

Hacia Los Mares De La Libertad Sarah Lark

What's the secret to sales success? If you're like most business leaders, you'd say it's fundamentally about relationships-and you'd be wrong. The best salespeople don't just build relationships with customers. They challenge them. The need to understand what top-performing reps are doing that their average performing colleagues are not drove Matthew Dixon, Brent Adamson, and their colleagues at Corporate Executive Board to investigate the skills, behaviors, knowledge, and attitudes that matter most for high performance. And what they discovered may be the biggest shock to conventional sales wisdom in decades. Based on an exhaustive study of thousands of sales reps across multiple industries and geographies, *The Challenger Sale* argues that classic relationship building is a losing approach, especially when it comes to selling complex, large-scale business-to-business solutions. The authors' study found that every sales rep in the world falls into one of five distinct profiles, and while all of these types of reps can deliver average sales performance, only one-the Challenger- delivers consistently high performance. Instead of bludgeoning customers with endless facts and features about their company and products, Challengers approach customers with unique insights about how they can save or make money. They tailor their sales message to the customer's specific needs and objectives. Rather than acquiescing to the customer's every demand or objection, they are assertive, pushing back when necessary and taking control of the sale. The things that make Challengers unique are replicable and teachable to the average sales rep. Once you understand how to

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Sarah Lark

identify the Challengers in your organization, you can model their approach and embed it throughout your sales force. The authors explain how almost any average-performing rep, once equipped with the right tools, can successfully reframe customers' expectations and deliver a distinctive purchase experience that drives higher levels of customer loyalty and, ultimately, greater growth.

Fernando de Magallanes, también conocido como Hernando de Magallanes nació en Mactán-Portugal, y murió en Filipinas el 27 de abril de 1521. Fue un militar, explorador, marintero y navegante de linaje noble. Debido a su brillante carrera naval fue nombrado por la Monarquía Hispánica adelantado y capitán general de la “ Armada para el descubrimiento de la especería ” y comendador de la Orden de Santiago. En 1519, Magallanes inició al servicio de Carlos I, la expedición naval que descubrió el canal natural navegable que hoy recibe el nombre de Estrecho de Magallanes, realizando la primera navegación de origen europeo desde el océano Atlántico hasta el océano Pacífico, llamado hasta entonces mar del Sur. Aunque Magallanes murió en esta expedición, el azaroso recorrido se convirtió en la primera circunnavegación de la Tierra cuando una de sus navíos, capitaneado por Juan Sebastián Elcano, regresó a España en 1522. La concreción del sueño de Magallanes inició en 1517 cuando fue a Sevilla con Rui Faleiro y encontró en Juan de Aranda de la Casa de Contratación sevillana, un aliado importante para el proyecto de dar a España la posibilidad de llegar a las Molucas por occidente, sin atravesar mares vedados a los portugueses por el Tratado de Tordesillas y, además para probar que las “ islas de la especiería ” se encontraban en el hemisferio castellano. Finalmente consiguieron la aprobación del rey Carlos I quien autorizó la expedición un año después, con las siguientes gabelas para los exploradores: 1. Nombramiento

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Sarah Lark

como gobernadores de las tierras e islas que encontrasen, con el cinco por ciento de las ganancias netas que resultasen. 2. Vigésima parte de las ganancias del viaje. 3. Derecho a retener mil ducados sobre los próximos viajes, pagando solo cinco por ciento sobre el excedente. 4. Concesión de una isla a cada uno, excepto de las seis más ricas de las cuales no recibirían más que una decimoquinta parte. Los lentos preparativos para el viaje de Magallanes se colmaron de incidentes, tales como insuficiencia de fondos, maniobras del rey de Portugal, Manuel I, que procuraba encarcelar a Magallanes, desconfianza de los castellanos hacia el avezado marinero y los otros portugueses involucrados. Superadas todas las dificultades previas y los consuetudinarios motines a bordo tan comunes en esa época, una vez que le los expedicionarios encabezados por Magallanes llegaron a la boca del que sería el estrecho de Magallanes, quien ordenó a las naves Concepción y San Antonio explorar el canal. La nave San Antonio, con Álvaro de Mezquita se adelantó, momento en el que el piloto Esteban Gómez y el tesorero Jerónimo Guerra deponen a Mezquita para desandar el camino por la noche y regresar a España. La nave Concepción al mando del capitán Juan Serrano atraviesa el canal y espera en vano a la nave San Antonio. Cruzarlo fue muy difícil, dado lo complicado de las costas. Una vez terminadas estas minuciosas etapas consiguieron salir del “ laberinto ” hacia el mar del Sur. Magallanes habría logrado la hazaña de descubrir un punto de unión marítimo entre dos mundos. Por eso pasó a la historia como un gran marinero y un líder colmado de fortaleza mental y física. Pese a que Magallanes descubrió la ruta, solo hasta finales de la década de 1520, el reino de Castilla logró el monopolio de la misma.

