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Branson
Losing My
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Ebook

This is a book on
leadership from
someone who has

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My Virginity
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never read a book
on leadership in his
life. While building

the Virgin Group
over the course of
forty years, Richard
Branson has never
shied away from
tackling seemingly
outlandish
challenges that
others (including his
own colleagues on

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Branson Losing
(many occasions)

My Virginity
considered sheer
Ebook lunacy. He has

taken on giants like
British Airways and
won, and monsters
like Coca-Cola and
lost. Now Branson
gives an inside look
at his strikingly
different,
swashbuckling style
of leadership. Learn

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Branson, Losing

how fun, family,
My Virginity
passion, and the

Ebook
dying art of listening
are key components
to what his

extended family of
employees around
the world has

always dubbed (with
a wink) "the Virgin

Way." This unique
perspective comes
from a man who

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Branson Losing

dropped out of
My Virginity
school at sixteen,
Ebook
suffers from

dyslexia, and has
never worked for
anyone but himself.

He may be famous
for thinking outside
the box--an

expression he
despises--but

Branson asserts
that "you'll never

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Branson Losing

have to think

outside the box if

you refuse to let

anyone build one

around you."

Mary Jean Chan

and Andrew

McMillan's luminous

anthology, 100

Queer Poems, is a

celebration of

thrilling

contemporary

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voices and visionary
poets of the past.

Featuring Elizabeth
Bishop, Langston
Hughes, Ocean
Vuong, Carol Ann
Duffy, Kae Tempest
and many more.

Encompassing both
the flowering of
queer poetry over
the past few
decades and the

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poets who came
before and broke
new ground, 100

Queer Poems

presents an
electrifying range of
writing from the
twentieth century to
the present day.

Questioning and
redefining what we
mean by a 'queer'
poem, you'll find

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inside classics by

Elizabeth Bishop,

Langston Hughes,

Wilfred Owen,

Charlotte Mew and

June Jordan, central

contemporary

figures such as

Mark Doty, Jericho

Brown, Carol Ann

Duffy, Kei Miller,

Kae Tempest,

Natalie Diaz and

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Ocean Vuong,
My Virginity,
Ebook
alongside thrilling
new voices

including Chen

Chen, Richard

Scott, Harry

Josephine Giles,

Verity Spott and Jay

Bernard. Curated by

two widely

acclaimed poets,

Mary Jean Chan

and Andrew

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McMillan, 100

My Virginity
Queer Poems

Ebook
moves from

childhood and

adolescence to

forging new homes

and relationships

with our chosen

families, from urban

life to the natural

world, from

explorations of the

past to how we find

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and create our
My Virginity
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future selves. It
deserves a place on
the shelf of every
reader keen to
discover and
rediscover how
queer poets speak
to one another
across the
generations.

Kaveri is thirty;
single; knows seven

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languages; is an

interpreter by

profession; has read

all the books about

men and how to get

a date. Yet; she has

not been able to

figure out the

language of love.

Since the 'THE ONE

GREAT LOVE' of

her life has eluded

her for thirty years

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My Virginity
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and might never
show up; she
decides to take
matters into her own
hands. On her
thirtieth birthday;
she makes a
resolution—love or
no love; she is going
to lose her virginity.
Life; however; has
other plans! This is
a story of a spirited

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woman who plunges
into a rollercoaster
ride filled with ideas;
ideals and
adventures—each
new day competing
with yesterday to
make her rethink
and re-evaluate life
and love.

An instant national
bestseller! Stanley
McChrystal, the

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retired US Army
My Virginity
general and

bestselling author of
Ebook
Team of Teams,
profiles thirteen of
history's great
leaders, including
Walt Disney, Coco
Chanel, and Robert
E. Lee, to show that
leadership is not
what you think it
is—and never was.

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Stan McChrystal served for thirty-four years in the US Army, rising from a second lieutenant in the 82nd Airborne Division to a four-star general, in command of all American and coalition forces in Afghanistan. During those years he

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worked with
My Virginity
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countless leaders
and pondered an
ancient question:
“What makes a
leader great?” He
came to realize that
there is no simple
answer. McChrystal
profiles thirteen
famous leaders from
a wide range of eras
and fields—from

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corporate CEOs to
politicians and
revolutionaries. He
uses their stories to
explore how
leadership works in
practice and to
challenge the myths
that complicate our
thinking about this
critical topic. With
Plutarch's Lives as
his model,

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McChrystal looks at
paired sets of
leaders who

followed

unconventional
paths to success.

