the poor results they cause. The author also discusses the importance of High Value Trading Actions (HVAs), specific actions that are under a trader's control. With

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**this guide, trading professionals will be able to form solid strategies based on a combination of these notions and practices, leading to higher levels of trading performance. Applies sound psychological practice and evidence-based research to the trading profession Covers the psychological perspectives and mental skills needed to succeed in today's trading world Focuses on key concepts that lead to deliberate practice, specific trading activities, and increased awareness and focus Designed to help traders deal with the emotional challenges that come with uncertainty and risk Trade Mindfully touches on the most essential concepts for anyone intrigued by what trading psychology has to offer, and delivers the best strategies for achieving the right mental skills for peak performance.**

**Considering the meaning of the close within the range of a price bar --**

**Trading Price Action Trading Ranges**

**212° The Complete Trader**

**How To Profit from Pattern Recognition**

**Trading to Win**

**Sell and Sell Short**

**A Unique Comprehension to Add That "Extra Degree"**

**The Mental Game of Trading**

**Mastering the Trade, Second Edition: Proven Techniques for Profiting from Intraday and Swing Trading Setups**

**Trading the financial markets is extremely difficult, but with the right approach,**

**traders can achieve success. Nobody knows this better than authors Larry Pesavento and Leslie Joufflas, both traders and educators of traders, who have consistently used pattern recognition to capture profits from the markets. In Trade What You See, Pesavento and Joufflas show traders how to identify patterns as they are developing and exactly where to place entry and exit orders. While some patterns derive from the techniques of Wall Street's earliest traders and other patterns reflect Pesavento's emphasis on the geometry of market movements and Fibonacci numbers.. Filled with hard-won knowledge gained through years of market experience, Trade What You See outlines both a practical and sophisticated approach to trading that will be of interest to both novice and seasoned traders alike. Larry Pesavento is a forty-year veteran trader. He operates a Web site, Andrew Aziz describes technology, strategy, and psychology as the three essential pillars of successful trading, and he knows that the psychological aspects of trading are the most likely to be underestimated or even ignored. He wrote Mastering Trading Psychology to help traders enhance their understanding of this crucial pillar of trading and to strengthen their "mental**

**skills" in order to maximize their performance. This practical and highly entertaining book takes its readers inside the minds of ordinary retail traders who contributed more than 175 accounts of their successes, their failures, their joys, their struggles, and, most of all, what they have learned as traders. Some are experienced, but many are relative beginners. They represent an intriguing diversity in terms of where they live, their ages, their levels of education, their everyday jobs, and how they tell their stories. All are members of Andrew's trading community, and their enthusiastic response to his invitation to share their experiences and insights was overwhelming. Complemented by Andrew's explanatory text, the stories are told in the contributors' own words, minimally edited for length, clarity, and privacy.**

**A streamlined and highly effective approach to trading without indicators Most forex traders rely on technical analysis books written for stock, futures, and option traders. However, long before computers and calculators, traders were trading naked. Naked trading is the simplest (and oldest) trading method. It's simply trading without technical indicators, and that is exactly what this book is about. Traders who use standard technical indicators focus on the**

**indicators. Traders using naked trading techniques focus on the price chart. Naked trading is a simple and superior way to trade and is suited to those traders looking to quickly achieve expertise with a trading method. Offers a simpler way for traders to make effective decisions using the price chart Based on coauthor Walter Peters method of trading and managing money almost exclusively without indicators Coauthor Alexander Nekritin is the CEO and President of TradersChoiceFX, one of the largest Forex introducing brokers in the world Naked Forex teaches traders how to profit the simple naked way!**

**The classic book that introduced the investment industry to the concept of trading psychology. With rare insight based on his firsthand commodity trading experience, author Mark Douglas demonstrates how the mental matters that allow us function effectively in society are often psychological barriers in trading. After examining how we develop losing attitudes, this book prepares you for a thorough “mental housecleaning” of deeply rooted thought processes. And then it shows the reader how to develop and apply attitudes and behaviors that transcend psychological obstacles and lead to success. The Disciplined Trader helps you join the**

**elite few who have learned how to control their trading behavior (the few traders who consistently take the greatest percentage of profits out of the market) by developing a systematic, step-by-step approach to winning week after week, month after month. The book is divided into three parts:**

- An overview of the psychological requirements of the trading environment •**
- A definition of the problems and challenges of becoming a successful trader •**
- Basic insights into what behavior may need to be changed, and how to build a framework for accomplishing this goal •**
- How to develop specific trading skills based on a clear, objective perspective on market action “A groundbreaking work published in 1990 examining as to why most traders cannot raise their equity on a consistent basis, bringing the reader to practical conclusions to go about changing any limiting mindset.”—Larry Pesavento,**

