

Access Free Emotional
Intelligence In Action Training
And Coaching Activities For
Leaders Managers And Teams

Emotional Intelligence In Action Training And Coaching Activities For Leaders

Access Free Emotional
Intelligence In Action Training
**Managers And
Teams**
And Coaching Activities For
Leaders Managers And Teams

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license. This book*

Access Free Emotional Intelligence In Action Training And Coaching Activities For Leaders Managers And Teams

comprehensively covers topics in knowledge management and competence in strategy development, management techniques, collaboration

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*mechanisms, knowledge
sharing and learning, as
well as knowledge
capture and storage.*

*Presented in accessible
“chunks,” it includes
more than 120 topics*

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*that are essential to
high-performance*

*organizations. The
extensive use of quotes
by respected experts
juxtaposed with relevant
research to counterpoint*

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*or lend weight to key
Leaders Managers And Teams,
concepts; “cheat sheets”
that simplify access and
reference to individual
articles; as well as the
grouping of many of
these topics under*

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*recurrent themes make
this book unique. In
addition, it provides
scalable tried-and-
tested tools, method and
approaches for improved
organizational*

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*effectiveness. The
research included is
particularly useful to
knowledge workers
engaged in executive
leadership; research,
analysis and advice; and*

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corporate management and administration. It is a valuable resource for those working in the public, private and third sectors, both in industrialized and

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developing countries.
Leaders Managers And Teams**
*Emotional Intelligence
In Action Training and
Coaching Activities for
Leaders and Managers John
Wiley & Sons
Organizations around the*

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*world spend billions of
dollars annually on
training programs for
managers and leaders,
yet few if any address
the important skill of
how to recognize,*

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*acknowledge, and manage
personal feelings.*

*Here's the first book to
offer you the tools and
data you need to sell
and implement emotional
intelligence training*

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*within your
organization.*

*"Jesus Christ of
Nazareth modeled the
highest form of
emotional intelligence,
connecting the hearts of*

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*humanity: love in
action. Using His acute
awareness, words,
intonation, body
language, and self-
control, Jesus won the
hearts of the people who*

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*encountered Him from the
youngest to the oldest;*

*He positively impacted
people's lives. What if
you could do the same?*

*As you read through this
book, you will have the*

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opportunity to:

Encounter the living

Christ so much so that

*your ability to love and
be loved is expanded.*

See how Jesus, the

ultimate leader in EIC,

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*impacted so many lives
with varied
personalities,
backgrounds, and
stories. Learn how to
influence behavior with
the EIC methodology*

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*through its connection
with Biblical DISC. Are
you ready to up your
game and discover what
makes you tick?*

*Emotional Intelligence
in Christ (EIC) gives*

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*you the opportunity to
learn how to master
yourself in order to
positively impact people
around you. It provides
tools, case studies, and
real world applications*

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*using the EIC formula
teaching you how to
become emotionally
intelligent in Christ.
Step out of your old
ways into Christ's way
today"--*

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Emotional Intelligence
Leaders Managers And Teams
for a Compassionate

World

The Emotional

Intelligence Activity

Book

Emotional Intelligence

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Leaders Managers And Teams

in Christ

Emotional Intelligence

*Intelligence with a
Heart*

*Improving Performance
for Leaders, Coaches and
the Individual*

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Emotional Intelligence
Leaders Managers And Teams
Coaching

Annotation.

If you are like most
business owners and
leaders today, you feel
stuck working constantly

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Leaders Managers And Teams
“in” your business, for
little return. Profit guru
Steve Van Remortel has the
solution. The Stop Selling
Vanilla Ice Cream process
offers an easy-to-follow
strategic planning and

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talent development methodology that leads to real differentiation and a high-performance team ready to deliver it. You will discover the answer to the most important

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strategic question: Why
Leaders Managers And Teams
will a customer choose you
over a competitor? Steve's
unique planning
methodologies address the
business fundamentals of
strategy and talent

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Leaders, Managers And Teams
concurrently, because
optimizing both leads to
individual, team, and
organizational performance
breakthroughs. Using the
unique code found in the
book, you will have access

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to a detailed online
assessment that clearly
identifies your behavioral
style, workplace
motivators, and soft
skills. Applying the
assessment within your

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teams creates a foundation for a talent management system to help you develop and retain the people you need to implement your strategy. Utilizing the tools and templates on the

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website, you can implement the process into your organization by following the inspiring true story of Connecting Cultures. Over ninety percent of Steve's hundreds of

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clients experience an increase in sales and profits in the first year after completing the process. Those same results and the process to create them are now

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available to you. It's time to stop selling vanilla ice cream.

