

How Do I Develop A Product Launch Strategy

Plan future organizational success! Keep ASP team members up to speed with this "quick study" Put all of your ASP Planning team members "in the know" with the Introduction Keep all of your team members on track with this visual reminder of the process This comprehensive OD resource is a powerful aid to consultants engaged in implementing strategic planning with organizational-planning teams. The Kit is based on the ASP model that consists of two ongoing phases: Environmental Monitoring and Application Considerations, and nine sequential steps that the planning team follows: Planning to Plan Values Scan Mission Formulation Strategic Business Modeling Performance Audit Gap Analysis Integrating Action Plans Contingency Planning Implementation "We have been using the [Applied Strategic Planning] process in our agency and it has helped us to focus and provide needed leadership, given the extAnded budge crisis and constant change." —Ramon J. Rodriguez, deputy executive director, New York State Division of Equalization and Assessment Components of The ASP Kit: Applied Strategic Planning: The Consultant's Kit: Includes a 554 page looseleaf binder containing 79 up-to-date strategic-planning activities to guide the planning team through each step of the strategic-planning process. Some activities call for supplemental items; most are complete within themselves. Notes to the Consultant and an Overview of Activities begin each chapter. A color transparency of the ASP model is included. One copy of each of the following components is also included (each item below may also be purchased separately): Applied Strategic Planning: A Comprehensive Guide: (ISBN: 070240205/hardcover/380 pages/\$49.95)Provides an in-depth outline of the strategic-planning process. Applied Strategic Planning: An Introduction: (ISBN: 0883903180/72 pages/\$20.00) Provides a basic understanding of the ASP process to members of the planning team and other key members who need to understand the process. Applied Strategic Planning: An Overview: (ISBN: 0883903199/paperback/6 pages/\$6.00) A brief synopsis of the process, what needs to happen during each phase, and how to implement the plan. Applied Strategic Planning Model Handout & Poster: (Handout/ISBN: 0883904489/8-1/2"X11"/6.00 & Poster/ISBN: 0883903377/27" X 34"/25.00) Full-color model in handout and poster formats. Diagnosing Organizational Culture Instrument: (ISBN: 0883903164/paper/32 pages/\$12.00) This instrument helps identify and evaluate significant cultural patterns within the organization. Diagnosing Organizational Culture Trainer's Package: (ISBN: 0883905329/\$28.00) Includes a training manual (paper/57 pages)and one copy of the Diagnosing Organizational Culture Instrument.&RT (Creativity and Risk Taking Instrument): (ISBN: 0883900254/paper/24 pages/\$12.50) This instrument assesses individuals' creativity and risk-taking orientations. With The ASP Kit, you'll be able to: Lead an organization through the ASP process -- from planning through implementation Guide a planning team through each phase of this powerful design Introduce a strategic-planning approach that gives optimum clarity and results Assist the team in identifying significant patterns within the organization Support the organization's development of a strategic plan that will ensure future success TIMING: Approximately 3 days per component (12 days per year) AUDIENCE: Managers and top executives (active participants in the ASP process)

While sales negotiation is traditionally considered a formal process conducted by teams of buyers and sellers, this handy reference recognizes that negotiating strategies and techniques are actually required in many instances in day-to-day selling activities as well, and provides advice geared to the salesperson's specific daily needs. The book begins with an overview of the role and importance of skillful negotiation strategy in sales, providing insight into the buyer's perspective. It then focuses on negotiation tactics essential for the effective preparation, application, and closing of a sale.