**TradingTutor.com**

**Late Bloomers**

**High-Probability Trading**

**The Disciplined Trader (Summary)**

**The Psychology of Mastering the Markets**

**Trade Mindfully**

**Trade What You See**

**Strategies for Superior Returns from**

**Today's Top Traders**

## **Trades About to Happen**

The best-selling trading book of all time—updated for the new era *The New Trading for a Living* updates a modern classic, popular worldwide among both private and institutional traders. This revised and expanded edition brings time-tested concepts in gear with today's fast-moving markets, adding new studies and techniques for the modern trader. This classic guide teaches a calm and disciplined approach to the markets. It emphasizes risk management along with self-management and provides clear rules for both. *The New Trading for a Living* includes templates for rating stock picks, creating trade plans, and rating your own readiness to trade. It provides the knowledge, perspective, and tools for developing your own effective trading system. All charts in this book are new and in full color, with clear comments on rules and techniques. The clarity of this book's language, its practical illustrations and generous sharing of the essential skills have made it a model for the industry—often imitated but never duplicated. Both new and experienced traders will appreciate its insights and the calm, systematic approach to modern markets. *The New Trading for a Living* will

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become an even more valuable resource than the author's previous books: Overcome barriers to success and develop stronger discipline Identify asymmetrical market zones, where rewards are higher and risks lower Master money management as you set entries, targets and stops Use a record-keeping system that will make you into your own teacher Successful trading is based on knowledge, focus, and discipline. The New Trading for a Living will lift your trading to a higher level by sharing classic wisdom along with modern market tools.

Trading the Forex Market can be exciting, adventurous, and financially rewarding. It can also be disastrous for those who are unprepared for its rhythms and movements. Now, Jared F. Martinez, one of the foremost experts in currency trading, draws upon his vast knowledge and experience to deliver 10 key practices for trading in Forex. The 10 Essentials of Forex Trading shows you how to use charting methods to effectively relate market movements to trading patterns-and turn those patterns into profit. No matter your level of trading experience, you can develop the skills you need to become a consistently successful foreign currency trader-from using the right trading tools

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and balancing equity management to trading in buy and sell zones and identifying trends and trendlines. You'll discover what drives the Forex market and how to navigate the three stages of Forex trading: acquiring new trading rules, controlling disciplined thought, and implementing disciplined action. Martinez also prepares you to: Understand the financial game of support and resistance between Bulls & Bears Use Japanese Candlesticks to discern the sign language of the market Create an entry strategy and a consistent exit strategy Use Fibonacci as part of your trading approach Forecast sideways movement in the market-and trade it Martinez shows you how to put it all together to execute a successful trade by finding convergence and analyzing the market on multiple timeframes. You'll also learn how to gain control over your emotions-a vital part of trading on Forex-and eliminate bad habits that can prevent you from becoming a confident, competent, and profitable trader. To trade the Forex market, you must come to the trading table prepared. The 10 Essentials of Forex Trading arms you with the tools to develop a solid personal trading constitution and reap the financial outcome you desire. A common denominator among most new

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traders is that, within six months of launching their new pursuit, they are out of money and out of trading. High-Probability Trading softens the impact of this "trader's tuition," detailing a comprehensive program for weathering those perilous first months and becoming a profitable trader. This no-nonsense book takes a uniquely blunt look at the realities of trading. Filled with real-life examples and intended for use by both short- and long-term traders, it explores each aspect of successful trading.

The Disciplined Trader Developing Winning Attitudes Penguin

Principles of Professional Speculation

Super Trader: Make Consistent Profits in Good and Bad Markets

Developing Winning Attitudes

Find Your Edge, Manage Risk, and Win Like the House

Trading Beyond the Matrix

Market Wizards

The Psychology of Trading

Naked Forex

Even the best trading system can prove disastrous if the trader doesn't have the ability to stick to their strategy.

Featuring real-life case studies, The Psychology of Trading presents a step-by-step, goal-oriented approach to trading that emphasizes ways to keep emotions in check, overcome self-doubt, and focus clearly on a

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winning strategy.

getAbstract Summary: Get the key points from this book in less than 10 minutes. Author Mark Douglas explains that he lost almost everything he owned because of bad trading decisions. The experience led him to rigorous self-examination, and he discovered that emotions, especially fear, had led him to trade imprudently. He went on to write this straightforward, very penetrating explanation of the role of beliefs and emotions in trading. This is not an abstract academic exercise. Douglas is a trader talking to traders. He is thorough and practical in his analysis and advice. At times, his style may be awkward, stilted and even cumbersome; however, these flaws do not prevent him from communicating important, useful information. Although the book is specifically about emotional and psychological factors as they affect trading, readers are likely to notice that these influences are active in other dimensions of their lives as well.

getAbstract finds that this is quite a good little book that has stood the test of time, despite changes in the technology of trading. Book Publisher: Copyright 1990 by Mark Douglas Used by arrangement with Prentice Hall Press, a division of Penguin Group (USA), Inc. [www.penguin.com](http://www.penguin.com) (1-800-253-6476)