Emotional Intelligence skills and competencies are the fertile ground for creating a more

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compassionate world.

Emotional Intelligence for
a Compassionate World is
an engaging, self-paced
workbook for individuals
and teams who want to
increase their Emotional

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Intelligence. By enhancing these skills, individuals will enhance their ability to empathize with others and to act with compassion—and to be the change they wish to see in the world.

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The workbook includes:

- An overview of Emotional Intelligence
- A 30-item assessment of Emotional Intelligence skills
- Scenarios to illustrate each of five dimensions of

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Emotional Intelligence
-Exercises and activities for experiential learning
-More than 50 practical, easy-to-implement techniques to enhance Emotional Intelligence

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skills -Action Plan guide
to chart a path toward
greater well-being and
connection with others
-Plan for Compassionate
Action guide to help
individuals apply

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Emotional Intelligence
skills and bring more
compassion to their lives
and to the world Emotional
Intelligence for a
Compassionate World is a
step-by-step guide for

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enhancing and applying Emotional Intelligence skills-in individuals, in families, in the workplace, in communities, and in the interconnected societies of people

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throughout the world.
Don't Ever Want To Lose
Out On Achieving Super
Success In Sales On
Account Of Poor Training
For Leveraging Emotions
For Successful Selling?

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Then Read On. Are you one of those people who find it difficult to cope with your surging emotions when it comes to crunch situations in sales? Do you feel that your sales

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career would change considerably for the better if you could improve your interpersonal skills? Have you always been awed at the site of some people being able to

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sell comfortably to the most difficult of customers in the most difficult of sales situations? Would you like to be one of those people? Do you also worry about

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your poor emotional
maturity and panicky
behavior becoming a
stumbling block in your
personal and professional
growth in a sales career?
What if you were told that

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you could find a great way
of managing your emotional
lack of control by
leveraging the same
emotions to achieve sales
accelerations? Do you
think that there is

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nothing upon the face of
this world that would help
you conquer your apparent
ineptitude in achieving
great sales? Then this
book is what squarely
addresses your concerns.

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You need to look no
Leaders Managers And Teams
further than this

masterfully created tome
about Emotional

Intelligence Training for
Sales Success that

explains how you can

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overcome your sales-
stalemate by holistically
addressing the source of
the problem and making you
familiar with the paradigm
redefining concept of
leveraging emotional

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intelligence for
Leaders, Managers, And Teams
extraordinary sales
performance. Sure, there
are a million articles and
many books out there that
make similar claims, but
those are nothing more

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than just claims.

Understanding emotional intelligence training for sales involves the study of the human mind, which anyone will tell you is in the realm of the highest

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science. This book has referenced the latest scientific advances that are peer validated and accepted as relevant facts by the scientific community. In this book,

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you get to: Understand the
link between emotional

intelligence and sales

Understand what it takes

to be an emotionally

intelligent salesperson

Understand how to enhance

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emotional intelligence
Leaders Managers And Teams
Understand why emotional
intelligence equals high
emotional sales Get this
book NOW, learn how to be
an effective salesperson,
connect with prospects,

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and leverage the right side of the brain to achieve unprecedented success in sales!

Training and Coaching Activities for Leaders, Managers, and Teams

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Knowledge Solutions

Emotional Intelligence

Training

How to Get Results with

Emotional Intelligence

Connect with Customers and

Get Results

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The EQ Edge

EQ and Leadership In Asia

Daniel Goleman offers a vital new curriculum for life that can change the future for us and for our children

***REVISED AND UPDAT ED WITH
NEW RESEARCH INTO EQ AND***

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PERSONAL AND CAREER

SUCCESS *What is the formula for success at your job? As a spouse? A parent? A Little League baseball coach or behind the bench of a minor hockey team? What does it take to get ahead? To separate yourself from the competition? To*

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lead a less stressful and happier existence? To be fulfilled in personal and professional pursuits? What is the most important dynamic of your makeup? Is it your A) intelligence quotient? or B) emotional quotient? If you picked "A", you are partly

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***Leaders Managers And Teams
correct. Your intelligence quotient
can be a predictor of things such as
academic achievement. But your IQ
is fixed and unchangeable. The real
key to personal and professional
growth is your emotional
intelligence quotient, which you can
nurture and develop by learning***

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more about EQ from the international bestseller The EQ Edge. Authors Steven J. Stein and Howard E. Book show you how the dynamic of emotional intelligence works. By understanding EQ, you can build more meaningful relationships, boost your

