

Home Staging The Winning Way To Sell Your House For More Money

Darby Kane thrills with this twisty domestic suspense novel that asks one central question: shouldn't a dead husband stay dead? Lila Ridgefield lives in an idyllic college town, but not everything is what it seems. Lila isn't what she seems. A student vanished months ago. Now, Lila's husband, Aaron, is also missing. At first these cases are treated as horrible coincidences until it's discovered the student is really the third of three unexplained disappearances over the last few years. The police are desperate to find the connection, if there even is one. Little do they know they might be stumbling over only part of the truth.... With the small town in an uproar, everyone is worried about the whereabouts of their beloved high school teacher. Everyone except Lila, his wife. She's definitely confused about her missing husband but only because she was the last person to see his body, and now it's gone.

HOW HAD MRS. OLINSKI CHOSEN her sixth-grade Academic Bowl team? She had a number of answers. But were any of them true? How had she really chosen Noah and Nadia and Ethan and Julian? And why did they make such a good team? It was a surprise to a lot of people when Mrs. Olinski's team won the sixth-grade Academic Bowl contest at Epiphany Middle School. It was an even bigger surprise when they beat the seventh grade and the eighth grade, too. And when they went on to even greater victories, everyone began to ask: How did it happen? It happened at least partly because Noah had been the best man (quite by accident) at the wedding of Ethan's grandmother and Nadia's grandfather. It happened because Nadia discovered that she could not let a lot of baby turtles die. It happened when Ethan could not let Julian face disaster alone. And it happened because Julian valued something

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important in himself and saw in the other three something he also valued. Mrs. Olinski, returning to teaching after having been injured in an automobile accident, found that her Academic Bowl team became her answer to finding confidence and success. What she did not know, at least at first, was that her team knew more than she did the answer to why they had been chosen. This is a tale about a team, a class, a school, a series of contests and, set in the midst of this, four jewel-like short stories -- one for each of the team members -- that ask questions and demonstrate surprising answers.

*The book that inspired the major new motion picture **Mandela: Long Walk to Freedom**. Nelson Mandela is one of the great moral and political leaders of our time: an international hero whose lifelong dedication to the fight against racial oppression in South Africa won him the Nobel Peace Prize and the presidency of his country. Since his triumphant release in 1990 from more than a quarter-century of imprisonment, Mandela has been at the center of the most compelling and inspiring political drama in the world. As president of the African National Congress and head of South Africa's antiapartheid movement, he was instrumental in moving the nation toward multiracial government and majority rule. He is revered everywhere as a vital force in the fight for human rights and racial equality. **LONG WALK TO FREEDOM** is his moving and exhilarating autobiography, destined to take its place among the finest memoirs of history's greatest figures. Here for the first time, Nelson Rolihlahla Mandela tells the extraordinary story of his life--an epic of struggle, setback, renewed hope, and ultimate triumph.*

A memoir done in the form of a graphic novel by a cult favorite comic artist offers a darkly funny family portrait that details her relationship with her father--a funeral home director, high school English teacher, and closeted homosexual.

Home Staging

The Essential Guide to Getting Higher Offers Faster

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A Pro Stager's Tips and Trade Secrets for a Fabulous Home in a Week Or Less

Real Experts. Real Stories. Real Life.

The Kitchen Idea Book

The View from Saturday

Lauren Liess, an interior designer and founder of the popular blog Pure Style Home, fuses her love of design and the great outdoors into all her work. In *Habitat: The Field Guide to Decorating*, her first book, Lauren invites readers to bring nature inside by mixing the textures of natural elements such as wood and stone with eclectic groupings of modern and quirky vintage pieces. Readers will be inspired by the unique style of these rooms, which include lovely framed botanical prints and Liess's own textile patterns inspired by wildflowers and weeds. The book is divided into three sections: Part I focuses on the fundamental elements of design, with each chapter devoted to a particular element, such as color, lighting, and furniture; Part II addresses the intangibles of designing a space, such as aesthetics and creating a mood; and Part III tackles unique room-specific challenges in every part of the house.

Presents nearly 500 photographs of kitchen interiors, along with advice in planning a kitchen. Australia's Rapid Renovation Expert, Naomi Findlay is the Principal and Founder of the International Institute of Home Staging, author of

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the best-selling book "Ignite Your Property Mojo", and Founder of NaomiFindlay.com. "Sell Your Property for More Money" is jam-packed full of all the information you need to know about presenting your property in a way that it will sell for more!