How to transform your trading results by transforming yourself In the unique arena of professional trading coaches and consultants, Van K. Tharp is an internationally recognized expert at helping others become the best traders they can be. In *Trading Beyond the Matrix: The Red Pill for Traders and Investors*, Tharp leads readers to dramatically improve their trading results

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and financial life by looking within. He takes the reader by the hand through the steps of self-transformation, from incorporating "Tharp Think"—ideas drawn from his modeling work with great traders—making changes in yourself so that you can adopt the beliefs and attitudes necessary to win when you stop making mistakes and avoid methods that don't work. You'll change your level of consciousness so that you can avoid trading out of fear and greed and move toward higher levels such as acceptance or joy. A leading trader offers unique learning strategies for turning yourself into a great trader. Goes beyond trading systems to help readers develop more effective trading psychology. Trains the reader to overcome self-sabotage that obstructs trading success. Presented through real transformations made by other traders. Advocating an unconventional approach to evaluating trading systems and beliefs, trading expert Van K. Tharp has produced a powerful manual every trader can use to make the best trades and optimize their success.

The bestselling holy grail of trading information—now brought completely up to date to give traders an edge in the marketplace. “ Sound trading advice and lots of ideas you can use to develop your own trading methodology. ” -Jack Schwager, author of *Market Wizards* and *The New Market Wizards*. This trading masterpiece has been fully updated to address all the concerns of today's market environment. With substantial new material, this second edition features Tharp's new 17-step trading model. *Trade Your Way to Financial Freedom* also addresses reward to risk multiples, as well

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as insightful new interviews with top traders, and features updated examples and charts.

Technical Analysis of Price Charts Bar by Bar for the Serious Trader

The Little Book of Trading

Tools and Techniques for Minding the Markets

Think and Trade Like a Champion

The Trading Book: A Complete Solution to Mastering

Technical Systems and Trading Psychology

The 10 Essentials of Forex Trading

Over 200 Worked Examples

*This book explores how fear or impulsivity blocks the potential of the trader you could be. But more than just explaining HOW your fears and impulsivity negatively impact your trading, this book explains what you can DO about it. Through the use of real life vignettes, Rande tells the stories of traders like you who have wrestled with their psychological demons and conquered them. From the paralyzing hesitation of the fear of pulling the trigger to the demoralizing disaster of impulse trading to make up for prior loses, you will see how they overcame their self-limiting beliefs and achieved a disciplined, patient, impartial, and courageous mindset the Trader's State of Mind. Rande explores how these traders used Mindfulness as part of a process to develop an edge that led them to peak performance trading. In this book you will learn how to disrupt old self*

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*limiting beliefs that block you from your potential and awaken the potential of the Inner Trader living within you.*

*Praise for THE DAILY TRADING COACH "A great book! Simply written, motivational with unique content that leads any trader, novice or experienced, along the path of self-coaching. This is by far Dr. Steenbarger's best book and a must-have addition to any trader's bookshelf. I'll certainly be recommending it to all my friends."*

*—Ray Barros CEO, Ray Barros Trading Group "Dr. Steenbarger has been helping traders help themselves for many years. Simply put, this book is a must-read for anyone who desires to achieve great success in the market." —Charles E. Kirk The Kirk Report "'Dr. Brett', as he is affectionately known by his blog readers, has assembled a practical guide to self coaching in this excellent book. The strategies he outlines are further enhanced with numerous resources and exercises for the reader to refer to and keep the principles fresh. I enthusiastically encourage anyone interested in bettering their trading and investing to read this book and keep it on their desk as a constant source of learning." —Brian Shannon, [www.alphatrends.net](http://www.alphatrends.net) author of *Technical Analysis Using Multiple Timeframes* "Dr. Brett has distilled his years of experience, as both a trader and a psychologist/coach, into the 101 practical lessons*

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*found in The Daily Trading Coach. Those lessons provide effective strategies for coping with the stumbling blocks that traders often face. This book should be a cornerstone of any serious trader's library." —Michael Seneadza equities trader and blogger at TraderMike.net*

*Trading and Investing is not only about the Profit-Loss, Figures, Technical and Fundamental Analysis but much more than that. In this book, you will have an all-round experience for life on what it takes to be a Complete Trader or Investor contemplating: 1. Magical money management 2. Formula no. 21 3. The EPW Model 4. The Discipline Factor and Discipline Survey 5. 212\* The Spiritual Trader 6. Bull, Bear and Pig phases Till 211 degrees, water is hot and after reaching 212°, it starts boiling. And with the boiling water, comes steam, and with steam, you can empower even a train! In any profession, it's that one Extra Degree that makes a difference of being a Winner or a follower, and that extra degree can be attained through this book. Irrespective of whether you are a novice, professional Trader/Investor or a Business man, this book will change your perspective about Life, Money and, of course, will lead you on the successful path of trading & investing with a level of Serenity. It isn't what the book costs. It's what it will cost you if you don't read it. – Jim Rohn*

