

Executive Coaching Fee Survey

Executive coaching is an increasingly popular means for developing organizational leaders. This sourcebook provides a resource for both practitioners and researchers interested in gaining or updating their understanding of the current state of the executive coaching field and to enable them to do so in a systematic manner. By focusing on key research and practice in the executive coaching literature, this sourcebook provides not only a mechanism for consolidating our thinking about leadership coaching issues but also a succinct reference for building future research efforts.

When it was published in 2000, Coaching for Leadership became an instant classic in the field of executive coaching. This second edition updates and expands on the original book and brings together the best executive coaches who offer a basic understanding of how coaching works, why it works, and how leaders can make the best use of the coaching process. This thoroughly revised edition reflects recent changes in coaching practices, includes well-researched best practices, and provides additional guidance and tools from the greatest leadership coaches from around the world. Each chapter in this important volume addresses a proven application, offers key principles of practice, and highlights critical learning points.

This report presents an in-depth look at both internal and external coaching practices.

Guts and Grace addresses common themes that women leaders at all levels still grapple with today: confidence, executive presence, balance, joy, intuition, saying no, purpose, conflict avoidance, and more. It's your roadmap on how to step out of internalized, patriarchal programming and finally bring your whole self to work.

Practice and Evidence

The Enlightened Leader

Best Practices for Team and Group Coaching

Bringing Out the Best in School Administrators

The 2008 Executive Coaching Fee Survey

Professional Coaching

What does a typical coaching process look like? What are the steps that lead through that process? This book examines these questions and others in a review of the current literature about executive coaching. The authors continue the discussion with a look at the themes revealed through their review and lay the groundwork for thinking about executive coaching as a process and relationship rather than just a brief "fix-it" intervention.

Before you can help others develop their leadership skills and abilities, you must first help them to recognize strengths and identify areas in which they need to improve. The Campbell Leadership Descriptor was developed to achieve just that. Designed specifically for use in those situations where comprehensive analysis of leadership characteristics is useful - such as leadership seminars, classroom discussions, and one-on-one coaching. The workbook's self-scored assessment allows you to produce your own profile on the spot... and shows how your self-profile compares with other leaders you have known. It also includes questions to help you evaluate the implications of your scores and how to use that information to develop your own action plan for improvement.

How can individuals discover a job that really matches their needs? A job that provides meaning to their lives? Fit Matters shows them how – it's a practical guide for employees at any career stage to help them find the job they'll love. Research shows that only 30 percent of Americans, and an even lower percentage of employees around the world, strongly agree that they have a chance to bring their best selves to work. In addition, employees are increasingly seeking jobs that feed their spirits, their minds, and their hearts (they need more than just good pay and benefits). They realize that work fit is crucial if they're to perform at their best and help their organizations reach their goals. Fit, as it happens, matters. Fit Matters is both thought-provoking and practical, with tools and exercises designed to help readers evaluate the fit between their needs and the culture of their current or prospective employer, assess and articulate what they really need to thrive at work, and develop options if they find themselves in a company or job where they are misfit. Readers will learn that self-knowledge, combined with an understanding of six elements of work fit, will help them make career decisions that will lead to better job satisfaction and improved performance – a win-win for both employee and employer. They'll learn: Why work fit matters to them and their organizations How to master the six essential elements of fit How to assess themselves to better understand their work needs How to recognize whether their fit is as good as it should be How to evaluate their options, including flexing to fit or finding new work Fit Matters is the perfect complement to some of the bestselling titles offering career advice – it's the only book to address the importance of "fit" between employees and organizations. No other book provides a systematic, practical framework for readers to assess and improve their happiness at work. Coupled with unique primary research, real-world examples drawn from firsthand interviews, and a number of useful tools and exercises, the book is a highly readable, accessible guide that employees and job seekers can use to find work settings they'll love and to thrive at work over the entire course of their careers.

ABSTRACT: This research examines various educational backgrounds of executive coaches and what effect differences in backgrounds have on executive coaching techniques, goals, and strategies. A brief review of the literature on executive coaching is presented. One hundred executive coaches from throughout the United States responded to questions asked on the Executive Coaching Survey. Chi-squares and analyses of variance were used to assess results of the study. Analyses produced few significant findings, which indicates that educational background has little influence on differences in coaching style, goals, and strategies. Implications and limitations of the current study and suggestions for future research are discussed.