Over 350 color photographs to ignite your imagination ; Top design ideas from the country's best kitchen professionals ; Expert information about cabinetry, lighting, and countertops ; Space-saving storage options ; Money-saving, eco-friendly green innovations.

Discover Your Unique Style and Decorate It Yourself

Silence of the Lamps

The Real Book of Real Estate

Flipping Houses For Dummies

Pretty Little Wife

Work is Theatre & Every Business a Stage

Home staging strategies needed to succeed in a down market Whether a buyer, seller, or real estate agent, the home selling and purchasing process is fraught with potholes that can usually be overcome. But in this weakened housing market, everyone involved in the selling process must increase their efforts. In order to sell homes at top dollar, houses must be "prepared for sales." That ' s where Staging comes in. The real estate mantra is no longer location, location, location. It is now Staging, Staging, Staging! It ' s all about presentation. In

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Staging to Sell, Barb Schwarz, The Creator of Home Staging®, offers her winning tactics, secrets, and strategies for selling a home at top dollar during these challenging times. In addition to offering specific tips on how to Stage a home, Schwarz, a sought-after speaker and Real Estate broker who has Staged and sold over 5,000 homes, provides readers, sellers, Realtors® and Stagers, with useful advice on correctly pricing properties, marketing properties so that they sell, addressing objections early on, having the seller handle the Staging before the house is viewed, and much more. Written with today ' s turbulent real estate market in mind, Staging to Sell contains the information readers need to get their homes Sold in the market quickly for top dollar. This book is a must-have for any individual looking to effectively sell their home for the best price. Put your home at the head of the market with the help of Laura Riddles expertise. Riddle, a Masters-level, award-winning real estate broker, walks today's home sellers through everything they need to know to get the best price in today's real estate market. Laura guides readers through the basics of the home selling process. Readers will learn how to determine the value of their home, prepare the home to be sold, stage the home inside and out, know when the time is right to list the home, plan for showings and open houses, accept an offer, and ultimately sell for top dollar. A firm believer in making your home stand out to sell faster by assisting potential buyers through the complicated loan process, the book carefully compares loan options, from low down payment FHA, and 0% down payment USDA, and VA loan

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programs, allowing readers to choose the loan that works best for their successful sale. Also covered are different Buyer Down Payment Assistance Programs, making this a complete guide to give you everything you need to put your house up for sale. Sell Your Home Now also includes timely information for sellers including resources on: Short sale versus Foreclosure options, Foreclosure prevention programs, The Homeowner Affordability and Stability Act passed in February 2009, and Loan modification options. This complete guide includes information about: selling techniques for selling up to 80 percent faster, and advertising to sell for 15-20% more, and where to list your home online to get the most exposure. Plus the book has a section on staging the home for the quickest sale in order to gain an advantage over other homes (particularly foreclosures) in your neighbourhood. Tips are given on common mistakes home sellers often make that could hinder your efforts so thoughtfully included are sample real estate contracts, titles, and home inspection reports. Selling the home For Sale By Owner? All of the information the book contains is exceptionally helpful to the do it yourselfer, plus, Laura has included case studies from agents and sellers around the country to provide readers with proven tips and tricks for selling a home in the quickest time possible and for the most money.

Whenever home staging consultants face challenging times, either economically or personally, the need for deeper, fresh, compelling business tactics and strategies becomes more necessary, even vital for survival for some. Home Staging in Tough Times brings together

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some of the most cutting edge marketing strategies in the home staging industry ever put in print, teaching readers how to think and operate "outside the box" and meet the challenges of the times with a deep passion, a high ethical standard and well-deserved hope. Readers will be introduced to a host of practical tips, ideas and concepts never before published by Barbara Jennings, national best selling author in the industry and Director of the Academy of Staging and Redesign. Jennings doesn't just give theory, but she makes the more difficult applications for readers, filling her pages with a multitude of examples, forms, sample letters, sample promotional articles, encouragement, creativity and so much more. Her easy going conversational style is personable and makes for a pleasant read. Learn how you can ratchet up your profits from your home staging business, generate more clients in new and unusual ways that work especially well in down markets and keep your business prospering no matter what circumstances currently surround you. Jennings has written 13 books for the home staging and interior redesign industry and has trained thousands globally through her certification courses.