Traveling nurse Mercy Mares needs three things in life: the unconditional love of her daughter, her best friend and

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mentor's constant wisdom, and a new engine for her twenty-year-old car. A new job posting halfway across the country promises to satisfy one of those needs, but when her patient's spouse dies within minutes of meeting her, she will soon find out that she's going to need a lot more than car repairs. What was touted as the friendliest town in America soon turns on her and it will be up to her to connect the dots and find the true murderer, but doing so will be no easy feat. With memory impaired witnesses, a meddling medical staff, and a cast of characters dead set on keeping their community free of strangers, Mercy will need a little help from her loved ones and a lot of luck to get herself out of this jam or risk losing everything she's worked so hard to achieve. Find out what happens when mayhem becomes synonymous with Mercy in this humorous, slightly irreverent Cozy Medical Mystery novel! This is the 2nd edition of this book. Same quirky characters. Same great story minus the fluff.

El primer libro de Eduardo Sacheri, cuyos cuentos se dieron a conocer en el programa de radio de Alejandro Apo. Compuesto de 15 relatos popularísimos entre los que se encuentran "Esperándolo a Tito", "Me van a tener que disculpar", "La promesa", "De chilena" y otros, que ya son clásicos. Por el autor de La pregunta de sus ojos y Papeles en el viento.

Galerna

Behavioral and Physiologic Responses of Mares to Transport, Isolation, and a Novel Environment

Más allá de los mares conocidos. Cinco siglos de la expedición Magallanes-Elcano

Los mares de la canela

Along Came a Needle

Un Camino Entre DOS Mares: La Creación del Canal de Panamá 1870-1914

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Young and old alike will love this tale of a mythical herd of mares destined to light up the night sky.

Barcelona detective Pepe Carvalho's radical past catches up with him when a powerful businessman—a patron of artists and activists—is found dead after going missing for a year. In search of the spirit of Paul Gauguin, Stuart Pedrell—eccentric Barcelona businessman, construction magnate, dreamer, and patron of poets and painters—disappeared not long after announcing plans to travel to the South Pacific. A year later he is found stabbed to death at a construction site in Barcelona. Gourmand gumshoe Pepe Carvalho is hired by Pedrell's wife to find out what happened. Carvalho, a jaded former communist, must travel through circles of the old anti-Franco left wing on the trail of the killer. But with little appetite for politics, Carvalho also leads us on a tour through literature, cuisine, and the criminal underbelly of Barcelona in a typically brilliant twist on the genre by a Spanish master.

Features articles about 23 influential Quarter Horse stallions and mares who gained fame in the early days of the AQHA.

The literary world was shocked when in 1889, at the height of his career, Robert Louis Stevenson announced his intention to settle permanently on the Pacific island of Samoa. His readers were equally shocked when he began to use the subject material offered by his new environment, not to promote a romance of empire, but to produce some of the most ironic and critical treatments of imperialism in nineteenth-century fiction. In these stories, as in his work generally, Stevenson shows

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himself to be a virtuoso of narrative styles: his Pacific fiction includes the domestic realism of 'The Beach at Falesé, the folktale plots of 'The Bottle Imp' and 'The Isle of Voices', and the modernist blending of naturalism and symbolism in The Ebb-Tide. But beyond their generic diversity the stories are linked by their concern with representing the multiracial society of which their author had become a member. In this collection - the first to bring together all his shorter Pacific fiction in one volume - Stevenson emerges as a witness both to the cross-cultural encounters of nineteenth-century imperialism and to the creation of the global culture which characterizes the post-colonial world. ABOUT THE SERIES: For over 100 years Oxford World's Classics has made available the widest range of literature from around the globe. Each affordable volume reflects Oxford's commitment to scholarship, providing the most accurate text plus a wealth of other valuable features, including expert introductions by leading authorities, helpful notes to clarify the text, up-to-date bibliographies for further study, and much more.

Esperándolo a Tito

Los mares de Wang

Reflections through the Convex Mirror of Time /

Reflexiones tras el Espejo Convexo del Tiempo

novela

A Dream of Freedom

Traveling nurse Mercy Mares knows to expect the unexpected. But when she's whisked away for a surprise birthday trip, she learns the unexpected can

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be deadly... A weekend getaway with the two most important women in her life was supposed to be fun. They booked a stay at a charming estate that offers all the amenities and a little adventure in the form of a mystery dinner. It sounded like a good time would be had by all. Great accommodations, delicious food, and a little mystery never hurt anyone... until it did. What began as a pleasant meal with new friends, ended with one of them dead. Mercy must unravel the clues to find out who killed him and why before they strike again. Will she succeed or is she in over her head?

