

Manny Khoshbins Contrarian Playbook Portfolio

Through his own trading experiences and those of individuals he has mentored, Dr. Brett Steenbarger is familiar with the challenges that traders face and the performance and psychological strategies that can meet those challenges. In *Enhancing Trader Performance*, Steenbarger shows you how to transform talent into trading skill through a structured process of expertise development and reveals how this approach can help you achieve market mastery.

Land the deals you want and develop your instincts with million-dollar negotiation techniques After selling over \$3 Billion in real estate, including the most expensive one-bedroom house in history, Josh Altman, co-star of the hit show *Million-Dollar Listing Los Angeles*, wants to teach you the real estate sales and negotiation tactics that have made him one of America's top agents. Buying or selling a house, whether for a client or yourself, is one of the most important (and most stressful) deals anyone can make, demanding emotional intelligence and a solid set of negotiating skills. But by mastering the same techniques that sell multi-million-dollar homes in Bel Air and Beverly Hills, you can attract buyers and close deals on any property. Josh breaks down the art of real estate into three simple parts. First, he'll help you get business in the door during the *Opening*. Then he takes you step-by-step through the *Work*: everything between the first handshake and the last. And finally, the *Close*, the last step that ensures all your hard work pays off as you seal the deal. Learn how to open with a prospect, work the deal, close, open, and repeat Build and market your reputation, creating more sales opportunities Develop the traits of a closer in you and your team Drive the deal forward and get the best price for your property by creating desire, scarcity, and demand Successful real estate sales are driven by the same principles, whether they happen in the Hollywood Hills or just down the street. Josh wants to put those principles,

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and the techniques for applying them, in your hands. Learn them and discover what you can achieve. With its hip style and cutting-edge techniques, The Morningstar Company has positioned itself as the nation's leading authority on fund performance, and this book, aimed at the dynamic Baby Boomer and Generation X crowds that made Motley Fool's Guide to Investing a major success, reveals its secrets for the very first time to show how anyone can win the mutual fund game. National targeted ads/media. Tom began building his real estate fortune with the purchase of his first property at age 19. Despite having no credit or money of his own, a deal presented itself and Tom was able to see the incredible potential profits in real estate. This was his wake-up call. He realized deals are born every day in nearly every city, big or small. The circumstances that create opportunities for buyers are not unique, but rather commonplace. Deals arise from divorce, disasters, death, bankruptcy, bad decisions, inheritances, and retirement. These are the roots of all deals and they happen everywhere in the world. Tom was lucky to learn at an early age that real estate investing is a business where everyone is equal, rich or poor. The person who has the deal in his hands-the contract-is the person who will make the money. Today, Tom owns and manages over 150,000 square feet of property rentals, houses, commercial centers, offices, industrial and flex properties. In this book, you will learn Tom's methods and see links to the top videos on his YouTube channel, FlipAnythingUSA, where he elaborates on exactly how to make money as a real estate investor. You will also learn how Tom developed tools to find the best deals in any community and how to out-negotiate the competition. This knowledge comes from years of experience and hundreds of wins and losses. All of Tom's lessons are explained here in a very conversational and easy-to-understand manner. This is your chance to learn from a friend. The book is based on real stories: the opportunities, decisions, success and-yes, even failures-that have made Tom McKay one of the shrewdest and savviest investors in the country. Tom takes you from the beginning, where he started out

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with nothing, looking for a deal first and the money second. Because as Tom would explain, when you have the deal you hold all the cards. Even if you are broke, as long as you have a contract to buy a property at a great price, the rest is simple. Getting a deal on what someone has and what someone wants is where the easiest money is found. If you adopt Tom's method and attitude, you can follow in his footsteps, making millions on land, commercial and industrial buildings, apartments and houses. Regardless of whether you are a teenager, a senior citizen, or anywhere in between, it's not too late to change your life. You can make thousands-sometimes even tens or hundreds of thousands of dollars. Tom knows age and income are not a factor with his methods. Taking action is what is important. So, now is the time to wake up and smell the real estate! You'll be glad you did.

