

Excellence In Warehouse Management How To Minimize Costs And Maximise Value

"Agile Excellence for Product Managers" is a plain-speaking guide on how to work with Agile development teams to achieve phenomenal product success. It covers the why and how of agile development (including Scrum, XP, and Lean,) the role of product management, release planning, and more.

Over the last decade, supply chain management has advanced from the warehouse and logistics to strategic management. Integrating theory and practices of supply chain management, this book incorporates hands-on literature on selected topics of Value Creation, Supply Chain Management Optimization and Mass-Customization. These topics represent key building blocks in management decisions and highlight the increasing importance of the supply chains supporting the global economy. The coverage focuses on how to build a competitive supply chain using viable management strategies, operational models, and information technology. It includes a core presentation on supply chain management, collaborative planning, advanced planning and budgeting system, risk management and new initiatives such as incorporating anthropometry into design of products.

What is motivational dysfunction? You have seen it, you may even have experienced it, and you have certainly felt the effects of this dysfunction in your workplace. Often undiagnosed, employees suffering from motivational dysfunction have lowered motivation caused by a lack of excitement for their job. This serious issue can cost companies billions of dollars per year in lost productivity. How can you combat this in your organization? Simply put, leadership is the cure. Focusing on the people aspect of supply chains, Modeling and Benchmarking Supply Chain Leadership: Setting the Conditions for Excellence provides the framework for leading people to achieve new levels of excellence. Applying his 30 years of supply chain experience and exemplary leadership, Joe Walden details the qualities considered benchmarks for measuring leadership success. He uses the LEADERSHIP® acronym to establish a framework. Each chapter examines a critical attribute, defining it and using examples of good and bad leadership from the military and a range of commercial industries. Just as the study of operations management used the House of Quality to describe how quality is designed into and built into a product; Walden looks at how the attributes of leadership form a House of Leadership. More than a few business leaders have insinuated that the supply chain is where future competitions will be ?and winning those competitions will require leadership. While technical skills, automation of functions, and information systems are important, without the right people with the right training and skill set, supply chains will fail and motivational dysfunction will take hold. This book provides a model of leadership to motivate your team and empower them to make the decisions that set the conditions for supply chain victory.

In addition, the book explains how to solve a wide range of typical problems, exploit the potential of information systems, reduce damage and loss, and improve warehouse safety.

Sales Excellence

An End to End Perspective

Achieving Inventory Accuracy

Getting to More Without Settling for Less

Managing the Storage and Handling of Materials and Products in the Supply Chain

Optimizing Equipment Life-Cycle Decisions

Building Sustainable Supply Chains

This book helps readers evaluate and specify the best Warehouse Management System (WMS) for their need. The advice is based on practical knowledge, describing in detail fundamental processes and technologies needed for a basic understanding. New approaches in the structure and design of WMS are presented, along with discussion of the limitations of current systems. The book shows how to operate a simple WMS based on the open-source initiative myWMS.

BUSINESS STRATEGY. "The 4 Disciplines of Execution "offers the what but also how effective execution is achieved. They share numerous examples of companies that have done just that, not once, but over and over again. This is a book that every leader should read! (Clayton Christensen, Professor, Harvard Business School, and author of "The Innovator s Dilemma)." Do you remember the last major initiative you watched die in your organization? Did it go down with a loud crash? Or was it slowly and quietly suffocated by other competing priorities? By the time it finally disappeared, it s likely no one even noticed. What happened? The whirlwind of urgent activity required to keep things running day-to-day devoured all the time and energy you needed to invest in executing your strategy for tomorrow. "The 4 Disciplines of Execution" can change all that forever.