Sarah Lark regresa a Nueva Zelanda con una emocionante saga familiar sobre aquellos irlandeses convictos que colonizaron Australia. Un viaje al fin de la Tierra. Un alma presa de un secreto. El latido del amor se esconde en Nueva Zelanda. Irlanda, 1846. Kathleen y Michael se aman y planean en secreto abandonar su tierra natal, la humilde y hambrienta Irlanda, en busca de una vida mejor en el Nuevo Mundo. Pero todos sus sueños se ven truncados cuando Michael es condenado como rebelde y desterrado a Australia. Kathleen, embarazada, se verá obligada a casarse con un comerciante de ganado y emigrar con él a Nueva Zelanda. Entretanto, Michael, con la ayuda de la audaz Lizzie, intentará escapar de la colonia penal para reencontrarse con su primer amor. Sarah Lark ha seducido a siete millones de lectores en todo el mundo con sus grandes sagas familiares ambientadas en parajes exóticos. Ampliamente imitada, Lark ha sabido crear y consolidar un nuevo género narrativo, el landscape, en que sus heroínas viven unos destinos marcados por la aventura, los viajes, el romanticismo

y la historia. Hoy las novelas de Sarah Lark han encontrado a más de un millón y medio de seguidores en castellano, convirtiéndose en un fenómeno global que ya viaja a todos los rincones del planeta.

Esta es la historia de Isabel, una mujer sabia, o mal llamada bruja, en los convulsos primeros años del siglo XVII, y que demostrará la fuerza y valía que toda mujer posee en su interior y que no puede ser callada ni siquiera por una institución tan poderosa como la Inquisición. A principios del siglo XVII, Isabel y Ana son dos hermanas de un pueblo del Levante español a las que sus padres esconden para protegerlas de los hombres que vienen por ellas.

Isabel, la mayor, intuye que no volverá a ver a sus progenitores. Su padre le dijo una última frase antes de ocultarlas: «Ve hacia el mar.» A la mañana siguiente, las niñas huyen del pueblo, que ven totalmente arrasado... Tras una noche en el bosque, finalmente llegan al mar, y allí las encuentra Joan.

Este las acoge como un padre, consciente de que Isabel nunca se recuperará y que, además, buscará venganza. Joan trabaja haciendo perfumes y esencias, y Ana e Isabel lo acompañan por los pueblos de la comarca. Un día, en Altea, Isabel, ya una adolescente, advierte que un chico la observa, y se pone nerviosa. El chico se acerca a saludarla e intenta conversar con ella. Con el paso de los días, Isabel empieza a sentir por él algo que nunca había sentido por nadie. Una noche en que no consigue conciliar el sueño, acechada por las pesadillas que la persiguen desde la muerte de sus padres, Isabel camina hasta la playa y allí ve a unas mujeres que llegan desde diferentes puntos, y se acerca para averiguar qué están haciendo. Ve que bailan

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alrededor de una hoguera y que, de pronto, muchas de ellas, desnudas, introducen en su cuerpo una hierba que al parecer les provoca un placer irresistible. Se queda observando, fascinada, y de súbito ve a una mujer que la ha descubierto. Asustada, huye de regreso al hogar.

ENGLISH DESCRIPTION This is the story of Isabel, a wise woman—some say “witch”—in the tumultuous first years of the 17th century, who demonstrates the strength and value that all women possess inside and that cannot be silenced, even by an institution as powerful as the Inquisition. At the beginning of the 17th century, Isabel and Ana are two sisters from a town in the Spanish Levant who are hidden by their parents to protect them from the men who come for them. Isabel, the older one, senses that they will not see their parents again. Their father told her one last sentence before hiding them: “Go toward the sea.” The next morning, the girls flee the village, which has been destroyed. After a night in the forest, they finally arrive at the sea, and there they find Joan. He takes them in like a father, aware that Isabel will never recover and that she will seek revenge. Joan works as a perfume maker, and Ana and Isabel accompany him through the towns in the region. One day in Altea, Isabel, now a teenager, becomes aware that a boy is watching her, and she gets nervous. The boy greets her and tries to chat with her. Over time, Isabel starts to feel something for him that she has never felt for anyone. One sleepless night, pursued by the nightmares that have afflicted her since her parents’ death, Isabel walks toward the beach. There, she sees women arriving from all over, and she approaches to find out what they are doing. She sees