Hate Me Now, Love Me Later

Build a Rental Property Empire

Investing with the Trend

HOLD: How to Find, Buy, and Rent Houses for Wealth

The Official DVSA Theory Test for Car Drivers

Diversified Managed Futures Trading

A Rules-based Approach to Money Management

As a welfare kid who grew up in the streets, Randy Rush had to fight for everything he got and knew what it was like to struggle. So, when he was suddenly handed \$50 million in tax-free money, he vowed to use his new-found wealth to help others. But what he didn't see coming was Jeremy Crawford. In his

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gripping, adrenaline-packed memoir, Rush takes readers on his rocket-fueled journey after a trip to the corner grocer to buy food for his beloved cat, Conway Kitty, leads to the discovery that he has won Canada's \$50 million Lotto Max jackpot. Soaring on a seemingly endless endorphin high, Rush spends the months following his win traveling, feeding his passion for rare sports cars, considering charitable causes, and splurging on friends -- paying off their debts and even giving them a free place to stay in million-dollar homes. But his world comes crashing down when he discovers that Dave Crawford, a man he loved like an older brother and had generously provided for, has served him up to his con artist son, Jeremy -- who scams Rush out of nearly \$5 million. Reeling from Dave's betrayal and fueled by the discovery that the Crawfords are serial con artists who have devastated the lives of more than a hundred others, Rush embarks on a mission to take his adversaries down. But as his quest for justice drags on, his festering rage reaches a boiling point and he is faced with a choice: Let the Crawford's cons destroy him, or re-focus his attention on doing good in the world and enjoying the enormous gift he has been given.

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Manny Khoshbin's Contrarian Playbook: How to Build Your \$100 Million Real Estate Portfolio from the Ground Up Geniuswork Publishing

*The founder and CEO of Rapid Realty, New York City's largest rental-based real estate brokerage, shares his story, his advice, and his tips for building a successful career in the ever-growing and lucrative world of real estate. Anthony Lolli got his real estate license at age nineteen. By twenty-three, he was a millionaire and the head of a swiftly growing company that would become one of the largest real estate brokerages in New York and a national franchise sensation. Now, he's sharing the secrets behind his success. Filled with insights into Lolli's inspirational rags-to-riches rise to the top and bursting with practical advice for real estate newcomers and veterans alike, *The Heart of the Deal* is essential reading for anyone with big dreams and the drive to make them come true. Learn how to set smart goals, negotiate like a pro, analyze properties and neighborhoods, overcome objections, and much more. Whether you want to become a top-performing broker or a savvy property investor, or simply master real estate management tactics*

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designed to help you achieve your financial goals, Lolli's grounded guidance will put you on the right path. Most importantly, The Heart of the Deal will teach you how to utilize all of these strategies to build a lucrative career without sacrificing your humanity in the process. At all times, Lolli keeps one central premise in mind: that the heart of every deal isn't money—it's people.

A FREE PRELUDE TO THE FIFTH VITAL Mike Majlak was a seventeen-year-old from a loving, middle-class family in Milford, Connecticut, when he got caught up in the opioid epidemic that swept the nation. For close to a decade thereafter, his life was a wasteland of darkness and despair. While his peers were graduating from college, buying homes, getting married, having kids, and leading normal lives, Mike was snorting OxyContin, climbing out of cars at gunpoint, and burying his childhood friends. Unable to escape the noose of addiction, he eventually lost the trust and support of everyone who had ever loved him. Alone, with nothing but drugs to keep him company, darkness closed in, and the light inside him—the last flicker of hope—began to dim. His dreams, potential, and future were all

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being devoured by a relentless addiction too powerful to fight. Despair filled him as he realized he wasn't going to survive. Somehow, he did... HE NOT ONLY SURVIVED, HE THRIVED. Now he's a social media personality with millions of followers, and an entrepreneur, marketer, podcaster, YouTuber, and author who hopes to use his voice to shine a light for those whose own lights have grown dim. This is the prelude to his story.