Timeless Insights for Planning and Managing 21st-Century Warehouse Operations Despite today's just-in-time production mentality, with its efforts to eliminate warehouses and their inventory carrying costs, effective warehousing continues to play a critical bottom-line role for companies worldwide. World-Class Warehousing and Material Handling covers today's state-of-the-art tools, metrics, and methodologies for dramatically increasing the effectiveness, accuracy, and overall productivity of warehousing operations. Written by one of today's recognized logistics thought leaders, this comprehensive resource provides authoritative answers on such topics as: The seven principles of world-class warehousing Warehouse activity profiling Warehouse performance measures Warehouse automation and computerization Receiving and put away Storage and retrieval operations Picking and packing Humanizing warehouse operations World-Class Warehousing and Material Handling describes the processes and systems required for meeting the changing demands of warehousing. Filled with practices from proven to innovative, it will help all logistics professionals improve the productivity, quality, and cycle time of their existing warehouse operations. Not too long ago, effective warehousing was a relatively straightforward progression of receiving, storing, and shipping. But in today's age of e-commerce, supply chain integration, globalization, and just-in-time methodology, warehousing has become more complex than at any time in the pastnot to mention more costly. World-Class Warehousing and Material Handling breaks through the confusing array of warehouse technology, buzzwords, and third-party providers to describe the principles of warehousing required for the implementation of world-class warehousing operations. Holding up efficiency and accuracy as the keys to success in warehousing, it is the first widely published methodology for warehouse problem solving across all areas of the supply chain, providing an organized set of principles that can be used to streamline all types of warehousing operations. Case studies from Avon, Ford, Xerox, True Value Hardware, and others detail how today's most innovative logistics and supply chain managers are arriving at proven solutions to a wide variety of warehousing challenges. Topics discussed include: Warehouse activity profilingfor identifying causes of information and material flow problems and pinpointing opportunities for improvement Warehouse performance measuresfor monitoring, reporting, and benchmarking warehouse performance Storage and retrieval system selectionfor improving storage density, handling productivity, and trade-offs in required capital investment Order picking strategiesfor improving the productivity and accuracy of order fulfillment Computerizing warehousing operationsfor profiling activity, monitoring performance, and simplifying operations World-Class Warehousing and Material Handling integrates global and e-commerce issues as it addresses customization, information technology, performance analysis, expansion and contraction planning, and the overall role of the warehouse in logistics management and the supply chain. Filled with proven operational solutions, it will guide managers as they develop a warehouse master plan, one designed to minimize the effects of supply chain inefficiencies as it improves logistics accuracy and inventory managementand reduces overall warehousing expense.

All businesses strive for excellence in today's technology-based environment in which customers want solutions at the touch of a button. This highly regarded textbook provides in-depth coverage of the principles of operations and supply chain management and explains how to design, implement, and maintain processes for sustainable competitive advantage. This text offers a unique combination of theory and practice with a strategic, results-driven approach. Now in its fourth edition, Operations Management for Business Excellence has been updated to reflect major advances and future trends in supply chain management. A new chapter on advanced supply chain concepts covers novel logistics technology, information systems, customer proximity, sustainability, and the use of multiple sales channels. As a platform for discussion, the exploration of future trends includes self-driving vehicles, automation and robotics, and omnichannel retailing. Features include: A host of international case studies and examples to demonstrate how theory translates to practice, including Airbus, Hewlett Packard, Puma, and Toyota. A consistent structure to aid learning and retention: Each chapter begins with a detailed set of learning objectives and finishes with a chapter summary, a set of discussion questions and a list of key terms. Fully comprehensive with an emphasis on the practical, this textbook should be core reading for advanced undergraduate and postgraduate students of operations management and supply chain management. It would also appeal to executives who desire an understanding of how to achieve and maintain 'excellence' in business. Online resources include lecture slides, a glossary, test questions, downloadable figures, and a bonus chapter on project management.

How to Be the Best and How to Get the Best from People. Stuart Emmett, with Nigel Wyatt

Maintenance Excellence

Creating a Culture that WOWs!

Surviving Supply Chain Integration

World-Class Warehousing and Material Handling

Green Supply Chains

Automation and Organisation of Warehouse and Order Picking Systems

Beyond Six Sigma and Lean! Design your processes to facilitate real business growth, in both healthy and unhealthy economies Design for Operational Excellence defines why companies embark upon continuous improvement—and the true answer is not to improve efficiency, quality, or eliminate waste! The reason is to achieve Operational Excellence. Duggan, an established authority on OpEx, provides the design criteria and guidelines that enable you to grow your business organically by refocusing management 's attention from running the business to growing the business. Founded on eight key principles, this groundbreaking system facilitates the continuous flow of value into any operation—from customer service to sales to manufacturing. Kevin J. Duggan is a renowned speaker, executive mentor, and educator in applying advanced lean techniques to achieve Operational Excellence and the author of two books on the subject: Creating Mixed Model Value Streams and The Office That Grows Your Business—Achieving Operational Excellence in Your Business Processes. As the Founder of the Institute for Operational Excellence, the leading educational center on Operational Excellence, and Duggan Associates, an international training and advisory firm, Kevin has assisted many major corporations worldwide, including United Technologies Corporation, Caterpillar, Pratt & Whitney, Singapore Airlines, IDEX Corporation, GKN and Parker Hannifin. A recognized expert on Operational Excellence, Kevin is a frequent keynote speaker, master of ceremonies, and panelist at international conferences, and has appeared on CNN and the Fox Business Network.