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Sarah Lark

them dancing around a bonfire and many of them, nude, suddenly put an herb inside themselves that seemingly provokes an irresistible pleasure. She watches, fascinated, but is suddenly discovered... Lark abre nueva trilogía ambientada en siglo XIX, con nuevos personajes, provenientes ahora de Irlanda, y con el tema de la delincuencia y las prisiones como eje central... Kathleen y Michael quieren dejar Irlanda. Los novios hacen planes en secreto para una vida mejor en el nuevo mundo. Pero todos sus sueños les llevan a un abrupto final: Michael es condenado por rebelde y exiliado a Australia. Kathleen, embarazada, deberá casarse con un comerciante de ganado y emigrar con él a Nueva Zelanda. Michael finalmente logrará escapar de la colonia penal y se dirigirá hacia Nueva Zelanda, donde se reencontrará con Kathleen. ENGLISH DESCRIPTION Kathleen and Michael want to leave Ireland. The couple secretly makes plans for a better life in the new world, but their dream comes to an abrupt end: Michael is convicted and exiled to Australia. Kathleen, pregnant, marries a cattle dealer and moves to New Zealand. Michael finally escapes and will head to New Zealand, where he reunites with Kathleen.

City of Suspects

Mercy & Mayhem

El mal metafísico

Island of the Red Mangroves

De Escocia a los Mares del Sur

Latin American Mammalogy

Money. Mansions. Mayhem. Who knew they were a deadly combination? No one, and therein lies the problem... Mercy jumps at the chance to

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work close to home. No traveling. No dingy hotel rooms. No problem. When an eccentric millionaire hires her to care for his sick grandson, she doesn't hesitate to say yes. No sooner does she arrive before she discovers things are not as they seem behind the grand estate's iron gates. Rivalries run rampant. Keeping her young charge in line is one thing, but when she gets wind of the infighting between the staff and the extended family members, she knows it's only a matter of time before things go wrong. What she didn't expect was that it'd turn deadly... With a house full of suspects, Mercy must use skills she didn't know she had. But what if they make matters worse? Find out in this multicultural medical cozy mystery that features animals you'll love, quirky characters, a kidnapping, heist, an eccentric billionaire, and a fun-loving middle aged amateur sleuth, who just happens to be a traveling nurse!

En 1894, a su muerte a los cuarenta y cuatro años en Samoa Occidental, Stevenson era ya una leyenda. Casi un siglo después, Nicholas Rankin sigue sus pasos desde Edimburgo hasta los mares del Sur. El resultado, al mismo tiempo libro de viajes y biografía reveladora, es una obra muy bien documentada y llena de jugosas anécdotas sobre uno de los escritores más influyentes de las letras británicas.

Graphic novelist Willow Tate is a Visualizer, able to draw images of beings from the realm

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of Faerie, bringing them from their world to ours in the process. After a ten-foot-tall red troll follows her from Manhattan to Paumanok Harbor in the Hamptons, Willow realizes that many of her relatives and their neighbors possess psychic talents—truth-knowing, scrying, weaving wishes, picking lucky numbers, and more. So when magic and mayhem return to Paumanok Harbor, and Willow is called upon to rescue the town, she enlists the local talent. Three magical mares are searching the Long Island village for a missing colt, and their distress is causing sleeping nights, bad tempers, and dangerous brawls among the gifted but peculiar residents. Though the Department of Unexplained Events sends Willow a world-famous horse whisperer, Texan Ty Farraday seems more interested in whispering in her ear than in rescuing the kidnapped colt whose terror only Willy can feel. Even with help, she still has to struggle with snakes, drug dealers, tourists, hidden caves, a mad scientist—and the almost overwhelming distraction of that sexy cowboy...

Hacia los mares de la libertad (Trilogía del árbol Kauri 1) Serie del Kauri Vol. IB DE BOOKS

*La princesa pirata de los mares del Sur
viaje a Egipto, Ceilán y la India
Island of a Thousand Springs
Tattoo*

The Challenger Sale

Hacia los mares de la libertad (Trilogía del

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Sarah Lark

árbol Kauri 1)

My Journey down the Reincarnation Highway is the first book of the author's four book spiritual memoir series. In this personal account, Frank Mares details how he discovered the fact of reincarnation and explores what he did in some of his prior lives. More people than you would believe have prior life memories. This book tells how the author acquired psychic ability in his middle age. With this new gift, he recovered facts about nine of his prior lives, most of which involved violent, bloody deaths. The most recent life was that of a young German Wehrmacht sergeant who was ambushed and killed by Russians during the night of May 1, 1944, in a dark Estonian farmhouse. Not being satisfied with just discovering his past lives, Mares goes on a spiritual mission to find out why he kept dying violently. The answers do not come easily, but by using a team of three world class psychics he eventually tracks down the shocking reason for all his brutal deaths. The psychic team finds that within the soul of this normal small businessman resides a brutal, stone-cold killer from the 1600s who surprisingly was the revered founder of a gentile noble family. As part of his souls continuing quest for redemption, Mares hopes to salvage the dark time in his soul's past into something that could help others today. His experiences show that death is only a transition phase, and that it should not be feared. His book

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also reveals that reincarnation is actually a well-designed, organized system that allows souls to learn personalized life lessons over a surprising number of lives. If you read this book, you will never look at life (and death) in the same way again.