Manny Khoshbin's Contrarian Playbook: How to Build Your \$100 Million Real Estate Portfolio from the Ground Up

Wiring into the Mutual Fund Revolution

A Memoir - Winning the \$50 Million Lottery Has Its Price

A Simple Girl

Wake Up and Smell the Real Estate

Stories My Grandmother Told Me

Section 8 Bible

"Coach Brown is 1 of 1. A total original. Watching him on Last Chance U was the most interesting thing on TV since The Sopranos. He's the Tony Soprano of football." Michael Rapaport Actor/Comedian "JB was the first QB I coached at Compton College. Jason's father came to me to make sure I would look after him and I took that task on head first and with honor. Jason not only became my first All-American QB, he

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went on and did everything he said he would. This book epitomizes who he is: straightforward, driven, emotional, and 100% invested in the WIN." Coach Cornell Ward Former Head Coach Compton Community College "I did not have a single college scholarship offer coming out of high school. Jason Brown saw potential in me when no one else did. He helped teach and mold me into a future NFL QB." Brad Sorensen Quarterback San Diego Chargers Tennessee Titans Minnesota Vikings "Jason and I have known each other for twenty years. I coached against Jason while he was a player and together on the same staff. The general public does not know how caring and committed he is to the well-being of his players. Many outside of his circle fail to ascertain this quality in him but once you get to know JB, you will appreciate Jason Brown." Marguet Miller Head Football Coach West Los Angeles College

The incredible rags to riches life story of a Holocaust survivor. Fast-track your financial dreams with this Aussie property investment guide for the 2020s Positively Geared offers a powerful approach for clever property investment, empowering readers to make money when they buy properties, not just when you sell them. This sustainable approach to wealth building will equip you with the knowledge, skills and insider strategies to not only build a diverse property portfolio, but also maintain a portfolio that achieves passive income to reach your

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goal of financial freedom. Working as a teacher, author Lloyd Edge started to grow his wealth with an initial \$30k investment. By the age of 40, he was able to retire from his nine-to-five job. Now a leading property investment strategist, Lloyd's shares his personal story and proven strategies with the hope of inspiring everyday Aussies - young and old - to dream big and proactively craft the lifestyle they really want. Positively Geared will enable you to:

- Discover tested property investment strategies*
- Learn from real-life case studies and interactive exercises*
- Understand the importance of growth, instant equity, and cash flow when buying properties*
- Employ a strategy designed for property portfolio growth*
- Create a plan to achieve financial freedom based on real estate investment*

Whether you're a new or experienced property investor, you can take advantage of this unique approach to sustainable wealth building and take control of your finances, refocus on your objectives and start designing the lifestyle you want.

The creator of numerous television workshops on investment opportunities offers tips and easy strategies for building wealth, covering topics such as government auctions and low-interest loans

Enhancing Trader Performance

The Great Real Estate Dynasties of New York

Weird But True 9

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*How a Small Investor Can Make It Big
Positively Geared
Never Get a "Real" Job
Short Sales*

"So many people are enthralled with house flipping, but they don't know how or where to start. The Flipping Blueprint is your guide to this business. Everything from finding the deals to dealing with contractors to negotiating contracts is covered. This is what works in our markets now! Luke Weber is a successful real estate entrepreneur who has flipped everything from manufactured homes to single family residences to apartment buildings. Tired of seeing so many people try and fail or get into bad deals and lose money, he has documented what he does in his business day in and day out so that you can reach your real estate investing goals." -- Back cover.

During bull and bear markets, there is a group of hedge funds and professional traders which have been consistently outperforming traditional investment strategies for the past 30 odd years. They have shown remarkable uncorrelated performance and in the great bear market of 2008 they had record gains. These traders are highly secretive about their proprietary trading algorithms and often employ top PhDs in their research teams. Yet, it is possible to replicate their trading performance with relatively simplistic models. These traders are trend following cross asset futures managers, also known as CTAs. Many books are written about them but none explain their strategies in such detail as to enable the reader to emulate their success and create their own trend following trading business, until now. Following the Trend explains why most hopefuls fail by focusing on the wrong things, such as buy and sell rules, and teaches the truly important parts of trend following. Trading everything from the Nasdaq index and T-bills to currency crosses, platinum and live hogs, there are large gains to be made regardless of the state

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of the economy or stock markets. By analysing year by year trend following performance and attribution the reader will be able to build a deep understanding of what it is like to trade futures in large scale and where the real problems and opportunities lay. Written by experienced hedge fund manager Andreas Clenow, this book provides a comprehensive insight into the strategies behind the booming trend following futures industry from the perspective of a market participant. The strategies behind the success of this industry are explained in great detail, including complete trading rules and instructions for how to replicate the performance of successful hedge funds. You are in for a potentially highly profitable roller coaster ride with this hard and honest look at the positive as well as the negative sides of trend following.