For instance. . . .

Walt Disney and
Coco Chanel built
empires in very
different ways. Both
had public personas
that sharply

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contrasted with how
they lived in private.

- Maximilien

Robespierre helped
shape the French
Revolution in the
eighteenth century;
Abu Musab al-
Zarqawi led the
jihadist insurgency
in Iraq in the twenty-
first. We can draw
surprising lessons

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from them about

motivation and

persuasion. • Both

Boss Tweed in

nineteenth-century

New York and

Margaret Thatcher

in twentieth-century

Britain followed

unlikely roads to the

top of powerful

institutions. • Martin

Luther and his

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future namesake

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Martin Luther King
Jr., both local

clergymen, emerged
from modest

backgrounds to lead
world-changing

movements. Finally,

McChrystal explores

how his former hero,

General Robert E.

Lee, could

seemingly do

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everything right in
My Virginity
his military career

Ebook
and yet lead the

Confederate Army

to a devastating

defeat in the service

of an immoral

cause. Leaders will

help you take stock

of your own

leadership, whether

you're part of a

small team or

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responsible for an
entire nation.

Finding My Virginity
Reach for the Skies
The End of Stress
Business Stripped
Bare
The Emerald Mile
Leaders
The Code of the
Extraordinary Mind
**It's business school,
the Branson way.**

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**Whether you're
interested in starting
your own business,**

**improving your
leadership skills, or
simply looking for
inspiration from one
of the greatest
entrepreneurs of our
time, Richard
Branson has the
answers. Like a
Virgin brings**

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**together some of his
best advice, distilling
the experiences and
insights that have
made him one of the
world's most
recognized and
respected business
leaders. In his
trademark
thoughtful and
encouraging voice,
Branson shares his**

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**knowledge like a
close friend. He'll
teach you how to be
more innovative,
how to lead by
listening, how to
enjoy your work, and
much more. In
hindsight, Branson is
thankful he never
went to business
school. Had he
conformed to the**

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conventional dos and don'ts of starting a business, would there have been a Virgin Records? A Virgin Atlantic? So many of Branson's achievements are due to his unyielding determination to break the rules and rewrite them himself. Here's how

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Branson Losing
he does it.

My Virginity
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Everything we know
about the world
today follows an
invisible set of rules-
how we work, love,
parent, spend our
money, and define
success. But what if
we could remove
these outdated ideas
and start anew?

What would our lives

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**look like if we could
redefine the meaning
of happiness,
purpose, and
success? The Code of
the Extraordinary
Mind blends
computational
thinking, integral
theory, modern
spirituality,
evolutionary biology,
and a little bit of**

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**humor to provide a
revolutionary**

**framework for re-
coding ourselves
with new,**

**empowering beliefs
and behaviors so we
can live**

extraordinary lives.

Throughout, Vishen

Lakhiani shares

transformative

insights from

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**legendary thinkers
including Elon**

Musk, Richard

Branson, and

Arianna Huffington,

among others,

helping us to think

like the greatest

creative minds of our

era-questioning,

challenging, and

creating new rules

for our lives.

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Lakhiani's 10 laws help us retrain our minds to grow and achieve more than we ever thought was possible, showing us that we do not need to follow convention and can succeed on our own terms no matter where we are starting from.

Chuck Feeney was

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**born in Elizabeth,
New Jersey, to a blue-
collar Irish-**

**American family
during the**

**Depression. After
service in the Korean
War, he made a**

**fortune as founder
of Duty Free
Shoppers, the**

**world's largest duty-
free retail chain. By**

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**1988, he was hailed
by Forbes Magazine
as the twenty-fourth**

richest American

alive. But secretly

Feeney had already

transferred all his

wealth to his

foundation, Atlantic

Philanthropies. Only

in 1997 when he sold

his duty free

interests, was he

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**“outed” as one of the
greatest and most
mysterious American
philanthropists in
modern times. After
going
“underground”
again, he emerged in
2005 to cooperate on
a biography
promoting giving
while living. Now in
his mid-seventies,**

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**Feeney is determined
his foundation
should spend down
the remaining \$4
billion in his
lifetime.**

**Richard Branson is
an iconic
businessman. In
Screw It, Let's Do It,
he shares the secrets
of his success and
the invaluable**

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**lessons he has
learned over the
course of his**

remarkable career.