El canal de Panamá, cuyas obras comenzaron en 1904 tras más de tres décadas de negociaciones y se inauguró en 1914, fue mucho más que una prodigiosa obra de ingeniería sin precedentes. Su construcción se convirtió en un hito histórico de gran importancia, y en un drama humano devastador. Exceptuando los conflictos bélicos, constituyó el esfuerzo más costoso, en dinero y en vidas humanas, de cuantos se han emprendido en el mundo. Este libro narra la historia de los hombres y mujeres que lucharon contra todas las adversidades para cumplir el sueño de construir un paso acuático entre los océanos Atlántico y Pacífico. Es una crónica de asombrosas proezas de ingeniería, logros médicos colosales, conflictos políticos, éxitos heroicos y trágicos fracasos. David McCullough, aclamado historiador y ganador de dos premios Pulitzer, entre otros, teje de manera magistral todos los hilos de este memorable evento y lo convierte en un exhaustivo y apasionante relato épico. David McCullough teje todos los hilos de este acontecimiento memorable y lo convierte en un relato apasionante gracias a una prosa lúcida y realista.

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In this volume thirty-six scientists from Latin American and the United States contribute substantially to our knowledge of Latin American mammals. Part 1 provides a history of the pioneers in collection-based mammalogy, which began only about two centuries ago. Chapters in Part 2 demonstrate the search for theories and methodologies that will help us understand how the fauna of this region came to be. Part 3 addresses conservation policy and management in light of recent enormous changes in the natural habitats of Latin America. Part 4 explores the need for conservation-education programs in Latin America as a critical step in the development of a sound land-use ethic. The preface of *Latin American Mammalogy*, overviews of the four sections, and summaries of the twenty-three chapters are given in Spanish as well as English.

The assignment: simple. The execution: deadly. Traveling nurse Mercy Mares is no stranger to hard work. When she accepts an assignment at a California psychiatric facility, she sure she can handle it. But her plans go awry when a surprise rainstorm, an ill-tempered security guard, and a peculiar visitor join forces to make her first day of work one she'll wish she could forget. A barking dog, monsoon-like weather, and a minor disagreement are all in a day's work for her... until she stumbles over a body. With no witnesses, no alibi, and no one on her side, Mercy becomes the target of the

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investigation. A stranger in a new town filled with people who have every reason to kill the victim, Mercy knows her odds aren't good, but could they lead to something far more sinister? Find out in this medical cozy mystery with small town charm and laugh-out-loud amateur sleuthing! One-click today to find out who had the means, the know-how, and the motive to pull off a murder!

The True Story of a Man Who Found Nine of His Past Lives

Mothers and Sons

Nubbin but Trouble

Serie del Kauri Vol. I

A Medical Cozy Mystery: Mercy Mares Mystery
Crime in Mexico City, 1900-1931

Most startups don't fail because they can't build a product. Most startups fail because they can't get traction. Startup advice tends to be a lot of platitudes repackaged with new buzzwords, but Traction is something else entirely. As Gabriel Weinberg and Justin Mares learned from their own experiences, building a successful company is hard. For every startup that grows to the point where it can go public or be profitably acquired, hundreds of others sputter and die. Smart entrepreneurs know that the key to success isn't the originality of your offering, the brilliance of your team, or how much money you raise. It's how consistently you can grow and acquire new customers (or, for a free service, users). That's called traction, and it makes everything else

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easier—fund-raising, hiring, press, partnerships, acquisitions. Talk is cheap, but traction is hard evidence that you're on the right path. Traction will teach you the nineteen channels you can use to build a customer base, and how to pick the right ones for your business. It draws on inter-views with more than forty successful founders, including Jimmy Wales (Wikipedia), Alexis Ohanian (reddit), Paul English (Kayak), and Dharmesh Shah (HubSpot). You'll learn, for example, how to:

- Find and use offline ads and other channels your competitors probably aren't using*
- Get targeted media coverage that will help you reach more customers*
- Boost the effectiveness of your email marketing campaigns by automating staggered sets of prompts and updates*
- Improve your search engine rankings and advertising through online tools and research*

Weinberg and Mares know that there's no one-size-fits-all solution; every startup faces unique challenges and will benefit from a blend of these nineteen traction channels. They offer a three-step framework (called Bullseye) to figure out which ones will work best for your business. But no matter how you apply them, the lessons and examples in Traction will help you create and sustain the growth your business desperately needs.