“ A people ’ s history of the Olympics. ” —New York Times Book Review A Boston Globe Best Book of the Year A Kirkus Reviews Best Nonfiction Book of the Year The Games is best-selling sportswriter David Goldblatt ’ s sweeping, definitive history of the modern Olympics. Goldblatt brilliantly traces their history from the reinvention of the Games in Athens in 1896 to Rio in 2016, revealing how the Olympics developed into a

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global colossus and highlighting how they have been buffeted by (and affected by) domestic and international conflicts. Along the way, Goldblatt reveals the origins of beloved Olympic traditions (winners' medals, the torch relay, the eternal flame) and popular events (gymnastics, alpine skiing, the marathon). And he delivers memorable portraits of Olympic icons from Jesse Owens to Nadia Comaneci, the Dream Team to Usain Bolt.

Fun Home

Exit Rich

The DIY Style Finder

The Experience Economy

America's Deadly Betrayal of the Marshall Islanders
Creepy Carrots!

Let Your Style Shine KariAnne Wood could tell you a lot about decorating. After all, she's an expert. But this book isn't about her. It's about you. It's about the colors, textures, and patterns that make your heart sing. It's about the creative ideas you can't wait to try in your own home. It's about finding your one-of-a-kind style and then just going for it. And KariAnne is here to help you. Featuring her home and those of four of her blogger friends—Yvonne Pratt (StoneGable), Bre Doucette (Rooms for Rent), Laura Putnam (Finding Home Farms), and Carmel Phillips (Our Fifth House), KariAnne takes you on a tour representing five major design styles—Farmhouse, Traditional, Coastal, Transitional, and Contemporary. From the entryway to the living room to the kitchen to outdoor spaces, you'll find tips and decorating inspiration for each of these different styles—to encourage you to create a home that's amazingly, wonderfully, uniquely YOU.

Want to sell your home at a premium price—now? Never mind

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simply tidying up: an amazing 91% of real estate professionals say professional staging is the way to go. But sure enough, hiring a staging consultant will cost you. Thankfully, you can now get all the secrets and techniques the pros don't want you to know, from one of America's most successful staging experts. Home Staging That Works shows you how to turn any home into a showpiece that buyers will be fighting over. With specific recommendations on what to do, keep, chuck, fix, paint, replace, avoid, update, show, hide, highlight, and more, you'll learn how to:

- Focus on your potential buyers' tastes (not your own)
- Create curb appeal
- Drive Internet interest with photos that flatter your home
- De-clutter and pre-pack at the same time
- Clean and repair your home without spending a fortune
- Keep your home sale-ready—without being afraid to live in it

Complete with photographs of real-life before-and-after transformations, Home Staging That Works offers strategies for each room in your home, as well as conceptual approaches to bring the parts together beautifully. Your home is a magical place waiting for the right buyer to fall in love. Make the match happen with Home Staging That Works!

Too many entrepreneurs push off planning for the sale of their business until the last moment. But for a business to sell for what it's really worth—or even more—owners need to prepare for the sale from the very start. In *Exit Rich*, author and mergers and acquisitions authority Michelle Seiler Tucker joins forces with Sharon Lechter, finance expert and author of *Rich Dad Poor Dad*, to create a must-have guide for all business owners—whether they're gearing up to sell a business now or just getting started building out their company into something to sell for a profit in the future. Seiler Tucker's twofold approach to selling your business for maximum profit combines two of the most powerful elements of her mergers and acquisitions toolkit: the “ST GPS Exit

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Model” to help business owners set goals for the sale before their business hit the market, and the “6 P Method” to help them objectively evaluate their business’s worth, before their potential buyers do. Combined, these tools provide invaluable insight into the process of preparing a business for sale, finding the right buyers, and staging the sale itself.

Throughout the book, Sharon Lechter’s wisdom peppers each chapter in the “Mentoring Corner” section, providing forward-thinking entrepreneurs with the perspective that they need to take control of their business’s future and exit rich.

This book is a rich resource for any business owner looking to:

- Objectively evaluate their business before a sale
- Improve their chances of finding the right buyer
- Sell their business for maximum profit

This guide provides an overview of the many components of the popular practice of flipping properties. Coverage spans the flipping process from start to finish—finding, buying, fixing up, and selling—and the variables needed to make all of those steps successful and profitable. Also included is coverage on negotiating, property inspections, mortgages, taxes, and working with contractors, brokers, and real estate agents. The book is perfect for responsible investors who want to flip houses the right way and steer clear of legal gray areas that get some investors into trouble.