When God created Adam and Eve, he also put upon them the spirit of prophecy. They were the first prophetic culture. In the garden, Adam and Eve were prophets because they had knowledge of God and spoke truthfully about the character of him. But because of sin, that prophetic voice was tainted with a false knowledge of God. This is when they lost their hearts for the prophetic. In this book, our prayer is that what was once lost in the garden gets restored, shaping lives to model what the Lord had originally intended for humanity, turning hearts toward the living God, who is always speaking, yearning, and desiring a people who will proclaim his great heart. As you internalize the truths in each chapter, our prayer is that the Lord will give you more and develop your ability to hear the voice of God. The purpose of this book is to help the student answer the question, 'What do I play?' It discusses elements of jazz, seventh chords, blues, riffs, vertical andhorizontal improvisation, playing through the changes, rhythm patterns, the scalar approach, substitution and much more!

How to Develop a Successful Advertising Plan

How to Develop a Professional Portfolio

The New Psychology of Success

A Guide to Employability and Professional Development

How to Get What You Want by Saying What You mean

How to Develop a Positive Life

What's Going on in There?

Develop sound advertising plans and successfully implement your strategies following the tips and techniques presented in nine easy-to-use chapters. Includes illustrations, worksheets, planning documents, and case studies.

As a research neuroscientist, Lise Eliot has made the study of the human brain her life's work. But it wasn't until she was pregnant with her first child that she became intrigued with the study of brain development. She wanted to know precisely how the baby's brain is formed, and when and how each sense, skill, and cognitive ability is developed. And just as important, she was interested in finding out how her role as a nurturer can affect this complex process. How much of her baby's development is genetically ordained--and how much is determined by environment? Is there anything parents can do to make their babies' brains work better--to help them become smarter, happier people? Drawing upon the exploding research in this field as well as the stories of real children, What's Going On in There? is a lively and thought-provoking book that charts the brain's development from conception through the critical first five years. In examining the many factors that play crucial roles in that process, What's Going On in There? explores the evolution of the senses, motor skills, social and emotional behaviors, and mental functions such as attention, language, memory, reasoning, and intelligence. This remarkable book also discusses: how a baby's brain is "assembled" from scratch the critical prenatal factors that shapebrain development how the birthing process itself affects the brain which forms of stimulation are most effective at promoting cognitive development how boys' and girls' brains develop differently how nutrition, stress, and other physical and social factors can permanently affect a child's brain Brilliantly blending cutting-edge science with a mother's wisdom and insight, What's Going On in There? is an invaluable contribution to the nature versus nurture debate. Children's development is determined both by the genes they are born with and the richness of their early environment. This timely and important book shows parents the innumerable ways in which they can actually help their children grow better brains. Designed for use as a supplemental text in undergraduate and graduate courses in Introduction to Teaching, Foundation of Education, and General (K-12, Elementary, Secondary) Methods of Instruction. This book is the first manual to present clear, manageable, step-by-step practical procedures and tips on how to organize a professional portfolio to document the achievement of nationally developed standards for teachers. This text introduces the national teacher standards and then guides students through the portfolio development process in a logical sequential manner from the initial stage involving the collection of potential artifacts to the final step of constructing a Presentation Portfolio.

Understanding How Students Develop is a one-stop source of practical advice for both librarians who are just beginning to work with students from elementary school through college, as well as helpful tips for seasoned library user services professionals, including school, reference, instruction, and outreach librarians. The book supplies a detailed roadmap for applying key development theories to daily interactions with students. Subjects covered include: Integrating development theories into practice Intellectual development theories Identity development theory Involvement theory Assessing the impact of using development theories Throughout the book sidebars highlight practical applications, important quotations from key texts, and case studies for consideration. After reading this book, librarians who work with a wide range of users will have a practical approach for incorporating development theories into their daily practice, making them more responsive to the varying needs of their users, and more understanding of what elements of their user services programs can be better tailored to meet students at a range of developmental stages.