From the author of Toward the Sea of Freedom comes a novel of the triumphs, tragedies, and courage of two women bravely changing the tide of history... As the nineteenth century draws to a close,

the struggle for women's suffrage has finally reached New Zealand. But when the tide of change rolls in, it threatens to engulf two young women from very different backgrounds, who are coming of age amid the tumult. Torn between the two worlds that make up her heritage, Matariki Drury is the daughter of a successful white businesswoman and a descendant of Maori royalty. Scarred by poverty and hoping to make a new life for herself in this strange and forbidding land, Violet Paisley is the middle child of a poor Welsh coal-mining family. Drawn together by their shared commitment to social change, and tested by traumas that neither of them could foresee, these two independent-minded women will find themselves thrust onto the front lines of the fight for equal rights and racial justice. To win their place in this world, they must learn to rise above their personal pain and choose a path of reconciliation rather than retribution.

DIVAn analysis of the complex moral interpretations crime was given by Mexico's urban poor and of the evolving institutional responses to crime and punishment in modern Mexico./div

«¿Y por qué viene de tan lejos a ver nuestros mares?» Gabi Martínez narra el viaje que hizo por la costa china junto a su traductor Wang, un veinteañero del interior que jamás había visto el mar, y nos conduce en su periplo hasta las orillas de una realidad aparentemente remota, pero inevitablemente inmediata. Nos asoma a lo inminente a través de

Wang, un chico educado en los valores comunistas que descubre una China tan inesperada que le perturba devastadoramente. Desde la frontera con Corea del Sur hasta Vietnam, Los mares de Wang nos muestra la vida en la región China que está cambiando el mundo. Del legado alemán en la olímpica Qingdao a la desbritanización de Hong Kong; de los casinos de Macao a los canales de Suzhou; de los rascacielos de Shanghai a las playas de la Isla de los Mares del Sur. Más allá de la mera observación, Gabi Martínez se acerca a la gente, se sumerge en los ambientes, acepta la compañía de los sujetos más extravagantes, alterna los más variados medios de transporte, frecuenta casinos y playas, para ofrecer un libro sincero, inteligente y profundo que nos aboca a una intensa reflexión sobre los aspectos más sustanciales de nuestra vida individual y colectiva. Un viaje que explica dos Chinas. O cómo un país estalló ante Wang.

Coughing & Donuts

The "Emden"

Robert Louis Stevenson

How Any Startup Can Achieve Explosive Customer Growth

Los mares del alba / The Seas of Dawn

Los mares del Sur

El legendario marino Balbando hace años que, pese a ser un pirata, lucha por las injusticias en los vastos mares del Sur. Pero

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una noche en puerto, su vida cambia para siempre, pues debe hacerse cargo de la pequeña niña que acaba de nacer, su hija Galerna. A partir de ese momento, aquel pequeño tifón de ojos verdes y cabellos dorados revoluciona la vida en el galeón Luna Plateada, sin saber que el terrible Henwarth Bhoot la busca para sus oscuros propósitos. Pues la pequeña Galerna es más que una pirata, aunque eso sólo le será desvelado con el tiempo, cuando tenga que hacerle frente a su arriesgado destino. "Guardiana de la esmeralda soy, muéstrame, puerta sagrada, el camino hacia la esperanza"...

Fue entre los días 15 a 17 del pasado mes de julio del presente año, cuando celebramos el que vino a ser ya el XVI Curso de Verano "Ciudad de Tarazona", que en esta ocasión tuvo por título el de "Cinco siglos de la expedición Magallanes-Elcano. La herencia de Aragón y su Corona en el Orbe", en clara alegoría al V Centenario de la expedición que protagonizasen, en nombre de la Monarquía Hispánica, Fernando de Magallanes y Juan Sebastián Elcano, a través del cual el rey de España patrocinó la que habría de ser una de las más importantes de las hazañas que hasta ese momento se habían realizado en la historia de la Humanidad: la de completar la primera circunnavegación del planeta Tierra, en donde los expedicionarios se embarcaron rumbo a lo desconocido, a la búsqueda de una ruta directa, viajando a través de Occidente, a las llamadas Islas de las Especias.