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*"Trading in the Zone" - Ein praktischer Ratgeber zur Überwindung jener Hindernisse, die erfolgreiches Handeln unmöglich machen. Die seelische Verfassung eines Händlers ist ausschlaggebend für den Erfolg. Viele psychologische Faktoren können die Entscheidungen im Verlauf eines Handelstages beeinflussen. Dieses Buch erläutert, wie sich Händler von Gefühlen wie Angst, Habgier oder Übereifer befreien können, um sich besser auf das eigentliche Handeln zu konzentrieren. Denn nur wenn ein Händler ein Höchstmaß an Konzentration und Aufmerksamkeit entwickelt, kann er erfolgreiche Handelsentscheidungen treffen. Dieses Buch ist in der Reihe 'Wiley Online Trading for a Living' erschienen.*

*Trading Psychology 2.0*

*Maximizing Performance with Focus and Discipline*

*Master Traders*

*The Disciplined Trader*

*From Best Practices to Best Processes*

*Trade Your Way to Financial Freedom*

*The Daily Trading Coach*

*Improve Your Trading with Firsthand Reports by Real-Life Traders*

*Here, in his comprehensive second book? a must-read for serious investors and professional traders? the author details the three-step*

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system of research, application, and testing underlying his highly profitable trading and forecasting methodology. He reveals the Street-tested techniques Trader Vic relies on to predict market trends

The essential guide to launching a successful career in trading—updated for today’s turbulent markets “Mastering the Trade is an excellent source for a basic understanding of market action, be it day and/or longer-term trend trading. A programmer will have a field day with the many ideas that are in this book. It is highly recommended.” –John Hill, president of Futures Truth magazine “John Carter’s new book focuses quickly on the critical area of trader psychology, a realm that will often separate the trader from his wallet if it is not mastered first. The in-depth trading strategies clearly show how to respond to market moves based on real-world examples.” –Price Headley, founder of BigTrends.com and author of Big Trends in Trading “Well written and packed with the kind of insight about the nature of trading and the markets that can surely benefit every level of trader.” –Mark Douglas, author of Trading in the Zone and The Disciplined Trader “This is a must read for all new traders, specifically for the psychological aspect of trading. I am recommending it to all of my clients.” –Carolyn Boroden, FibonacciQueen.com About the Book: When it was first published in 2005, Mastering the Trade became an instant classic in the world

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of day trading. Now, veteran day trader and educator John F. Carter has updated his time-proven swing trading technique to help you succeed in an environment vastly transformed by volatility and technology. Universally acclaimed for its sophisticated yet easy-to-execute methods, this practical, results-driven guide provides everything you need to make a lucrative career as a day trader—from preparing yourself psychologically for the unique demands of day trading to timing the market, managing risk, and planning future trades. Mastering the Trade sets aside timeworn basics and rehashed ideas to examine in detail the underlying factors that cause prices to move. Providing the tools you need to make the right decisions at the right times, it helps you enter market shifts early and either pull out before losses accrue or hang on for a long and refreshingly predictable ride. Mastering the Trade covers:

- The five psychological truths that will transform you from a mistake-prone novice into a savvy trading professional
- Exact entry, exit, and stop-loss levels for the intraday trading of stocks, options, ETFs, e-mini futures, 30-year bonds, currencies, and more
- Seven key internals, from \$TICKS to five-minute volume—critical for gauging pending market direction from the opening bell
- Premarket checklists for analyzing recent market behavior and calculating on each trading day what you plan to do, how you plan to do it, and why
- Airtight risk control

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*techniques for protecting trading capital—the most important component of a professional trading career* After spending many years on various trading desks, Carter has developed an intuitive understanding of how the markets work. In *Mastering the Trade*, he gives you unlimited access to everything the markets have taught him—so you can make an exceptional living on the frontlines of professional trading.

A groundbreaking exploration of what it means to be a late bloomer in a culture obsessed with SAT scores and early success, and how finding one's way later in life can be an advantage to long-term achievement and happiness. We live in a society where kids and parents are obsessed with early achievement, from getting perfect scores on SATs to getting into Ivy League colleges to landing an amazing job at Google or Facebook--or even better, creating a startup with the potential to be the next Google or Facebook or Uber. We see software coders becoming millionaires or even billionaires before age 30 and feel we are failing if we are not one of them. But there is good news. A lot of us--most of us--do not explode out of the gates in life. That was true for author Rich Karlgaard, who had a mediocre academic career at Stanford (which he got into by a fluke), and after graduating, worked as a dishwasher, nightwatchman, and typing temp before finally finding the inner motivation and drive that ultimately led him

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*to start up a high-tech magazine in Silicon Valley, and eventually to become the publisher of Forbes magazine. There is a scientific explanation for why so many of us bloom later in life. The executive function of our brains doesn't mature until age 25--and later for some. In fact our brain's capabilities peak at different ages. We actually enjoy multiple periods of blooming in our lives. Based on several years of research, personal experience, and interviews with neuroscientists and psychologists, and countless people at different stages of their careers, Bloom reveals how and when we achieve full potential--and why an algorithmic acuity in math is such an anomaly in terms of career success.*