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confidence and optimism, and respond to challenges with enthusiasm-all of which are essential ingredients of success. The EQ Edge offers fascinating-and sometimes surprising-insights into what it takes to be a top law-enforcement officer, lawyer, school

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*And Coaching Activities For
principal, student, doctor, dentist or
CEO. You will learn what the top EQ
factors are across many different
kinds of jobs, from business
managers and customer service
representatives to HR professionals
and public servants. The EQ Edge
will help you determine which*

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personnel are the right fit for job opportunities and who among your staff are the most promising leaders and drivers of your business. And because all of us have other roles- parent, spouse, caregiver to aging parents, neighbor, friend-The EQ Edge also describes how everyone

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can be more successful in these relationships. "Finally, a practical and usable guide to what emotional intelligence is all about. This book peels the onion on what EQ really is and teaches the reader to assess their own EQ and how to increase it. This is the holy grail for career

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success."—**Michael Feiner,**

**Professor, Columbia Graduate
School of Business and author of
The Feiner Points of Leadership**

***Do you have what it takes to
succeed in your career? The secret
of success is not what they taught
you in school. What matters most is***

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not IQ, not a business school degree, not even technical know-how or years of expertise. The single most important factor in job performance and advancement is emotional intelligence. Emotional intelligence is actually a set of skills that anyone can acquire, and in this

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practical guide, Daniel Goleman identifies them, explains their importance, and shows how they can be fostered. For leaders, emotional intelligence is almost 90 percent of what sets stars apart from the mediocre. As Goleman documents, it's the essential

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ingredient for reaching and staying at the top in any field, even in high-tech careers. And organizations that learn to operate in emotionally intelligent ways are the companies that will remain vital and dynamic in the competitive marketplace of today—and the future.

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***We've all heard of "IQ"...but
what's "EQ?" It's "Emotional
Quotient" (aka Emotional
Intelligence), and experts say that
EQ is a greater predictor of success
at work than IQ. Companies are
increasingly looking for ways to
motivate and develop their***

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employees' emotional intelligence. This book presents trainers and coaches with 50 innovative exercises to be used for either individuals or groups. The activities found in the book are grouped according to the various core competencies associated with

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Emotional Intelligence:* ***Self-Awareness and Control: an awareness of one's values, emotions, skills, and drives, and the ability to control one's emotional responses**** ***Empathy: an understanding of how others perceive situations**** ***Social***

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Expertness: the ability to build relationships based on an assumption of human equality*

Mastery of Vision: the development and communication of a personal philosophy
The book also includes suggested training combinations and coaching tips.

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***The Scoop on Increasing Profit by
Differentiating Your Company***

Through Strategy and Talent

Why It Can Matter More Than IQ

Primal Leadership

Emotional Intelligence for Sales

Success

50 Activities for Promoting EQ at

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Work
EQ, Applied

7 Steps to Emotional Intelligence

*Since the release of the
very successful first
edition in 2001, the field
of emotional intelligence*

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has grown in sophistication and importance. Many new and talented researchers have come into the field and techniques in EI measurement have

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dramatically increased so that we now know much more about the distinctiveness and utility of the different EI measures. There has also been a dramatic upswing in

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research that looks at how to teach EI in schools, organizations, and families. In this second edition, leaders in the field present the most up-to-date research on the

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assessment and use of the emotional intelligence

construct. Importantly, this edition expands on the previous by providing greater coverage of emotional intelligence

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*interventions. As with the
first edition, this second
edition is both
scientifically rigorous,
yet highly readable and
accessible to a non-
specialist audience. It*

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will therefore be of value to researchers and practitioners in many disciplines beyond social psychology, including areas of basic research, cognition and emotion,

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organizational selection, organizational training, education, clinical psychology, and development psychology. Given the critical importance of emotional

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health, happiness, and overall wellbeing, emotional intelligence (EQ) is viewed as one of the most valuable personal resources. There is a growing body of research

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showing the skills of EQ can help people achieve productive results, be and feel better, improve decision-making, and form stronger relationships.

Know. Choose. Give. A

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Practical Guide for Personal & Professional Success using the Six Seconds Emotional Intelligence Framework delivers 35 key skills. The program is driven by

Access Free Emotional Intelligence In Action Training And Coaching Activities For the Six Seconds model of EQ-in-Action that includes three important pursuits: Know Yourself: Clearly seeing what you feel and do. Emotions are data, and these

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competencies allow you to accurately collect that information. Choose Yourself: Doing what you mean to do. Instead of reacting "on autopilot," these competencies allow

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And Coaching Activities For
you to proactively
respond. Give Yourself:

Doing it for a reason.