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Island of Red Mangroves is the follow-up to Sarah Lark's tumultuous novel, "Island of a Thousand Springs," set in Jamaica, 1732. -- Jamaica, 1753: Deirdre, daughter of Englishwoman, Nora Fortnam and slave Akwasi, lives a sheltered life on her family's plantation. Her stepfather, Doug, has welcomed her into his life as his own. Despite Deirdre's scandalous origin, the men of the island flock to the young beauty, but she shows no interest. That is, until she is charmed by young doctor Victor Dufresne, who asks for her hand in marriage. -- After their lavish wedding ceremony, Victor and Deirdre embark to Saint-Domingue on the island of Hispaniola, where Deirdre can live without the burden of her mixed background. But what happens there changes everything ... -- Best-selling international author Sarah Lark delivers a gripping historical account of the social upheaval of the time set against the romantic Caribbean. For fans of Kathleen Grissom, THE KITCHEN HOUSE, Alex Haley, ROOTS: THE SAGA OF AN AMERICAN FAMILY, and Sue Monk Kidd, THE INVENTION OF WINGS.

In this poignant bilingual collection, preeminent New Mexican poet E. A. "Tony" Mares posthumously shares his passionate journey into the broken heart and glimmering shadows of the Spanish Civil War, whose shock waves still resonate with the political upheavals of our own times. Mares engages in dialogue with heroes and demons, anarchists and cardinals, and beggars and poets. He

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takes us through the convex mirror of history to the blood-stained streets of Madrid, Guernica, and Barcelona. He interrogates the assassins of Federico García Lorca for their crimes against poetry and humanity.

Throughout the collection the narrator is participant and commentator, and his language is both lyrical and direct. In addition to Mares's parallel Spanish and English poems, the book includes a prologue by Enrique Lamadrid, an introduction by Fernando Martín Pescador, and an epilogue by Susana Rivera. Lovingly shepherded and completed by friends and family, this book will appeal to Mares enthusiasts and readers interested in poetry and history, who will be glad to have this unexpected gift from a master's voice.

Traction

Legends

Outstanding Quarter Horse Stallions and Mares

Taking Control of the Customer Conversation

Conquistador de los mares: Historia de

Magallanes

History, Biodiversity, and Conservation

The cruiser SMS Emden was part of the German East Asia Squadron based at the Tsingtao in China during the First World War. Designed to be a commerce raider, attacking Allied merchant shipping rather than fleet battle action, she achieved much more than that under the command of her swashbuckling commander Kapitän zur See Karl Friedrich Max von Müller. From the outbreak of hostilities she began to attack the shipping lanes, vital to the Allies, sinking and capturing over 20 vessels in the first few months. She then

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surprised and sank a Russian cruiser and a French destroyer in the audacious raid on Penang before heading for the Cocos Islands to wreck British naval assets there. Unfortunately for the Emden and her crew, they were hunted down by the more powerful HMAS Sydney and the raider was forced to run aground. The epic efforts of the Emden and her crew are herein brought to life through the memoirs of her First officer, Kapitänleutnant Hellmuth Von Mücke. Following the end of the Emden the majority of the surviving crew were captured, but Von Mücke led a group all the way back to Germany in the commanded schooner Ayesha – this epic journey is told in a companion book the “Ayesha”.

Only Pepe Carvalho could use a tattoo saying "Born to Raise Hell in Hell" as evidence that the police are, once again, dead wrong In a Spain still stifled under the rule of Franco, former CIA operative--and former Communist--Pepe Carvalho has become so cynical he seems to care about nothing except food and sex. He's even taken to burning the occasional book in his Barcelona apartment, just so he can have a fire going in the fireplace when he eats some bacalhao. But when he sees the cops bungling a case he's hired to investigate--that of a body pulled out of the sea--he's roused by a sense of injustice. The cops think the murder was connected to local drug dealers and brothels, and they begin raiding bars and harassing Barcelona's women of the night. But Carvalho's gut tells him something else is going on, and the cops are wrong once again. As the cops stir up more and more trouble, and Carvalho gets more and more entwined, he's only got one clue: a tattoo on the dead man's body, one which reads: "Born to Raise Hell in Hell."