Detailing the role of senior management in achieving a successful transformation to organizational excellence, Simple Excellence: Organizing and Aligning the Management Team in a Lean Transformation charts a course of simplification through the complexity often associated with managing performance improvement initiatives. It spells out the roles of key individuals on the management team—including those from sales and marketing, human resources, purchasing/supply chain, information technology, finance, and engineering. Maintaining a focus on the big picture, this book explains what value streams are and how to use them to structure your business so that all stakeholders are aligned with what matters most. It reduces constraint management to its most practical terms and lays out a sound approach to accounting that enables everyone to spend money where it adds value and stop spending where it doesn' t. Drive your management team with dedicated allegiance to the concept of value enhancement Propel your organization to higher performance through the employment of Lean culture and decision-making principles Enact management structures needed to put new ways of thinking into play Focus on the bottom line with the right performance metrics Written by respected authorities with extensive experience helping leading organizations achieve Lean transformation, the text includes case studies from high-profile organizations recognized for operational excellence. Addressing human resources management practices, it explains how to manage the day-to-day operations and pricing factory capabilities for the greatest possible profits. It also discusses the ongoing process of strategic planning to help you move away from annual goal setting, toward a dynamic process of engaging the entire company in the effort to provide your customers with an improved sense of value.

Available NOW! "Strategies, Tactics, Operations for Achieving Dealer Excellence" is the second volume in McDonald's Master's Program in Dealer Management. It is the companion to his highly regarded, "Achieving Excellence in Dealer/Distributor Performance." "Strategies, Tactics, Operations" is the Comprehensive Guide to building Revenue Center management strengths. McDonald provides a roadmap to deploy highly competitive operations in New and Used Machinery Sales, Rentals Service and Parts. The Master's Program in Dealer Management Executives who utilize these texts in their business are achieving Master's Level insight into dealer management problems. Until now, there was only "tribal knowledge" of best ways to approach and solve dealer operations problems. At last, this "tribal knowledge" has been written indexed in the form of 500 documented Best Practices. THE THREE-VOLUME MASTER'S PROGRAM IN DEALER MANAGEMENT. Book One: "Achieving Excellence in Dealer/Distributor Performance" The first volume in the Dealer Development series, "Achieving Excellence in Dealer/Distributor Performance" focuses on how to optimize quantitative results. This text focuses on the 48 Critical Profit Variables or Performance Benchmark Standards for the five Dealer Revenue Centers: New and Used Machinery Sales, Rentals, Parts and Service. Book Two: "Strategies, Tactics, Operations for Achieving Dealer Excellence" This second volume, begins with building a Strategic Vision and provides a practical "how to" process for creating a winning Strategy. What assets do you use and where? Walter defines the characteristics of Operations Excellence in each revenue center. You examine 500 Best Business Practices of World-Class Dealers. Which are appropriate for you? Which must you do well to gain competitive advantage? Book Three: "Dealer Problem-Solving Handbook" McDonald's "Dealer Problem-Solving Handbook" is a comprehensive trouble-shooting tool. Sales and Operations Problems are listed by Revenue Center. Causes are discussed and possible solutions are referenced in detail by page in his two texts: "Achieving Excellence in Dealer/Distributor Performance" and "Strategies, Tactics, Operations for Achieving Dealer Excellence." What Dealers are saying: Doug Taylor, President, Owner, Earthborne Trucks and Equipment I initially became acquainted with Walter through reading his first book, "Achieving Excellence in Dealer/Distributor Performance." I read the book many times. The insight it gave me into my own dealership made me wish I had been given this book at the beginning of my career. We were able to apply many of the tools and concepts suggested by Walter in his book to our construction equipment and heavy-duty truck business. Now, after reading Walter's "Strategies, Tactics, Operations for Achieving Dealer Excellence" and understanding how we have applied many of these principals to building our growth and profitability plan, I am confident that my company will be positioned to grow in our market. Applying the right strategy will allow us to execute the changes we need, the first time, and within the reach of our companies resources. Dealers who utilize the Revenue Center Best Practice Audits will be able to identify strengths and weaknesses, will quickly start prioritizing the biggest opportunities for improving their dealerships. For us, a quick comparison of each manager's top 5 weaknesses started to set the framework for revenue center action plans. Dealers who Benchmark their operations against the recommended 48 Critical Profit Variables will be able to rank, by priority, which business areas offer the most incremental profit and growth. I personally encourage every equipment Dealer Principal to at least get Walter's two volume set of Dealer Development books on the principals and practices of Excellence in Dealer Management and get those books in the hands of every key person at the dealership.