2012 Edition

A Roadmap for Executives Human Resources and Coaches

Setting the Course for Successful Leadership Coaching

Global Executive Coaching Survey 2016

Building and Managing Your Professional Practice

Fit Matters

EXECUTIVE COACHING WORLD: A GLOBAL PERSPECTIVE Explores the definition of executive coaching and the linguistic behaviours of executive coaches in the English language and answers two important and fundamental questions: What is a definition of executive coaching that can be accepted by most executive coaches? What is the relevance and use of different linguistic behaviours by an Executive Coach? A new profession has emerged over the last 20 years called executive coaching, while massive changes in the way leaders of organisations are expected to lead. Executive coaching has seen rapid growth with an estimated 29,000 executive coaches globally in an industry worth over \$2bn. Yet executive coaching does not even have a universally accepted definition of what it is, let alone universally accepted standards and as a result, anyone may claim to be an executive coach and deliver any kind of service. There is almost no empirical research of any quality and academics agree that defining and delineating the field is the most urgent task facing the industry as it moves towards professional status. A definition will answer the fundamental questions "What is it?" and "Who gets it?" However it does not answer "What does an executive coach do?." The coaching conversation is at the heart of good executive coaching and therefore the effective use of linguistic behaviours is the key skill that an executive coach must possess. Utilising the latest thinking in social research methods and a pragmatic approach, a concurrent mixed method strategy was used and an on-line survey instrument selected to collect primary data. A frame of 12,500 coaches was identified that included a random set of the population. This frame was invited to take part and 1,190 qualified English speaking executive coaches were selected as the research sample that equates to a margin of error of less than 3% at 95% level of certainty. Analysis has shown that this is the largest Executive Coaching Survey conducted so far. In total the executive coaches who took part in the survey have been practicing executive coaching for over 8,000 years! *Executive Coaching World: A Global Perspective* will be a valuable asset to practitioners, academics, teachers and trainers alike.

External and internal coaching are being used to develop critical skills. This report focuses on both practices and allows organizations to benchmark against more than 140 respondents.

More and more coaches are becoming credentialed and regularly engage in training and supervision to gain feedback and learn from their peers. Coaches (and the organisations that hire them) recognise the value of continuous professional development and reflective practice to give them a competitive edge. Yet very few leverage their own clients as a source of information in their professional development, despite the fact that clients spend more time observing and experiencing them in practice than all other observers combined. This book will help you make the most of this untapped resource. Applicable to executive coaches worldwide, as well as their educators and supervisors, this book will:

- Highlight effective executive coaching behaviours in relation to two major outcomes of coaching: the strength of the coach-client relationship and the generation of new insights for the client
- Present a structured process to educate your clients about the benefits of soliciting their feedback
- Offer a protocol to seamlessly ask for client feedback during a coaching session
- Demonstrate how to use client feedback to inform reflective practice, whether alone or in educational or supervision settings

With a deep evidence-base from the author's research in 25 countries, involving over 130 clients of executive coaching, this is compelling and pragmatic reading to support the use of client feedback in practice.

"Engaging with this book will prove to be developmental." —Tatiana Bachkirova, Professor of Coaching Psychology and Co-Director of the International Centre for Coaching and Mentoring Studies at Oxford Brookes University, UK "A must-have book if one wants to succeed in the highly competitive environment of executive coaching." —Wai K, ICF Master Certified Coach and Managing Partner, JMC Coach Mastery Academy, Malaysia "A welcome insight on how the coach's feedback can be used in a structured manner." —Carola Hieker, Co-Founder and Managing Director of HIL Coaching and Honorary Professor of Transformation Leadership at University College London, UK "A novel and invaluable contribution to the executive coaching literature." —Alan Sieler, Director, Newfield Institute and Ontological Coaching Institute, Australia "Fresh and well-researched." —Teresa J Pool, ACTP Director, UT Dallas Executive Coaching Certificate Program, USA H  l  ne Seiler is an international executive coaching practitioner, supervisor and educator with over 30 years of experience in leadership development and talent management. H  l  ne has worked and lived in North-America, Western Europe and South-East Asia.