*These competencies help
you put your vision and
mission into action so you
lead on purpose and with*

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*full integrity. The
facilitator's guide
includes a code for one EQ
self-assessment, a
companion website for
additional resources, a
hands-on tool to practice*

Access Free Emotional Intelligence In Action Training And Coaching Activities For EQ entitled *Think, Feel, and Act (TFA) cards, and a suggested Six Seconds training and certification model designed to enhance facilitation skills and implementation of this*

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curriculum. These easy-to-use lessons include a check-in, various interactive activities, discussion topics, and reflective worksheets. The program helps participants

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learn, understand, and actively develop the core skills necessary to be successful in making sustained and positive change. Tested with university students, the

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workbook provides an implementation plan that can be adaptable for use as an academic course offering as a general education or major requirement and integrated

**Access Free Emotional
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*across the institution.
Ideal for higher
education, Know. Choose.
Give. A Practical Guide
for Personal &
Professional Success using
the Six Seconds Emotional*

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Intelligence Framework also works in various organizational settings. The program opens the opportunity to actively participate in the Six Seconds' community that

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works in 174 countries and supports over five million people practicing EQ.

Together we can practice EQ to create more peace and wellbeing in ourselves and in the world.

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Emotional intelligence (EI) is the ability to monitor one's own and other people's emotions, to discriminate between different emotions and label them appropriately,

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and to use emotional information to guide thinking and behavior. Studies have shown that people with high EI have greater mental health, exemplary job performance,

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and more potent leadership skills. Markers of EI and methods of developing it have become more widely coveted in the past few decades. In addition, studies have begun to

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provide evidence to help characterize the neural mechanisms of emotional intelligence. Table of Contents: Preface 7 1 Overview of Emotional Intelligence 9 1.1

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*The importance of
emotional intelligence as
a critical factor
in personal and business*

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success is now well established.

Emotional Intelligence in Action, Second Edition shows how to tap the power of EI to build effective emotional skills and

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create realchange for leaders and teams. This book breaks new ground in providing a cross-referencematrix that maps sixty-five exercises to four leading

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emotional intelligence models – the EQ-I 2.0 or EQ360, TESI and TESIshort, the MSCEIT, and EISA – making it easy to use with all the models. Revised to respond to the significant

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changes in EQi-2.0 and to add two new instruments, TESI and EISA, this Second Edition now offers in-depth coverage of such emerging topics as emotional expression, as

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well as twenty new exercises, accompanied by reproducible handouts for your participants. Ideal for both individual or team coaching or as part of a wider leadership

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*and management development
program,
Emotional Intelligence in
Action, Second Edition
provides highly-effective
experiential learning,
drawn from real life,*

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*And Coaching Activities For
Leaders, Managers And Teams
that will help you enhance
emotional intelligence
competencies in
every organization.*

*Emotional Intelligence for
Sales Leadership
Emotional Intelligence*

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Training For Sales Success
Working With Emotional
Intelligence
Know, Choose, Give
Curriculum
Promoting Emotional
Intelligence in**

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Organizations
50 Easy and Effective
Exercises for Building EQ
50 Activities for
Developing Emotional
Intelligence
Even skilled salespeople buckle

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in tough selling situations-
getting defensive with prospects
who challenge them on price or
too quickly caving to discount
pressure. Those are examples of
the fight-or-flight response-
something salespeople learn to

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avoid when they build their emotional intelligence. Studies have shown that emotional intelligence (EI) is a strong indicator of success. In Emotional Intelligence for Sales Success, sales trainer and expert

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Colleen Stanley shows how closely EI is tied to sales performance and how salespeople can sharpen their skills to maximize results. Readers will discover: * How to increase impulse control for

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better questioning and listening

* The EI skills related to likability and trust * How empathy leads to bigger sales conversations and more effective solutions * How emotional intelligence can improve

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prospecting efforts * The EI skills shared by top sales producers * And much more Emotional intelligence plays a vital role at every stage of the sales process, from business development to closing the deal.

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When customers can get product information and price comparisons online, the true differentiator is the ability to deftly solve problems and build relationships- EI territory!

"Who Else Wants To Fully

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Understand And Enhance Their
Emotional Intelligence?"

Preview: *In thisbook, get to
know RobertPlutchik's Wheel of
Emotions and other dyads that
result from a combination ofthe
basic emotions. *Learn the

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theories of emotions. Do you get angry before you tremble? Do you smile before feeling happy?