This is the most authoritative and complete guide to planning, implementing, measuring, and optimizing world-class supply chain warehousing processes. Straight from the Council of Supply Chain Management Professionals (CSCMP), it explains each warehousing option, basic warehousing storage and handling operations, strategic planning, and the effects of warehousing design and service decisions on total logistics costs and customer service. This reference introduces crucial concepts including product handling, labor management, warehouse support, and extended value chain processes, facility ownership, planning, and strategy decisions; materials handling; warehouse management systems; Auto-ID, AGVs, and much more. Step by step, The Definitive Guide to Warehousing helps you optimize all facets of warehousing, one of the most pivotal areas of supply chain management. Coverage includes: Basic warehousing management concepts and their essential role in demand fulfillment Key elements, processes, and interactions in warehousing operations management Principles and strategies for effectively planning and managing warehouse operations Principles and strategies for designing materials handling operations in warehousing facilities Critical roles of technology in managing warehouse operations and product flows Best practices for assessing the performance of warehousing operations using standard metrics and frameworks

The Baptist Health Care Journey to Excellence

Simple Excellence

Excellence in Warehouse Management

Principles and Strategies for the Efficient Flow of Inventory Across the Supply Chain

Supply Chain Management Best Practices

Simple Procedures That Work for Manufacturing and Logistics

Global Logistics Management focuses on the evolution of logistics in the last two decades, and highlights recent developments from a worldwide perspective. The book details a wide range of application-oriented studies, from metropolitan bus routing problems to relief logistics, and introduces the state of the art on some classical applications. The book addresses typical logistic problems, most specifically the vehicle routing problem (VRP), followed by a series of analyses and discussions on various logistics problems plaguing airline and marine systems. The text addresses problems encountered in continuous space, and discusses the issue of consolidation, scheduling, and replenishment decisions together with routing. It proposes a methodology that supports decision making at a tactical and operational level associated with daily inventory management, and also examines the three-echelon logistic network. This material provides numerous examples and additional topics that include: An analysis for the airline industry and a novel approach for airline logistics including fare pricing and seat inventory control The berth-crane allocation problem in container terminals A marine system logistics application Ice navigation problems and factors that affect ice navigation Pharmaceutical warehouse route design problems An application in healthcare logistics in which medical suppliers are evaluated through a fuzzy linguistic representation model A real data-driven simulation model that outputs a new shuttle system A model that integrates routing and batching problems Joint replenishment and transportation problems Global Logistics Management clearly illustrates logistic problems encountered in many different application areas, and provides you with the latest advances in classical applications.

Score your highest in Operations Management Operations management is an important skill for current and aspiring business leaders to develop and master. It deals with the design and management of products, processes, services, and supply chains. Operations management is a growing field and a required course for most undergraduate business majors and MBA candidates. Now, Operations Management For Dummies serves as an extremely resourceful aid for this difficult subject. Tracks to a typical course in operations management or operations strategy, and covers topics such as evaluating and measuring existing systems' performance and efficiency, materials management and product development, using tools like Six Sigma and Lean production, designing new, improved processes, and defining, planning, and controlling costs of projects. Clearly organizes and explains complex topics Serves as an supplement to your Operations Management textbooks Helps you score your highest in your Operations Management course Whether your aim is to earn an undergraduate degree in business or an MBA, Operations Management For Dummies is indispensable supplemental reading for your operations management course. "This crystal-clear book offers to any who will listen invaluable, detailed guidance on how and why to move toward a true culture of excellence in hospital care. It isn't easy, but, as their results show, it's a journey well worth taking."—Donald M. Berwick, MD, president and CEO, Institute for Healthcare Improvement The Baptist Health Care Journey to Excellence presents tested principles and best practices to help improve your corporate culture and customer satisfaction, which will lead to loyalty, stability, sustained productivity, and profitability in your own organization. Order your copy today!

Collaboration in supply chains means managing the chain beyond traditional or transactional methods. It involves rethinking the way your business is managed, both internally and externally, and the ways in which employees and partners relate to each other. Stuart Emmett and Barry Crocker's book explains how a relationship-based approach to supply chain management can transform business; how to organise your business internally for effective supply chain relationships and how to transform your external supply chain using relationship marketing, customer relationship management and supply chain partnerships. One of the key distinguishing characteristics of a high performing supply chain is the presence of strategic trust. With strategic trust, the parties have access to each other's strategic plans; relevant cost information and forecasts are shared; risks and rewards are addressed openly. This book explains how to embed a culture of inter-company trust and to realise the benefits of improved supply chain relationships.

