

Taleo Business Edition Training Guides

William Rothwell honored with the ASTD Distinguished Contribution Award in Workplace Learning and Performance. The definitive guide to a timely and timeless topic-- now fully revised and updated. As baby boomers continue to retire en masse from executive suites, managerial offices, and specialized or technical jobs, the question is--who will take their places? This loss of valuable institutional memory has made it apparent that no organization can afford to be without a strong succession program. Now in its fourth edition, Effective Succession Planning provides the tools organizations need to establish, revitalize, or revise their own succession planning and management (SPM) programs. The book has been fully updated to address challenges brought on by sea changes such as globalization, recession, technology, and the aftereffects of the terror attacks. It features new sections on identifying and assessing competencies and future needs; management vs. technical succession planning; and ethics and conduct; and new chapters on integrating recruitment and retention strategies with succession planning programs. This edition incorporates the results of two extensive new surveys, and includes a Quick Start guide to help begin immediate implementation as well as a CD-ROM packed with assessments, checklists, customizable guides, and other practical tools.

How the Best Companies are Skipping HR and Winning the Future of Work with People Ops People Operations: Automate HR, Design a Great Employee Experience, and Unleash Your Workforce explains how leaders at small- and medium-sized businesses can stop spending time on HR administration--"paperwork"--and start focusing on the "peoplework" that truly fuels employee growth and productivity. Authors Jay Fulcher, Kevin Marasco, Tracy Cote of Zenefits, the leading people operations platform, provide readers with a playbook for creating a massive competitive advantage by eliminating antiquated approaches to HR. The book takes a look at how work has changed and what companies need to do about it, and the new approach they must take to processes, systems, and best practices. You'll learn how to eliminate busywork and hassle, and how to use that newfound time and capital to empower your biggest asset: your people. You'll receive the end-to-end guide to: This book Legacy HR functions using robots for the busywork you hate Employing software to design and improve your employee experience Assembling and empowering your "people team" Utilizing the included plans and templates to guide each stage of your business transformation Perfect for managers, leaders, small business owners, and executives. People Operations is perfect for anyone who wants to optimize HR, maximize their workforce investment, support their employees, and modernize their business.

Convince your online participants to tune in--and get them to interact and engage. Virtual classroom training is here to stay, and web and video conferencing is close to ubiquitous. Interact and Engage! offers proven strategies for captivating your live online audience. With more than 50 activities ranging from openers and icebreakers to closers, instructional design experts Kassy Laborie and Tom Stone present a framework for igniting online training programs, meetings, and webinars. Engaging online audiences can be difficult. This is true for novice instructional designers and facilitators--and for experienced ones. Learn how to break the mold of static lecture-style online training that drives participants to multitask or, worse, tune out. Laborie and Stone cover all the steps necessary to remedy poor online training experiences and ensure that what you teach sticks. In this book you will: Explore the popular delivery platforms (Adobe Connect and WebEx Training Center) inside and out, backwards and forwards, and upside down. Discover how to start events off right and bring them to a fitting end, while achieving the event's goals in the middle. Delve into what facilitators and producers need to do before, during, and after an activity. This book Legacy HR functions using robots for the busywork you hate Employing software to design and improve your employee experience Assembling and empowering your "people team" Utilizing the included plans and templates to guide each stage of your business transformation Perfect for managers, leaders, small business owners, and executives. People Operations is perfect for anyone who wants to optimize HR, maximize their workforce investment, support their employees, and modernize their business.

Convince your online participants to tune in--and get them to interact and engage. Virtual classroom training is here to stay, and web and video conferencing is close to ubiquitous. Interact and Engage! offers proven strategies for captivating your live online audience. With more than 50 activities ranging from openers and icebreakers to closers, instructional design experts Kassy Laborie and Tom Stone present a framework for igniting online training programs, meetings, and webinars. Engaging online audiences can be difficult. This is true for novice instructional designers and facilitators--and for experienced ones. Learn how to break the mold of static lecture-style online training that drives participants to multitask or, worse, tune out. Laborie and Stone cover all the steps necessary to remedy poor online training experiences and ensure that what you teach sticks. In this book you will: Explore the popular delivery platforms (Adobe Connect and WebEx Training Center) inside and out, backwards and forwards, and upside down. Discover how to start events off right and bring them to a fitting end, while achieving the event's goals in the middle. Delve into what facilitators and producers need to do before, during, and after an activity.