A Guide to Price Realization for Sales Managers and Sales Trainers

How to Develop Your Healthcare Career

How to Develop Your Career in Dentistry

Develop A Growth Mindset For Kids: How A Growth Mindset Can Help You Achieve Your Goals

How to Plan and Develop a Career Center

Let's Develop!: A Guide to Continuous Personal Growth

A Guide for Practitioners and Parents

An informative guide to all key aspects of employability for graduating students, educators, managers, and qualified healthcare professionals. Written specifically for health professionals, focusing on their needs and the challenges they face, maximising employability potential, and managing career progression. Packed full of potential interview questions, reflection opportunities, and case studies throughout Includes chapter on Professionalism, Continuing Professional Development (CPD), and Leadership

Create, Craft, and Sell Your First Novel, Memoir, or Nonfiction Book

Forget the 10,000 hour rule—what if it's possible to learn the basics of any new skill in 20 hours or less? Take a moment to consider how many things you want to learn to do. What's on your list? What's holding you back from getting started? Are you worried about the time and effort it takes to acquire new skills—time you don't have and effort you can't spare? Research suggests it takes 10,000 hours to develop a new skill. In this nonstop world when will you ever find that much time and energy? To make matters worse, the early hours of practicing something new are always the most frustrating.

That's why it's difficult to learn how to speak a new language, play an instrument, hit a golf ball, or shoot great photos. It's so much easier to watch TV or surf the web. . . In The First 20 Hours, Josh Kaufman offers a systematic approach to rapid skill acquisition—how to learn any new skill as quickly as possible. His method shows you how to deconstruct complex skills, maximize productive practice, and remove common learning barriers. By completing just 20 hours of focused, deliberate practice you'll go from knowing absolutely nothing to performing noticeably well. Kaufman personally field-tested the methods in this book. You'll have a front row seat as he develops a personal yoga practice, writes his own web-based computer programs, teaches himself to touch type on a nonstandard keyboard, explores the oldest and most complex board game in history, picks up the ukulele, and learns how to windsurf. Here are a few of the simple techniques he teaches: Define your target performance level: Figure out what your desired level of skill looks like, what you're trying to achieve, and what you'll be able to do when you're done. The more specific, the better. Deconstruct the skill: Most of the things we think of as skills are actually bundles of smaller subskills. If you break down the subcomponents, it's easier to figure out which ones are most important and practice those first. Eliminate barriers to practice: Removing common distractions and unnecessary effort makes it much easier to sit down and focus on deliberate practice. Create fast feedback loops: Getting accurate, real-time information about how well you're performing during practice makes it much easier to improve. Whether you want to paint a portrait, launch a start-up, fly an airplane, or juggle flaming chainsaws, The First 20 Hours will help you pick up the basics of any skill in record time . . . and have more fun along the way.

The 21st century is the society of information and new technologies: it wouldn't be possible without the enormous software industry that is the foundation for it. However, software developers don't exploit all the opportunities to perform a successful professional career, making the same mistakes over and over again. A good software project has to do more with the creative and artistic skills than the technical skills. The Black Book of the Programmer shows what distinguishes a neophyte programmer from the one that acts and works professionally. In the era of entrepreneurship and the new economy, the professional development of software is a fundamental pillar. If as a programmer you want to be not only good but professional, you can't stop knowing the gems of wisdom that contains The Black Book of the Programmer. More information on www.rafablanes.com Second edition – 2017.

How to Develop a Winning Self-image

How Children Develop

How to Develop Confident Mathematicians in the Early Years

A Step-By-Step Guide

A Project-based Approach

How to Develop a Talent for Training

How to Develop a Prophetic Culture

We live in a society that seems designed to challenge our feeling of self-worth, and tarnish our self-image to the point where we can hardly stand the sight of ourselves. This has to stop. It is upon the foundation of our self-image that everything else in our life is built—our relationships, our work, our financial position, and even our mental, emotional, and physical well-being. With beautifully expressed inspirations and insights into visualization—and its constructive impact on change—this book will teach you how to take responsibility for your own emotions, confront your fears and weakness, and make meaningful and positive changes to your subconscious mind. This is a book about change, and the time for change has come.