*A bestselling classic (more than 200,000 copies sold in hardcover and paperback) that delves into the minds of some of the world's most successful traders.*

*The Red Pill for Traders and Investors  
Trade the Trader*

*35 Practical Strategies and Techniques to Enhance Your Trading Psychology and Performance*

*Trade Like a Casino*

*Psychology, Discipline, Trading Tools and Systems, Risk Control, Trade Management  
Achieve Your Optimum Trading Performance with Mindfulness and Cutting-Edge Psychology*

*How 23 Novice Investors Became Overnight Millionaires*

*Winning the Trading Game*

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High Performance Trading provides proven practical techniques and strategies to help traders of all abilities, experience levels and styles to enhance their trading performance and psychology. Based on practical coaching and training interventions, personal experiences, the latest research and feedback, and advice from leading traders, trading coaches and trading psychologists, this book offers something for everyone who wants to become a better trader. - Discover how to avoid the common pitfalls of trading and how to take the practical steps that can set you up for trading success. - Strengthen your trading discipline as you discover the art of flawless execution. - Develop and hone your mental edge through learning to think like a successful trader. - Programme yourself for trading success with powerful mental conditioning techniques. - Develop unshakeable focus and concentration and learn how to get into the trading zone. - Understand how to achieve and sustain a core of trading confidence. - Learn how to utilise simple techniques to manage your emotional states. - Build resilience to cope with trading stresses, and pressures and manage losses, setbacks and errors. - Move towards greater consistency and success in your trading performance.

Practical trading psychology insight that can be put to work today Trading Psychology 2.0 is a comprehensive guide to applying the science of

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psychology to the art of trading. Veteran trading psychologist and bestselling author Brett Steenbarger offers critical advice and proven techniques to help interested traders better understand the markets, with practical takeaways that can be implemented immediately. Academic research is presented in an accessible, understandable, engaging way that makes it relevant for practical traders, and examples, illustrations, and case studies bring the ideas and techniques to life. Interactive features keep readers engaged and involved, including a blog offering ever-expanding content, and a Twitter feed for quick tips. Contributions from market bloggers, authors, and experts bring fresh perspectives to the topic, and Steenbarger draws upon his own experience in psychology and statistical modeling as an active trader to offer insight into the practical aspect of trading psychology. Trading psychology is one of the few topics that are equally relevant to day traders and active investors, market makers and portfolio managers, and traders in different markets around the globe. Many firms hire trading coaches, but this book provides a coach in print, accessible 24/7 no matter what the market is doing. Understand the research at the core of trading psychology Examine the ways in which psychology is applied in real-world trading Implement practical tips immediately to see first-hand results Gain the perspective and insight of

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veteran traders who apply these techniques daily. While markets may differ in scale, scope, and activity, humans remain human, with all the inherent behavioral tendencies. Studying the market from the human perspective gives traders insight into how human behavior drives market behavior. *Trading Psychology 2.0* gives traders an edge, with expert guidance and practical advice. This is the true story behind Wall Street legend Richard Dennis, his disciples, the Turtles, and the trading techniques that made them millionaires. What happens when ordinary people are taught a system to make extraordinary money? Richard Dennis made a fortune on Wall Street by investing according to a few simple rules. Convinced that great trading was a skill that could be taught to anyone, he made a bet with his partner and ran a classified ad in the *Wall Street Journal* looking for novices to train. His recruits, later known as the Turtles, had anything but traditional Wall Street backgrounds; they included a professional blackjack player, a pianist, and a fantasy game designer. For two weeks, Dennis taught them his investment rules and philosophy, and set them loose to start trading, each with a million dollars of his money. By the time the experiment ended, Dennis had made a hundred million dollars from his Turtles and created one killer Wall Street legend. In *The Complete Turtle Trader*, Michael W. Covel, bestselling author of *Trend Following* and

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managing editor of TurtleTrader.com, the leading website on the Turtles, tells their riveting story with the first ever on the record interviews with individual Turtles. He describes how Dennis interviewed and selected his students, details their education and experiences while working for him, and breaks down the Turtle system and rules in full. He reveals how they made astounding fortunes, and follows their lives from the original experiment to the present day. Some have grown even wealthier than ever, and include some of today's top hedge fund managers. Equally important are those who passed along their approach to a second generation of Turtles, proving that the Turtles' system truly is reproducible, and that anyone with the discipline and the desire to succeed can do as well as—or even better than—Wall Street's top hedge fund wizards. In an era full of slapdash investing advice and promises of hot stock tips for "the next big thing," as popularized by pundits like Jim Cramer of Mad Money, the easy-to-follow objective rules of the TurtleTrader stand out as a sound guide for truly making the most out of your money. These rules worked—and still work today—for the Turtles, and any other investor with the desire and commitment to learn from one of the greatest investing stories of all time. Douglas uncovers the underlying reasons for lack of consistency and helps traders overcome the ingrained mental habits that cost them money.