What does the Bible say about the value of women? Does the Bible teach that women are as valuable as men or does it portray them as somehow more flawed, more suspect, or weak and easily deceived? Beginning from Genesis and working all the way through the storyLine of the Bible, Worthy demonstrates the significant and yes, even surprising, ways that God has used women to accomplish His kingdom goals. Because, like men, they are created in His image, their lives reflect and declare His worth. Worthy will enable and encourage both men and women to embrace this true and lofty vision of God's creation, plan, and their value in His eyes. Bestselling author Elyse Fitzpatrick and pastor Eric Schumacher together invite women to embrace a transformative and empowering view of their Maker, themselves, and the church. But this isn't only a book for women. It is also a book for men, especially leaders, who want to grow in their understanding of God's perspective on women, people who normally make up the majority of their congregations; men who might be wondering if they've missed something amid the abuse scandals that are rocking the church. Might the headlines they're reading today about abuse have their roots in a denigration of the value and worth of women? Worthy: Celebrating the Value of Women will help every reader see the value, place, and calling of women through study questions and a "Digging Deeper" section that will help men and women discover how to cherish, value, and honor one another for God's glory.

When Beauty Tamed the Beast

The Definitive Dictionary of Deliberately Deceptive Language Principles

Implementing Oracle Integration Cloud Service Resources in Education

Blood Kissed

Spinglish--the devious dialect of English used by professional spin doctors--is all around us. And the fact is, until you've mastered it, politicians and corporations (not to mention your colleagues and friends) will continue putting things over on you, every minute of every day--without your even knowing it. However, once you perfect the art of terminological inexactitude, you'll be the one manipulating and one-upping everyone else! And here's the beauty part: Henry Beard and Christopher Cerf, authors of the New York Times semi-bestseller The Official Politically Correct Dictionary and Handbook, have compiled this handy yet astonishingly comprehensive lexicon and translation guide--a dictionary, if you will--to help you do just that. If you want to succeed in business (or politics, sports, the arts, or life in general) without really lying, this is the book for you! (Your results may vary.) Spinglish includes these nifty bits of spurious verbiage and over a thousand more: aesthetic procedure - face-lift dairy nutrients - cow manure enhanced interrogation techniques - torture "For your convenience." - "For our convenience." hands-on mentoring - sexual relations with a junior employee Incomplete success - failure rightsizing - firing people zero-tasking - doing nothing With each and every entry sourced from some of the greatest real-life language benders in the world today, you're virtually guaranteed to have the perfectly chosen tried-and-untrue term right at the tip of your forked tongue. Wish you could nimbly sidestep a question without batting an eye? Not sure how to apologize while also . . . not apologizing? Spinglish has you covered. Simply consult this convenient, shoot-from-the-lip glossary, and before you know it, it wasn't, it wasn't, and it couldn't ever have been.

This book is specifically targeted for founders who find themselves at the point where they need to transition into a selling role. Specifically founders who are leading organizations that have a B2B, direct sales model that involves sales professionals engaging in verbal, commercial conversations with buyers. Moreover, many examples in this book will be targeted specifically to the realm of B2B SAAS software, and specifically as regards new, potentially innovative or disruptive offerings that are being brought to market for the first time. In short, direct sales of the sort a B2B SAAS software startup would engage in. With that said, if you are looking to be a first time salesperson, transitioning in from another type of role, or fresh out of school, in an organization that meets those characteristics above, you will get value out of this book. Similarly, if you are a first time sales manager, either of the founder type, or a sales individual contributor who is transitioning into that role, again, in an organization who meets the criteria above, you will also get value from this book.