Nolo's Essential Guide

The New Design Rules

Staging to Sell

The Autobiography of Nelson Mandela

The 6 P Method to Sell Your Business for Huge Profit

Winning Your Election the Wellstone Way

As the 2008 presidential race dominates political discussion and media coverage worldwide, thousands of lesser-known local contests are being hard-fought in our neighborhoods, cities, and states. *Winning Your Election the Wellstone Way* is based on the

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work of Wellstone Action, a leading-edge progressive training center that has instructed thousands of political activists, campaign managers, and volunteers, of whom more than two hundred have gone on to run for office and win. Jeff Blodgett and Bill Lofy analyze the crucial lessons learned from many successful (and several losing) campaigns and demystifies what it takes to run for and win a political seat.

In a practical guide to staging a home for sale, readers learn how to play up a home's strong points and improve its presentation to maximize the home's sale price and to sell it faster. Original.

Wood bending is intriguing to the vast majority of woodworkers, but until now most have not had access to the information they need to add it to their repertoire. This highly visual book and DVD changes that. It features step-by-step instruction on some of the most common techniques. Expert Lon Schleining explains and demonstrates both steam bending (where steam relaxes wood fibres so they can be shaped when clamped to a bending form) and bent lamination (where thin strips of wood are glued together, then clamped to a bending form). Schleining shows just how easy it can be to master these techniques, even using relatively low-tech equipment.

"Working On A Song is one of the best books about lyric writing for the theater I've read."—Lin-Manuel Miranda Anaïs Mitchell named to TIME's List of the 100 Most Influential People in the World of 2020 An illuminating book of lyrics and stories from Hadestown—the winner of eight Tony Awards, including Best Musical—from its author, songwriter Anaïs Mitchell with a foreword by Steve Earle On Broadway, this fresh take on the Greek myth of Orpheus and Eurydice has become a modern classic. Heralded as "The best new musical of the season," by The Wall Street Journal, and "Sumptuous. Gorgeous. As good as it gets," by The New York Times, the show was a breakout hit, with its poignant social commentary, and spellbinding music and lyrics. In this book, Anaïs Mitchell takes readers inside her more than decade's-long process

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of building the musical from the ground up—detailing her inspiration, breaking down the lyrics, and opening up the process of creation that gave birth to Hometown. Fans and newcomers alike will love this deeply thoughtful, revealing look at how the songs from “the underground” evolved, and became the songs we sing again and again.

My Losing Season

Blown to Hell

The Field Guide to Decorating

A Novel

A Memoir

Staging Death

From the #1 bestselling author of "Rich Dad, Poor Dad" comes the ultimate guide to real estate--the advice and techniques every investor needs to navigate through the ups, downs, and in-betweens of the market.

Home staging strategies needed to succeed in a down market

Whether a buyer, seller, or real estate agent, the home selling and purchasing process is fraught with potholes that can usually be overcome. But in this weakened housing market, everyone involved in the selling process must increase their efforts. In order to sell homes at top dollar, houses must be "prepared for sales." That's where Staging comes in. The real estate mantra is no longer location, location, location. It is now Staging, Staging, Staging! It's all about presentation. In *Staging to Sell*, Barb Schwarz, The Creator of HomeStaging®, offers her winning tactics, secrets, and strategies for selling a home at top dollar during these challenging times. In addition to offering specific tips on how to stage a home, Schwarz, a sought-after speaker and Real Estate broker who has staged and sold over 5,000 homes, provides readers, sellers, Realtors® and Stagers, with useful advice on correctly pricing properties, marketing properties so that they sell, addressing objections early on, having the seller handle the staging before the house is viewed, and much more. Written with today's turbulent real estate market in mind,

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Staging to Sell contains the information readers need to get their homes sold in the market quickly for top dollar.

In this Caldecott Honor-winning picture book, *The Twilight Zone* comes to the carrot patch as a rabbit fears his favorite treats are out to get him. Includes audio! Jasper Rabbit loves carrots—especially Crackenhopper Field carrots. He eats them on the way to school. He eats them going to Little League. He eats them walking home. Until the day the carrots start following him...or are they? Celebrated artist Peter Brown's stylish illustrations pair perfectly with Aaron Reynolds's text in this hilarious picture book that shows it's all fun and games—until you get too greedy.

