

Supply Management in Action

Gain a thorough understanding of today's supply management process from a managerial perspective with the current, complete coverage found in PURCHASING AND SUPPLY CHAIN MANAGEMENT, 7E. This edition draws from the authors' extensive first-hand experiences and relationships with executives and practitioners worldwide to highlight critical developments in the field. You examine recent advancements in supply chain fraud management, artificial intelligence, analytics, procurement automation and robotic process automation. New content also discusses supply chain fraud management and mitigation, emerging technology in real-time supply chain control towers, use of blockchain and the creation of Centers of Excellence. Carefully selected topics correspond to hiring requirements for supply chain positions today to help position you as a strong candidate. Former students agree that this book provides solid preparation for successfully entering today's workforce in procurement and supply management.

With the rise of cloud services and the digitization of all business units, procurement managers need to understand how to buy technology services in order to generate revenue, drive innovation and retain customers. The Technology Procurement Handbook provides a structured and logical view of the digital buying process. It includes invaluable advice on how to manage digital demand, prepare sourcing strategies, analyze the cost and benefits of proposed solutions and negotiate and implement comprehensive agreements. The Technology Procurement Handbook examines the multiple streams of data that feed into the technology procurement process, such as ITIL service lifecycle data, PMI project management and cloud and software contract provisions. The book includes case studies and extensive practical advice based on the authors' experience from recent procurement projects. There is also a chapter on modular contracting for the US market, explaining the use of agile contracts for IT projects.

This research report discusses the transformation occurring in the procurement and purchasing functions, specifically as it applies to developing procurement strategies and the implementation of commodity strategies as an application of strategic sourcing. The literature review presents the theoretical framework surrounding the transformation of purchasing to supply management along with its major developments such as integrated supplier relationships, total ownership costs, cross-functional teams, supply chains, e-procurement systems, and strategic sourcing strategies. Strategic sourcing and developing sourcing strategies are discussed and include the Kraljic model for determining the best type of procurement strategy for specific products or services. Commodity sourcing strategies are discussed in conjunction with Lussater's seven-step process for developing commodity sourcing strategies. The application of strategic sourcing in the commercial sector is discussed using examples from industry, along with applications within the Department of Defense. Some challenges to strategic sourcing identified in the report include access to the required spend data, highly fragmented supply base, and government procurement goals. The report also identifies best practices such as establishing common processes and tools, using cross-functional teams, ensuring adequate team sponsorship and authority, and aggressively managing purchasing requirements. The report concludes that strategic sourcing initiatives have resulted in significant cost reductions, increases in productivity, quality improvement, and return on investment. DoD's strategic sourcing initiatives have also resulted in significant savings, albeit with some obstacles and barriers yet to overcome.

Leveraging the Government's Buying Power to Save Billions : Hearing Before the Committee on Homeland Security and Governmental Affairs, United States Senate, One Hundred Thirteenth Congress, First Session, July 15, 2013

Air Force Commodity Councils

A Managerial Handbook for Building Sourcing Strategies

Strategic Sourcing A Complete Guide - 2019 Edition

Strategic Sourcing Solutions Second Edition

What are the current costs of the Strategic Sourcing process? How can you improve Strategic Sourcing? What are the rough order estimates on cost savings/opportunities that Strategic Sourcing brings? What knowledge, skills and characteristics mark a good Strategic Sourcing project manager? Are you assessing Strategic Sourcing and risk? Defining, designing, creating, and implementing a process to solve a challenge or meet an objective is the most valuable role... In EVERY group, company, organization and department. Unless you are talking a one-time, single-use project, there should be a process. Whether that process is managed and implemented by humans, AI, or a combination of the two, it needs to be designed by someone with a complex enough perspective to ask the right questions. Someone capable of asking the right questions and step back and say, 'What are we really trying to accomplish here? And is there a different way to look at it?' This Self-Assessment empowers people to do just that - whether their title is entrepreneur, manager, consultant, (Vice-)President, CxO etc. ... - they are the people who rule the future. They are the person who asks the right questions to make Strategic Sourcing investments work better. This Strategic Sourcing All-Inclusive Self-Assessment enables You to be that person. All the tools you need to an in-depth Strategic Sourcing Self-Assessment. Featuring 899 new and updated case-based questions, organized into seven core areas of process design, this Self-Assessment will help you identify areas in which Strategic Sourcing improvements can be made. In using the questions you will be better able to: - diagnose Strategic Sourcing projects, initiatives, organizations, businesses and processes using accepted diagnostic standards and practices - implement evidence-based best practice strategies aligned with overall goals - integrate recent advances in Strategic Sourcing and process design strategies into practice according to best practice guidelines Using a Self-Assessment tool known as the Strategic Sourcing Scorecard, you will develop a clear picture of which Strategic Sourcing areas need attention. Your purchase includes access details to the Strategic Sourcing self-assessment dashboard download which gives you your dynamically prioritized projects-ready tool and shows your organization exactly what to do next. You will receive the following contents with New and Updated specific criteria: - The latest quick edition of the book in PDF - The latest complete edition of the book in PDF, which criteria correspond to the criteria in... - The Self-Assessment Excel Dashboard - Example pre-filled Self-Assessment Excel Dashboard to get familiar with results generation - In-depth and specific Strategic Sourcing Checklists - Project management checklists and templates to assist with implementation INCLUDES LIFETIME SELF ASSESSMENT UPDATES Every self assessment comes with Lifetime Updates and Lifetime Free Updated Books. Lifetime Updates is an industry-first feature which allows you to receive verified self assessment updates, ensuring you always have the most accurate information at your fingertips.

Providing a solid managerial perspective, PURCHASING AND SUPPLY CHAIN MANAGEMENT, 6e draws from the authors' firsthand experiences and relationships with executives and practitioners worldwide to present the most current and complete coverage of today's supply management process. The text includes critical developments from the field, such as cases from emerging healthcare and service industries, procure-to-pay redesign, supply risk, innovation, sustainability, collaboration, and much more. Students examine key changes in supply management and the impact of the global economy and ongoing business uncertainty on continuous cost and value management across the supply chain. Numerous real-world cases and captivating examples help students gain contextual insights and knowledge into the strategies, processes, and practices of supply management--giving these future managers a thorough understanding of the impact that purchasing and supply chain management have on the competitive success and profitability of today's organizations. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Negotiating the lowest possible price is no longer enough. Internal customers now demand more-they need business advice, guidance, and expertise to manage their sourcing requirements. They need an organization that focuses less on price and more on the value that vendors can provide. The organizational key to unleash the potential of strategic sourcing is the Vendor Management Office or "VMO." It is an over-arching organizational concept of strategically managing procurements and vendors.Resulting from over 10 years of real-life experience implementing VMOs, this book introduces the concept of a VMO and the philosophy that cost is not always a factor. The book is intended to be much more than conceptual. Concrete and practical tools considered necessary to launch a newly formed VMO are explored in detail. Appendices contain materials that can be easily adapted for use by any VMO. If you are interested in implementing a VMO or you are interested in vendor management as a career--this book is for you.