

Where To
Download The 360
Degree Leader
Developing Your
Influence From
Anywhere In
Leader
Organization John
Developing
Your
Influence
From
Anywhere In

Where To

Download The 360
Organization
Degree Leader
John C
Developing Your
Maxwell
Influence From

#1 New York Times
Anywhere In
Bestseller

“Significant...The John
C. Maxwell
book is both
instructive and
surprisingly moving.”
—The New York
Times Ray Dalio, one

Where To
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of the world's most
Developing Your
successful investors
Influences From
and entrepreneurs,
shares the
Any choice In
unconventional
Organization John
principles that he's
© Maxwell
developed, refined,
and used over the
past forty years to
create unique results
in both life and
business—and which
any person or
organization can

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Anytime In
Organization John
C Maxwell

adopt to help achieve their goals. In 1975, Ray Dalio founded an investment firm, Bridgewater Associates, out of his two-bedroom apartment in New York City. Forty years later, Bridgewater has made more money for its clients than any other hedge fund in history and grown into

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the fifth most
important private
company in the
United States,
according to Fortune
magazine. Dalio
himself has been
named to Time
magazine's list of the
100 most influential
people in the world.
Along the way, Dalio
discovered a set of
unique principles that

Where To
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have led to
Bridgewater's
exceptionally effective
culture, which he
describes as "an idea
meritocracy that
strives to achieve
meaningful work and
meaningful
relationships through
radical transparency."
It is these principles,
and not anything
special about

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Dalio—who grew up an ordinary kid in a middle-class Long Island neighborhood—that he believes are the reason behind his success. In Principles, Dalio shares what he's learned over the course of his remarkable career. He argues that life, management,

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economics, and
investing can all be
systemized into rules
and understood like
machines. The book's
hundreds of practical
lessons, which are
built around his
cornerstones of
“radical truth” and
“radical
transparency,” include
Dalio laying out the
most effective ways

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for individuals and organizations to make decisions, approach challenges, and build strong teams. He also describes the innovative tools the firm uses to bring an idea meritocracy to life, such as creating “baseball cards” for all employees that distill their strengths and weaknesses, and

Where To
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employing
computerized
decision-making
systems to make
believability-weighted
decisions. While the
book brims with novel
ideas for
organizations and
institutions, Principles
also offers a clear,
straightforward
approach to decision-
making that Dalio

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believes anyone can
apply, no matter what
they're seeking to

achieve. Here, from a
man who has been

called both “the Steve
Jobs of investing” and

“the philosopher king
of the financial

universe” (CIO

magazine), is a rare
opportunity to gain

proven advice unlike
anything you'll find in

Where To Download The 360

the conventional
business press.

#1 New York Times

bestselling author

John C. Maxwell

responds to the most
popular questions

he's received to help
readers achieve

greater success. John

Maxwell, America's #1

leadership authority,

has mastered the art

of asking questions,

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C Maxwell

using them to learn
and grow, connect
with people, challenge
himself, improve his
team, and develop
better ideas. In this
compact derivative of
Good Leaders Ask
Great Questions, he
gives detailed
answers to the most
popular and intriguing
questions posed to
him by people at all

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stages of their
careers, including:

- How can you be a leader if you're at the bottom? .
- How do you motivate an unmotivated person? .
- How can you succeed with a leader who is difficult to work with? .
- How do you find balance between leading others and producing? .
- What

Where To
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gives a leader
sustainability? No
matter whether you're
a seasoned leader or
wanting to take the
first steps into
leadership, this book
will provide helpful
and applicable advice
and improve your
professional life.
A robust, authentic
model for creating
and clearly

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articulating a personal
Developing Your
leadership philosophy
Based on leadership
expert Mike Figliuolo's
Anytime, Anywhere
popular
Organization John
"Leadership Maxims"
C Maxwell
training course, One
Piece of Paper
teaches decisive,
effective leadership
by taking a holistic
approach to defining
one's personal
leadership

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C Maxwell

philosophy. Through a series of simple questions, readers will create a living document that communicates their values, passions, goals and standards to others, maximizing their leadership potential. Outlines a clear approach for identifying a concise and meaningful set of

Where To
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personal leadership
maxims by which
leaders can live their
lives Explains and
applies four basic
aspects of leadership:
leading yourself,
leading the thinking,
leading your people,
and leading
abalanced life
Generates a
foundational
document that serves

Where To
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Degree Leader
as a touchstone for
Developing Your
leaders and their
Influence From
teams Simple,
Applicable, and
without pretense, One
Organization John
Piece of Paper
© Maxwell
provides a model for
real leadership in the
real world.

Following the success
of Lean In and Why
Women Should Rule
the World, the authors
of the bestselling

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Womenomics provide an informative and practical guide to understanding the importance of confidence—and learning how to achieve it—for women of all ages and at all stages of their career. Working women today are better educated and more well qualified than ever

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before. Yet men still predominate in the corporate world. In

The Confidence

Code, Claire Shipman and Katty Kay argue that the key reason is confidence.

Combining cutting-edge research in genetics, gender, behavior, and cognition—with examples from their

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business—Kay and
Shipman go beyond
admonishing women
to "lean in." Instead,
they offer the
inspiration and
practical advice
women need to close
the gap and achieve
the careers they want

Where To
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and deserve.
Blow the CAP Off
Your Capacity
Mastering the Four
Styles of Leadership
to Build High-
Performing Teams
Effective Leadership
Through Effective
Relationships
What the Old
Testament Heroes
Want You to Know
About Life and

Where To
Download The 360
Degree Leader
Leadership
Developing Your
Courageous
Leadership From
It's Called Work for a
Reason!
Organization John
Life's Greatest
C Maxwell
Lessons Are Gained
from Our Losses
Being a leader means
working with people,
and that's not always
easy! Whether in your
office, church,
neighborhood, or

Where To
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Degree Leader
elsewhere, your
Developing Your
interpersonal
Influence From
relationships can
Anywhere In You as
make or break you as
a leader. That's why
Organization John
it's so important to be
C Maxwell
a "people person" and
develop your skills in
tapping that most
precious of all
resources: people. In
this powerful book,
America's leadership
expert John Maxwell

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Developing Your
Influence From
Anywhere In
Your Organization John
C Maxwell

helps you: discover
and develop the
qualities of an
effective "people
person" improve your
relationships in every
area of life

understand and help
difficult people
overcome differences
and personality traits
that can cause friction
inspire others to
excellence and

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Degree Leader
success Loaded with
Developing Your
life-enriching, life-
changing principles
Influence For
for relating positively
Anytime In
and powerfully with
Organization John
your family, friends,
© Maxwell
colleague, and clients,
Be a People Person is
certain to help you
bring out the best in
others—and that's
what effective
leadership is all
about.