Empower your staff through coaching! There is an urgent need for school leaders to go beyond "top-down" supervision and coach educators to succeed. Use this comprehensive resource to design and implement an effective, school-wide coaching system that yields powerful results. Written by a veteran administrator and educational consultant, and aligned with the International Coach Federation's Professional Coaching Core Competencies, this revised edition demystifies the coaching process and includes: Recent research projects, award-winning success stories, and trends in the field Graphic organizers and practical examples of coaching dialogue Guidance for school leaders on developing, designing, and implementing a successful coaching program

The 2010 Executive Coaching Survey

The Practice of Leadership Coaching from the World's Greatest Coaches

The Definitive Guide to Developing Organizational Leaders

Campbell Leadership Descriptor Participant Workbook & Survey

Understanding Outcomes Through Quantitative Research and Practice-Based Evidence

Developing Leaders by Executive Coaching

The world's challenges are becoming more and more complex and adapting to those challenges will increasingly come from teams of people innovating together. The Practitioner's Handbook of Team Coaching provides a dedicated and systematic guide to some of the most fundamental issues concerning the practice of team coaching. It seeks to enhance practice through illustrating and exploring an array of contextual issues and complexities entrenched in it. The aim of the volume is to provide a comprehensive overview of the field and, furthermore, to enhance the understanding and practice of team coaching. To do so, the editorial team presents, synthesizes and integrates relevant theories, research and practices that comprise and undergird team coaching. This book is, therefore, an invaluable specialist tool for team coaches of all levels; from novice to seasoned practitioners. With team coaching assuming an even more prominent place in institutional and organizational contexts nowadays, the book is bound to become an indispensable resource for any coaching training course, as well as a continuing professional development tool. This book is essential reading for anyone with an interest in coaching, in both practice and educational settings. It will be of use not only for professional coaches, but also for leaders, managers, HR professionals, learners and educators, in the business, public, independent and voluntary sectors.

This survey by The Conference Board Council on Executive Coaching focuses on external coaching practices as well as the growing use of internal coaching.

There are many different types and causes of trauma and stress in the workplace that can impact employee behavior and performance. Corporations have a social responsibility to assist in the overall wellbeing of their employees by ensuring that their leaders are emotionally intelligent and that their organization is compliant with moral business standards. Occupational Stress: Breakthroughs in Research and Practice examines the psychological, physical, and physiological effects of a negative work environment. It also explores how to cope with work-related stress. Highlighting a range of topics such as job satisfaction, work overload, and work-life balance, this publication is an ideal reference source for managers, professionals, researchers, academicians, and graduate-level students in a variety of fields.

The 2008 Executive Coaching Fee Survey An Analysis of Fee Structures Used by Executive Coaches The 2008 Executive Coaching Fee Survey

How to Love Your Job

A Summary of Key Executive Coaching Practices

Using Client Feedback in Executive Coaching Improving Reflective Practice

Mastering Executive Coaching

Occupational Stress: Breakthroughs in Research and Practice

Coaching for Leadership

Coaching has become one of the most important leadership development issues in China, where most companies invest in coaching for their senior staff. In this book Frank Gallo, one of the foremost executive coaches in China, draws on his 30 years' experience of working with both Chinese and Western coaches to provide an indispensable guide.

Praise for Advancing Executive Coaching "Rich in content, this book is an impressive and varied review of the field of coaching from a notable assembly of authors. It is thought provoking yet practical, and represents an important contribution to a fast-moving field. A must read for anyone interested in executive coaching and all organizations that want to implement coaching "

—Marshall Goldsmith, executive coach and author of the New York Times best-sellers, MOJO and What Got You Here Won't Get You There "This excellent book on executive coaching takes the reader on an exciting journey of discovery and explores the link between practice and research. A great resource for HR professionals and coaches." —Professor Stephen Palmer, Ph.D., director of the Coaching Psychology Unit, City University, London, United Kingdom "If you are looking for a solid evidence-based book on leadership and executive coaching – look no further.

From tools and techniques, to theoretical frameworks and practice advice on how to implement and measure leadership coaching – it's all here. A must-have for the novice and experienced executive coach alike. Enjoy!" —Anthony M. Grant, Ph.D., director, Coaching Psychology Unit, University of Sydney "The book offers both tested strategies and techniques and an exploration of emerging issues and new directions." —Cindy McCauley, Ph.D., senior fellow at the Center for Creative Leadership "The editors have compiled an 'all-star' roster of authors who tackle

issues from implementing and evaluating coaching programs to maximizing the effectiveness of individual coaching relationships. This book will be a must have for anyone interested in world-class executive coaching." —Kurt Kraiger, Ph.D., 2010 SIOP President, Professor and Director of the Industrial and Organizational Psychology Program at Colorado State University