How to Plan and Develop a Career Center, Second Edition is a collection of 12 essays written by experts that discuss all aspects of establishing and running a career center independently or within a school or other institution. This updated, revised, and expanded handbook covers key topics such as the role of career centers, developing facilities, managing personnel, fitting into educational settings, serving diverse student populations and adult career seekers, online career centers, and trends for the future.

The updated edition of the bestselling book that has changed millions of lives with its insights into the growth mindset “Through clever research studies and engaging writing, Dweck illuminates how our beliefs about our capabilities exert tremendous influence on how we learn and which paths we take in life.”—Bill Gates, GatesNotes After decades of research, world-renowned Stanford University psychologist Carol S. Dweck, Ph.D., discovered a simple but groundbreaking idea: the power of mindset. In this brilliant book, she shows how success in school, work, sports, the arts, and almost every area of human endeavor can be dramatically influenced by how we think about our talents and abilities. People with a fixed mindset—those who believe that abilities are fixed—are less likely to flourish than those with a growth mindset—those who believe that abilities can be developed. Mindset reveals how great parents, teachers, managers, and athletes can put this idea to use to foster outstanding accomplishment. In this edition, Dweck offers new insights into her now famous and broadly embraced concept. She introduces a phenomenon she calls false growth mindset and guides people toward adopting a deeper, truer growth mindset. She also expands the mindset concept beyond the individual, applying it to the cultures of groups and organizations. With the right mindset, you can motivate those you lead, teach, and love—to transform their lives and your own.

Complete with 52 key lessons and self-testing methods, this book provides you with the tools you need to enhance your memory Written by an eight-times World Memory Champion, this book is an expert course in memory enhancement. Dominic O'Brien takes you step-by-step through an ingenious program of skills, introducing the tried and tested techniques that have played a crucial role in his triumphant championship performances. Dominic paces the course in line with his expert understanding of how the brain responds to basic memory, providing a realistic but impressive timeline. Not only will you be able to expand your mental capacities quickly and effectively, but you'll see how the benefits of improved memory can lead to greater personal and career success.

Your Book Starts Here

A Very Practical Guide for Trainers

Radical Candor

Mindset

How to develop a perfect memory

How to Develop Your Thinking Ability

The First 20 Hours

Psychic abilities such as telepathic communication, clairvoyance, and premonitions have intrigued believers and the curious for ages. In How to Test and Develop Your ESP, Paul Huson provides those interested in psychic phenomena with experiments to help discover and strengthen their own skills. Favoring practice over theory, Huson shares his years of research and experiments with people interested in unlocking their potential. The book covers extra-sensory perception as well as interpreting dreams, recalling the lives of past incarnations, understanding the out-of-body experience, experimenting with psychokinesis, and exploring other parapsychological phenomena.

Research proposes that understudies with a development outlook perform better in school, have higher confidence, and have more companions. A development Mindset is a conviction that our capacities are continuously changing (not fixed) and that we can improve with difficult work and practice. In contrast to different books about development outlook for youngsters, this one element: √55 Creative activities — Discover exercises and unassuming inquiries that can help you reflect and acquire a development outlook. √Examples of overcoming adversity — Explore genuine stories about kids utilizing a development mentality to accomplish their objectives. √Kid-accommodating concentration — Find out the nuts and bolts and advantages of fostering a development mentality for youngsters

Radical Candor is the sweet spot between managers who are obnoxiously aggressive on the one side and ruinously empathetic on the other. It is about providing guidance, which involves a mix of praise as well as criticism, delivered to produce better results and help employees develop their skills and boundaries of success. Great bosses have a strong relationship with their employees, and Kim Scott Malone has identified three simple principles for building better relationships with your employees: make it personal, get stuff done, and understand why it matters. Radical Candor offers a guide to those bewildered or exhausted by management, written for bosses and those who manage bosses. Drawing on years of first-hand experience, and distilled clearly to give actionable lessons to the reader, Radical Candor shows how to be successful while retaining your integrity and humanity. Radical Candor is the perfect handbook for those who are looking to find meaning in their job and create an environment where people both love their work, their colleagues and are motivated to strive to ever greater success.