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Wendy and Wade
love to play their
favorite sport--Woggle
ball--and, like most
kids, they like to win.
But after a
disappointing loss
leaves Wendy and
Wade ready to quit,
they turn to their
grandpa for advice.
Papa tells
them:"Woggles are
winners, yes, that

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Organization John
C Maxwell

much is true. But
whether you win
depends upon YOU.
Winning takes effort,
this much you will
see. What you learn
from your loss can
bring victory!" In
Sometimes You
Win--Sometimes you
Learn for Kids, #1
New York Times
bestselling author,
coach, and

Where To Download The 360

motivational teacher

John C. Maxwell

adapts his inspiring

life lessons for the

youngest readers,

showing kids that

having the right

attitude will help them

turn any loss into a

win.

Great things come in

little packages: 50

commonsense (but

rarely common) ideas

Where To
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Degree Leader
for building the
Developing Your
leadership potential of
Influences From
others. How many
Any other
managers have time
to plow through big
Organization John
books of leadership
C. Maxwell
development? None!
And they'll never need
to with this slender
book of 50 simple yet
powerful ideas. The
Little Book of
Leadership
Development goes

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Developing Your
Influences From
Any Where In
Organization John
C Maxwell

straight to the heart of
great leadership. Free
of complicated
theories, it focuses on
what really works to
get people motivated,
working effectively,
and acting as leaders
themselves. The book
delivers streamlined
instructions on
modeling behaviors,
sharing information,
building

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accountability,
stretching teams,
providing feedback,
and 45 other practical
strategies. Readers
will be able to design
a system of
development tailored
to their team and
organization.

Managers with the
ability to self-reflect
and a willingness to
implement these

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positive, powerful
ideas will see quick
improvements in
communication,
efficiency, morale,
and every other
measure that points to
a committed team of
emerging leaders.

"A great read for
anyone who is trying
to live the 7 habits at
work." - Dr. Stephen
R. Covey Do you

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know how to lead
people? This is the
toughest act required
of every supervisor,
manager, executive,
and CEO. In the face
of leadership
challenges and
increasing pressure to
produce results, here
is proven guidance for
achieving the highest
possible performance
from your workers-

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both collectively and
individually. Neither
abdication nor

dominating, but truly
empowering workers
is the key. Peer into
this newly expanded
edition of The

Leader's Window to: -

Build and maintain
high-performance
teams to guarantee
long-term success -

Expose seven

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Degree Leader
teamwork myths, and
Developing Your
revise tactics
Influency From
accordingly - Meet the
Anywhere In
needs of the people
Organization John
you work for and the
C Maxwell
people who work for
you It's not easy being
a leader, but it is
possible to achieve
greatness and
support long-term
success even at the
frenetic pace of
business as we now

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encounter it. This
book will show you
how.

The Leadership
Handbook

The Science and Art
of Self-

Assurance---What
Women Should Know

Developing Your
Influence from

Anywhere in the
Organization

Be A People Person

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Download The 360

The 21 Irrefutable
Laws of Leadership
One Piece of Paper
26 Critical Lessons
Every Leader Needs
***The most effective
leaders across a
wide variety of
spectrums have
achieved their
success by
beginning their
journey with a
question few***

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Developing Your
Influence For
Any Where In
Organization John
C. Maxwell

***bother to ask: How
do I lead myself?
As New York Times
bestselling author
and leadership
expert John C.
Maxwell says, "A
leader never has to
recover from a
good start." So
when a leader
takes root by
firmly establishing
themselves in their***

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Influence
Anytime, In
Organization John
C Maxwell

***field of expertise,
preparing for every
risk and failure
imaginable, the
fruit of their
endeavors will
spread throughout
their career and
impact profoundly
those in whom
they invest. In The
Leadership
Handbook, Maxwell
presents 26***

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C. Maxwell

***insights intended
to help build the
leader within not
only those aspiring
to new positions of
leadership but also
those veterans
who aim to
improve upon the
steps that led
them to the front
of the line.
Readers will enjoy
and benefit***

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Developing Your
Influence From
Principles, such
as:

- **The Best Organization John C. Maxwell**
- **Listeners**
- **Keep Your Mind on the Main Thing**
- **Don't Manage Your Time--Manage Your Life**
- **Keep Learning to Keep Leading**
- **People**

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Influence In
Any Where In
Organization John
C Maxwell

**Quit People, Not
Companies• And
many more!With
application
exercises and a
“Mentoring
Moment” to
accompany each
chapter, The
Leadership
Handbook presents
a road map for a
path many may
cross but few**

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choose to follow.

