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Financial accounting is the branch

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of accounting thought and practice concerned with preparing and providing information for external users of financial statements. This textbook helps students to understand the concepts that underpin the application of

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accounting theory to solve accounting problems. This international edition includes extracts from financial statements, definitions of key terms and exam examples. Unlike other textbooks, the author provides analysis of why

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accountants do what they do, and not just how. With such a wealth of accounting models and diagrams intertwined with this analysis, this book guides the reader through all the practicalities and concepts of financial accounting. Additional

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online questions, exercises and problems provide an opportunity to put this new-found knowledge into practice along the way. This book is an essential guide for students new to accountancy, and an equally useful tool for more experienced

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students and researchers.

This book assesses the institutional, technical and market constraints as well as opportunities for smallholders, notably, emerging farmers in disadvantaged areas such as the former homelands of South

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Africa. Emerging farmers are previously disadvantaged black people who started or will start their business with the support of special government programs. Public support programs have been developed as part of the Black

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Economic Empowerment strategy of the South African government.

These programs aim to improve the performance of emerging farmers.

This requires, first and foremost, upgrading the emerging farmers skills by providing access to

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knowledge about agricultural and entrepreneurial practices. To become or to remain good farmers they also need access to suitable agricultural land and sufficient water for irrigation and for feeding their cattle. Finally, for emerging farmers

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to be engaged in viable farming operations, various factors need to be in place such as marketing and service institutions to give credit for agricultural inputs and investments; input markets for farm machinery, farm implements, fertilizers and

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quality seeds; and accessible output markets for their end products. This book develops a policy framework and potential institutional responses to unlock the relevant markets for smallholders.

The Growth of Chinese Electronics

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Firms outlines the way firms grow in China at an organizational level. Kimura uses China's electronics industry as a case study for measuring technology-fuelled growth and provides a way to understand diversified the growth

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process systematically.

Compelling and highly engaging, this text shows teachers at all levels how to do critical literacy in the classroom and provides models for practice that can be adapted to any context. Integrating social theory

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and classroom practice, it brings critical literacy to life as a socio-cultural orientation to the teaching of literacy that takes seriously the relationship between language and power and orients readers to the social effects of texts. Students and

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teachers are drawn into the key questions critical readers need to pose of texts: Whose interests are served, who benefits, who is disadvantaged; who is included and who is excluded? The practical activities help readers grasp complex

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issues. Extending the theoretical framework in Hilary Janks ' Literacy and Power with a rich range of completely new, up-to-date activities that translate theory into practice, Doing Critical Literacy is powerful, relevant, and useful for

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both pre- and in-service teacher
education and for use in schools.

Stokvels

Applied Business Statistics

Inclusive Businesses in Agriculture

Drum

CLEVELAND: Prodigy of the

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Western Reserve

Organizational Behavior

The sequel to the highly successful Store Wars: the battle for mindspace and shelfspace published in 1995. The new edition will retain all the strengths

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of the old book including a comprehensive and complex approach to the consumer & retail market and the interaction between FMCG retailers and manufacturers. The book will be thoroughly revised and updated and will consist of 4 main parts: A

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section on leading FMCG companies and brands (such as Coke, P&G, Unilever, Nestle, L'Oreal etc.), their marketing and branding strategies in the western markets (USA, Western Europe: UK, France, Germany and others). A section on leading

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retailers (Wal-Mart, Tesco, Carrefour etc.), their developments and expansion over the last 10 years. A section describing the interaction between retailers and manufacturers, including competition for end-consumers,

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trade marketing. A section covering the Emerging Markets—the retail landscape in the major developing economies, results of the expansion of major FMCG brands and western retail chains, challenges related to distribution and FMCG marketing

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in those countries. The book will also discuss the impact of the Global Crisis on the consumer and retail markets as well as predictions and prospects for the future.