NEW YORK TIMES BESTSELLER "A provocative read...There are few tomes that coherently map such broad economic histories as well as Mr. Dallo's. Perhaps more unusually, Mr. Dallo has managed to identify metrics from that history that can be applied to understand today."—Andrew Ross Sorkin, *The New York Times* From legendary investor Ray Dallo, author of the #1 New York Times bestseller *Principles*, who has spent half a century studying global economies and markets, *Principles for Dealing with the Changing World Order* examines history's most turbulent economic and political periods to reveal why the times ahead will likely be radically different from what we've experienced in our lifetimes—and to offer practical advice on how to navigate them well. A few years ago, Ray Dallo noticed a confluence of political and economic conditions he hadn't encountered before. They included huge debts and zero or near-zero interest rates that led to massive printing of money in the world's three major reserve currencies; big political and social conflicts within countries, especially the US, and to the largest wealth, political, and values disparities in more than 100 years; and the rising of a world power (China) to challenge the existing world power (US) and the existing world order. The last time that this confluence occurred was between 1930 and 1945. This realization sent Dallo on a search for the repeating patterns and cause/effect relationships underlying all major changes in wealth and power over the last 500 years. In this remarkable and timely addition to his *Principles* series, Dallo brings readers along for his study of the major empires—including the Dutch, the British, and the American—putting into perspective the “Big Cycle” that has driven the successes and failures of all the world’s major countries throughout history. He reveals the timeless and universal forces behind these shifts and uses them to look into the future, offering practical principles for positioning oneself for what’s ahead.

This book provides an accessible, undergraduate-level introduction to computable general equilibrium (CGE) models, a class of model that has come to play an important role in government policy decisions. The book uses a graphical approach to explain the economic theory that underlies a CGE model, and provides results from simple, small-scale CGE models to illustrate the links between theory and model outcomes. The book includes eleven guided, hands-on exercises that introduce modeling techniques that are applied to real-world economic problems. Students will learn how to integrate their separate fields of economic study into a comprehensive, general equilibrium perspective as they develop their skills as producers or consumers of CGE-based analysis.

Strategic Staffing

50+ Activities for Virtual Training, Meetings, and Webinars

A Novel of Japan

Implementing and Developing Cloud Computing Applications

Lean B2B

Copyright Edition Entree

Great companies don't just depend on strategies—they depend on people. The more great people on your team, the more successful your organization will be. But that's easier said than done. Statistically, half of all employment decisions result in a mishire: The wrong person winds up in the wrong job. But companies that have followed Bradford Smart's advice in *Topgrading* have boosted their successful hiring rate to 90 percent or better, giving them an unbeatable competitive advantage. Now Smart has fully revised his 1999 management classic to reintroduce the topgrading concept, which works for companies large and small in any industry. The author spells out his practical approach to finding and managing A-level talent—as well as coaching B players to turn them into A players. He provides intriguing case studies drawn from more than four thousand in-depth interviews. As Smart writes in his introduction, "All organizations, all businesses live or die mostly on their talent, and any manager who fails to upgrade is nuts, or a C player.... Those who, way deep down, would sooner see an incompetent person out of a job should not read this book... Topgrading is for A players and all those aspiring to be A players." On the web: <http://www.topgrading.com/>

Understand everything you need to know about Oracle's Integration Cloud Service and how to utilize it optimally for your business About This Book The only guide to Integration Cloud Service in the market Focused on practical action to deliver business value A professional's guide to an expensive product, providing comprehensive training, and showing how to extract real business value from the product Who This Book Is For This book is ideal for any IT professional working with ICS, any Oracle application or cloud solution developer or analyst who wants to work with ICS to deliver business value. What You Will Learn Use ICS to integrate different systems together without needing to be a developer Gain understanding of what a number of technologies and standards provide — without needing to understand the fine details of those standards and technologies Understand the use of connectors that Oracle provides from technology based connections such as file and database connections to SaaS solutions ranging from Salesforce to Twitter Enrich data and extend SaaS integration to route to different instances Utilize a number of tools to help develop and check that your integrations work before connecting to live systems Introduce and explain integration concepts so that the integrations created are maintainable and sustainable for the longer term

Practical insights on how to keep up to date with the solutions that Oracle and partners provide in the future Get special connections developed to work with ICS in Detail Businesses are built on data, and applications that access that data. In modern businesses the same cloud-based data stores and applications might be accessed by hundreds of different devices via APIs. To make this happen, APIs must be wired together i.e. integrated. Oracle Integration Cloud Service provides a complete method for integrating enterprise applications in the cloud. Integration Cloud Service (ICS) provides a cloud hosted means to integrate systems together using a graphical means to define and represent integrations. This book will be a comprehensive, hands-on guide to building successful, high-availability integrations on ICS. This book sets out to demonstrate how ICS can be used to effectively implement integrations that work both in the cloud and on premise. It starts with a fast, practical introduction to what ICS can do for your business and then shows how ICS allows you to develop integrations not only quickly but in a way that means they are maintainable and extensible. Gradually it moves into more advanced integrations, showing how to achieve sophisticated results with ICS and work with external applications. Finally the book shows you how to monitor cloud apps and go beyond ICS to build even more powerful integrated applications. By the end of the book, you will have the knowledge on how to use ICS to solve your own integration needs and harness the technologies in a maintainable and sustainable manner. Style and approach This book will take a pragmatic approach and will be a business-focused guide to delivering business value with ICS.