*Why do we have emotions? Get to know the intrapersonal, interpersonal, and sociocultural purposes of

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emotions. *Where does Emotional Intelligence fall under Howard Gardner's Theory of Multiple Intelligences? *EQ and IQ are always pitted against each other, but each has its own limitation where the strength of

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the other lies. Neither EQ nor IQ test can determine your success in life, but why take them? *How is your emotional competence? Get to know a detailed description of the five dimensions of Emotional

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Intelligence and their subsets. Which competencies do you currently have? Which should you have? *What are the implications of Low EQ? Even though you don't take an EQ test, low EQ will always be

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apparent. *Get the know illnesses
and personality disorders related
to EQ and how to manage
them: emotional blindness,
emotional blunting, reactive
attachment disorder, narcissism,
high-functioning autism,

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depression, bipolar disorder, antisocial disorder, and anxiety disorders.

*Can emotional intelligence really determine your success and failure in life?

*There are four levels of readiness to go through

Access Free Emotional Intelligence In Action Training And Coaching Activities For successful behavior change. Leaders Managers And Teams

Where are you currently? This guide is heavily based on Emotional Intelligence pioneer Daniel Goleman and can be used for both academic and practical purposes. **GET YOUR COPY**

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A Coach's Guide to Emotional
Intelligence is a groundbreaking
book that combines the topics of
coaching and emotional
intelligence in a down-to-earth
resource for coaches, facilitators,

Access Free Emotional Intelligence In Action Training And Coaching Activities For Leaders Managers And Teams and consultants. The authors, James Bradford Terrell and Marcia Hughes ?two experts in the field of emotional intelligence training?offer a number of elegant solutions that help coaches and their clients

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develop the authentic emotional
skills needed to meet the

challenges of today's

increasingly complex world. The

book clearly shows how EI

coaching can be applied within

organizations and provides a

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solid coaching method for use
with leaders in business settings.

The book outlines five highly-
effective strategies for
developing influential leaders.

Emotional Intelligence Coaching
examines the vital role emotions

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and habits play in performance. Emotional intelligence can help leaders and coaches recognize how attitudes - both their own and those of the people they coach - prevent individuals from reaching their potential.

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Replacing these with more
useful feelings and thoughts can
provide a powerful means of
improving performance. This
book explains the principles of
emotional intelligence and how
these relate to coaching for

Access Free Emotional Intelligence In Action Training And Coaching Activities For performance. It includes practical activities for those Leaders Managers And Teams seeking to identify and adapt their behaviour in order to achieve more. Never before have emotional intelligence and coaching been brought together

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in this way to help you develop your own and other people's performance.

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BOOKSTORES *The importance of emotional intelligence as a critical factor in personal and business success is now well established. Emotional Intelligence shows how to tap*

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the power of EI to build effective emotional skills and create real change for leaders and teams. This book breaks new ground in providing a cross-reference matrix that maps sixty-five exercises to

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four leading emotional intelligence models. The EQ-I 2.0 or EQ360, TESI and TESI Short, the MSCEIT, and EISA - making it easy to use with all the models. Revised to respond to the significant

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changes in EQi-2.0 and add two new instruments, TESI and EISA, this Second Edition now offers in-depth coverage of such emerging topics as emotional expression and twenty new exercises

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accompanied by reproducible handouts for your participants. Ideal for both individual or team coaching or as part of a wider leadership and management development program, Emotional

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Intelligence in Action, Second Edition provides highly effective experiential learning, drawn from real life, that will help you enhance emotional intelligence competencies in every organization.

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***An accessible, how-to guide
that brings focus to the unique
skills that comprise emotional
intelligence and incorporate
these tools into your life.***

***EMOTIONAL INTELLIGENCE:
THE #1 PREDICTOR OF***

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**PROFESSIONAL SUCCESS AND
PERSONAL EXCELLENCE In**

*today's fast-paced world of
competitive workplaces and
chaotic personal lives, each of
us is searching for effective
tools that can make our*

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schedules, behaviors, and relationships more manageable. The Emotional Intelligence Quickbook shows us how understanding and utilizing emotional intelligence can be the key to exceeding

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our goals and achieving our fullest potential. Authors Bradberry and Greaves use their years of experience as emotional intelligence researchers, consultants, and speakers to revitalize our

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current understanding of emotional intelligence. They have combined their latest research on emotional intelligence with a quick, easy-to-use format and cut-to-the-chase information to

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*demonstrate how this other
kind of "smart" helps us to
decrease our stress, increase
our productivity, understand
our emotions as they happen,
and interact positively with
those around us. The*