Managing Global Supply and Risk

Scaling Up Excellence

How to Minimise Costs and Maximise Value
How to Understand and Improve Supply Chains
Modeling and Benchmarking Supply Chain Leadership
A Guide to Meaningful Metrics and Successful Results
The Relationship-Driven Supply Chain

This essential guide brings supply chain theory to life. Intended for readers with a business interest in supply chain management, the book covers the key topics in eleven chapters, including planning, sourcing, making, delivering and returning, as well as strategy, people, finance, customer service and outsourcing. Each chapter starts with a brief summary and learning objectives that guide the reader through the text. This second edition also explores digital, sustainability and innovation impacts on today's global supply chains. The book is written in a clear and simple way, featuring a variety of figures, tables and recommendations for further reading. The respective chapters conclude with real-life case studies from different companies, illustrating best practices. In the course of their work, the authors have met professionals all over the world who are passionate about their business achievements. By including their vivid examples, the guide brings theory to life, enabling readers to understand and embrace the concepts and ideas presented. Colin Scott, Henriette Lundgren and Paul Thompson are experts in supply chain management and have worked with practitioners in businesses across the globe. Endorsement: This guide is a really useful reminder of what good practice is and how it should be applied within supply chain management. The book is relevant for students of supply chain management and professional practitioners alike. This book offers an invaluable guide to understanding the specific dynamics of your supply chain and the fundamentals underpinning it. It provides the framework for delivering a supply chain strategy based upon recognised best practice. Martin McCourt, CEO, Dyson Limited .

Warehouses are often seen as a necessary evil: places that stop the flow of goods and thus increase costs without adding value. But the truth is that they have a critical part to play in supply chain management, and warehouse managers should be centrally involved in the strategic aspects of any business. Excellence in Warehouse Management covers everything you need to know to manage warehouse operations as part of a streamlined and holistic system, fine-tuned to serve the customer and drive the bottom-line. With thinking points, self-assessment exercises and case studies Stuart Emmett challenges you to consider your own operations in a new way, and plot a course into the future.

Praise for DRIVING EXCELLENCE "A well-organized compendium of immense common sense. [Theauthors'] values-based, walk-the-talk approach recognizes thefast-changing environment we live in. It shows the importance ofaggregating and integrating knowledge and experience on acontinuing basis. Finally, it demonstrates the significance ofcreating a culture that reinforces those values and takes pride inthriving on the complexity." —John E. Abele, founder and Director, Boston ScientificCorporation "The Aggregate System is a powerful blend of strategic formula,exceptional culture, and human systems combined into a completself-perpetuating system to produce exceptional performance. Anyoneinterested in improving the performance of his or her companysould read this book."

—Jerry Colangelo, CEO and Chairman, Phoenix Suns "This is not another 'silver bullet' piece of academic advice onhow to do a quick fix to some imaginary business. DrivingExcellence is a serious and detailed insight into how a real CEO,Steve Sanghi, has transformed a real company, Microchip, into aworld-class enterprise. Anyone interested in understanding therealities of implementing and sustaining an enterprise-wideconstant improvement plan should read this book." —Dean Kamen, founder and President, DEKA Research &Development Corporation, inventor of the Segway HT, NationalInventors Hall of Fame inductee "Driving Excellence is the first book to deal with theintegration of all the core elements that are essential to runninga business. It should be required reading for all executives andventure firms looking to boost return on invested capital and adsome consistency to their growth. High praise is due to MichaelJones and Steve Sanghi for developing a blueprint that works in thereal world." —Ed Sperling, Editor in Chief, Electronic News "This book provides a nicely developed framework to understandorganizational effectiveness and performance, drawing upon Sanghi'smanagerial skills, perfected in his significant turnaroundperformance at Microchip. Importantly, the reader benefits frominsight and experience about building an organizational cultureproductive to performance and competitiveness." —Steven Stralser, PhD, author of MBA in a Day

This book presents a very novel and strategic approach to Sales Management, an area that has suffered from a lack of sophistication in practice. This content-rich and thought-provoking book has a very unique positioning: It considers the sales performance of an organization at a very high, strategic level and offers specific guidance in managing not just a few direct reports but an entire organization's sales function. The book includes many useful tools and guidelines and is enhanced with numerous examples that help bring the concepts to life and make them very approachable for the trade market. A checklist-based scoring system that is utilized throughout the book allows readers to specifically evaluate their own company as well as to track its progress as concepts are applied over time. This work is an essential resource and thought-provoking read for ambitious Sales Managers, including CEO-level executives.