From small start-ups to major corporations, companies of all sizes have embraced cloud computing for the scalability, reliability, and cost benefits it can provide. It has even been said that cloud computing may have a greater effect on our lives than the PC and dot-com revolutions combined.Filled with comparative charts and decision trees, Implemente

Management.

A Business Tale

Spinglish

Workforce Handbook of Social Media Management

Good Karma

How Leading Companies Win by Hiring, Coaching and Keeping the Best People

Using actual examples of software process improvement from the private sector and government, this work demonstrates how quality systems, measurement techniques and performance evaluations work. It presents a methodology for analyzing an ongoing software development process and establishing a rational plan for process improvement.

An entertaining, illustrated adaptation of Ray Dallo's *Principles*, the #1 New York Times bestseller that has sold more than two million copies worldwide, *Principles for Success* distills Ray Dallo's 600-page bestseller, *Principles: Life & Work*, down to an easy-to-read and entertaining format that's accessible to readers of all ages. It contains the key elements of the unconventional principles that helped Dallo become one of the world's most successful people—and that have now been read and shared by millions worldwide—including how to set goals, learn from mistakes, and collaborate with others to produce exceptional results. Whether you're already a fan of the ideas in *Principles* or are discovering them for the first time, this illustrated guide will help you achieve success in having the life that you want to have.

Following Karl Kapp's earlier book *The Gamification of Learning and Instruction*, this Fieldbook provides a step-by-step approach to implementing the concepts from the *Gamification book* with examples, tips, tricks, and worksheets to help a learning professional or faculty member put the ideas into practice. The *Online Workbook*, designed largely for students using the original book as a textbook, includes quizzes, worksheets and fill-in-the-blank exercises that will help a student to better understand the ideas, concepts and elements of incorporating gamification into learning.

In his landmark book *The ROI of Human Capital*, Jac Fitzenz presented a system of powerful metrics for quantifying the contributions of individual employees to a company's bottom line. Now, in *The New HR Analytics*, he reveals how human resources professionals can apply this expense-based knowledge to make the most strategic staffing decisions for their companies. Using Fitz-enz's proprietary analytic model, readers will be equipped to measure and evaluate past and current returns and apply the information to make predictions about the future value of human capital investments. You'll learn how to: evaluate and prioritize the skills needed to sustain performance; build an agile workforce through flexible Capability Planning; determine how the organization can simulate and reward behaviors that matter; apply a proven succession planning strategy that leverages employee engagement and drives top-line revenue growth; and recognize risks and formulate responses that avoid surprises. Brimming with real-world examples and input from thirty top HR practitioners and thought leaders as well as exclusive analytical tools, this groundbreaking book ushers in a new era in human resources and human capital management.

Build Products Businesses Want

Introduction to Computable General Equilibrium Models

Human Resource Management

Founding Sales

Designing for the Virtual Classroom

The Early Stage Go-to-Market Handbook

Human Resource Management provides readers with a complete, comprehensive review of essential personnel management concepts and techniques in a highly readable and understandable form. Coverage emphasizes essential themes throughout the book, including the building of better, faster, more competitive organizations through HRM; practical applications that help all managers deal with their personnel-related responsibilities; and technology and HR. Specific topics include the strategic role of human resource management; equal opportunity and the law; job analysis; personnel planning and recruiting; employee testing and selection; interviewing candidates; training and developing employees; managing organizational renewal; appraising performance; managing careers and fair treatment; establishing pay plans; pay-for-performance and financial incentives; benefits and services; labor relations and collective bargaining; employee safety and health; managing human resources in an international business; human resources information systems and technology. For practicing Human Resource Managers as well as any business managers who deal with human resource/personnel issues.