The ultimate guide

to leading remote

employees and

teams, tackling the

key challenges

that managers face-

from hiring and

onboarding new

members to

building culture

remotely, tracking

productivity,

communicating

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Developing Your
Influencer From
Anywhere In
Organization Join
C. Maxwell

***speedily, and
retaining star
employees***
***In The 360 Degree
Leader Workbook,
Maxwell addresses
that very question
and takes the
discussion even
further. You don't
have to be the
main leader,
asserts Maxwell, to
make significant***

Where To
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**impact in your
organization. Good
leaders are not
only capable of
leading their
followers but are
also adept at
leading their
superiors and their
peers. Debunking
myths and
shedding light on
the challenges,**
John Maxwell

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Any Where In
Any Where In
Organization John
C Maxwell
***offers specific
principles for
Leading Down,
Leading Up, and
Leading Across.
360-Degree
Leaders can lead
effectively,
regardless of their
position in an
organization. By
applying Maxwell's
principles, you will
expand your***

Where To
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***influence and
ultimately be a
more valuable
team member.
Presents advice for
professionals in
middle
management on
leading effectively
and making
impacts on an
organization.
Learning
Leadership***

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**through Character
and Courage
The Confidence
Code**
Anywhere In
**What Successful
People Know about
Leadership
Principles
The 360 Degree
Leader with
Workbook
Making a
Difference with
Others**

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**The Essential
Guide to Managing
Remote Teams**

John C. Maxwell,

#1 New York

Times

bestselling

author, shows

you how to shift

from success to

significance by

leading with

passion and

purpose in a

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*compact new book
derived from his
previous title,*

Intentional

*Living. We all
want to live a
life that*

matters. But

what is true

significance?

How do we define

it, and how do

we achieve it?

In THE POWER OF

Page 52/220

Where To Download The 360 Degree Leader *YOUR LEADERSHIP,* Maxwell

demonstrates
what can come
from combining
personal passion
and leadership
in a way that
goes beyond mere
success. By
finding like-
minded people
and putting them
first, you can

Where To
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Degree Leader
make a
difference in
their lives and
create a united
effort that
Organization John
C Maxwell
leaves a lasting
positive impact.

Learn how to
attract people
to your cause,
articulate your
vision, and add
value from your
sweet spot.

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*Using his
personal story
of how he became*

*one of the most
recognized*

*leadership
experts in the*

world, John

Maxwell shows

*you how to lead
others according*

to your own

purpose and

create a lasting

Where To
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legacy.

Your hard work
is paying off.

You are doing
well in your
field. But there
is something
standing between
you and the next
level of
achievement.

That something
may just be one
of your own

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annoying habits.

Perhaps one

small flaw – a

behaviour you

barely even

recognise – is

the only thing

that's keeping

you from where

you want to be.

It may be that

the very

characteristic

that you believe

Where To
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Degree Leader
got you where
you are - like
the drive to win
at all costs -
is what's
holding you
back. As this
book explains,
people often do
well in spite of
certain habits
rather than
because of them
- and need a "to

Where To
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"stop" list
rather than one
listing what "to
do". Marshall
Goldsmith's
expertise is in
helping global
leaders overcome
their
unconscious
annoying habits
and become more
successful. His
one-on-one

Where To
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coaching comes
Developing Your
with a six-
figure price tag
Influence From
- but in this
Any where in
book you get his
Organization John
great advice for
C Maxwell
much less.

Recently named
as one of the
world's five
most-respected
executive
coaches by
Forbes, he has

Where To
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worked with over
100 major CEOs
and their
management teams
at the world's
top businesses.
His clients
include
corporations
such as Goldman
Sachs, Glaxo
SmithKline,
Johnson and
Johnson and GE.

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Developing the
Leader Within
You is Dr.
Maxwell's first
and most
enduring
leadership book,
having sold more
than one million
copies. In this
Christian
Leaders Series
edition of this
Maxwell classic,

Where To
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Degree Leader
you will
discover the
biblical From
foundation for
Anywhere in
leadership that
Organization John
John Maxwell has
C Maxwell
used as a pastor
and business
leader for more
than forty
years. These
same principles
and practices
are available

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for everyday
Developing Your
leaders in every
Influence From
walk of life. It
is a lofty
Anywhere In
calling to lead
Organization John
a group—a
C. Maxwell
family, a
church, a
nonprofit, a
business—and the
timeless
principles in
this book will
bring positive

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change in your
life and in the
lives of those
around you. You
will learn: The
True Definition
of Leader.

*“Leadership is
influence.*

That’s it.

*Nothing more;
nothing less.”*

*The Traits of
Leadership.*

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“Leadership is not an exclusive club for those who were ‘born with it.’ The traits that are the raw

materials of leadership can be acquired. Link them up with desire, and nothing can keep you from

Where To
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becoming a
Developing Your
leader.” The
Difference From
Anywhere In
Management and
Organization John
Leadership.
C. Maxwell

“Making sure the
work is done by
others is the
accomplishment
of a manager.
Inspiring others
to do better
work is the

Where To Download The 360 Degree Leader accomplishment of a leader.”

God has called
every believer
to influence
others, to be
salt and light.
Developing the
Leader Within
You will equip
you to improve
your leadership
and inspire
others.

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#1 New York
Times
bestselling
author John C.
Maxwell's latest
book will
enhance the
lives of
leaders,
professionals,
and anyone who
wants to achieve
success and
personal growth.

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We often treat
the word
capacity as if
it were a
natural law of
limitation.

Unfortunately,
most of us are
much more
comfortable
defining what we
perceive as off
limits rather
than what's

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really possible.

Could it be that

many of us have

failed to expand

our potential

because we have

allowed what we

perceive as

capacity to

define us? What

if our limits

are not really

our limits? In

his newest book,

Where To Download The 360 Degree Leader

John Maxwell

identifies 17

core capacities.

Some of these

*are abilities we
all already*

*possess, such as
energy,*

*creativity and
leadership.*

Others are

*aspects of our
lives controlled
by our choices,*

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*like our
attitudes,
character, and
intentionality.*

*Maxwell examines
each of these
capacities, and
provides clear
and actionable
advice on how
you can increase
your potential
in each. He will
guide you on how*

Where To
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Degree Leader
to identify,
Developing Your
grow, and apply
Influence From
your critical
Anywhere In
capacities. Once
Organization John
you've blown the
C Maxwell
"cap" off your
capacities,
you'll find
yourself more
successful--and
fulfilled--in
your daily life.
Three Hundred
Sixty Degree

Where To
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Degree Leader
Feedback
Developing Your
Three Hundred
Sixty-degree
Leader
Anywhere In
Leading from
Organization John
C Maxwell
How to Lead When
Your Boss Can't
(or Won't)
Ethics 101
The Power of
Your Leadership
The Little Book
of Leadership