Driving Excellence

Concepts and Models

A Complete Guide to Improving Efficiency and Minimizing Costs in the Modern Warehouse

Excellence in Supply Chain Management

A Handbook for Dramatic Improvement Using the SCOR Model

The Definitive Guide to Warehousing

Operations Management For Dummies

The Supply Chain Council (SCC) is a nonprofit organization dedicated to developing best practices in supply chain management. Now in a newly revised, second edition, "Supply Chain Excellence" is the first and only book on the DCOR, CCOR, and SCOR Models. It gives professionals implementing new supply chain projects a clear, step-by-step guide to adopting the accepted and proven methodologies developed by the SCC. Complete with new case studies, a Value Chain Excellence project roadmap, and the addition of the DCOR and CCOR process frameworks, the second edition of "Supply Chain Excellence" gives readers all the practical tools they need, whether they're trying to improve the performance of an existing supply chain system or implement a new one. -- Publisher description.

Wall Street Journal Bestseller "The pick of 2014's management books." -Andrew Hill, Financial Times "One of the top business books of the year." -Harvey Schacter, The Globe and Mail Bestselling author, Robert Sutton and Stanford colleague, Huggy Rao tackle a challenge that determines every organization's success: how to scale up farther, faster, and more effectively as an organization grows. Sutton and Rao have devoted much of the last decade to uncovering what it takes to build and uncover pockets of exemplary performance, to help spread them, and to keep recharging organizations with ever better work practices. Drawing on inside accounts and case studies and academic research from a wealth of industries-- including start-ups, pharmaceuticals, airlines, retail, financial services, high-tech, education, non-profits, government, and healthcare-- Sutton and Rao identify the key scaling challenges that confront every organization. They tackle the difficult trade-offs that organizations must make between whether to encourage individualized approaches tailored to local needs or to replicate the same practices and customs as an organization or program expands. They reveal how the best leaders and teams develop, spread, and instill the right mindsets in their people-- rather than ruining or watering down the very things that have fueled successful growth in the past. They unpack the principles that help to cascade excellence throughout an organization, as well as show how to eliminate destructive beliefs and behaviors that will hold them back. Scaling Up Excellence is the first major business book devoted to this universal and vexing challenge and it is destined to become the standard bearer in the field.

Understanding supplier performance is vital to ensuring a well-functioning supply network. This how-to book will help you develop and implement an evaluation process to help you reduce costs, lower risk, and improve both the performance of your company and your suppliers. This practical text includes examples of best practices that companies are using to evaluate suppliers and illustrates how to get beyond collecting data for the sake of data to achieving real results. It shows how to get at the meaning behind the metrics, and choose measurements that are meaningful both in the context of your company's goals and also for the supplier. Supplier Evaluation and Performance Excellence helps you get at the root causes of supplier problems that even suppliers may be unaware of and enable suppliers to make high-impact improvements. Many firms do not know where to begin in the supplier evaluation process, what ways would work best, or even what kind of results they want to get. They know that they should be measuring supplier performance, but may not understand why or what they would gain from it. This book is geared toward managers at two types of companies: those who know that they should be measuring supplier performance but don't know where to start, and companies who want ideas about how to improve or revitalize a current program.

Packed with abundant anecdotes, interviews, case studies, research, and analysis, Supply Chain Management Best Practices offers a comprehensive and unflinching look at the development of supply chain management. Author David Blanchard—Editor in Chief of Logistics Today, the leading supply chain publication—presents success stories through the eyes of practitioners and experts at competitive companies of all sizes and in various industries, who share their secrets, experiences, and accomplishments to help you get your own company on the "best practices" track.

A Guide to Creating Winning Products with Agile Development Teams

Logistics Operations and Management

Organizing and Aligning the Management Team in a Lean Transformation

Design for Operational Excellence: A Breakthrough Strategy for Business Growth

The Definitive Guide to Inventory Management

Supply Chain Excellence

The Art of Excelling in Process Management

This book answers the following five fundamental questions: What are the tangible and intangible benefits of moving towards a green supply chain? What are the costs, both direct and indirect? What influence do we have over our suppliers, their suppliers and our customers that would allow us to jointly work together and move the supply chain towards a green supply chain? How will we communicate and measure our progress towards the green supply chain to the key stakeholders? How will we engage them? What barriers to green supply chains can be expected and how can these be overcome? For all those responsible for steering supply chain decisions this book will be an invaluable asset, particularly as the 'greening of business' grows ever important.