Mark Pilgrim had wanted to be on radio since he was thirteen years

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old, yet it always seemed like an unobtainable dream. It took a life-threatening illness to motivate him to pursue his passion. At the age of eighteen his radio dream was on the back burner. Mark had just completed the first year of a B.Com degree at university and

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had secured a bursary to complete his studies. Things were looking good. Then the blow fell: he was diagnosed with testicular cancer. After surgery and throughout months of chemotherapy his initial despair was transformed into

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determination. He found the inner strength to fight the illness, change his career direction, and to make his lifelong dream a reality. Beyond the Baldness is a personal account of Mark's journey of determination, following every opportunity to

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audition for radio and television. From the humble beginnings of living in a trailer park, today Mark is one of South Africa's best-known and most recognisable personalities, having deejayed on South Africa's biggest radio stations and hosted some of the

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most memorable television shows like Big Brother and SA's biggest ever game show The Power of 10. His voice is also used in countless radio and television commercials. As a motivational speaker, Mark spends a lot of his time engaging with delegates at conferences,

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chatting about his experience with cancer as well as the sudden heart attack he had at the age of 38. His positive approach to life is inspirational and it will encourage everyone who reads this book to chase their dreams!

This book presents latest findings

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on brand marketing in retail. In times of economic downturn a "new retailing landscape" is being shaped, in which retailers and manufacturers face new challenges to their brand strategies. Marketing professionals need high value-

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added and timely responses. Among the topics targeted in this volume are: mix of national brands and private labels in retailers' assortments; assortment decisions in times of economic crisis and eventual recovery; consequences of

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delisting brands on store-related aspects; delisting manufacturers' brands and the effects on the distribution channel relationship; the new "retailing landscape", with special focus on fast moving consumer goods retailing; consumer preferences for

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national brands and private labels and many more.

Information and Communication Technology (ICT) is becoming indispensable in the spheres of business, government, education and entertainment. It makes Internet marketing, e-

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government, e-learning and online chat services possible. And its commercial aspect, e-commerce, is part of this trend. Today, no business training is complete without the inclusion of at least the basics of e-commerce. But although e-

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commerce has opened up new opportunities, it also presents threats and risks. The success of e-commerce hinges on security and trust. Every business manager should therefore have a fundamental awareness of the meaning of e-commerce and ICT

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security and risk management. This second edition provides guidelines for overcoming these challenges by exploring the ways in which entrepreneurs and managers should co-operate with IT experts to exploit opportunities and combat the threats imposed

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by new technologies.

How They can Make Your Money
Work for You

No Compromise (eBook)

First International Symposium

NB&PL, Barcelona, June 2014

National Brands and Private
Labels in Retailing

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Financial Accounting

Serving Christ in a Culture Hostile
to Your Faith

***From 2005 to 2009, the heir
to one of South Africa's
blue-blood families, Barry
Tannenbaum, methodically
constructed the largest-ever***

*con in South African
history. The Grand Scam
exposes details about the
brazen greed of the
scammers, a bank that
facilitated the shady
dealings rather than
alerting the authorities,*

and the naivety of business people who should have known better. It goes far beyond the original news stories, containing original research and material that, for the first time, answers the central question of why.

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Barry Tannenbaum, the grandson of the founder of one of the country's biggest pharmaceutical firms, Adcock Ingram, offered investors stratospheric returns of more than 200 per cent a year by investing in the

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components used to make AIDS drugs. It was nothing more than a lie, which suckered the country's business elite, including the former CEO of Pick n Pay, the one-time head of the Johannesburg Stock Exchange

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and the ex-boss of OK Bazaars. After the bubble popped in June 2009, finance minister Pravin Gordhan announced that hundreds of investors in South Africa, Australia and Europe had ploughed more than R12.5

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*billion into Tannenbaum's
scheme, based on the empty
promise of immense riches.
Dwarfing the Brett Kebble
rip-off, Fidentia and the
Krion pyramid scheme, it
proved to be the most
embarrassing financial*

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disaster in the country's history, and it exposed holes in a banking and financial system billed as one of the safest in the world. For Tannenbaum's victims, the nightmare continued after the scheme

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*collapsed, as liquidators,
tax officials and criminal
investigators demanded their
pound of flesh. But
Tannenbaum, now at large on
Australia's Gold Coast,
continues to live as if
nothing happened, working*

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for an Australian insurance company. The question that hasn't been answered until now is, how did Tannenbaum swindle so many people with such ease? And, more crucially, why did he do it? Through extensive interviews

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with his family, friends and numerous 'investors', this book provides the startling answers to those questions. For the first time, the real motivation that fuelled South Africa's Bernie Madoff is laid bare.