Digitalization and Web 2.0 have brought about continuous change from traditional media management to new strategic, operative and normative management options. Social media management is on the agenda of every media company, and requires a new set of specialized expertise on digital products and communication. At the same time, social media has become a vibrant field of research for media economists and media management researchers. In this handbook, international experts present a comprehensive account of the latest developments in social media research and management, consistently linking classical media management with social media. The articles discuss new theoretical approaches as well as empirical findings and applications, yielding an interesting overview of interdisciplinary and international approaches. The book's main sections address forms and content of social media; impact and users; management with social media; and a new value chain with social media. The book will serve as a valuable reference work for researchers, students and professionals working in media and public relations.

#1 New York Times Bestseller "Significant...The book is both instructive and surprisingly moving." —The New York Times Ray Dallo, one of the world's most successful investors and entrepreneurs, shares the unconventional principles that he's developed, refined, and used over the past forty years to create unique results in both life and business—and which any person or organization can adopt to help achieve their goals. In 1975, Ray Dallo founded an investment firm, Bridgewater Associates, out of his two-bedroom apartment in New York City. Forty years later, Bridgewater has made more money for its clients than any other hedge fund in history and grown into the fifth most important private company in the United States, according to *Fortune* magazine. Dallo himself has been named to *Time* magazine's list of the 100 most influential people in the world. Along the way, Dallo discovered a set of unique principles that he led to Bridgewater's exceptionally effective culture, which he describes as "an idea meritocracy that strives to achieve meaningful work and meaningful relationships through radical transparency." It is these principles, and not anything special about Dallo—who grew up an ordinary kid in a middle-class Long Island neighborhood—that he believes are the reason behind his success. In *Principles*, Dallo shares what he's learned over the course of his remarkable career. He argues that life, management, economics, and investing can all be systemized into rules and understood like machines. The book's hundreds of practical lessons, which are built around his cornerstones of "radical truth" and "radical transparency," include Dallo laying out the most effective ways for individuals and organizations to make decisions, approach challenges, and build strong teams. He also describes the innovative tools the firm uses to bring an idea meritocracy to life, such as creating "baseball cards" for all employees that distill their strengths and weaknesses, and employing computerized decision-making systems to make believability-weighted decisions. While the book brims with novel ideas for organizations and institutions, *Principles* also offers a clear, straightforward approach to decision-making that Dallo believes anyone can apply, no matter what they're seeking to achieve. Here, from a man who has been called both "the Steve Jobs of investing" and "the philosopher king of the financial universe" (*CIO* magazine), is a rare opportunity to gain proven advice unlike anything you'll find in the conventional business press.

Find the Job You Want . . . Today! Are you a work at home mom or dad, retiree, or disabled person hoping to earn a little extra to make ends meet? Are you seeking a legitimate, rewarding online job you can do from home? Do you dream of being in charge of your own schedule, income, advancement . . . destiny? If you said yes to any of these questions, this book is for you! In *Work at Home with a Real Job Online* you can find just the right job, schedule, income, and future with the help of a leading expert in the field of online job success and prosperity, AnnaMaria Bliven. Known as the "Prosperity Princess" by thousands of people she has helped, Bliven has poured her latest and greatest practical, proven-effective insights into this one information-packed (no filler), easy-to-use volume. In these pages you'll find: • Hundreds of real jobs with quality companies at your fingertips! • Pro tips and advice on how to find these jobs, get hired, keep the job you find and advance in it! • Opportunities for people of all ages and stages: teenagers, college students, work at home moms and dads, military veterans, retirees, the disabled, those with background/credit issues, and more. • Positions to match just about any interest, passion, potential, or skill set: game tester, customer service agent, educator, data entry specialist, nurse, medical coding specialist, transcriptionist, translator, interpreter, artist, writer, computer technologist, and many more. Get your copy of *Work at Home with a Real Job Online* today . . . start working tomorrow!

Principles for Dealing with the Changing World Order

Value Chain and Business Models in Changing Media Markets

The Business Magazine for Leaders in Human Resources

A Novel

Revolutionizing Talent Management Through Customization

Software Process Quality

Onboarding for ManagersAmerican Society for Training and Development

Onboarding is the process in which an organization transitions and assimilates new hires into the organization and their roles. The process navigates through HR policies, cultural norms, industry knowledge, and role success factors. The cost to hire and train new employees is very high; therefore, establishing a successful onboarding program is essential for an organization. This Infoline focuses specifically on establishing an onboarding program for new managers whether they are new to the organization or simply the position. You will learn how onboarding is a part of talent management and recruiting, key principles of onboarding design, technology tools and approaches, best practices, and how to apply onboarding principles to any new beginning within an organization.