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He takes on the myths of the market and exposes them one by one teaching traders to look beyond random outcomes, to understand the true realities of risk, and to be comfortable with the "probabilities" of market movement that governs all market speculation.

The Complete TurtleTrader

Mastering Trading Psychology

ELLIOTT WAVE PRINCIPLE - KEY T

The Secrets, Rules and Blunt Truths of a Stock Market Wizard

The Rules for Turning Trading Patterns Into Profit Mindset Secrets for Winning

A System for Solving Problems with Greed, Fear, Anger, Confidence and Discipline

Why 95% of Traders Lose and What You Must Do To Win

"Trade the Trader" is the first book that helps traders understand who they're up against--and beat them. Hedge fund manager Tatro reveals proven strategies for anticipating other traders' moves, outwitting them, and profiting from them.

A detailed look at the common characteristics found in mostsuccessful traders While there are a variety of approaches to trading in thefinancial markets, profitable traders tend to share similarunderlying characteristics.

Most have a methodology that theybelieve will prove profitable over the long run and are willing toendure short-term setbacks. If you're looking to make the most ofyour time in today's markets, you need to understand what

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separate the best from the rest. And with *Trade Like a Casino*, you'll gain the knowledge needed to excel at this challenging endeavor. Engaging and informative, this reliable guide identifies and explains the key techniques and mental processes characteristic of successful traders. It reveals that successful traders operate very much like a casino in that they develop a method that gives them "positive expectancy" and they unflappably implement the method in the face of changing, and oftentimes volatile, market conditions. Page by page, the book explores the intricacies of methodology, mental control, and flexibility that allow traders to develop and maintain the casino-like edge. Reveals how many successful traders tend to follow the same general principles, even if their approach to trading may differ. Explores how to account for the risk of being wrong and the market moving against you. Discusses how to develop an approach that combines trade selection with sound risk management, avoids emotional attachment to positions, exploits volatility cycles, and focuses on market action. Regardless of how you approach markets, the insights found here will help improve the way you trade by putting you in a better position to distinguish the differences between successful and unsuccessful traders. In this book of over 200 worked examples for stock traders and investors, you will discover an approach that was used by the iconic traders of the past to build their vast fortunes. Traders such as Jesse Livermore, Richard Wyckoff and Richard Ney all succeeded because they

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understood the power of the tape which delivered just two key pieces of information, namely volume and price, and from which they were able to anticipate where the market was going next. This approach was also codified by Richard Wyckoff into three principle laws, and forms the basis of volume price analysis. It is a powerful methodology that can be applied to all markets, instruments and timeframes regardless of whether you are an investor, trader or speculator. The examples presented in this book are drawn primarily from US stock markets, but also includes examples taken from the futures markets, such as indices, commodities, currency futures and bonds. Each chart example is fully annotated to illustrate and highlight key points in the associated text, and together provide a detailed and comprehensive study of the volume price relationship, and giving clear signals as to where the stock is going next. And regardless of whether you are selecting stocks for growth, dividend yield, option strategies, or for speculative day trading, volume price analysis will highlight which ones to buy or sell, and when. How to get past the crisis and make the market work for you again The last decade has left people terrified of even the safest investment opportunities. This fear is not helping would-be investors who could be making money if they had a solid plan. The Little Book of Trading teaches the average person rules and philosophies that winners use to beat the market, regardless of the financial climate. The market has always fluctuated, but savvy traders know how to make money in good times and bad. Drawing on

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author Michael Covel's own trading experience, as well as insights from legendary traders, the book offers sound, practical advice in an easy to understand, readily digestible way. The Little Book of Trading: Identifies tools, concepts, psychologies, and philosophies that keep people protected and making money when the next market bubble or surprise crisis occurs Features top traders in each chapter that have beaten the market for decades, providing readers with their moneymaking knowledge Shows how traders who beat mutual fund performance make money at different times, not just from stocks alone Most importantly, The Little Book of Trading explains why mutual funds should not be the investment vehicle of choice for people looking to secure retirement, a radical realization highlighting the changed face of investing today.

Interviews with Top Traders

Trader Vic II

The Hidden Strengths of Learning and Succeeding at Your Own Pace

Master the Market with Confidence, Discipline, and a Winning Attitude

101 Lessons for Becoming Your Own Trading

Psychologist

Trading in the Zone

High Performance Trading

A Modern Adaptation of the Wyckoff Method

With Winning the Trading Game, investment expert Noble DraKoln helps you develop and

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refine the mental discipline and practical skills needed to ensure trading success. This detailed guide will put you in a better position to use technical analysis to identify profitable trades and exit losing trades; maximize the leverage available in futures and Forex, without endangering your capital base; and control risk by utilizing appropriate strategies for each type of opportunity and time frame.