Expert advice for building your private practice The "business" of practice as a mental health professional is a skill that is seldom taught in school and requires thoughtful guidance and professional mentorship from those who have already succeeded. Containing the collective wisdom and secrets of many expert practitioners, this helpful resource provides useful insights

for setting up, managing, and marketing your practice, including timely advice on being a successful provider in the digital age—from Internet marketing to building your online presence. Designed for private practices of any size and at any stage of development, this practical guide looks at: Creating your dream niche practice Choosing the right technological tools and

resources to simplify and streamline your job Leveraging the Internet to market your practice Developing a practice outside of managed care Transitioning to executive coaching Ethical and legal aspects of private practice Full of action-oriented ideas, tips, and techniques, Getting Better at Private Practice provides both early career and seasoned mental health professionals with

the knowledge and tools they need to establish, develop, and position their practice so that it is financially successful and life-enriching over the long term.

This report offers an analysis of the rates organizations pay for executive coaching services.

Breakthroughs in Research and Practice

From One to Many

Leadership Coaching for Educators

An Annotated Bibliography

Lessons from China on the Art of Executive Coaching

Top companies use executive coaching to guide future leaders as well as current ones. This report features findings from 181 surveyed organizations and coaching case studies from Google, MD Anderson, and others.

The field of executive coaching is growing at an astonishing rate. Corporations are increasingly turning to coaching as an intervention, as it offers leaders and managers both on-the-job learning and built-in follow-up. Human resource and leadership development practitioners must wade through a wilderness of conflicting information about when to use coaching, how to do it well, and how to evaluate the cost-effectiveness and success of any coaching intervention. Executive Coaching for Results helps this critical leadership development technique come of age. This is not a how-to-coach book?there.

The study explored the perception of executive coaching among the chief executive officers (CEOs) of America's largest 500 companies as shown on Fortune magazine list of April 15, 2002. This study utilized an instrument of 12 questions. The questionnaire was sent to the CEOs of the top 500 American companies. A cover letter and a self-addressed, postage-paid envelope were provided. Attribute responses were coded and analyzed using several descriptive statistical tool. Out of the 500 targeted CEOs, 143 participated in this study. Seventy-six percent of the respondents demonstrated a good understanding of the basic concepts of executive coaching. Eighty-three percent were able to distinguish coaching from consulting, 61% stated that coaching can make their life somewhat better, 49% agreed on the idea of hiring executive coaches, and 32% declared that they had hired coaches. Those who never hired a coach showed a great deal of willingness (37%) to hire one. Sixty-two percent of the respondents indicated a preference for coaches from outside their organizations, 51% would search for one through human resources, 31% preferred sites off their company premises for coaching sessions, and 43% would keep their coaching relationship confidential. Thirty-nine percent of the participants expressed the belief that coaching should not be limited to a specific management level, and 37% said they supported research related to executive coaching. Based on these findings, executive coaching can be considered as a worthwhile

investment. Future studies may take a closer look at the details and characteristics of the coaching session, and may explore what is called the "trusted advisor," someone who is believed to be much closer to the client than is the coach.

The Conference Board and Council on Executive Coaching will present the results of the latest benchmark "2014 Coaching Practices Survey," which includes trends on coaching rates and fees, engagement length and terms, and types of coaching engagements.

Impact of Organizational Trauma on Workplace Behavior and Performance

A Systems Approach to Engaging Leaders with Their Challenges

The Definitive Guide to Developing Organizational Leaders: Easyread Large Bold Edition

The Definitive Guide to Developing Organizational Leaders: Easyread Edition

Developing Leaders and Leadership Capabilities at All Levels (CHRO Business Implications).