Business is about relationships. What's the secret to success? Like many talented business owners, Jack Green thought it was long hours, do-it-yourself dedication, and cut-throat competition. But he learns how wrong he was when time begins running out for his struggling business. In the middle of a sleepless night, Jack is given a chance to change things when a mysterious visitor appears from the past, promising to deliver nine keys that will salvage Jack's future--the keys to the city of influence. Jack then is thrust into an adventure with an extraordinary group of mentors who teach him the secrets to building strong professional relationships. The City of Influence is a humorous, insightful parable that will leave you ready to roll up your sleeves and change the way you build relationships from the inside out.

« The B2B is a must read for every B2B entrepreneur, SaaS creator or consultant and business school student. It's the kind of book you don't read once, you go back to it on a regular basis. » - Carmen Gereu, CEO & Co-founder, usabilityChefs Lean B2B helps entrepreneurs and innovators quickly find traction in the enterprise. Packed with more than 20 case studies and used by thousands around the world, Lean B2B consolidates the best thinking around Business- to-Business (B2B) customer development to help entrepreneurs and innovators focus on the right things each step of the way, leaving as little as possible to luck. The book helps: • Assess the market potential of opportunities to find the right opportunity for your team • Find early adopters, quickly establish credibility and convince business stakeholders to work with you • Find and prioritize business problems in corporations and identify the stakeholders with the power to influence a purchase decision • Create a minimum viable product and a compelling offer, validate a solution and evaluate whether your team has found product-market fit • Identify and avoid common challenges faced by entrepreneurs and learn ninja techniques to speed up product-market validation « The book will pay itself off in the first couple of pages! » - Ben Sardella, Co-Founder, datanyze [████] 86% of Readers Rated it 5-Stars [████] « Treat this book like a map to show you where you are and a compass to show you the direction. I wish I could have read it 2 or 3 years ago. » - Jonathan Gebauer, Founder, exploreB2B « Lean B2B is filled with rock-solid advice for technology entrepreneurs who want a rapid-growth trajectory. Read it to increase your certainty and your success rate. » - Jill Konrath, Author of AGILE SELLING and Selling to Big Companies « Probably the most slept on book in the Lean startup market right now.... There is no doubting how Gabriel tells you exactly what needs to happen and how to make it happen... literally holds your hand and spells it out. I was really impressed with the overall depth and advice presented. » - AJ, B2B Entrepreneur « The book I read of which I have learned the most. » - Etienne Thouin, Founder and CTO, SQLNext Software « This book is essential reading for would-be entrepreneurs who face the daunting task of entering B2B markets. » - Paul Gillin, Co-Author, Social Marketing to the Business Customer

The New HR Analytics

Ideas into Practice

Journal of Education

Ensuring Leadership Continuity and Building Talent from Within

Department of the Interior and Related Agencies Appropriations for 1970: Testimony of members of Congress and other interested individuals and organizations

Interact and Engage!

The use of synchronous online training is growing rapidly. Don't get left behind! This issue teaches the basics of designing for the virtual classroom. You will learn how to use the ADDIE model to design synchronous online learning, select activities that maximize participant engagement, and determine the best structure and flow to virtual training events.

This market-leading text takes a pragmatic approach emphasizing the strategic role of human resources. Comprehensive, research-based coverage includes all major topics identified on the Human Resource Certification Institutes Content Outline. Coverage includes aglobal chapter, expanded coverage of diversity, new material on performance management, and current hot topics such as self-directedwork teams, shamrock organization, broadbanding, competency-based pay systems, job security, violence in the workplace, and howorganizational commitment affects production, quality, and service.

Where the strategy of staffing and business align. Strategic Staffing prepares all current and future managers to take a strategic and modern approach to the identification, attraction, selection, deployment, and retention of talent. Grounded in research but full of real-world examples, this text describes how organizations can develop a staffing strategy that reinforces business strategy, leverages staffing technology, and evaluates and improves staffing systems. This edition includes new and relevant topics on staffing that readers will be able to immediately apply in their future careers-including a discussion on how Twitter and Facebook can be used for sourcing and managing staffing systems.