Presents mathematical shortcut and “how to develop a calculator in your head.”

Oh Boy, You're Having a Girl

Hearing Before a Subcommittee of the Committee on Appropriations, United States Senate, One Hundred Eighth Congress, Second Session, on H.R. 4614, an Act Making Appropriations for Energy and Water Development for the Fiscal Year Ending September 30, 2005, and for Other Purposes

How Managers Can Develop Managers

Understanding How Students Develop

How to Develop Partnerships with Parents

What Makes Us Human: How Minds Develop through Social Interactions

Book Smart

This text provides an overview of current science teaching practices for the elementary and middle grades. The authors, top scholars in the field of Science Education, believe that all children should develop an in-depth and meaningful understanding of scientific concepts and procedures. Project Based Approach. Project-based science stresses that science teaching should emphasize the active engagement of students in science, rather than teachers telling students information. Each chapter has several Portfolio Activity boxes that provide active learning experiences. In the first edition, the text includes numerous strategies in each chapter that help both new and experienced teachers understand how to teach science in an active and engaging manner. The text also shows teachers how to implement the National Science Education Standards (NSE) and how to use marginal feature keys content to the standards. Moreover, this textbook helps teachers learn how to implement all of today's major reforms: not just read about them.

Two-thirds of rapid-growth firms use written business plans, according to Price, Waterhouse, Coopers 1998 Trendsetter Barometer. The survey also states that firms with written plans grow faster, achieve a higher proportion of revenues from new products and services, and use a wider range of functions. How to Develop a Strategic Marketing Plan is both innovative and pragmatic in its approach. It explains how to combine the strategic vision of long-term business planning with the action-oriented thrust of a short-term marketing plan. Planning forms and guidelines for a Strategic Marketing Plan (SMP) are available for download from the CRC Press website. Just go to the download tab located with the book's description. Actual case histories - from companies such as Campbell Soup, Co., Texas Instruments, Inc., and Quaker State Corp. - illustrate how business-build

and tactics. They demonstrate the compelling relationship between internal organizational functions and external market conditions, the long- and short-term strategic marketing issues and the advantages of developing an SMP.Strategic market planning shapes the future of business motion actions that impact long term prosperity. How to Develop a Strategic Marketing Plan gives you the tools to generate a credible strategic marketing plan so your organization can survive in the 21st century.

Every true believer lives to the glory of God and should desire to grow, develop, and make progress in spirituality. In this booklet, Maurice Roberts guides us through this spiritual growth and development with practical guidance for fostering heavenly-mindedness and spiritual growth. Heavenly-mindedness, the more we will shine as lights in this dark world. And the more we aim to promote God-honoring conversation, the more we will be seen to walk in the steps of our master Jesus Christ, of whom it was truly said, "Never man spoke like this man" (John 7:46).

"How do you go from a bunch of cells to something that can think?" This question, asked by the 9-year-old son of one of the authors, speaks to a puzzle that lies at the heart of this book. How are we as humans able to explore such questions about our own origins, the working of the mind, volume, developmental psychologists Jeremy Carpendale and Charlie Lewis delve into how such human capacities for reflection and self-awareness pinpoint a crucial facet of human intelligence that sets us apart from closely related species and artificial intelligence. Richly illustrated with anecdotes from their own children, they bring theories and research on children's development alive. The accessible prose shepherds readers through scientific and philosophical debates, translating complex theories and concepts for psychologists and non-psychologists alike. This introduction to current debates about the processes through which minds are constructed within relationships. Challenging claims that aspects of thinking are inborn, Jeremy Carpendale and Charlie Lewis provide a relationally grounded way of understanding human development. How do our capacities of language, thinking, and morality develop in children through social processes. They explain the emergence of communication within the rich network of relationships in which babies develop. Language is an extension of this earlier communication, gradually also becoming applied to understanding others and morality. Learning more about the development of what is right in front of us, such as babies' actions developing into communicative gestures, leads to both greater appreciation of the children in our lives and a grasp of what makes us human.