We admire them. We want to be them. But we don't understand how they do it. How do commercial real estate investors create portfolios worth billions? As an experienced investor, you know that patience and hard work are equally as important as trying to take your available cash and leverage it toward your next deal. But according to real estate advisor Brent Sprenkle, building a substantial portfolio requires a unique drive to weather any storm and keep pushing forward. In Billion Dollar Portfolio, Brent shows you how to purchase multiple investment properties and maximize your growth by leveraging your resources-even the ones you didn't know you had. You'll learn how to find the right properties, finance and reposition them, increase their value, and sell or refinance them for a profit. With the stories of his most successful investors, you'll see how you too can endure the ups and downs of the business to ultimately build your own billion-dollar portfolio.

FREE DOWNLOAD OF PROPERTY ANALYZER SOFTWARE Canadians in greater numbers than ever before are turning to real estate to build wealth. The Authentic Canadian Real Estate (ACRE) system is the first of its kind to show average Canadians how to profit from investing in residential real

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estate. In Real Estate Investing in Canada, you will discover how to cut through the hype and emotion of any real estate market and accurately assess the inherent risks and rewards. Whether you are buying your first property or your 100th, this book provides new-found tools, strategies and condence to help you achieve your investment goals. WHAT CANADIAN INVESTORS SAY ABOUT REAL ESTATE INVESTING IN CANADA AND DON R. CAMPBELL: "This is a great book. The information in just one of the chapters alone saved me over \$28,000." Michael Millenaar "Full of practical Canadian content and presented in an organized and respectful system. It directly addresses how to get the money and financing you need to purchase real estate and achieve your goals." Tamara MacLaren "One of Don Campbell's great gifts is his near-genius ability to take something that appears complex and break it down into a simple step-by-step system that anyone can follow. I am convinced that everyone will thoroughly enjoy, and more important, benefit financially, by reading this book." Russell Westcott "The power of Real Estate Investing in Canada lies in the super simple, market-proven system that it offers you. It makes real estate dreams possible for any Canadian. If you are serious about learning the truth, cutting through the hype and being successful, this is your real estate bible!" Valden Palm, MisterRRSP.com The markets across the country are continually shifting and you must keep on top of the latest information. So, as a bonus, every registered reader of Real Estate Investing in Canada will have proprietary access to critical forms and ongoing market research at www.realestateinvestingincanada.com.

The Fast and Easy Way to Learn the Basics

Proven Strategies From the Cutting Edge of Trading Psychology

More Money Than You Know What to Do With

The Best Wholesaling Book Ever

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Billion Dollar Portfolio

Real Estate Investing in Canada

Creating Wealth with the ACRE System

Investing with the Trend provides an abundance of evidence for adapting a rules-based approach to investing by offering something most avoid, and that is to answer the “why” one would do it this way. It explains the need to try to participate in the good markets and avoid the bad markets, with cash being considered an asset class. The book is in three primary sections and tries to leave no stone unturned in offering almost 40 years of experience in the markets. Part I – The focus is on much of the misinformation in modern finance, the inappropriate use of Gaussian statistics, the faulty assumptions with Modern Portfolio Theory, and a host of other examples. The author attempts to explain each and offer justification for his often strong opinions. Part II – After a lead chapter on the merits of technical analysis, the author offers detailed research into trend analysis, showing how to identify if a market is trending or not and how to measure it. Further research involves the concept of Drawdown, which the author adamantly states is a better measure of investor risk than the oft used and terribly wrong use of volatility as determined by standard deviation. Part III – This is where he puts it all together and shows the reader all of the steps and details on how to create a rules-based trend following investment strategy. A

solid disciplined strategy consists of three parts, a measure of what the market is actually doing, a set of rules and guidelines to tell you how to invest based upon that measurement, and the discipline to follow the strategy

USA TODAY BESTSELLING BOOK! Mike Majlak was a seventeen-year-old from a loving, middle-class family in Milford, Connecticut, when he got caught up in the opioid epidemic that swept the nation. For close to a decade thereafter, his life was a wasteland of darkness and despair. While his peers were graduating from college, buying homes, getting married, having kids, and leading normal lives, Mike was snorting OxyContin, climbing out of cars at gunpoint, and burying his childhood friends. Unable to escape the noose of addiction, he eventually lost the trust and support of everyone who had ever loved him. Alone, with nothing but drugs to keep him company, darkness closed in, and the light inside him--the last flicker of hope--began to dim. His dreams, potential, and future were all being devoured by a relentless addiction too powerful to fight. Despair filled him as he realized he wasn't going to survive. Somehow, he did... HE NOT ONLY SURVIVED, HE THRIVED. Now he's a social media personality with millions of followers, and an entrepreneur, marketer, podcaster, YouTuber, and author who hopes to use his voice to shine a light for those whose own lights have grown dim. This is his story.