THE SMARTEST TRADES. THE HOTTEST MARKETS. THE ONLY BOOK YOU NEED. You don't have to be a professional trader to win big in the stock market. That's what Anne-Marie Baiynd learned when she changed her career from neuroscience researcher to full-time momentum trader. Now, with her popular website and this brilliant new book, she teaches other traders how to master the market using her proven combination of analytics and psychology. The Trading Book shows you how to: Master the power of technical trading Increase profits using probabilities and pattern recognition Focus on precision trading for consistent results Discover the benefits of waves and fibs Embrace the habits of highly effective traders This one-of-a-kind guide goes beyond the numbers and statistics to show you the complex psychology behind the

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trades—from the greatest gains to the hardest losses. You'll discover how other traders deal with making counterintuitive decisions; how to use technical indicators to identify the momentum and direction of the markets; and how to achieve your long-term financial goals through discipline, dedication, and endurance. Filled with insightful case studies, interviews, exercises, and guidelines for keeping a personal trading journal, this is more than a crash course for beginners or an industry guide for experts. This is the book on trading. Praise for *The Trading Book*: "Anne-Marie is an amazing trader who loves to share ideas. She knows it makes her smarter and so sharing is not really giving away anything. Anne Marie can explain complex trading ideas in a digestible manner, and any level of trader or investor will benefit from this book." —Howard Lindzon, cofounder and CEO of StockTwits and author of *The StockTwits Edge* "The Trading Book does an outstanding job of offering step-by-step explanations of trading strategies and methods. Anyone looking for a clear path to profits in the markets will find the pre-trade checklist especially helpful for staying disciplined during the trading day. The lessons on reading stock charts are some of the best

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I've seen and worth reading multiple times." –Tim Bourquin, Traderinterviews.com "This excellent book balances trading wisdom, psychology, common sense, and valuable strategies that you can put to work immediately. I think that the 'woman's perspective' really adds something that most trading books are missing. Read this book; trust me!" –Brian Shannon, author of Technical Analysis Using Multiple Timeframes and President of Alphotrends.net

How do you transform yourself from mild-mannered investor to Super Trader? Think clearly. Plan accordingly. Commit completely. In other words, become a trader. And no one is better suited to help you make the transformation than legendary trading educator and author Van K. Tharp. Combining the sharp insight and technical brilliance that has drawn legions of investors to his books and seminars, Tharp provides a holistic approach for becoming a successful full-time trader. His system—a meld of investing psychology and sound trading practice—is the secret to achieving optimum conditions that produce results in both bull and bear markets. Using the lessons of Super Trader, you will approach trading as you would a small

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business—realistically, systematically, and enthusiastically. Drawing on his decades of experience, Tharp has created a simple plan designed to help anyone master the market. You can put this plan to use immediately in order to:

- Master the psychology of trading
- Craft a “business plan”—a working document to guide your trading
- Develop a trading system tailored for your personal needs and skills
- Create position-sizing strategies to meet your objectives
- Monitor yourself constantly to minimize mistakes

Throughout the book, Tharp asks the pertinent questions you must ask yourself about becoming a trader, being a trader, and succeeding as a trader. The rewards that come with being a Super Trader—both financial and personal—make you feel as if you can leap small buildings in a single bound. Whatever your skill level, Tharp provides the formula for succeeding in a field where most people fail.

"The one, only, and by far the best book synthesizing psychology and investing. In addition to providing modern, scientific knowledge about psychology, this book provides a mirror into the mind and wide breadth of knowledge of one of the leading practitioners of brief and effectual cures. Will help to cure your trading and

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your life." -Victor Niederhoffer, Chief Speculator, Manchester Investments Author, The Education of a Speculator and Practical Speculation "How refreshing! A book that rises above the old NLP model of the 80's and provides insights on how our relationship with the market is indeed a very personal one. Not only has Steenbarger provided some fantastic tools for the trader to transform his mindset, but he has contributed unique trading ideas as well. Brilliant!" -Linda Raschke, President, LBRGroup, Inc. "'Investigate, before you invest' was for many years the slogan of the New York Stock Exchange. I always thought a better one would be, 'Investigate YOURSELF, before you invest.' The Psychology of Trading should help you increase your annual investment rate of return. Mandatory reading for anyone intending to earn a livelihood through trading. " -Yale Hirsch, The Hirsch Organization Inc., Editor, The Stock Trader's Almanac "This highly readable, highly educational, and highly entertaining book will teach you as much about yourself as about trading. It's Oliver Sacks meets Mr. Market- extraordinary tales of ordinary professionals and individuals with investment disorders, and how they

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successfully overcame them. It is a must-read both for private investors who have been shell-shocked in the bear market and want to learn how to start again, as well as for pros who seek an extra edge from extra inner knowledge. Steenbarger's personal voyage into the mind of the market is destined to become a classic."