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Development

*Smart leaders
learn from their
own mistakes.*

*Smarter ones
learn from
others'*

*mistakes—and
successes. John
C. Maxwell*

*wants to help
you become the*

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Leadership Gold
Organization, John
C Maxwell
with you. After
nearly forty
years of leading,
Maxwell has
mined the gold
so you don't
have to. Each
gold nugget is

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C. Maxwell

*contained in one
of twenty- six
chapters
designed to be a
six-month
mentorship from
the
international
leadership
expert. Each
chapter
contains*

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detailed
Developing Your
application
Influence From
exercises and a
Anywhere In
"Mentoring
Organization John
Moment" for
C Maxwell
leaders who
desire to mentor
others using the
book. Gaining
leadership
insight is a lot
like mining for

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*gold. You don't
set out to look
for the dirt. You
look for the
nuggets. You'll
find them here.
Use this helpful
book to learn
about the
leadership tools
to fuel success,
grow your team,*

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Degree Leader
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Influence From
Anywhere In
Any Organization. John
C Maxwell

*and become the
visionary you
were meant to
be. True
leadership isn't
a matter of
having a certain
job or title. In
fact, being
chosen for a
position is only
the first of the*

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Organization John
C Maxwell

*five levels every
effective leader
achieves. To
become more
than "the boss"
people follow
only because
they are
required to, you
have to master
the ability to
invest in people*

Where To
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Degree Leader
*and inspire
them. To grow
further in your
role, you must
achieve results
and build a
team that
produces. You
need to help
people to
develop their
skills to become*

Where To
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Developing Your
Influence From
Anywhere In
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C Maxwell

*leaders in their
own right. And
if you have the
skill and
dedication, you
can reach the
pinnacle of lead
ership—where
experience will
allow you to
extend your
influence*

Where To
Download The 360
Degree Leader
*beyond your
Developing Your
immediate
Influence From
reach and time
Anywhere In
for the benefit
Organization, John
of others. The 5
C Maxwell
Levels of
Leadership are:*

1.

*Position—People
follow because
they have to. 2.*

Permission—Peo

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Influence From
Anywhere In
Organization John
C Maxwell

*ple follow
because they
want to. 3. Prod
uction—People
follow because
of what you
have done for
the
organization. 4.
People Develop
ment—People
follow because*

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*of what you
have done for
them personally.*

*5. Pinnacle—Peo
ple follow
because of who
you are and
what you
represent.*

*Through humor,
in-depth insight,
and examples,*

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*internationally
recognized
leadership*

*expert John C.
Maxwell*

*describes each
of these stages
of leadership.*

*He shows you
how to master
each level and
rise up to the*

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Degree Leader
*next to become
a more
influential,
respected, and
successful
leader.*

*You want the
most important
ideas on
management all
in one place.
Now you can*

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*have them—in a
set of HBR's 10
Must Reads.*

*We've combed
through
hundreds of
Harvard
Business Review
articles on
strategy, change
leadership,
managing*

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*people, and
Developing Your
managing
yourself and
Influence From
Anywhere In
selected the
Organization, John
most important
C. Maxwell
ones to help you
maximize your
performance.
This six-title
collection
includes only
the most critical*

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C Maxwell

*articles from the
world's top
management
experts, curated
from Harvard
Business*

*Review's rich
archives. We've
done the work
of selecting
them so you
won't have to.*

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*These books are
packed with
enduring advice
from the best
minds in
business such
as: Michael
Porter, Clayton
Christensen,
Peter Drucker,
John Kotter,
Daniel Goleman,*

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Anywhere In
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C. Maxwell
Jim Collins, Ted
Levitt, Gary
Hamel, W. Chan
Kim, Renée
Mauborgne and
much more. The
HBR's 10 Must
Reads Boxed
Set includes:
HBR's 10 Must
Reads: The
Essentials This

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*book brings
together the
best thinking
from
management's
most influential
experts. Once
you've read
these definitive
articles, you can
delve into each
core topic the*

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series explores:
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managing
Influence From
yourself,
Anywhere In
managing
Organization John
people,
C. Maxwell
leadership,
strategy, and
change
management.
HBR's 10 Must
Reads on
Managing

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Yourself The
Developing Your
path to your
Influence From
professional
Anywhere In
success starts
Organization John
with a critical
C. Maxwell
look in the
mirror. Here's
how to stay
engaged
throughout your
50-year work
life, tap into

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Degree Leader
*your deepest
values, solicit
candid
feedback,
replenish your
physical and
mental energy,
and rebound
from tough
times. This book
includes the
bonus article*

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*“How Will You
Measure Your
Life?” by*

*Clayton M.
Christensen.*

*HBR's 10 Must
Reads on
Managing
People*

*Managing your
employees is
fraught with*

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Degree Leader
*challenges, even
if you're a
seasoned pro.
Boost their
performance by
tailoring your
management
styles to their
temperaments,
motivating with
responsibility
rather than*

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Degree Leader
*money, and
developing your
fostering trust
influence from
through
anywhere in
solicited input.*
This book
includes the
bonus article
*“Leadership
That Gets
Results,”* by
Daniel Goleman.
HBR’s 10 Must

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Degree Leader
Reads on
Leadership Are
you an
anywhere in
extraordinary
organization John
leader—or just a
C Maxwell
good manager?
Learn how to
motivate others
to excel, build
your team's
confidence, set
direction,

Where To
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Degree Leader
*encourage
Developing Your
smart risk-
Influence From
taking, credit
Anywhere In
others for your
Organization John
success, and
C. Maxwell
draw strength
from adversity.
This book
includes the
bonus article
“What Makes an
Effective*

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*Executive,” by
Peter F.*

Drucker. HBR’s

10 Must Reads

on Strategy Is

your company

spending too

much time on

strategy

development,

with too little to

show for it?