This book provides a comprehensive overview of how to strategically manage the movement and storage of products or materials from any point in the manufacturing process to customer fulfillment. Topics covered include important tools for strategic decision making, transport, packaging, warehousing, retailing, customer services and future trends. An introduction to logistics Provides practical applications Discusses trends and new strategies in major parts of the logistic industry

Considering maintenance from a proactive, rather than reactive, perspective, Maintenance Excellence details the strategies, tools, and solutions for maximizing the productivity of physical assets—focusing on profitability potential. The editors address contemporary concerns, key terms, data requirements, critical methodologies, and essential mathematical needs. They present maintenance in a business context, review planning, measurement, feedback, and techniques related to cost, efficiency, and results, and summarize applications of tools and software from statistics and neural networks to cost-optimized models.

In this latest edition of Supply Chain Excellence, the authors provide tools for measuring financial gains linked to value chain optimisation. (Business Digest, March 2012). To keep your sales, manufacturing, distribution, and inventory moving in perfect synchronization, you need a flawless, repeatable supply chain improvement approach that maximizes process efficiency, eliminates dysfunction, and aligns disparate organizations-globally.

Systematic Sales Management

Warehouse Management

Guide to Supply Chain Management

Strategies for Small Manufacturers

An Action Manifesto

Global Logistics Management

The 4 Disciplines of Execution

Excellence in Warehouse ManagementHow to Minimise Costs and Maximise ValueJohn Wiley & Sons

This book is a step by step guide to achieving inventory record accuracy in a manufacturing, retail, or distribution facility. Starting at day one, the author outlines the necessary elements of procedure and discipline necessary for good sustainable process. The result is 95+% perfect inventory balances with minimal cycle counting required for on-going maintenance. The book includes special aids such as Gantt charts, cycle count process parameters, and process celebration points. Donald H. Sheldon is certified at the Fellow level by APICS as CFPIM and as CIRM.

Warehouses are an integral link in the modern supply chain, ensuring that the correct product is delivered in the right quantity, in good condition, at the required time, and at minimal cost: in effect, the perfect order. The effective management of warehouses is vital in minimizing costs and ensuring the efficient operation of any supply chain. Warehouse Management is a complete guide to best practice in warehouse operations. Covering everything from the latest technological advances to current environmental issues, this book provides an indispensable companion to the modern warehouse. Supported by case studies, the text considers many aspects of warehouse management, including: cost reduction productivity people management warehouse operations With helpful tools, hints and up-to-date information, Warehouse Management provides an invaluable resource for anyone looking to reduce costs and boost productivity.

This work focuses on three distinct but related topics - international purchasing, global supply management, and global risk management - to provide readers with comprehensive coverage of every aspect of global supply management.

Operations Management for Business Excellence

Excellence in Warehouse Management: How to Minimise Costs and Maximise Value

A Breakthrough Strategy for Business Growth

Setting the Conditions for Excellence

Achieving Your Wildly Important Goals

Agile Excellence for Product Managers

Best Practices for Operational Excellence, 2nd Ed.

The role of warehousing and stores. Stock control. Equipment. Regulations. Outsourcing. People management.

"I'm a huge fan of High Output Management and Setting the Table [...] Luca's Best Practices for Operational Excellence took my management to the next level. It's been almost a month since I started implementing the principles, but I can already say that I've noticed a significant improvement in my company's morale [...] That feels amazing." — Molson Hart, Viahart CEO They say about Luca's books: "A SUPERB book [...] by one of the profound thinkers in our field [behavioral economics]." — Michal G. Bartlett "This book was so helpful to my work. Opened my eyes up to some more reasons why change is so hard." — Chris Murman "A very thoughtful piece of writing, deep and wiring!" — David Krejca