This publication is the official theory test book for car drivers, compiled by the

Driver and Vehicle Standards Agency. It contains multiple choice questions from the whole theory test question bank, with answers and explanations, dealing with topics such as: alertness and attitude, vehicle safety and handling, safety margins, hazard awareness, vulnerable road users, motorway rules and rules of the road, road and traffic signs, documents, accidents, and vehicle loading. Offers a collection of true facts about animals, food, science, pop culture, outer space, geography, and weather.

***Million-Dollar Negotiating Tactics from America's Top-Selling Real Estate Agent
This Book Could Be Worth a Million Dollars to You***

The Altman Close

How to Invest in Low-income Housing

How To Master Short Sales

***The No-Nonsense Book on Finding Deals, Financing the Right Way, and
Managing Wisely***

Discovering Your Hidden Opportunities for Wealth

You loved Volume 1. Now we are back with even more ways to save you money and keep ahead of the tenants and inspectors. This book will tell you: -How to get rid of the "tenant from hell"-Why multi-units are a major pain in the ass-The tools you need to scale up faster-How to run your rentals like a real estate management

company, but cheaper. This book contains even more stories from owning over 300 Section 8 rentals in Philadelphia. We also have collected tips from landlords around the country. They found even more things to eliminate from your rental to make passing your inspections a breeze

USA TODAY BESTSELLER Take HOLD of your financial future! Learn how to obtain financial freedom through real estate. The final book in Gary Keller's national best-selling Millionaire Real Estate Investor trilogy teaches the proven, reliable real estate investing process to achieve financial wealth: 1. Find - the right property for the right terms and at the right price. 2. Analyze - an offer to make sure the numbers and terms make sense. 3. Buy - an investment property where you make money going in. 4. Manage - a property until it's paid for or you have a large amount of equity to leverage. 5. Grow - your way to wealth and financial freedom.

Live Your Life Full Throttle Behind every entrepreneur's success story, there's a never-ending list of gut-wrenching failures, missed opportunities, and jaw-dropping setbacks. Real estate mogul and serial entrepreneur Manny Khoshbin is one of those entrepreneurs with a story of perseverance that will make you believe in the

American Dream all over again. Driven: The Never-Give-Up Roadmap to Massive Success goes beyond Manny's personal ride through the entrepreneurial journey to deliver the habits, mindset, and insights aspiring entrepreneurs need to turn dreams into reality. Buckle up and join Manny as he shares his experiences and teaches you how to: Beat the odds and become a successful entrepreneur in your own right Challenge yourself, study your failures, and pivot your plans Double down on projects, ideas, and investments you're passionate about Spot and surround yourself with positive, successful, and like-minded people Change your mindset to achieve what you think is impossible It's important to remember that on your journey, you can navigate around obstacles and overcome them—just never give up. Dream big, stay ambitious, and remember that anything you really want deserves your 100 percent effort. Got it? Good. Now, let's ride.

Mark Ferguson, a successful rental property owner, fix and flipper and real estate agent, has learned the best way to find rentals, get great deals, manage properties, finance properties, find great markets and build wealth with rentals. In this book Mark shares with you the information you need to be a successful rental

property investor.

**Crushing It in Apartments and Commercial Real Estate
Multi-Family Millions**

The Beginner's Guide to Real Estate Investing

The Flipping Blueprint

**The Definitive Management Ideas of the Year from Harvard
Business Review (with bonus article "What Is Disruptive
Innovation?") (HBR's 10 Must Reads)**

Tilda's Toy Box

How Anyone Can Reposition Apartments for Big Profits

"Fascinating history, showing how the city has been molded by the edifice complexes of risk-takers. The stuff of grand comedy."