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Robbins/Judge provide the research you want in the language your students understand; accompanied with the best selling self-assessment software, SAL. Some topics include management functions; the

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***social sciences; helping
employees balance work and
other responsibilities;
improving people skills;
improving customer service;
motivational concepts;
communication; power and
politics; conflict and***

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negotiation; culture; and stress management. Globally accepted and written by one of the most foremost authors in the field, this is a necessary read for all managers, human resource workers, and anyone needing

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*to understand and improve
their people skills.
This volume includes the
full proceedings from the
1993 World Marketing
Congress held in Istanbul,
Turkey. The focus of the
conference and the enclosed*

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papers is on marketing thought and practices from a global perspective. This volume resents papers on various topics including marketing management, marketing strategy, and consumer behavior. Founded

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in 1971, the Academy of Marketing Science is an international organization dedicated to promoting timely explorations of phenomena related to the science of marketing in theory, research, and

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practice. Among its services to members and the community at large, the Academy offers conferences, congresses and symposia that attract delegates from around the world. Presentations from these events are published

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*in this Proceedings series,
which offers a comprehensive
archive of volumes
reflecting the evolution of
the field. Volumes deliver
cutting-edge research and
insights, complimenting the
Academy's flagship journals,*

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*the Journal of the Academy
of Marketing Science (JAMS)
and AMS Review. Volumes are
edited by leading scholars
and practitioners across a
wide range of subject areas
in marketing science.*

The Retail Market Study 2016

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of The Location Group is the one and only study of its kind. With 155 of the most notable international cities of the fashion and retail world on more than 1,000 pages. Over 1,300 retailers, 1,030 shopping streets and

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550 shopping malls were analyzed. So far the study reached more than 300,000 readers worldwide.

Multilingual Glossary of Economics Terms.

Managing E-commerce in Business

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Commercial Law Reports 2001
FCS New Venture Creation L2
Unlocking markets to
smallholders
X-Kit Undergraduate
Financial Management

The weekly source of African American
political and entertainment news.

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The surprisingly high rate of supermarket patronage in low-income areas of Windhoek, Namibias capital and largest city, is at odds with conventional wisdom that supermarkets in African cities are primarily patronized by middle and high-income residents and therefore target their neighbourhoods. What is happening in

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Namibia and other Southern African countries that make supermarkets so much more accessible to the urban poor? What are they buying at supermarkets and how frequently do they shop there? Further, what is the impact of supermarket expansion on informal food vendors? This report, which presents the findings from

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the South African Supermarkets in Growing African Cities project research in 2016-2017 in Windhoek, looks at the evidence and tries to answer these questions and others. The research and policy debate on the relationship between the supermarket revolution and food security is also discussed. Here, the issues

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include whether supermarket supply chains and procurement practices mitigate rural food insecurity through providing new market opportunities for smallholder farmers; the impact of supermarkets on the food security and consumption patterns of residents of African cities; and the relationship

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between supermarket expansion and governance of the food system, particularly at the local level.

It often happens that people compromise their faith to suit their lifestyle. Their black and white sense of right and wrong gets trapped in a gray area. In NO COMPROMISE, founder and president of

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Family Policy Institute (FPI), Errol Naidoo, maintains that the major reason for the moral decline in the world today is the lack of conviction and commitment of Christians to be salt and light in society. Even though prayer is the foundation of everything a Christian does, **NO COMPROMISE** states that Christians

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shouldn't "just pray" and not engage in politics and social issues. Naidoo spurs readers on not only to be people of prayer, but also people of action. They should adjust their lifestyle according to their faith, no compromise!

"Cleveland: Prodigy of the Western Reserve a pictorial and entertaining

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commentary on the growth and
development of Cleveland, Ohio” Excerpt
From: George E. Condon. “Cleveland:
Prodigy of the Western Reserve.” iBooks.
The Book of Payments
The Grand Scam
The Negro in the Supermarket Industry
The Report: South Africa 2013

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Doing Critical Literacy

Store Wars

This work adopts a multidisciplinary approach to corporate communication, including management

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communication, public relations, organizational behavior and change, marketing communication, and advertising. The many-faceted approach adopts the perspective of a

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***practicing communications
professional, emphasizes
corporate branding, and
focuses on an integrated
approach to
communication.
StokvelsHow They can***