Paths To Self-insight and Professional Growth

Praise for Executive Coaching with Backbone and Heart "In this book, O'Neill brings form and structure to the art of executive coaching. Novices are provided a path while seasoned practitioners will find affirmation." —Daryl R. Conner, CEO and president, ODR-USA, Inc. "Mary Beth O'Neill's executive coaching gave me the tools and clarity to become a far more effective leader and change agent. The bottom line was that we succeeded with a monumental organizational turnaround that had seemed impossible to accomplish." —Eric Stevens, former CEO, Courage Center "O'Neill writes in a way that allows you to see this experienced coach in action. What a wonderful way to learn!" —Geoff Bellman, consultant and author, *The Consultant's Calling* "Mary Beth brings a keen business focus to coaching by not just contributing insights but through helping me and my team gain the insights that we need to solve our own problems. She has the ability to see through the sometimes chaotic dialogue and personalities in order to help a team focus on the real issues and dynamics that can impede organizations from achieving their goals." —John C. Nicol, general manager, MSN Media Network "Effective leaders require courage, compassion, and initiative. O'Neill's systems-based coaching serves as a guide for both coaches and executives to better enable good decisions and good decision-makers." —Paul D. Purcell, president, Beacon Development Group "With Mary Beth O'Neill's coaching, I've become the kind of leader who balances both the needs to get results and to develop great working relationships. Since I started working with her, I've won accolades as the Top Innovator for my company, and as Professional of the Year for my industry. More important, I've been able to scope my job in a way that allows me to learn and contribute at the same time, all the while delivering great results to the bottom line." —Lynann Bradbury, vice president, Waggener Edstrom

This book aims to enrich the knowledge and toolkit of executive coaches and help them on their development path towards mastery. Edited by three leading practitioners, it brings together the expertise of an international range of Master Coaches, and provides evidence-based practical chapters across a broad range of topics, including contracting, ethical dilemmas, coaching board members and non-executive directors, and the use of psychometrics. Mastering Executive Coaching will be essential reading for executive coaches, consultants and trainers who are looking to develop their practice. It will also be highly relevant for Masters-level students of coaching and coaching psychology.

Incorporating a wealth of knowledge from international experts, this is an authoritative guide to provide a comprehensive overview of professional coaching. Grounded in current research, it addresses the historical, ethical, theoretical, and practice foundations of professional coaching, and examines such key therapeutic approaches as acceptance and commitment, internal family systems, psychodynamic, and interpersonal. In easily accessible language, the book discusses core considerations for effective practice such as presence, meaning-making, mindfulness, emotions, self-determination, and culture. The reference examines the variety of practice settings for the profession, including executive, life/personal, health/wellness, spiritual, team, education, and career coaching, along with critical issues such as research advances, credentialing, and training. Further contributing to coaching savvy, the book has techniques for measuring client progress, applications of adult development, intentional change theory, and more. Chapters include recommendations for further reading. Key Features: Provides a comprehensive overview of a fast-growing field Includes contributions from international experts Covers historical, professional, philosophical, and theoretical foundations as well as important applications and practice settings Includes suggestions for further reading

Leadership Development explores how leaders gain and use self-knowledge for continuous improvement and career development and describes how leaders help themselves and the people with whom they work, understand themselves, and become more self-determined, continuous learners, and make the most of resources, such as feedback and coaching. This book explains why leaders need support for self-insight and professional growth in today's business environment. It explores dimensions of effective leadership in light of business, technological, and economic trends. Focusing on the importance of leaders developing accurate self-understanding, the book defines self-insight, outlines the meaning of internal strength and resilience for self-regulation, and considers how leaders attain a meaningful and realistic sense of self-identity. This volume illustrates ways organizations support these psychological processes. Leadership development is viewed as a comprehensive, continuous process that includes evaluating organizational needs and individual competencies, setting goals for career development and performance improvement, offering needed training and growth experiences, providing feedback, and tracking change in behavior and performance over time. It describes how leaders react to feedback and how 360-degree feedback survey methods and executive coaching help leaders attain and apply self-insight to enhance their performance. In addition, this book considers challenges and opportunities for leadership development, including how leaders overcome career barriers and become continuous learners.

Implications of Educational Background and Experience on Executive Coaching Style, Goals, and Strategies

Advancing Executive Coaching

Getting Better at Private Practice

A Perception of the Chief Executive Officers of the Most Successful Fortune 500 Companies

Principles and Practice

Leadership Development

Executive coaching is a professional and personal development intervention that organizations introduce to address and improve those areas in managers and leaders