Energy and Water Development Appropriations for Fiscal Year 2005

How to Develop a Strategic Marketing Plan

The Black Book of the Programmer

Miracle Math

Developing Negotiation Skills in Sales Personnel

How to Learn Anything . . . Fast!

There can arguably be no greater influence on a person's life than their education, and it is the classroom practice of teachers that helps to shape young lives. How to Develop the Habits of Outstanding Teaching aims to help teachers improve their teaching habits and practice so that every student can be supported, challenged and inspired to achieve their ambitions and goals. Providing a step-by-step guide to the key components for creating outstanding lessons, the book includes a wealth of strategies and techniques that are easy to implement and will have an immediate impact on your teaching and students. With a wide range of examples and case studies taken from different subjects, the book covers all aspects of teaching including: how to create independence, resilience and creativity; tried and test techniques for differentiation and questioning; habits and hacks to manage your time effectively; ideas on how you can coach yourself to 'outstanding'; Memory techniques for students; literacy in lessons; marking and homework. Ideal for newly qualified teachers, as well as more experienced teachers who are looking for some fresh ideas for their lessons, this highly practical resource will instil the habits that will enable you to perform at an outstanding level consistently in the classroom.

How Do I Develop an Agent-Based Model?Edward Elgar Publishing

This innovative new book offers a user-friendly guide to securing a successful, varied, and fulfilling career in dentistry. Includes case studies of career trajectories across the full range of dental professions in the UK Advocates a portfolio approach to career development, illustrating the benefits of working in a matrix as opposed to climbing a ladder Showcases the opportunities inherent in specific areas of dentistry, what they can offer and what is required to successfully take advantage of them Written by one of the UK's leading dental experts who has over 30 years in the profession, working on the local and national scale

In its first edition, this highly anticipated textbook for the typically-organized child development course provided a fresh, non-encyclopedic approach, offering the latest, straight-from-the-research understanding of child development without overwhelming the student with inessential detail. The new edition brings those hallmark features forward, again providing a thoroughly contemporary, streamlined introduction to the study of child development that emphasizes fundamental principles, enduring themes, and important recent studies. Student-friendly pedagogy, a new chapter on gender, and an enhanced media and supplements package further enrich this accessible, engaging, and informative text.

A Manual for Teachers

Teaching Science in Elementary and Middle School Classrooms

How to Test and Develop Your ESP

A Psychology of Personal Growth and Development

Applied Strategic Planning: How to Develop a Plan That Really Works

How to Support Successful, Motivated Readers

How to Develop the Habits of Outstanding Teaching

How to Develop a Talent for Training is a practical guide for anyone involved in training. If you are new to the field of training, reading this book will increase your confidence. It will give you the knowledge and skills to behave like an expert trainer who has got everything under control, while appearing relaxed and approachable. If you are already working in the training field, it will be a useful reference guide for you with some great new tips. This book covers the theories of training, so that you will feel better equipped and more knowledgeable. But the book's main focus is really practical tips to make your training sessions run smoothly and making the participants who attend your courses feel happy and comfortable, and therefore better able to learn. and making the participants who attend your courses feel happy and comfortable, and therefore better able to learn. The information and tips from this book will apply no matter what the subject area is you are training in. Concise, direct, and to-the-point, this book is a powerful tool for any aspiring or practicing trainer wanting to make their mark.

In Book Smart: How to Support Successful, Motivated Readers, the experience of reading together is used as a vehicle for discussing the varied yet interconnected language and literacy skills that jumpstart the career of a successful reader.