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Degree Leader

*Discover what it
takes to*

*distinguish your
company from
rivals, clarify*

*what it will (and
won't) do,*

create blue

oceans of

uncontested

market space,

and make your

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Degree Leader
priorities
Developing Your
explicit so
Influence From
employees can
Anywhere In
realize your
Organization John
vision. This
C. Maxwell
book includes
the bonus
article “What Is
Strategy?” by
Michael E.
Porter. HBR’s
10 Must Reads

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on Change
Developing Your
Management
Influence From
Most
Anywhere In
companies'
Organization John
change
C. Maxwell
initiatives
fail—but yours
can beat the
odds. Learn how
to overcome
addiction to the
status quo,

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Organization John
C Maxwell

*establish a
sense of
urgency,
mobilize
commitment
and resources,
silence
naysayers,
minimize the
pain of change,
and motivate
change even*

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C. Maxwell

*when business
is good. This
book includes
the bonus
article "Leading
Change," by
John P. Kotter.
About the HBR's
10 Must Reads
Series: HBR's
10 Must Reads
series is the*

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definitive
Developing Your
collection of
Influence From
ideas and best
Anywhere In
practices for
Organization John
aspiring and
C. Maxwell
experienced
leaders alike.
These books
offer essential
reading selected
from the pages
of Harvard

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Organization John
C Maxwell

*Business Review
on topics critical
to the success of
every manager.
Each book is
packed with
advice and
inspiration from
the best minds
in business.
As its name
suggests,*

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Developing Your
Influence From
Anywhere In
Organization John
C Maxwell

*360[degree]
feedback
assesses
employee
performance
and
development
from several
points of view:
peers,
customers,
supervisors, and*

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Degree Leader
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Influence From
Anywhere In
Organization John
C. Maxwell

*those who work
for the
employee. As
you'll discover
from the many
examples
presented in
this book,
360[degree]
feedback has
many well
documented*

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C. Maxwell

*benefits: it gives
employees and
teams a clear
understanding
of personal
strengths and
areas for
development;
employees view
feedback from
multiple
perspectives as*

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Download The 360

*fair, accurate,
believable, and
motivational;
the flexibility of
the process
makes it*

*meaningful for
people at all
levels - in union
and nonunion
environments -
with proven*

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Degree Leader
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Influence From
Anywhere In
Organization John
C Maxwell

*success in such
disparate fields
as health care,
law,
manufacturing,
and military
operations;
360[degree]
feedback
enhances the
effectiveness of
diversity*

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Degree Leader
management,
Developing Your
team-based
Influence From
work structures,
Anywhere In
TQM, and other
Organization John
broad
C. Maxwell
initiatives.

Equally
important, these
noted
authorities show
you what not to
do when

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Degree Leader
Developing Your
Influence From
Anywhere In
Organization John
C. Maxwell

*implementing
your
360[degree]
feedback
program. You'll
see how other
organizations
handled pitfalls
. . . analyze
situations for
which this
method may not*

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Developing Your
Influence From
Anywhere In
Organization John
C Maxwell

*be appropriate .
. . . and find
honest answers
(and solutions)
to common
criticisms of the
process.*

*Lesson 2 from
The 21
Irrefutable Laws
of Leadership
The Complete*

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Degree Leader
101 Collection
Leadership Gold
Influence From
The 15
Anywhere In
Invaluable Laws
Organization John
of Growth
C. Maxwell
Proven Steps to
Maximize Your
Potential
Follow Them
and People Will
Follow You
Failing Forward

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A leadership primer for people who are not titled managers asserts that team members do not have to be primary leaders to make a significant impact in an organization,
outlining

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specific
Developing Your
principles that
Influence From
strategies for
Anywhere in
leading peers
Organization John
and superiors.
C Maxwell
In this
inspiring guide
to successful
leadership, New
York Times
bestselling
author John C.
Maxwell shares

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*his tried and
true principles
for maximum
personal growth.*

*Are there tried
and true
principles that
are always
certain to help
a person grow?*

*John Maxwell
says the answer
is yes. He has
been passionate*

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Degree Leader
Developing Your
Influence From
Anywhere In
the first time,
Organization John
C Maxwell
he teaches
everything he
has gleaned
about what it
takes to reach
our potential.
In the way that
only he can
communicate,

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John teaches . . .

. The Law of the

Mirror: You Must

See Value in

Yourself to Add

Value to

Yourself The Law

of Awareness:

You Must Know

Yourself to Grow

Yourself The Law

of Modeling:

It's Hard to

Improve When You

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Degree Leader
Have No One But
Yourself to
Follow The Law
of the Rubber
Band: Growth
Organization John
C Maxwell
Stops When You
Lose the Tension
Between Where
You are and
Where You Could
Be The Law of
Contribution:
Developing
Yourself Enables

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Degree Leader
You to Develop
Others This
third book in
John Maxwell's
Laws series
(following the
2-million seller
The 21
Irrefutable Laws
of Leadership
and The 17
Indisputable
Laws of
Teamwork) will

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Degree Leader
help you become
Developing Your
a lifelong
learner whose
potential keeps
increasing and
never gets "used
up."

Bestselling
author John C.
Maxwell shows
you how the
Golden Rule
works
everywhere, and

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Degree Leader
how, especially
in business, it
brings amazing
dividends.

People can learn
how to lead.

This was the
position John H.
Zenger and
Joseph R.

Folkman took
when they wrote
their now-
classic

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leadership book
The Developing Your
Extraordinary
Leader—and it's
a fact they
Organization John
reinforce in
C Maxwell
this new,
completely
updated edition
of their
bestseller. When
it was first
published, The
Extraordinary

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Leader

immediately

attracted a wide

audience of

aspiring leaders

drawn to its

unique feature:

the extensive

use of

scientific

studies and hard

data, which

served to

demystify the

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*concept of
leadership and
get readers
thinking about
the subject in a
pragmatic way.*

*Now, Zenger and
Folkman revisit
the subject to
address leaders'
most pressing
concerns today.
The result is an
up-to-date,*

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Degree Leader
essential
Developing Your
leadership guide
Influence From
Anywhere in
that includes:
Organization John
C Maxwell
Late-breaking
research on the
psychology of
leadership New
information on
leading in a
global
environment A
breakthrough

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Degree Leader
case study on
Developing Your
measuring
improved From
leadership
Anywhere in
behavior Studies
Organization John
revealing the
C Maxwell
importance of
follow-through
The
Extraordinary
Leader is a
remarkable
combination of
expert insight

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Degree Leader
and extensive
Developing Your
research. The
Influence From
authors analyzed
Anywhere In
more than
200,000
Organization John
assessments
C Maxwell
describing
20,000
managers—by far
the most
expansive
research ever
conducted for a
leadership book.