USA Today bestselling author: The lights have gone out permanently for a highly competitive caterer . . . The plot is beyond engaging . . . A great protagonist. Riflebooks *Caprice's* house staging is disrupted by Drew Pierson, a caterer who opened *Portable Edibles*, a business in direct competition with her sister Nikki's *Catered Capers*. Nikki turned down Drew as a possible partner and he seems determined to undermine and bury her. But his successful deal for his blackberry barbecue sauce must have stirred up his enemies. When Nikki visits the house where Drew lives with his grandmother to resolve differences, she and Caprice find him dead—murdered with the base of a valuable Tiffany lamp. Caprice discovers clues about Drew's sly business dealings—from stealing recipes from another chef, to friends who hold grudges, to a sister who will now inherit half of her grandmother's estate since Drew is dead. In the midst of her own romantic relationship upheaval, helping her uncle set up his pet sitting-business, and assisting in the care of a pregnant stray cat, Caprice follows the suspect trail, inadvertently putting herself in danger once more. An irresistible sleuth. Leslie Meier, New York Times bestselling author of *Irish Parade Murder*

With Audio Recording

Sell Your Home in Less Time for More Money

Out of My Mind

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Selling Your House

A Comprehensive Guide for Candidates and Campaign Workers

Sell Your Home Now

Resting' actress Vena Burford is far from idle: she's found work as an interior decorator refurbishing a stately home recently occupied by Hollywood bad boy Toby Frensham, now taking a lead role with the RSC in nearby Stratford-upon-Avon. Not everyone loves Toby as much as she does, however - and maybe someone hates him. Vena also works part-time for her estate agent brother, showing potential buyers around upmarket Warwickshire country houses. She's done this so often she smells a rat when couples who don't fit the usual client profile begin to visit the properties. Vena is initially curious, then indignant, and finally alarmed. Why should these curiously unnerving characters, who patently have no intention of buying, demand to explore every nook and cranny of the houses? It would have been better not to ask questions. When someone starts to tail Vena's car, leaving some silent but deeply threatening messages, it's clear that a

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very modern crime is being played out against the idyllic background of Shakespeare's picturesque county. Let Barb Schwarz—the creator of the Home Staging concept—show you what it takes to make it in the Home Staging industry. In 1972, Barb Schwarz coined the term "Staging" to refer to the process of preparing a home for sale, and turned her idea into a brand new industry. Today, thanks to Schwarz's pioneering efforts, Home Staging has become a big business with enormous profit potential. If you are thinking about starting a Home Staging business of your own or just want to improve upon an existing one, then *Building a Successful Home Staging Business* is the book for you. Written in a straightforward and accessible style, this practical guide will show you exactly how to set up a Home Staging business, and help you run and maintain the business as it grows. Some of the issues outlined throughout these pages include: How to write a business plan, market your company, and make the most of your resources How to work through the consulting, bidding, and Staging

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processes How to establish solid relationships with real estate agents and brokers How to obtain your Accredited Staging Professional (ASP) designation Filled with in-depth insights, expert advice, and proven strategies that Schwarz has developed over the course of her stellar career, *Building a Successful Home Staging Business* will put you in the perfect position to profit from the many opportunities that exist in this dynamic market.

THE STORY: This groundbreaking Obie-winning Off-Broadway smash also won multiple awards for its hit film adaptation. It tells the story of internationally ignored song stylist Hedwig Schmidt, a fourth-wall smashing East German rock 'n' roll godde
A year's worth of novellas from twelve inspirational romance authors. Happily ever after guaranteed. What started as a whim turned into an accidental—and very public—engagement. Can Layla and Seth keep up the façade in Chapel Springs this holiday season—for the sake of her career . . . and his heart?
Under normal circumstances, Seth

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Murphy—the best friend of Layla O'Reilly's ex-fiancé—would be the last person she'd marry. But the news of their upcoming (and phony) nuptials convinces a big client that Layla may be high-society enough to work for his agency—a coup that would put her fledgling home-staging business on the map. Seth has secretly loved Layla for years, even when she was dating his best friend. Maybe she'll never forgive him for the way he hurt her back then, but he has to try. And Layla is willing to keep up their engagement farce until she's landed her client. For Layla, it's the chance to save her career. But for Seth, it's his last chance to win her heart. “Denise Hunter knows how to warm up an inspirational romance with sizzling chemistry. You'll fall in love with this December wedding story!”
—Kristin Billerbeck, bestselling author of *What a Girl Wants*

Home Staging That Works

Speed Decorating

The Complete Guide to Overcoming Common Mistakes, Selling Faster, and Making More Money