UN VIAJE HACIA UNA VIDA NUEVA UNA HISTORIA
DE AMOR Y TRAICIÓN EN EL OCASO DE UNA ÉPOCA

UNA MUJER DISPUESTA A CONOCER LA VERDAD

«Una historia de ambiciones y minas, viajes y descubrimientos, codicia y generosidad. Escrita con precisión minuciosa, nos traslada a ambos lados del Atlántico con escenarios y personajes que harán disfrutar.» -MARÍA DUEÑAS 1898. Zoilo y Elisa ven alejarse su Cartagena natal desde la cubierta del transatlántico que los llevará a una nueva e incierta vida en México. Empujado por la violencia de las revueltas mineras en España, el acaudalado matrimonio se ve obligado a huir antes de que sus trabajadores se alcen contra ellos y sus propiedades. Sin embargo, poco después de que el barco zarpe, Zoilo desaparece en misteriosas circunstancias, dejando a Elisa sola en un momento en el que el único recurso de una mujer para sobrevivir sin ayuda es su fortaleza. Al mismo tiempo que la joven investiga el pasado del hombre al que ama, se enfrenta a un mundo que cambia y anuncia el fin de una época. Nacho Sánchez Carrasco escribe esta emocionante novela, impecablemente documentada, en la que la traición, el amor y los peligros de la ambición tejen una fascinante historia. ENGLISH DESCRIPTION A journey towards a new life. A story about love and betrayal in the twilight of an era. A woman willing to find out the truth. “A story about ambitions and mines, travel and discovery, greed and generosity. Written with masterful precision, it takes us to both sides of the Atlantic, full of enjoyable sceneries and characters.” —María Dueñas 1898. Looking at their native Cartagena shrink over the horizon, Zoilo and Elisa are standing on the deck of the transatlantic ship that will take them to a new and unknown life in Mexico. Driven away by the violent mining revolts in Spain, the wealthy marriage must escape before their workers rise up against them and their

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property. However, shortly after the ship departs, Zoilo disappears under mysterious circumstances, leaving Elisa by herself, at a time when a woman's only means of survival is her strength if she is all alone. All at once, the young woman looks into the past of the man she loves and faces an evolving world that announces the end of an era. Nacho Sánchez Carrasco created a thrilling novel, impeccably documented, in which deceit, love, and the dangers of ambition weave a fascinating story.

En la Barcelona de 1979 Stuart Pedrell, un importante hombre de negocios, aparece muerto cuando todo el mundo le suponía haciendo un viaje por la Polinesia. El detective Pepe Carvalho tiene que investigar el crimen y poco a poco empieza a conocer la peculiar personalidad de la víctima y su obsesión por seguir los pasos de Gauguin e irse a los mares del Sur. Una novela que refleja los conflictos personales y colectivos de la España de entonces.

Mil mares de distancia / A Thousand Oceans Away
Poems in Remembrance of the Spanish Civil War / Poemas en
Recuerdo de la Guerra Civil Española

Mercy Mares Mystery

A mares

Mercy Mares Medical Cozy Mystery

South Sea Tales

He's ornery. He's grouchy. He's missing. Nubbin doesn't like to be told what to do. He especially doesn't like to be told what not to do. Determined to keep things that way, he slips out of the nursing home and heads for bigger pastures. There are two problems with his plan: It's the middle of winter and a band of brazen criminals are on the loose. Mercy

has a sweet spot for her former patient. When she learns that he's vanished, she drops everything to search for him, but the sly octogenarian doesn't want to be found. Can she find him before he succumbs to the frigid temperatures, or worse, falls prey to something far more sinister? Nubbin but Trouble is book five in the Mercy Mares Mysteries. It features a traveling nurse with a knack for trouble and a heart of gold. With a band of misfits of all ages by her side, she's a force to be reckoned with and a sight to see. Follow her adventures as she chases crooks, criminals, and the occasional curmudgeon in this laugh-out-loud medical cozy mystery series that pays homage to nurses everywhere.

London, 1732: Nora Reed, the daughter of a merchant, falls hopelessly in love with her father's clerk, Simon. Despite their differing social class, the star-crossed lovers dream of a future on a tropical island - until tragedy strikes, and Nora must face a life without her soulmate. Hopeless, Nora enters a marriage of convenience with Elias Fortnam, a widower and sugar planter in Jamaica. Even without Simon, she is determined to somehow fulfill their tropical fantasy. But life in the Caribbean doesn't turn out as Nora had dreamt. Nora is deeply shocked by the way plantation owners treat the slaves and decides to shake things up on her own sugar cane plantation - for the better. Surprisingly, her adult stepson Doug supports her in this endeavor when he arrives from Europe. However, his return also puts things into a state of turmoil - especially Nora's

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Sarah Lark**

feelings. Just as Nora seems to be settling into her role as lady of the house, one harrowing event rips everything from her but her life ... A gripping tale of love and hate, trust and betrayal, and a thrilling destiny set against the pristine beaches and swaying palmtrees of the tropics. -- For fans of Kathleen Grissom, THE KITCHEN HOUSE, Alex Haley, ROOTS: THE SAGA OF AN AMERICAN FAMILY, and Sue Monk Kidd, THE INVENTION OF WINGS.

Beneath the Kauri Tree

Hacia los mares de la libertad / Towards the Seas of Freedom

Night Mares in the Hamptons

A Medical Cozy Mystery

The No More Night Mares

Personas, ideas, mares