behavior, attitude, and interactions with others that do not allow him/her to work at full potential and also to further improve one's own strengths. The end objective, besides the development of the managers and leaders, is for the organization to benefit in the long-run from the coachee's improved performance. The book provides a comprehensive overview of the executive coaching field both in terms of practice and in terms of relevant research on executive coaching outcomes. It assesses the empirical research on executive coaching outcomes and links the executive coaching field with the fields of leadership and leadership development. The book will be of value to both practitioners (coaches, HR professionals, executives, consultants etc.), academics and researchers with an interest in coaching or leadership development. Executive coaching is the most powerful tool available to translate best management practices into action. Through concrete examples of barriers to success, learn the essential ingredients of productive executive coaching. Remove the mysteries of the executive coaching process and read a dozen case studies of real situations. There are many different types and causes of trauma in the workplace which can impact employee behavior and performance. Thus, it is imperative for managers to discover new ways to combat these issues and work toward a more harmonious working environment for all. Impact of Organizational Trauma on Workplace Behavior and Performance is a comprehensive examination of the multiple types of workplace traumas and the solutions which will heal these challenges to increase overall organizational culture and success. Highlighting extensive coverage of relevant topics such as downsizing, change management, trauma exposure, and organizational leadership, this publication is ideal for practitioners, professionals, managers, and researchers seeking innovative perspectives on organizational traumas in the workforce.

"Jennifer Britton has penned another winner! With From One to Many, Jennifer not only gives us a bird's-eye-view perspective, but she also delves into the details we need to be successful as group and team coaches. I'm eager to incorporate this new material—not only into my course curriculum—but also into my own group coaching programs." —Jory H. Fisher, JD, www.JoryFisher.com "This remarkable resource gives coaches the necessary tools to expand their effectiveness and offer a group experience of connection and collaboration, providing an exceptional experience for many." —Sandy Miller, MA, CPCC, ACC, www.revolutionizingdivorce.com "From One to Many is a must-read for coaches, whether experienced or new to group and team coaching. Jennifer combines extensive research, personal and peer experiences, practical applications, and a comprehensive set of tools and resources to deliver another excellent book for professional coaches." —Janice LaVore-Fletcher, MMC, BCC, President, Christian Coach Institute Practical tips, tools, and insight on successful team and group coaching engagements As professional development budgets at many organizations remain flat or even shrink due to financial pressures, coaches and human resources leaders are looking for new ways to do more with less funding. Team coaching—which may span intact teams, project teams and virtual teams—and group coaching—spanning both organizational and public contexts—offer a solution to this developmental puzzle. Unfortunately, there are few practical resources available that address the best practices for team and group coaching. From One to Many fills that gap for coaches, leaders, and human resources professionals. The book explains how to integrate the practice into an organization and how to maximize it to full effect. One of the only books on the market that explores in-depth the related topics of team and group coaching Written by the founder of a performance improvement consultancy who is also a popular speaker on the subject Features new content specifically for practitioners in coaching, human resources, performance improvement and related fields

Executive Coaching for Managerial Excellence

Guts and Grace

The Essential Guide for Mental Health Professionals

Executive Coaching with Backbone and Heart

Executive Coaching Survey

What Works in Executive Coaching

For many mental health professionals, executive and personal coaching represent attractive alternatives to managed care practice. This book provides mental health professionals with a map of the territory of the corporate world and describes in detail the major theoretical coaching models and progressive phases. Sperry addresses both executive coaching and personal coaching, revealing the practical, ethical and legal aspects of beginning and maintaining an active coaching practice.

This book reviews the full coaching outcome research literature to examine the arguments and evidence behind the use of executive coaching. Erik de Haan presents the definitive guide to what works in coaching and what changes coaching brings about, both for individual coaches and for organisations and commissioners. Accessibly written and based on contemporary quantitative research into coaching effectiveness, this book considers whether we know that coaching works, and, if so, whom it works for, and what it offers to those involved. What Works in Executive Coaching considers the entire body of academic literature on quantitative research in executive and workplace coaching, assessing the significant results and explaining how to apply them. Each chapter contains direct applications to coaching practice and clearly evaluates the evidence, defining what really works in executive coaching. Alongside its companion volume Critical Moments in Executive Coaching, this book is an essential guide to evidence-based effectiveness in coaching. It will be a key text for all coaching practitioners, including those in training.

Understand all the aspects of becoming an executive coach, from acquiring training to marketing your practice, with Executive Coaching: Building and Managing Your Professional Practice.

Hands-on information on topics like acquiring the right training and making the transition from other fields is written in an accessible manner by a successful and experienced coach. Whether you ' re a novice or an established coach looking to expand your practice, you will benefit from the step-by-step plan for setting up and operating a lucrative executive coaching practice.

The Leadership Coaching Sourcebook: A Guide to the Executive Coaching Literature

A Woman's Guide to Full-Bodied Leadership

How Does Your Coaching Practice Compare? 2014 Survey Results

Executive Coaching World: A Global Perspective

An Analysis of Fee Structures Used by Executive Coaches

Executive Coaching for Results