-Business Week

The Norwegian fabric designer brings her Tilda brand and her talents to soft toys, gifts, and home accessories for children in this must-have collection. Tilda's new book will show you how to make a wide range of beautiful soft toys and gifts for kids, plus amazing accessories for their bedrooms. Discover simple sewing patterns for adorably plump dolls with a range of outfits and accessories, cute jungle creatures like monkeys, and sea-themed creations—pirates, whales and fish—all reproduced at full-size to trace from the page.

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*Exquisitely presented in her trademark style, this book will delight Tilda fans everywhere with its achievable patterns and charming styled photography. Contents: Me and My Doll Dolls Clothing & Accessories * Doll's Doll * Handbag House * Patchwork Quilt * Heart Cushions * Sewing Kit House Life on the Ocean Waves Sweet Whales * Sardines * Pirate Doll * Sail and Flags Jungle Adventure Monkeys * Parrots * Patchwork Snake * Fruit Purses * Striped Quilt * Monkey Pillow The pattern downloads issue flagged in reviews has been resolved. For customers who continue to have issues. please visit the publisher's website to access the patterns: www.davidandcharles.com.*

A year's worth of management wisdom, all in one place. We've reviewed the ideas, insights, and best practices from the past year of Harvard Business Review to keep you up-to-date on the most cutting-edge, influential thinking driving business today. With authors from Clayton M. Christensen to Adam Grant and company examples from Intel to Uber, this volume brings the most current and important management conversations to your fingertips. This book will inspire you to: Rethink the way you work in the face of advancing automation Transform your business using a platform strategy Apply design thinking to create innovative products Identify where too much collaboration may be holding your people back See the theory of disruptive innovation in a brand new light Recognize the signs that your cross-cultural

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negotiation may be falling apart This collection of articles includes "Collaborative Overload," by Rob Cross, Reb Rebele, and Adam Grant; "Algorithms Need Managers, Too," by Michael Luca, Jon Kleinberg, and Sendhil Mullainathan; "Pipelines, Platforms, and the New Rules of Strategy," by Marshall W. Van Alstyne, Geoffrey G. Parker, and Sangeet Paul Choudary; "What Is Disruptive Innovation?," by Clayton M. Christensen, Michael Raynor, and Rory McDonald; "How Indra Nooyi Turned Design Thinking into Strategy," an interview with Indra Nooyi by Adi Ignatius; "Engineering Reverse Innovations," by Amos Winter and Vijay Govindarajan; "The Employer-Led Health Care Revolution," by Patricia A. McDonald, Robert S. Mecklenburg, and Lindsay A. Martin; "Getting to Sí, Ja, Oui, Hai, and Da," by Erin Meyer; "The Limits of Empathy," by Adam Waytz; "People Before Strategy: A New Role for the CHRO," by Ram Charan, Dominic Barton, and Dennis Carey; and "Beyond Automation," by Thomas H. Davenport and Julia Kirby.

Do you want to learn a skill that will set you apart from everyone else in the real estate industry?! You are literally holding 20+ combined years of short sale experience in your hands! It doesn't get more detailed than this. WE ARE GIVING IT ALL AWAY! The Short Sale Queen is back and has partnered up with Stephanie Parks to bring you this Short Sale Manual that will change the Real Estate Industry as we know it. In this revolutionary manual you will discover how to:

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*Successfully process a short sale from beginning to close! Have access to our entire CUSTOMIZED Short sale packet that we use everyday! How to negotiate any type of loan How to properly list a short sale How to dispute the price with the lender to get a value that makes sense. AND SO MUCH MORE!!! Learn everything you need to know to build your own short sale business and become the expert in your market
Dream Big, Think Small*

How to Make Nothing But Money

Skyscraper Dreams

The Heart of the Deal

*The Complete Plan for Flipping Houses and Creating Your Real Estate-
Investing Business*

Accounting for Non-accountants

Real Estate Wealth Hacking was named one of the best books of all time by BookAuthority. "Real Estate Wealth Hacking: How To 10x Your Net Worth In 18 Months" is a gimmick-free blueprint on how to Finally a book that explains the ins and outs of what it takes to close the dreaded Short Sale. This book will teach you everything you need to know as the Real Estate professional in such a tedious transaction. This is the uncensored and raw truth about the process it takes to get your client to the closing table!