"Practical, directional advice." — Hari Meyyappan "A thoughtfully written book in very straightforward language." — A.L. Peevey Inside, you'll find the solutions to your problems as a manager: How to manage "difficult" employees? How to get your subordinates to solve their own problems? How to get more time for yourself to work on what's important? How to introduce a culture of mutual trust, respect, and accountability, in a team which is demotivated or full of personal problems. What's inside The 4 Principles of Operational Excellence that determine whether your organization will operate smoothly or always react to the last problem, whether your subordinates respect you and each other or operate with defensiveness and distrust. The 8 Best Practices of Operational Excellence that effective managers use weekly and monthly to ensure that the Principles are followed in practice every day, even when conditions are not optimal, even when they are not around. How to get buy-in, a roadmap for an impactful roll-out, and systems to sustain the change. This book does not let you alone with the complex reality of implementing change in a big company where multiple projects and agendas are involved. This book will help you improve the way your team works, leading to the following benefits: Less stress: as your team's Operational Culture improves, they will learn how to solve alone problems you would have to micromanage instead. More time: as your team takes care of its own problems, you will be freed from running after emergencies and work on the things that matter. More respect: as you become a better leader, and your subordinates become better teammates, valuing each other's work, you will become more respected and valued. More budget: as your team improves its output, your team's bottom line contribution becomes available to be redistributed as budget and bonuses for you and your team. A better career: the skills you will learn with this book are rare and thus valuable. They will make you a more valued and respect employee, leading to a successful career. A complete playbook with best practices you can apply starting today in your company, to translate into impactful action the Principles of Operational Excellence. It includes comparisons between the actions of good managers and bad ones, lots of detailed examples, and word-by-word scripts. Other books only describe how an effective company looks like, ignoring how to get there. This book doesn't leave you alone with the implementation. It proposes practical tactics and word-by-word scripts you can use to obtain buy-in from the Top Management and roll-out the change initiatives. THE COMPLETE TOOLKIT FOR THE OPERATIONS MANAGERS & SUPERVISORS IN MANUFACTURING & LOGISTICS Handle unmotivated workers and instill newfound proactivity. Get your workers to work safely, even when the boss is not looking. Get your employees to keep an orderly work-floor, even when they are not motivated. Get your quality up while decreasing the cognitive load of your workers. Manage a fast-changing company, where workers fail to keep up with growth and change. In this handbook, you will find all the procedures you need to run your operations smoothly.

Master and apply both the technical and behavioral skills you need to succeed in any inventory management role or function! Now, there's an authoritative and comprehensive guide to best-practice inventory management in any organization. Authored by world-class experts in collaboration with the Council of Supply Chain Management Professionals (CSCMP), this text illuminates planning, organizing, controlling, directing, motivating and coordinating all the activities used to efficiently control product flow. The Definitive Guide to Inventory Management covers long-term strategic decisions; mid-term tactical decisions; and even short-term operational decisions. Topics discussed include: Basic inventory management goals, roles, concepts, purposes, and terminology Key inventory management elements, and interactions Principles/strategies for establishing efficient and effective inventory flows Using technology in inventory planning and management New approaches to inventory reduction: postponement, vendor-managed inventories, cross-docking, and quick response systems Trade-offs between inventory and transportation costs, including carrying costs Requirements and challenges of global inventory management Best practices, metrics, and frameworks for assessing inventory management performance

"This book explores and explains the critical elements of Supply Chain Management, including Understanding the Supply Chain and Supply Chain Planning and Operations, as well as Alternative Approaches and how to Improve. " " It covers all the basics, as well as providing detailed and wider discussions to encourage thought. Practical application remains a central theme, illustrated by the extensive use of case studies, application checklists and visual and graphic."—Publisher's website.

Pathways to Supply Chain Excellence

Best Practices, Concepts, and Strategies

A Guide to Sustainable Class A Excellence in 120 Days

How to Build a Sustainable Dealer Strategy, Structure Your Organization to Win and Keep Winning

How The Aggregate System Turned Microchip Technology from a Failing Company to a Market Leader

The Warehouse Management Handbook

Excellence in Leadership and Management

The managed flow of goods and information from raw material to final sale also known as a "supply chain" affects everything--from the U.S. gross domestic product to where you can buy your jeans. The nature of a company's supply chain has a significant impact on its success or failure--as in the success of Dell Computer's make-to-order system and the failure of General Motor's vertical integration during the 1998 United Auto Workers strike. Supply Chain Integration looks at this crucial component of business at a time when production, manufacture, and delivery are changing radically and globally. This book explores the benefits of continuously improving the relationship between the firm, its suppliers, and its customers to ensure the highest added value. This book identifies the state-of-the-art practices that contribute to the success of vertical tiers of suppliers and relates these developments to the capabilities that small and medium-sized manufacturers must have to be viable participants in this system. Strategies for attaining these capabilities through process re-engineering, extension centers and other technical assistance providers at the national, state, and local level are suggested. This book identifies action steps for small and medium-sized manufacturers--the "seed corn" of business start-up and development--to improve supply chain management. The book examines supply chain models from consultant firms, universities, manufacturers, and associations. Topics include the roles of suppliers and other supply chain participants, the rise of outsourcing, the importance of information management, the tension between buyer and seller, sources of assistance to small and medium-sized firms, and a host of other issues. Supply Chain Integration will be of interest to industry policymakers, economists, researchers, business leaders, and forward-thinking executives.

Strategies, Tactics, Operations for Achieving Dealer Excellence
Creating a Culture of Collaboration throughout the Chain
Supplier Evaluation and Performance Excellence
Process Management Excellence