This definitive resource provides a comprehensive range of activities and materials enabling you to equip your staff with the knowledge, confidence and skills they need to collaborate effectively with parents as part of their early years practice. Packed with practical, reflective and team-based activities and templates, How to Develop Partnerships with Parents offers evidence-based information on working successfully with parents, and provides a range of materials to meet the specific training and development needs of your staff. Chapters emphasise the benefits of working closely with families, and acknowledge the particular needs of parents with children at various stages of development, and with SEND. Information and activities are presented in a unique, accessible format, meaning you can quickly access the materials most relevant for your staff and setting, to provide effective training and ensure that staff members can build outstanding working relationships with parents, collaborating with families to the benefit of the child. With downloadable resources, activities and opportunities for reflection throughout, this will be essential reading for Early Years managers, students and practitioners, trainers and co-ordinators.

Rules for Raising Little Girls "As the father of a daughter, I wish I'd read this very funny book sooner, if only to know that it's OK for a grown man to wear a tutu." - Dave Barry "Required reading for any parent who doesn't know pants from leggings." - Dan Zevin, author of Dan Gets a Minivan: Life at the Intersection of Dude and Dad It's easy to imagine how you'd raise a boy—all the golf outings, lawnmower lessons, and Little League championships you'd attend—but playing dad to a little princess may take some education. In Oh Boy, You're Having a Girl, Brian, a father of three girls, shares his tactics for surviving this new and glittery world. From baby dolls and bedtime rituals to potty training and dance recitals, he leads you through all the trials and tribulations you'll face as you're raising your daughter. He'll also show you how to navigate your way through tough situations, like making sure that she doesn't start dating until she's fifty. Complete with commandments for restroom trips and properly participating in a tea party, Oh Boy, You're Having a Girl will brace you for all those hours playing house—and psych you up for the awesomeness of raising a daughter who has you lovingly wrapped around her little finger. "Somehow, Brian Klems has taken one of the most traumatic situations known to a father—having a daughter—and made it into something so completely hilarious you'll laugh until you've got oxygen deprivation!" - W. Bruce Cameron, author of 8 Simple Rules for Dating My Teenage Daughter

A Dad's Survival Guide to Raising Daughters

A Practical Guide for the Early Years

How Do I Develop Heavenly-Mindedness and Spiritual Conversation?

How Do I Develop an Agent-Based Model?

Create, Craft, and Sell Your First Novel, Memoir, Or Nonfiction Book

How to Create and Develop a Jazz Sax Solo

How to develop a successful career developing software and how to avoid common mistakes

This clear and coherent book introduces agent-based modelling (ABM) to those who are not familiar with nor have been previously exposed to computational simulation. Featuring examples, cases and models, the book illustrates how ABM can be considered as a useful approach and technique for the study of management and organisational systems.

Showing how everyday experiences can be used to encourage early mathematical thinking, this book will help you to support young children's mathematical development through play. Developing Confident Mathematicians in the Early Years covers the stages of mathematical development from birth to five years. It considers how practitioners and parents can create a mathematically rich environment and offers a wealth of practical activities and suggestions for adult-child interactions to support mathematical learning. Features include: 60 activities, each covering a core area of mathematical experience – measurement, algebra, data handling, counting and calculation clear explanations of the mathematics taking place in each activity practical suggestions for mathematical learning in the future practical suggestions for home learning and working in partnership with parents links to the EYFS and National Curriculum. Offering a rich source of ideas using everyday resources, this practical book is for practitioners and parents to nurture young children's innate confidence and ability in mathematics.

Fred Newman gives practical help for transforming your life. Based on 35 years of clinical practice and his discovery that people can reinitiate development at any stage in life, Let's Develop! includes exercises to assist readers in creating their own lives. Emphasizes learning from experience at work - through the demands of the job, from problems and opportunities, from bosses, mentors and colleagues.

How to Develop a Brilliant Memory Week by Week

A practical guide for secondary teachers

How the Brain and Mind Develop in the First Five Years of Life

A Practical Guide for Librarians

52 Proven Ways to Enhance Your Memory Skills