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Young serial entrepreneur Scott Gerber is not the product of a wealthy family or storied entrepreneurial heritage. Nor is he the outcome of a traditional business school education or a corporate executive turned entrepreneur. Rather, he is a hard-working, self-taught 26-year-old hustler, rainmaker, and bootstrapper who has survived and thrived despite never having held the proverbial "real" job. In Never Get a "Real" Job: How to Dump Your Boss, Build a Business, and Not Go Broke, Gerber challenges the social conventions behind the "real" job and empowers young people to take control of their lives and dump their nine-to-fives—or their quest to attain them. Drawing upon case studies, experiences, and observations, Scott dissects failures, shares hard-learned lessons, and presents practical, affordable, and systematic action steps to building, managing, and marketing a successful business on a shoestring budget. The proven, no-b.s. methodology presented in Never Get a "Real" Job teaches unemployed and underemployed Gen-Yers, aspiring small business owners, students, and recent college graduates how to quit 9-to-5s, become their own bosses, and achieve financial independence.

Multi-Family Millions offers expert advice for investors who want to make the transition from single-family homes to more profitable multi-family units. Successful real estate investor David Lindahl shows you how to find troubled properties that are ripe for quick profits, how

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to fix or flip those properties, and how to re-sell at maximum value. With a proven step-by-step system for managing each stage of the process, this book shows you how to get started in moneymaking multi-family units?even while you work your day job.

The Fifth Vital

Driven

13 Billion to One

Living an Extraordinary Life One Day at a Time

The Fifth Vital: A Prelude

The Morningstar Approach to Investing

*Rich As F*ck*

"A beginner's guide to investing based on Murray's experience bootstrapping his way from newbie investor to award-winning CEO of Washington Street Properties. Murray shares the secrets to his success through straightforward, actionable advice that will help you get started no matter what your experience level, or how much cash you have on hand"--Back cover.

From the Bestselling Author of Real Estate Investing in Canada 2.0 What can you learn from four Canadian real estate experts who have 100-plus years of collective investing experience? Whether you are a beginning

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investor or own a portfolio of residential properties, *97 Tips for Canadian Real Estate Investors, 2nd Edition* provides you with insights, strategies and success stories to build your wealth according to a proven system. Investors will learn about how to adapt to shifting market conditions, and financing and marketing strategies designed to improve cash flow and attract long-term tenants. You'll discover the challenges and pitfalls that investors experience and how to avoid them. At your fingertips and success strategies based on the Authentic Canadian Real Estate System. From understanding the principles and economics of Investing, to sourcing properties and financing, closing deals and becoming a landlord, *97 Tips* is chockfull of great ideas for investors who want to achieve beyond their dreams. Praise from *Canadian Investors for Real Estate Investing in Canada and the Acre System* "This material was absolutely essential for getting my investing jumpstarted. Thank you!" –Marianne Malo Chenard "To compare this system to other real estate investing educators is like comparing day to night. I get all the information on a proven system I need. I don't have to pay thousands of extra dollars to get the 'Next level' of training." –Michael Colson "If you are serious about taking control of your finances through real estate, this book is the perfect starting point." –Joe

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Iannuzzi "Excellent advice on how to make profitable business decisions and how to know what the red flags are. –Kimberley Pashak Special Bonus Stay ahead of the real estate market. As a bonus, every registered reader of 97 Tips will receive a free CD covering the latest market changes. Register at www.realestateinvestingincanada.com.

READY FOR MORE MONEY THAN YOU KNOW WHAT TO DO WITH? For too long, the subject of money has been shrouded in fear, secrecy, and anxiety. It's time to look behind the curtain at money, while stepping into the empowered financial reality that is available to you. Reading Rich As F*ck is sure to ignite an avalanche of change in the most important areas of your life. Once you finally see money for what it is and realize your power over your finances, life will never be the same. It's time you know the truth about money. It's time for you to have more money than you know what to do with. This is your blueprint. Whether you experience debilitating anxiety when thinking about your bills, are buried by debt, feel guilty for wanting more than you have, are stuck in a feast-or-famine cycle, if money has always been the problem for you and never a solution, or if you are simply seeking the next steps on your path of financial growth, this revolutionary book holds your answers. In Rich As F*ck, Amanda Frances demystifies

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The Never-Give-Up Roadmap to Massive Success

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