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***Make Your Money Work for
You Penguin Random House
South Africa***

***Henry Wegland, a former
ANC activist now living in
New York City with his son,
encourages Saul, his***

grandson, to travel to South Africa to make a documentary about the people involved in the country's liberation. Saul begins to unravel the dark secrets of his grandfather's

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***past and the shocking
events that led to his exile,
when he is kidnapped in a
rural township. Henry, now
in his twilight years, must
come to a new
understanding of his son***

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and make peace with the choices he once made for them both. Spanning past and present, South Africa and New York, the interlocking narratives of A Quiet Kind of Courage are a

***spellbinding portrayal of
exile, the meaning of home,
and how one man's attempt
to liberate his country
changed the lives of his
family for generations.
This book examines the***

nature of retail financial transaction infrastructures. Contributions assume a long-term outlook in their exploration of the key financial processes and systems that support a

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***global transition to a
cashless economy. The
volume offers both modern
and historic accounts that
demonstrate the constantly
changing role of payment
instruments. It brings***

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***together different
theoretical approaches to
the study, re-examining and
forecasting changes in
retail payment systems.
Chapters explore a global
transition to a cashless***

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***society and contemplate
future alternatives to cash,
cheques and plastic,
featuring the perspectives
of academics from different
disciplines in conversation
and industry participants***

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from six continents.

***Readers are invited to
discover the innovation in
payment systems and how it
co-evolves with changes in
society and organisations
through personal, corporate***

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***and governmental
processes.***

***Methods and Excel-Based
Applications***

***Integrated Organisational
Communication***

The Growth of Chinese

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Electronics Firms

***A Quiet Kind of Courage
Negro Employment in
Retail Trade***

The South African economy has a secret weapon: stokvels. At present,

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around R44 billion is saved annually by 11.4 million South Africans in 820 000 stokvels. But how can you harness this collective power to achieve your savings goals? This book simply and clearly explains basic financial principles and how to make sound financial decisions, and

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contains all the necessary information you need about stokvels, including how stokvels emerged and how they have evolved; how to set up a stokvel, and the admin, challenges and benefits involved in running one; the opportunities stokvels provide and how financial institutions, retailers,

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corporates and businesses that deal with them can leverage their purchasing power; and the future landscape of stokvels. Whether you're looking to fund your monthly groceries or have set your sights on buying property, joining a stokvel can help you achieve your goal quickly, without

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having to borrow money from the bank. Appealing to readers who are already in a stokvel, those who want to be in one, and even those who never thought of joining one, this book explains how to use the power of a collective to save for a goal, make money on investments, and,

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ultimately, achieve financial security. With a full explanation on the basic principles of marketing, this guidebook helps readers answer such questions as What is marketing? What is a marketing forecast? and What is the best way to conduct market research? Written by professionals for students

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and entrepreneurs, this text also features international case studies, numerous up-to-date examples of the latest developments and trends in marketing, and tried and tested information that helps students learn. This book identifies the key elements and components in starting a retail

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business. It is a known fact that there are a number of aspects that require attention in order to enhance the chances of success of the business. These issues, deemed to be essential in the running of a retail business, include the following: focusing on the customer; being in the right

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merchandise; selecting suppliers;
stock control; pricing for profit;
management of price changes;
promoting sales; blending store
activities for success. The book places
the relevance and importance of these
issues in perspective and in a practical
way illustrates the application of the

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theory. Activities are used to explain certain concepts and a number of South African examples can be found in the book to illustrate certain principles. Introduction to Retailing is an easy-to-read book, and offers students and business people alike a hands-on approach to fundamental

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retail issues.

Empowering management students with statistical decision-making skills, this text instructs on how to become active participants where statistical findings are reported. Descriptions are provided of the vast role that statistics play in fields such as marketing,

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finance, human resources, production, and logistics. Rather than being a passive observer, this guide educates the meaning behind the numbers that allow those in business situations to be informed members of the decision-making process.