-Jon Markman, Managing Editor, CNBC on MSN Money Author, Online Investing and Swing Trading "Dr. Steenbarger's fascinating, highly readable blend of practical insights from his dual careers as a brilliant psychologist and trader will benefit every investor; knowing oneself is as important as knowing the market."

-Laurel Kenner, CNBC.com Columnist, Author, Practical Speculation

Mindful Trading

The New Trading for a Living

Know Your Competition and Find Your Edge for Profitable Trading

Stock Trading and Investing Using Volume Price Analysis

Mastering Your Emotions and the Inner Game

How to Bring Personal Power to Everything You Do

Trend Following Strategy for Big Winnings

High-Probability Techniques for Trading

Without Indicators

A Great Classic for Three Decades: Now In Its 10th

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Edition, Consider What This "Definitive Text" Offers You  
Take a moment to look over your books about investing. Have any of them given you a successful method for making profits and reducing risks? Is there even one such book that has proven reliable over the years? Alas, most investors would say "no." That's because so few investment books are "classic" in the true sense: For years investors keep buying the book, and they keep using the method to make the most of their opportunities. Three decades years ago -- 1978 -- is one of the last times an investment book was written that is worthy of being called "classic." One of the two men who authored that book was a 26 year-old market analyst working at Merrill Lynch's headquarters on Wall Street. The young man had earned a lot of attention in a short time by using a forecasting tool that almost no one had heard of. Yet his market forecasts were startlingly accurate: Robert Prechter was the young man's name, and he used a method called the "Elliott Wave Principle." A. J. Frost was one of the few other financial professionals who used the Wave Principle. In a distinguished 20-year career, Frost had likewise made many astonishingly accurate forecasts. His colleagues regarded him as the consummate technical analyst. Frost and Prechter met in May of 1977 and became fast friends. Eighteen months later, they published Elliott Wave Principle - Key to Market Behavior. The Dow Industrials stood at 790. But the brash forecast in this new book called for a Great Bull Market. It became a runaway best seller. Three decades is enough time for investors to deem a book about an investment method as "classic," and surely the jury is in on this one: Elliott Wave Principle is now

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published in seven languages, and continues to sell thousands of copies every year. In Europe, Asia and the Americas, literally millions of investors worldwide use or recognize the Elliott Wave method for profitable investing. Elliott Wave International is proud to present the 10th edition of this investment classic. It's designed to help the Elliott Wave novice and the veteran practitioner. It's time to consider what this definitive text offers you. Here's a sample of what you'll learn: The basic tenets of Wave Theory: You'll read simple explanations of the terms, and how to identify all 13 waves that can occur in the movement of stock market averages. The rules and guidelines of Wave analysis: You'll learn the basics of counting waves, how to recognize the "right look" of a wave, plus lots of simple steps for applying the rules. The scientific background of the Wave Principle: How you can see it in nature and the universe, in art and mathematics, even in the shape of the human body. Long-term waves: You'll see how the Wave Principle gives history greater meaning, from the fall of the Roman Empire through the Middle Ages into the financial upheavals of the 20th Century. Understanding these monumental trends will help you position yourself for long-term profit and protection. Stocks, commodities and gold: The Wave Principle is your guide to the movements of any financial market. Few pleasures can match the exhilaration you'll feel when a Wave Principle forecast has you in the market when it moves up, or takes you out just before it moves down. Obviously, Elliott Wave Principle - Key to Market Behavior is the perfect companion to Bob Prechter's Elliott Wave Theorist publication. The book is essential reading

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for you to receive the most from what the Theorist says every month -- in fact, all of EWJ's publications continually reference this book.

A step-by-step system for mastering trading psychology. Think about your most costly and recurring trading mistakes. Chances are that they're related to common errors, such as chasing price, cutting winners short, forcing mediocre trades, and overtrading. You've likely tried to fix these errors by improving your technical skills, and yet they persist. That's because the real source of these mistakes is not technical—they actually stem from greed, fear, anger, or problems with confidence and discipline. If you are like most traders, you probably overlook or misunderstand mental and emotional obstacles. Or worse, you might think you know how to manage them, but you don't, and end up losing control at the worst possible time. You're leaving too much money on the table, which will either prevent you from being profitable or realizing your potential. While many trading psychology books offer sound advice, they don't show you how to do the necessary work. That's why you haven't solved the problems hurting your performance. With straight talk and practical solutions, Jared Tendler brings a new voice to trading psychology. In *The Mental Game of Trading*, he busts myths about emotions, greed, and discipline, and shows you how to look past the obvious to identify the real reasons you're struggling. This book is different from anything else on the market. You'll get a step-by-step system for discovering the cause of your problems and eliminating them once and for all. And through real stories of traders from around the world who

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have successfully used Tandler's system, you'll learn how to tackle your problems, improve your day-to-day performance, and increase your profits. Whether you're an independent or institutional trader, and regardless of whether you trade equities, forex, or cryptocurrencies, you can use this system to improve your decision-making and execution. Finally, you have a way to reach your potential as a trader. Now's the time to make it happen.