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Emotional Intelligence Quickbook brings this concept to light in a way that has not been done before -- making EQ practical and easy to apply in every aspect of our daily lives. The Quickbook will help you

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to: -Engage the four unique areas of EQ: self-awareness, self-management, social awareness, and relationship management -Increase your EQ through the use of these skill-building techniques

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***-Apply your EQ at work to
develop leadership skills and
improve teamwork, making
you a better manager and a
more desirable employee***

***-Practice your EQ outside the
office environment to benefit***

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your relationships with loved ones, making you a better partner and parent -Access the link between your EQ and your physical well-being to improve your overall health -Measure your current EQ through

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access to the authors'
bestselling online Emotional
Intelligence Appraisal
"This step-by-step program
opens the door to achieving
emotional power. Instructions
are given on how emotional

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literacy—intelligence with a heart—can be learned through practicing specific exercises that foster the awareness of emotion in oneself and others, by increasing capacities to love others and oneself while

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developing honesty, and by taking responsibility for one's actions. Provided are instructions on how to reverse the dangerous self-destructive emotional patterns that can rule a person's life. This

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program shows individuals how to open their hearts and minds to honest and effective communication, how to survey the emotional landscape, and ultimately how to take responsibility for their

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emotional lives."

***Self-awareness is the bedrock
of emotional intelligence that
enables you to see your
talents, shortcomings, and
potential. But you won't be
able to achieve true self-***

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awareness with the usual quarterly feedback and self-reflection alone. This book will teach you how to understand your thoughts and emotions, how to persuade your colleagues to share what they

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really think of you, and why self-awareness will spark more productive and rewarding relationships with your employees and bosses. This volume includes the work of: Daniel Goleman Robert Steven

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**Kaplan Susan David HOW TO
BE HUMAN AT WORK. The HBR
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features smart, essential
reading on the human side of
professional life from the
pages of Harvard Business**

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Review. Each book in the series offers proven research showing how our emotions impact our work lives, practical advice for managing difficult people and situations, and inspiring essays on what it

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***means to tend to our
emotional well-being at work.***

***Uplifting and practical, these
books describe the social skills
that are critical for ambitious
professionals to master.***

Emotional Intelligence 2.0

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***The Secret to Building High-
Performance Sales Teams
Inside Change
The Easy Guide to Quick
Training Activities. Ideal for
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**Self-Awareness (HBR
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***The Real-World Guide to
Emotional Intelligence***

Know-it-all bosses,
overcompetitive colleagues,

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and leaders who rarely leave their offices--common EQ problems such as these damage not just camaraderie, but also results. Because of this, managers are discovering

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now more than ever that
emotional intelligence
(EI)--knowing how to
manage emotions,
empathize, build
relationships, and more--is a
vital contributor to a

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company's success. But how does one go about persuading others to improve their EI? The Emotional Intelligence Activity Kit shows the way with 50 practical exercises

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to: • Promote introspection • Increase empathy • Improve social skills • Boost influence • Inspire purpose • Bring everyone on board • And more Studies have proven that emotional

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intelligence drives performance. But the problem has always been how to utilize this knowledge and inspire new ways of thinking among individuals. But with this

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must-have kit, trainers, coaches, and organizational development professionals can now break through and trigger lasting EQ improvements in order to create thriving, successful

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organizations.

The far right is back with a vengeance. After several decades at the political margins, far-right politics has again taken center stage. Three of the world's

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largest democracies – Brazil,
India, and the United States
– now have a radical right
leader, while far-right
parties continue to increase
their profile and support
within Europe. In this timely

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book, leading global expert on political extremism Cas Mudde provides a concise overview of the fourth wave of postwar far-right politics, exploring its history, ideology, organization,

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causes, and consequences, as well as the responses available to civil society, party, and state actors to challenge its ideas and influence. What defines this current far-right

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renaissance, Mudde argues, is its mainstreaming and normalization within the contemporary political landscape. Challenging orthodox thinking on the relationship between

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conventional and far-right politics, Mudde offers a complex and insightful picture of one of the key political challenges of our time.

Emotional Intelligence in

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Action shows how to tap the
power of EI through forty-six
exercises that can be used
to build effective emotional
skills and create real
change. The workouts are
designed to align with the

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four leading emotional intelligence measures—EQ-I or EQ-360, ECI 360, MSCEIT, and EQ Map, —or can be used independently or as part of a wider leadership and management

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development program. All of the book's forty-six exercises offer experiential learning scenarios that have been proven to enhance emotional intelligence competencies.