A practical, expert-reviewed guide to growing software engineering teams effectively, written by and for hiring managers, recruiters, interviewers, and candidates.

Automate HR, Design a Great Employee Experience, and Unleash Your Workforce

10 Steps to Successful Social Networking for Business

Building Exceptional Relationships with Family, Friends, and Colleagues

Predicting the EconomicValue of Your Company's Human Capital Investments

Work at Home with a Real Online Job

Sh gun

A charming, heartfelt tale of love lost and regained in a gated community in Savannah, Georgia. After almost forty years in New Jersey, Catherine, Ralph, and their beloved Boston Terrier Karma are hitting the road, relocating to a gorgeous, serene island off the coast of Savannah, Georgia, where Catherine can work on her backhand and Ralph can hit the links. But upon their arrival in the Seven Oaks gated community, it becomes apparent that Catherine and Ralph's visions of retirement couldn't be more different. While Catherine is intrigued by their quirky neighbors, Ralph's golf-and-poker routine seems to be interrupted only by his flirtations with their zealous real estate agent. As the pair drift further apart, Catherine cannot help but sense her marriage is at risk. Then, she meets recent widower Fred at the dog park. United by their dogs, they embark upon a friendship that could be something more—until she discovers that he isn't quite what he seems. As she sorts out fact from fiction and discovers what sorts of secrets might be hiding behind Seven Oaks' pristine picket fences, she'll have to make a decision affecting her future happiness and her chance at newfound love.

A transformative guide to building more fulfilling relationships with colleagues, friends, partners, and family, based on the landmark Interpersonal Dynamics (“Touchy-Feely”) course at Stanford’s Graduate School of Business ONE OF BLOOMBERG’S BEST BOOKS OF THE YEAR • “Carole Robin and David Bradford are masters at helping people bring IQ and EQ together to satisfy both and be successful.”—Ray Dallo, founder of Bridgewater and author of *Principles: Life and Work* The ability to create strong relationships with others is crucial to living a full life and becoming more effective at work. Yet many of us find ourselves struggling to build solid personal and professional connections or unable to handle challenges that inevitably arise when we grow closer to others. When we find ourselves in an exceptional relationship—the kind of relationship in which we feel fully understood and supported for who we are—it can seem like magic. But the truth is that the process of building and sustaining these relationships can be described, learned, and applied. David Bradford and Carole Robin taught interpersonal skills to MBA candidates for a combined seventy-five years in their legendary Stanford Graduate School of Business course Interpersonal Dynamics (affectionately known to generations of students as “Touchy-Feely”) and have coached and consulted hundreds of executives for decades. In *Connect*, they show readers how to take their relationships from shallow to exceptional by cultivating authenticity, vulnerability, and honesty, while being willing to ask for and offer help, share a commitment to growth, and deal productively with conflict. Filled with relatable scenarios and research-backed insights, *Connect* is an important resource for anyone hoping to improve existing relationships and build new ones at any stage of life.

The 10 Steps series is designed specifically for today's fast-paced, need-it-yesterday business environment and for the thousands of workers who find themselves faced with new assignments, responsibilities, and requirements and too little time to learn what they must know. Book jacket.

“Eloisa James’s writing is absolutely exquisite.”—New York Times bestselling author Teresa Medeiros “Nothing gets me to a bookstore faster than a new novel by Eloisa James.”—New York Times bestselling author Julia Quinn A wonderful spin on a much-loved fairy tale, Eloisa James’s *When Beauty Tamed the Beast* is heart-soaring and fun historical romance at its finest. No wonder *People* magazine raves about her books, saying, “Romance writing does not get much better than this.” Eloisa’s delightful take on *Beauty and the Beast* unfolds in Regency England, where a beauty’s bad-tempered Earl matches wits with a brazen beauty who has vowed to make the handsome grump fall in love with her in two short weeks.

Business 2.0

The City of Influence

Celebrating the Value of Women

Worthy

Effective Succession Planning

An explorer in seventeenth-century Japan, ambitious Englishman Blackthorne encounters the powerful and power-hungry Lord Toranaga and Catholic convert Lady Mariko. Reissue.

Principles for Success

People Operations

Management and Control

Topgrading (revised PHP edition)

Why Nations Succeed and Fail

Workforce of One