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Zenger and
Folkman have
created the
leadership book
of the ages. The
Extraordinary
Leader explains
how to build
leadership
skills that will
take you and
your
organization to
unimagined

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Degree Leader
success.

360 Degrees of
Influence: Get

Everyone to
Follow Your Lead
on Your Way to
the Top

Your Success is
Your Own Damn
Fault

HBR's 10 Must
Reads Boxed Set
(6 Books) (HBR's
10 Must Reads)

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Degree Leader
What Got You
Here Won't Get
You There From
Somewhere In
Win--Sometimes
Organization John
You Learn for
C Maxwell
Kids

Good Leaders Ask
Great Questions
Running with the
Giants

**A #1 New York
Times**

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bestselling
author and
Developing Your
leadership
Influence From
Anywhere In
expert answers
Organization John
Maxwell
questions from
his readers
about what it
takes to be in
charge and
make a
difference. John
Maxwell,
America's #1

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leadership
Developing Your
authority, has
Influence From
mastered the
Anywhere In
art of asking
Organization John
questions,
© 2011
using them to
learn and grow,
connect with
people,
challenge
himself,
improve his
team, and

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Developing Your
Influence From
Anywhere In
Organization John
Maxwell's life.

**In GOOD
LEADERS ASK
GREAT
QUESTIONS, he
shows how they
can change
yours, teaching**

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Influence From
Anywhere In
Organization John
C. Maxwell

**why questions
are so
important, what
questions you
should ask
yourself as a
leader, and
what questions
you should be
asking your
team. Maxwell
also opened the
floodgates and**

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Anywhere In
Organization John
C. Maxwell

**invited people
from around
the world to
ask him any
leadership
question. He
answers
seventy of
them--the best
of the
best--including
. . . What are
the top skills**

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Degree Leader
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Organization John
C. Maxwell
**required to lead
people through
difficult times?
How do I get
started in
leadership?
How do I
motivate an
unmotivated
person? How
can I succeed
working under
poor**

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Degree Leader
leadership?
Developing Your
Influence From
Anywhere In
Any Organization John
C Maxwell
**When is the
right time for a
successful
leader to move
on to a new
position? How
do you move
people into
your inner
circle? No
matter whether
you are a**

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**seasoned
leader at the
top of your
game or a
newcomer
wanting to take
the first steps
into leadership,
this book will
change the way
you look at
questions and
improve your**

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leadership life.
Developing Your
Influence From
read The 21
Anywhere In
Irrefutable
Organization John
Laws of
Leadership,
you've been
missing out on
one of the best-
selling
leadership
books of all
time. If you

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Anywhere In
Organization John
C. Maxwell

**have read the
original
version, then
you'll love this
new expanded
and updated
one.**

**Internationally
recognized
leadership
expert,
speaker, and
author John C.**

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Degree Leader
Maxwell has
taken this
million-seller
and made it
even better:
Every Law of
Leadership has
been sharpened
and updated
Seventeen new
leadership
stories are
included Two

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Degree Leader
**new Laws of
Developing Your
Leadership are
Influence From
introduced New
evaluation tool
Anytime In
Organization Join
will reveal your
leadership
strengths—and
weaknesses
New application
exercises in
every chapter
will help you
grow Why**

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would Dr.
Maxwell make
changes to his
best-selling
book? “A book
is a Maxwell
conversation
between the
author and
reader,” says
Maxwell. “It’s
been ten years
since I wrote

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**The 21 Laws of
Developing Your
Leadership. I've
Influence From
grown a lot
Anywhere In
since then. I've
Organization John
taught these
laws in dozens
of countries
around the
world. This new
edition gives
me the
opportunity to
share what I've**

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learned.”
The 360 Degree
Leader with Wo
rkbookDevelopi
ng Your
Influence from
Anywhere in
the Organizatio
nThomas
Nelson Inc
**SPREAD YOUR
INFLUENCE FOR
TRUE**

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**LEADERSHIP
SUCCESS** “The
extraordinary
power of
influence is
now within
everyone’s
reach. Recent
graduates,
executive
assistants,
project
managers, and

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Degree Leader
business
leaders can all
benefit from
Monarth's
simple steps for
'getting
everyone to
follow your
lead.'"

—MARSHALL
GOLDSMITH,
million-selling
author of the

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Influence From
Anywhere In
Organization John
C Maxwell

**New York Times
bestsellers
MOJO and What
Got You Here
Won't Get You
There**

**“Monarth’s
monograph is
must reading
for everyone
who needs to
build their
personal brand**

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and sell themselves—which is, of course, everybody.”

—JEFFREY PFEFFER, Ph.D.,
professor,
Stanford
Graduate
School of
Business, and
author of
Power: Why

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Organization John
C. Maxwell

**Some People
Have It—and
Others Don't**
“Your ability to
influence and
persuade
others is the
single most
important skill
for success in
business and
leadership—and
this book shows

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**you how with
simple,
powerful,
practical, and
proven
techniques.”**

**—BRIAN TRACY,
author of Full
Engagement
“Finally! A book
about influence
that doesn't tell
you how to**

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Anywhere In
Organization John
@MyVid
**impose your
position on
others but
rather
illuminates
ways to build
authentic
relationships
that are
mutually
beneficial. Truly
a 21st-century
approach to a**

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Degree Leader,
critical skill.”
—LOIS P.
FRANK EL,
Ph.D., author of
**Nice Girls Don't
Get the Corner
Office and Nice
Girls Just Don't
Get It “360
Degrees of
Influence
breaks new
ground.**