This book can help you

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develop your intellectual
and emotional skills. It is
practical, sound and clear.
A Practical Guide for
Personal & Professional
Success Using the Six
Seconds Emotional

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Emotional Literacy
Emotional Intelligence in
Action

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The Emotional Intelligence
Quick Book

Emotional Intelligence
Advanced

Make Training in Emotional
Intelligence Effective

Emotional Intelligence: The

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Emotional Intelligence Book --
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Emotional Intelligence at Work
and Emotional Intelligence
Leadership This Emotional
Intelligence Book will answer the
question: what is emotional
intelligence (also referred to as

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El.) As the book works to define emotional intelligence through the four main branches, it dives deeper into explaining each branch in hopes of bringing about a higher self-awareness in the reader. Most people walk

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around with low emotional intelligence out of ignorance.

They do not know because they have never been taught. Some crowds believe that the emotionally intelligent are as smart as those with high IQ's.

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People in positions of leadership show a higher aptitude of EI for being able to help others, to calm the crowd and to work well under pressure without cracking. Each of the four branches of the emotional intelligence theory is

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explained in full detail. The first branch is emotional perception. The second branch is emotional reasoning.

Karl Mulle is the president of Karl Mulle Productions, a speaker, author, corporate trainer and

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coach, and counseling
psychologist who specializes in
leadership, emotional
intelligence, communication,
team building, conflict
management, stress
management, creativity, and

Access Free Emotional Intelligence In Action Training And Coaching Activities For change management for businesses and associations throughout the world. In his speaking, training, and writing, Karl draws on 30 years of experience in training and development and his ability to

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combine psychological insight with humor and practical application to deliver inspiring messages on human effectiveness. He is passionate about helping people achieve their professional goals in the

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context of strong healthy relationships. He is the co-author of Put Emotional Intelligence to Work and resides in Minneapolis. Where other books tell you about emotional intelligence, this book provides the roadmap to put it in

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action. Includes case for EQ, background, and detailed explanation of the Six Seconds EQ Model and how to use it to improve leadership -- and a free code to test your EQ strengths online. There are a handful of

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people in the world who have proven experience raising organizational performance with emotional intelligence. Freedman is one of the leaders. Using stories and data from his work around the world with

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organizations such as the US Marine Corps, Schlumberger, and FedEx, Freedman provides a practical guide to this critical topic. *At the Heart of Leadership* delivers a compelling case for leaders to attend to their own

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and their people's emotions as a critical asset for optimal performance. Then it shows you how. You'll learn the Six Seconds EQ Model, a practical three-step process to become more effective with emotions -- plus

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use the code in the back of the book for a free assessment of your EQ strengths. This book will show you how to lead more effectively by engaging your own and your people's emotions. The best way to get ahead in

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sales is by developing the critical soft skills that will enable you not just survive but thrive. Chronic complainers, no accountability finger-pointers, or learning-resistant laggards—these culture-killers costs sales organizations

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more in productivity than being weak in the so-called hard skills of selling. Sales leadership expert Colleen Stanley shows how emotional intelligence and the development of these critical soft skills improve sales

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leadership effectiveness and outperforms doubling down on more sales technology tools and fads. In Emotional Intelligence for Sales Leadership, Colleen provides sales secrets that: Shows sales leaders why 'real

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world' empathy and emotion management are the key to building strong relationships with their sales team. Offers simple steps on how sales leaders create sales cultures that embrace feedback and change

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through the development of critical emotional intelligence skills. Provides guidance on how to identify key emotional intelligence skills needed in your hiring process to build resilient sales teams. Walks readers

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through the process of training sales teams on soft skills that ensure the consistent execution of the right selling behaviors. The missing link is in hiring for and developing emotional intelligence skills in sellers and sales

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leaders. Emotional Intelligence for Sales Leadership will connect with anyone charged with growing sales in business-to-business or business-to-consumer sales.

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Lead And Inspire Your People
Leaders Managers And Teams
Unleashing the Power of
Emotional Intelligence
Essentials for Leadership and
Practice Improvement
A Coach's Guide to Emotional
Intelligence

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Everyday Life

How to Improve Emotional
Intelligence

Transforming Your Organization
With Emotional Intelligence

In this age of social media attacks,

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*broken commitments, and rampant
corruption, a high emotional
intelligence quotient, or EQ, is more
important than ever. Justin Bariso
brings the concept of emotional
intelligence up to date and into the
real world, combining scientific*

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research with high-profile examples and personal stories. EQ, Applied teaches you how to channel your strongest feelings in a way that helps, not harms you--or others--enabling you to break down barriers and improve the quality of

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your relationships. You'll learn how thoughts and habits affect emotions, and how to replace bad habits with healthier ones. You'll see why even negative feedback is a gift, and when being empathetic can actually get you into trouble.