A December Bride

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Building a Successful Home Staging Business

How to Decorate and Renovate, from Start to Finish: An Interior Design Book

From the author of the New York Times bestseller *Styled*, here is Emily Henderson's masterclass on interior design. "An approachable guide for anyone who is looking for tools and resources to create a home that speaks to who they are and what they love."—Joanna Gaines Whether you're embarking on a weekend refresh or complete renovation, interior designer Emily Henderson wants you to take risks with your home design without experiencing regret. In this visually driven decorating bible punctuated with photographs from real homes and colorful illustrations, she takes you through her entire process, including every single decision she makes when it comes to picking paint, arranging furniture, hanging window treatments, and deciding on lighting fixtures. You'll also learn when to hire a contractor versus an architect versus a handyperson, all the materials to consider (and why you might want to skip those marble countertops), proper measurements of the elements in each room, and so much more. By the end of the book, you'll feel more confident when it comes to visualizing the home of your dreams, and you'll finally know how to make it happen.

Considered by many to be mentally retarded, a brilliant, impatient fifth-grader with cerebral palsy discovers a technological device that will allow her to speak for the first time.

Sell your house in any market Whether you're selling your

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home yourself or using a realtor, this helpful guide offers all the information you need to make an otherwise-stressful undertaking go smoothly. In *Selling Your House For Dummies*, you'll find plain-English, easy-to-follow information on the latest mortgage application and approval processes, the hottest websites used in the house-selling process, and revised tax laws that affect the housing and real estate markets. From the author team behind America's #1 bestselling real estate book, *Home Buying Kit For Dummies*, this book offers Eric Tyson and Ray Brown's time-tested advice, recommendations, and strategies for selling your house given current market conditions. From staging your home to utilizing technology to sell your house directly to home buyers, this trusted resource is packed with tips and ideas to make your home the most appealing house on the block. Prepare your property for the best offer Stage and market your house successfully Negotiate and successfully close the sale Make sense of contracts and forms used in the house-selling process Get the tried-and-true advice that will help you sell your property!

The way you live in a home and the way you sell it are two different things. That's the premise of Staging*, a concept that teaches you to look at your home through a buyer's eyes and make adjustments to improve its appeal and value. In any real estate market, Staged homes sell faster or sell for more money--or both. With *Home Staging*, you'll learn how to play up your home's strong points and improve its presentation. By rearranging furniture, trimming overgrown bushes, painting a room, and clearing out the clutter, *Home Staging* will help you spotlight your property

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for a fast, profitable sale. Filled with organizing tips and checklists, plus before-and-staged photographs that dramatically show how Staging can transform your home inside and out, Home Staging has all the answers you'll need when looking to increase the sale price of your home.

*Staging is a federally registered trademark of StagedHomes.com

Proven Strategies from the Creator of Home Staging

Selling Your House For Dummies

The Lyrics of HADESTOWN

Home Staging For Dummies

Hedwig and the Angry Inch

The Secret to Selling Homes in a Down Market

Future economic growth lies in the value of experiences and transformations--good and services are no longer enough. We are on the threshold, say authors Pine and Gilmore, of the Experience Economy, a new economic era in which all businesses must orchestrate memorable events for their customers. The Experience Economy offers a creative, highly original, and yet eminently practical strategy for companies to script and stage the experiences that will transform the value of what they produce. From America Online to Walt Disney, the authors draw from a rich and varied mix of examples that showcase businesses in the midst of creating personal experiences for both consumers and businesses. The authors urge managers to look beyond traditional pricing factors like time and cost, and consider charging for the value of the transformation that an experience offers. Goods and services, say Pine and Gilmore, are no longer enough. Experiences and

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transformations are the basis for future economic growth, and The Experience Economy is the script from which managers can begin to direct their own transformations.

A home seller ' s best friend, offering guidance from industry insiders on successfully preparing, marketing, negotiating over, and ultimately closing the sale of one ' s residential property.