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Degree Leader
Harrison
Monarth writes
with fl air,
passion, and
insight. Even
seasoned
professionals
will fi nd his
advice practical
and
invaluable.”
—HARRY MILLS,
Managing

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Degree Leader
Director of The
Mills Group and
author of Artful
Persuasion and
The Organization John

**StreetSmart
Negotiator**

**About the Book:
Leadership
doesn't have to
be a top-down
proposition. In
fact, the best**

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leaders
Developing Your
influence those
Influence From
who are below
Anywhere In
and above
Organization John
them, as well
@M
as people
external to the
organization,
such as
customers and
partners. This
360 degrees of
influence is

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Degree Leader
**what separates
the good leader
from the great
leader. Founder
of the global John
O'Malley
executive
coaching firm
GuruMaker,
Harrison
Monarth makes
a living helping
top figures in
business and**

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**politics hone
their
influencing,
communication,
persuasion,
impression
management,
and media
skills. He
teaches leaders
how to operate
without relying
on spin or**

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manipulation.
Developing Your
Now, in 360
Influence From
Degrees of
Anywhere In
Influence,
Organization John
Monarth
provides
everything you
need to gain
the trust and
respect of
those around
you—no matter
where they're

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Developing Your
Influence From
Anywhere In
Organization John
O'Neil

**positioned in
the
organizational
hierarchy—and
expand your
influence well
beyond your
immediate
environment.
Providing
valuable insight
into human
emotion and**

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Degree Leader
behavior,
Developing Your
Monarth
Influence From
reveals the
Anywhere In
secrets to
Organization John
most well
psychologically
astute person
in the room—so
you can be the
most influential
leader in the
room. Learn

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**how to: Assess
your current
influencing
power
Overcome
resistance to
your ideas and
proposals Know
what people are
thinking and
feeling—even
better than
they do Avoid**

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**the most
common
decision-
making pitfalls
Create an
influence
strategy
tailored to your
organization's
hierarchy In
addition to
sharing insight
he has gleaned**

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Influence From
Anywhere In
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C. Maxwell
includes
practice
exercises,
checklists, self-
evaluations,
and worksheets
to help you
tackle the

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**challenge of
influence and
leadership head
on. Right now,
one of your own
counterparts
might be
exerting
influence over
you and your
boss. You can
do the same
thing. Apply the**

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Organization John
C. Maxwell
**lessons of 360
Degrees of
Influence to
place yourself
in the best
possible
position to lead
the leaders.
How Successful
People Lead
Advice from
America's #1
Leadership**

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Authority
The Law of
Influence
From
The 360-degree
Leader John
Taking Your
Influence to the
Next Level
Your
Foundation for
Successful
Leadership
Developing the

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Leader Within
Developing Your
You

While a few people appear to be born leaders, the ability to lead is actually a collection of skills, nearly all of which can be learned and sharpened. Based on his New York Times bestseller *The 21 Irrefutable*

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Laws of Leadership,
author John C.

Maxwell presents a
daily plan to help
you grow as a

leader in your

personal,

professional, and

spiritual life.

#1 New York Times

bestselling author

John C. Maxwell

believes that any

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setback, whether professional or personal, can be turned into a step forward when you possess the right tools to turn a loss into a gain. Drawing on nearly fifty years of leadership experience, Dr. Maxwell provides a roadmap for

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winning by
examining the
influence from
eleven elements
that constitute the
DNA of learners

who succeed in the
face of problems,
failure, and losses.

1. Humility - The Spirit of Learning
2. Reality - The Foundation of Learning
- 3.

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Responsibility - The
Developing Your
First Step of
Influence From
Learning 4.
Anywhere In
Improvement - The
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Focus of Learning 5.
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Hope - The
Motivation of
Learning 6.
Teachability - The
Pathway of
Learning 7.
Adversity - The
Catalyst of Learning

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8. Problems - The Opportunities of Learning
9. Bad Experiences - The Perspective for Learning
10. Change - The Price of Learning
11. Maturity - The Value of Learning
Learning is not easy during down times, it takes discipline to

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Anywhere In
Organization John

do the right thing
when something
goes wrong. As
John Maxwell often
points
out--experience isn't
the best teacher;
evaluated
experience is.

Every day millions
of people with high
potential are
frustrated and held

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back by
Developing Your
incompetent
Influence From
leaders. New York
Anywhere In
Times bestselling
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leadership author
John C. Maxwell
knows this because
the number one
question he gets
asked is about how
to lead when the
boss isn ' t a good
leader. You don ' t

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have to be trapped
in your work
situation. In this
book, adapted from
the million-selling

The 360-Degree
Leader, Maxwell
unveils the keys to
successfully
navigating the
challenges of
working for a bad
boss. Maxwell

Where To
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teaches how to
Developing Your
position yourself for
Influence From
current and future
Anywhere In
success, take the
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high road with a
© Marshall
poor leader, avoid
common pitfalls,
work well with
teammates, and
develop influence
wherever you find
yourself. Practicing
the principles

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Anywhere In
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C Maxwell

taught in this book
will result in endless
opportunities—for
your organization,
your career, and
your life. You can
learn how to lead
when your boss
can ' t (or won ' t).
"Larry Winget hacks
through the bad
advice given in most
business books.

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Some authors stroke your ego by reinforcing information you already know.