Beyond the Baldness

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An inspirational story of beating the odds twice

Literature, Theory, and Public Life
Managing Projects, Managing People
Lessons from South Africa

A Concepts-Based Introduction

This title gives practical guidelines

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on how to develop business ideas and establish an enterprise. The authors draw on their personal experience as entrepreneurs, business advisors and subject specialists. -- publisher's website. Through a series of case studies

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spanning the bounds of literature, photography, essay, and manifesto, this book examines the ways in which literary texts do theoretical, ethical, and political work. Nicole Simek approaches the relationship between literature, theory, and

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public life through a specific site, the French Antillean islands of Guadeloupe and Martinique, and focuses on two mutually elucidating terms: hunger and irony. Reading these concepts together helps elucidate irony's creative potential

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and limits. If hunger gives irony purchase by anchoring it in particular historical and material conditions, irony also gives a literature and politics of hunger a means for moving beyond a given situation, for pushing through the

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inertias of history and culture.

• Inclusive business is hailed as a win-win scenario for the development of poor communities; yet there is little insight into how these inclusive businesses work and, more importantly, for whom. This

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book aims for a thorough understanding of the range of inclusive businesses in agriculture by examining: the structures they implement, the actors involved, and whether they are effectively inclusive of smallholders. It presents

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a range of case studies and is therefore empirically based and practically oriented. By offering a critical assessment of inclusive businesses overall, it allows for a better perception of what works where, and under which conditions.

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It provides useful insights that will benefit smallholders, agribusinesses, support groups, policy makers and investors who are willing to promote more inclusive businesses, that foster a better integration of smallholders into

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commercial value-chains and a more equitable and sustainable agricultural sector.

Commercial law judgments, South Africa

Texts and Activities for Students and Teachers

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How Barry Tannenbaum Conned
South Africa's Business Elite
Proceedings of the 1993 World
Marketing Congress
Jet

Rapid Urbanisation, Urban Food
Deserts and Food Security in Africa

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A Magazine of Africa for Africa
Commercial Law judgments, South
Africa

The Rainbow Nation benefits from an internationally competitive private sector, which accounts for roughly 70% of GDP, and extremely competitive infrastructure; its utility sector, for

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example, produces just under half of the total power generated on the African continent. South Africa represents by far the most developed market in Africa, but there are still some structural challenges it is grappling with. Government strategies have set a target of increasing labour market

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participation from 54% in 2010 to 65% by 2030, bringing the number of workers in the formal sector to 25.3m people and lowering unemployment from 25% to 6%. While its fiscal space is narrow, long-term investments in infrastructure, education and health are expected to be key to attaining its

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growth potential. Recent years have seen both the public and private sectors look to strengthen regulatory frameworks in mining and industry – in some cases, like the automotive sector, with impressive results.

This book investigates food security and the implications of hyper-urbanisation

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and rapid growth of urban populations in Africa. By means of a series of case studies involving African cities of various sizes, it argues that, while the concept of food security holds value, it needs to be reconfigured to fit the everyday realities and distinctive trajectory of urbanisation in the region.

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The book goes on to discuss the urban context, where food insecurity is more a problem of access and changing consumption patterns than of insufficient food production. In closing, it approaches food insecurity in Africa as an increasingly urban problem that requires different responses from those

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applied to rural populations.

With so many organisations using projects to implement change, and easy-to-use computer packages greatly reducing the mechanistic aspects of project planning, project managers now require more highly developed leadership skills than even before.

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Managing Projects, Managing People draws on theoretical aspects of managing and mitigating risks, motivational and leadership theory and excellent communication to provide the reader with the skills required for project management in today's business environment. In addition to the

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theoretical foundations, attention is given to PRINCE (Projects IN Controlled Environments) that supports and frames the application of projects to ensure conformance, compliance, adequate reporting procedures, due diligence and communication to all stakeholders. Managing Projects,

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Managing People takes a nontraditional approach to project management and is designed to facilitate the reader's understanding of the principles of managing a project. The book addresses most types of project, but particular emphasis is given to the non-manufacturing sector and, especially,

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the services sector. Chapters contain examples and relevant case studies to further demonstrate and support the foundations and skills addressed throughout. For academics prescribing this text, a comprehensive instructor's manual and power point presentations are provided on CD.

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Federal Trade Commission Decisions
Introduction to Marketing
Commercial Law Reports 2016
FCS Entrepreneurship L2
Entrepreneurship for Salon Owners
The Worldwide Battle for Mindspace
and Shelfspace, Online and In-store