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Finally, you'll learn how people can
use your emotions to manipulate
you, and how you can guard
yourself against such attempts,
leading to greater mental and
emotional strength. EQ, Applied
gives you a set of practical tools and

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*Leaders Managers And Teams
exercises that inspire you to be more
helpful, move past resentment, and
develop your more authentic self.*

*By increasing your knowledge about
emotions, you'll better understand
yourself and make wiser decisions.*

It's time to put your emotions to

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work.

*"Finally, a
resource....guide...roadmap....to
help team members and team
leaders alike understand what it
takes to function as a high
performing team, how doing so can*

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*Leaders Managers And Teams
personally enrich your life, and
why it's critical for organizations to
function only in this way. The
Emotionally Intelligent Team
connects the dots between the task at
hand, achieving and making a
difference, and personal happiness.*

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Imagine where humankind would be if every entity on the planet operated within a series of high performing teams. Marcia Hughes and James Terrell show us that it's possible!" —Suzanne Kirk, SVP, Branch Service Center, Bank of the

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West "We value teams at Medtronic so we know that this book will be a powerful tool in understanding and developing successful team behaviors!" —Michael Mihalczko, District Manager, Walter Cooper, District Manager, Medtronic

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***CRDM "Marcia Hughes" and
James Terrell's latest book, The
Emotionally Intelligent Team, is a
'must read' for every school district,
business and organization that
wants to ensure high functioning
and productive teams. Based on***

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solid research, this easy-to-read book describes the seven social emotional skills necessary for effective teams, and includes practical strategies any team leader can use to develop and maintain an emotionally intelligent team.

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"Marcia's and James' book has been of tremendous value to the work of the senior administrative team in our school district!" —Linda Fabi, Director of Education, Waterloo Region District School Board

"Marcia and James provide a good

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lens for the way people view others in a team environment. This insight, when combined with measuring one's own EQ through a test such as the Emotional Quotient inventory (EQ-i ®), provides a powerful lever for improving team performance."

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***—Steven J. Stein, Ph.D., Founder
and CEO of MHS, Co-author of the
best seller *The EQ Edge: Emotional
Intelligence and Your Success* and
author of *Make Your Workplace
Great: The 7 Keys to an Emotionally
Intelligent Organization****

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*"Discovering ways to strengthen
Leaders Managers And Teams
teams in an organization can lead
to impressive improvement in
morale, engagement, productivity,
and results. The Emotionally
Intelligent Team will help any team
take practical steps toward greater*

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collaboration and effectiveness."

*—Brian Twillman, EPA Training
Officer & Organization
Development Specialist, Lead
Author EPA's Team Leader
Resource Guide US EPA - Office
of Executive Services, Office of the*

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Administrator "The most important issue in our networked world is teamwork across levels and boundaries. This masterful work offers a completely new perspective, bringing the power of emotional and social intelligence through

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*engaging insights, exercises and
stories to high performance*

*teamwork - creating the opportunity
for potentially extraordinary results
that are seamless, dynamic, and
productive."* —Eileen Rogers,
Global Director, Leadership

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*Excellence Programs, Deloitte In
this compelling book, authors
Marcia Hughes and James Terrell
offer practical information and a
guide for businesses that want to
draw on the power of the emotional
competencies of their teams. They*

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*reveal how individuals, team
members, and leaders can take the
steps to become more emotionally
intelligent team (ESI) members and
show how to put in place the
practices and exercises that will
help any team grow in emotional*

Access Free Emotional Intelligence In Action Training And Coaching Activities For *intelligence. The book outlines the seven emotional competencies of teams.*

The first book on emotional intelligence (EI) written for nurses, this comprehensive resource delivers both the theoretical knowledge and

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*practical skills to improve patient
outcomes. Authored by one of the
foremost experts in EI and nursing,
the text discusses the foundations of
EI and shows how EI skills can and
should be applied to any practice
setting in nursing. Using core*

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*concepts of EI and evidence-based
research, this publication discusses
the implications of EI on key
nursing challenges such as burnout,
patient safety, staff retention,
conflict management, ethical
decision-making, quality and*

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a source of significant disruption if they are ignored. EQ and Leadership in Asia provides business leaders in Asia with the keys to using emotions as allies as they face practical business challenges. Presenting emotional

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