Others get you lost in pages of boredom until you have no idea what the book is even about. Some authors exp

50 Ways to Bring
Out the Leader in

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Every Employee
Developing Your
Lessons I've
Influence From
Learned from a
Lifetime of Leading
The Extraordinary
Leader: Turning
Good Managers into
Great Leaders
No Limits
How successful
people become even
more successful
The 21 Most

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Powerful Minutes in
Developing Your
a Leader's Day
Influence From
The 5 Levels of
Anywhere In
Leadership
In The Right to John
Lead best
selling author
and leadership
thought leader,
John C. Maxwell
guides you
through a study
in the character

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and courage of
Developing Your
great leaders.
An Influence From
internationally
Anywhere It
recognized
Organization John
leadership
C Maxwell
expert, speaker
and author, John
has sold more
than 18 million
books. His
organizations
have trained
more than two

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million leaders
Developing Your
worldwide. In
The Right to
Influence From
Lead, you'll
Anywhere In
read about
Organization John
people who have
C Maxwell
earned the right
to lead others.
They display the
key qualities
that made them
worthy of
followers:
action, vision,

Where To
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Degree Leader
sacrifice, risk,
determination,
service and
integrity. The
key to becoming
an effective
leader is not to
focus on making
other people
follow, but on
making yourself
the kind of
person they want
to follow. You

Where To
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must become
Developing Your
someone others
can trust to
Influence From
take them where
Anywhere In
they want to go.
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The book you
C Maxwell
hold resonates
with this
conviction: that
leaders such as
you have the
potential to be
the most
influential

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forces on planet
Earth. Yours is
the staggering
responsibility
and the
matchless
privilege of
rallying
believers and
mobilizing their
spiritual gifts
in order to help
people who are
far from God

Where To
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become fully
devoted
followers of
Christ. Life
transformation
and the eternal
destinies of
real people
depend on the
redemptive
message
entrusted to the
local church.

Are you willing

Where To
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to do whatever
it takes to lead
your church
effectively so
God's message of
hope can change
the world? Then
this book is for
you. Courageous
Leadership is
Bill Hybels'
magnum opus, a
book far too
important to be

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written before
its time. Only
now, after
nearly thirty
years leading
his own church
from a handful
of people with a
burning vision
into a globe-
spanning kingdom
force—only after
almost three
decades of

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victories and
setbacks, of
praying hard and
risking big—is
Hybels ready at
last to share
the lessons he
has learned, and
continues to
learn, about
Christian
leadership. Too
much is at stake
for you not to

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maximize your
spiritual gift
of leadership,
insists Hybels.

In this
passionate,
powerful book,
he unpacks the
tools, tasks,
and challenges
of your calling.
You'll discover
the power of
vision and how

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Degree Leader
to turn it into
action. You'll
gain frontline
insights for
developing a
kingdom dream
team,
discovering your
leadership
style,
developing other
leaders, making
decisions,
walking with

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Influence From
Anywhere In
Any Organization John
C Maxwell
God, embracing
change, staying
your God-given
course, and
much, much more.
Drawing on his
own richly
varied life
experiences,
Hybels fleshes
out vital
principles with
riveting
firsthand

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stories. This is far more than another book on leadership strategies and techniques.

You'll find those topics in here, to be sure. But beyond them, you'll find the very essence of one of today's

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foremost
Christian
leaders—his
fervent
commitment to
evangelism and
discipleship and
his zeal to
inspire fellow
church leaders
even as he seeks
to keep growing
as a leader
himself. If

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unchurched
Developing Your
people matter to
you . . . if you
love seeing
Anywhere In
believers serve
Organization John
passionately
C Maxwell
with their
spiritual gifts
. . . if God's
heartbeat for
the church is
your heartbeat
as well . . .
then this book

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is a must.

Courageous Your
Leadership will

convince you to

lead with all
your might, all
your skill, and

all your faith.

And it will give
you the tools to
do just that.

Sharing
discoveries from
a groundbreaking

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Anywhere in
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C. Maxwell
study that
separated the
leadership
skills that get
results from
those that are
inconsequential
or harmful,
Leadership 2.0
introduces a new
paradigm of
leadership. A
passcode
provides online

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access to the
self-assessment
Developing Your
edition of the
Income From
bestselling 360°
Anywhere In
Refined™
Organization John
leadership test.
C. Maxwell
360° Refined™
will show you
where your
leadership
skills stand
today and what
you can do to
begin maximizing

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them

immediately. Your

Your test From

results will: -

Reveal your
scores for all

22 core and

adaptive

leadership

skills. - Reveal

the specific

behaviors

responsible for

your scores. -

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Pinpoint which
of the book's
100+ leadership
strategies will
increase your
leadership
skills the most.

In today's fast-
paced world of
competitive
workplaces and
turbulent
economic
conditions, each

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of us is
searching for
effective tools
that can help us
adapt and strike
out ahead of the
pack. Leadership
2.0 delivers a
step-by-step
program for
increasing 22
core and
adaptive
leadership

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skills. Core
Developing Your
skills (those From
that get people
Anywhere In
into leadership John
positions) will
C. Maxwell
sharpen your
saw, and
adaptive
leadership
skills (those
that set great
leaders apart)
will make you

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Anywhere In
Organization John
C Maxwell

into the leader
you've always
wanted to be.
Her husband had
everything:
wealth,
privilege,
position, and a
royal title. Yet
instead of him,
Princess Diana
won over the
whole world.
Why? She

Where To
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understood the
Law of
Influence. From
Sometimes You
Win-- Sometimes
You Learn
The Leader's
Window
What Every
Leader Needs To
Know
Right to Lead
Live Them and
Reach Your

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Potential
Revitalize Your
Spirit and From
Empower Your
Anywhere in
Leadership
Organization John
The Simple
C. Maxwell
Approach to
Powerful,
Personal
Leadership

*In this perfectly
compact read, #1
New York Times*

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*bestselling author
John C. Maxwell
explains how true
leadership works.*

*It is not generated
by your title. In*

*fact, being named
to a position is the*

*lowest of the five
levels every*

*effective leader
achieves. To be*

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*more than a boss
people are
required to follow,
you must master
the ability to inspire
and invest in
people. You need
to build a team that
produces not only
results, but also
future leaders. By
combining the*

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Influence From
Skill and
Anywhere In
Dedication, you
Organization John
C. Maxwell
can reach the
pinnacle of
leadership-where
your influence
extends beyond
your immediate
reach for the
benefit of others.

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*Derived from
material previously
published in the
Wall Street Journal
bestseller The 5
Levels of
Leadership.*

*Motivational guru
John C. Maxwell
finds inspiration
and*

encouragement in

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*the lives of Old
Testament
personalities.*

*Discusses eight
fundamentals
needed for
leadership,
including attitude,
relationships,
mentoring, and
more.*

Leadership 2.0

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