Essential DIY Guide to Home Décor and Home Staging
“ ...a must-read when selling your home. This book is a beautiful tutorial that will help you sell your home faster. ” Cassandra Aarsen, professional organizer and author of *The Clutter Connection* #1 New Release in *How-to & Home, House Plans, and Project Management*
Are you overwhelmed by the idea of home staging? Don ' t know what to do or where to start? In *Secrets of Home Staging*, award-winning home stager, Karen Prince, guides you through the home staging process with easy home décor ideas, design tips, and advice on how to stage your home to sell. Home staging made simple. *Secrets of Home Staging* isn ' t just an indispensable guide for the everyday homeowner, it ' s also geared to realtors and those committed to real estate investing and flipping houses. With potential home buyers pre-shopping homes online and dismissing many of them in as little as three seconds, it is essential your home is staged to look its best. *Secrets of Home Staging* helps you navigate the home staging process with an easy-to-follow guide. For fans of Joanna Gaines and the real estate world. No matter what your house plan, *Secrets of Home Staging* offers

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home interior design advice and tools you need to make your home look great online and in-person. Featuring over 150 color photos, and many practical house interior design tips, Karen gives home sellers everything they need to receive more offers, faster sales, and higher selling prices. Inside you ' ll find before-and-after photos and information on easy DIY home improvements that buyers love, project management tips, and:

- The 6 steps to successful home staging
- Decluttering and decorating ideas that sell
- How to determine your “ key ” rooms

If you enjoy real estate books, interior design books, or home decor books like Elements of Style, Home Body, Life Changing Magic of Tidying Up, Habitat, Inspire Your Home, or The Book on Flipping Houses you ' ll love Secrets of Home Staging.

NEW YORK TIMES BESTSELLER • A deeply affecting coming-of-age memoir about family, love, loss, basketball—and life itself—by the beloved author of *The Prince of Tides* and *The Great Santini*. During one unforgettable season as a Citadel cadet, Pat Conroy becomes part of a basketball team that is ultimately destined to fail. And yet for a military kid who grew up on the move, the Bulldogs provide a sanctuary from the cold, abrasive father who dominates his life—and a crucible for becoming his own man. With all the drama and incandescence of his bestselling fiction, Conroy re-creates his pivotal senior year as captain of the Citadel Bulldogs. He chronicles the highs and lows of that fateful 1966–67 season, his tough disciplinarian coach, the joys of winning, and the hard-won lessons of losing.

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Most of all, he recounts how a group of boys came together as a team, playing a sport that would become a metaphor for a man whose spirit could never be defeated. Praise for *My Losing Season* “ A superb accomplishment, maybe the finest book Pat Conroy has written. ” —The Washington Post Book World “ A wonderfully rich memoir that you don ’ t have to be a sports fan to love. ” —Houston Chronicle “ A memoir with all the Conroy trademarks . . . Here ’ s ample proof that losers always tell the best stories. ” —Newsweek “ In *My Losing Season*, Conroy opens his arms wide to embrace his difficult past and almost everyone in it. ” —New York Daily News “ Haunting, bittersweet and as compelling as his bestselling fiction. ” —Boston Herald

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Pulitzer Prize-winning journalist Walter Pincus exposes the darkest secret in American nuclear history—sixty-seven nuclear tests in the Marshall Islands that decimated a people and their land. The most important place in American nuclear history are the Marshall Islands—an idyllic Pacific paradise that served as the staging ground for over sixty US nuclear tests. It was here, from 1946 to 1958, that America perfected the weapon that preserved the peace of the post-

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war years. It was here—with the 1954 Castle Bravo test over Bikini Atoll—that America executed its largest nuclear detonation, a thousand times more powerful than Hiroshima. And it was here that a native people became unwilling test subjects in the first large scale study of nuclear radiation fallout when the ashes rained down on powerless villagers, contaminating the land they loved and forever changing a way of life. In *Blown to Hell*, Pulitzer Prize-winning journalist Walter Pincus tells for the first time the tragic story of the Marshallese people caught in the crosshairs of American nuclear testing. From John Anjain, a local magistrate of Rongelap Atoll who loses more than most; to the radiation-exposed crew of the Japanese fishing boat the Lucky Dragon; to Dr. Robert Conard, a Navy physician who realized the dangers facing the islanders and attempted to help them; to the Washington power brokers trying to keep the unthinkable fallout from public view . . . *Blown to Hell* tells the human story of America's nuclear testing program. Displaced from the only homes they had known, the native tribes that inhabited the serene Pacific atolls for millennia before they became ground zero for America's first thermonuclear detonations returned to homes despoiled by radiation—if they were lucky enough to return at all. Others were ripped from their ancestral lands and shuttled to new islands with little regard for how the new

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environment supported their way of life and little acknowledgement of all they left behind. But not even the disruptive relocations allowed the islanders to escape the fallout.

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