**As the world
struggles with the
twin problems of
global recession and
climate change,**

**Richard explains
why it is up to big
companies like**

Virgin to lead the

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**way in finding a
more holistic and
environmentally**

**friendly approach to
business. He also**

**looks to the future
and shares his plans
for taking his**

**business and his
ideas to the next**

**level. Richard reveals
the new and exciting
areas into which**

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Virgin is currently moving, including biofuels and space travel, and brings together all the important lessons, good advice and inspirational adages that have helped him along the road to success. This is a fantastic motivational

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**business book that
will help every**

**reader achieve their
own dreams.**

**Losing My Virginity
and Other Dumb
Ideas**

**Teaching Your
Business to Market
Itself**

**The Score Takes
Care of Itself**

The New

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Autobiography

Myth and Reality

Ending the War on

Drugs

Our Ultimate

Reality, Life, the

Universe and Destiny

of Mankind

In Multiple

Streams of

Income,

bestselling

author Robert

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**Allen presents
ten revolutionary
new methods for
generating over
\$100,000 a
year—on a part-
time basis,
working from
your home, using
little or none of
your own money.
For this book,
Allen researched**

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***hundreds of
income-producing
opportunities and
narrowed them
down to ten
surefire
moneymakers
anyone can profit
from. This
revised edition
includes a new
chapter on a
cutting-edge***

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*investing
technique.*

*The unusual,
frequently
outrageous
autobiography of
one of the great
business
geniuses of our
time, Richard
Branson. In little
more than twenty-
five years,*

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Richard Branson Losing My Virginity
spawned nearly a hundred successful ventures. From the airline business (Virgin Atlantic Airways), to music (Virgin Records and V2), to cola (Virgin Cola), and others ranging from

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**financial services
to bridal wear,
Branson has a
track record
second to none.
Many of his
companies were
started in the
face of
entrenched
competition. The
experts said,
"Don't do it." But**

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Branson found golden opportunities in markets in which customers have been ripped off or underserved, where confusion reigns, and the competition is complacent. In this stressed-out, overworked age,

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Richard Branson

**gives us a new
model: a**

**dynamic,
hardworking,
successful**

**entrepreneur
who lives life to
the fullest.**

**Branson has
written his own
"rules" for**

success, creating

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***a group of
companies with a
global presence,
but no central
headquarters, no
management
hierarchy, and
minimal
bureaucracy.***

***Family, friends,
fun, and
adventure are
equally important***

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**as business in his
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**Virginity is a
portrait of a
productive, sane,
balanced life,
filled with rich
and colorful
stories,
including: - Crash-
landing his hot-
air balloon in the
Algerian desert,**

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yet remaining

determined to

have another go

at being the first

to circle the

globe - Signing

the Sex Pistols,

Janet Jackson, the

Rolling Stones,

Boy George, and

Phil Collins -

Fighting back

when British

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***Airways took on
Virgin Atlantic
and successfully
suing this pillar
of the British
business
establishment -
Swimming two
miles to safety
during a violent
storm off the
coast of Mexico -
Staging a rescue***

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Gulf War And
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personal and
business survival
from a man who
combines the
business prowess***

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*of Bill Gates and
the promotional
instincts of P. T.
Barnum.*

*"The brave may
not live forever-
but the cautious
do not live at all!"*

*-Sir Richard
Branson Richard
Branson is an
iconic
entrepreneur and*

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**the founder of
Virgin Airways,
Virgin Records,
and many other
Virgin businesses
around the world.
Now he shares
the inside track
on his life in
business and
reveals the
incredible truth
about his most**

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*risky, brilliant,
and audacious
deals. Combining
invaluable advice
with remarkable,
and candid
stories of Virgin's
greatest
achievements, as
well as some of
its setbacks, this
is a dynamic,
inspirational, and*

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truly original

guide. Whether

you are an

executive, an

entrepreneur, or

are just starting

out, Branson

strips business

down to show

how you can

succeed and

make a

difference.

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***'Branson has a list of achievements unmatched by any other UK businessman. For anyone burning with entrepreneurial zeal, his reminiscences are akin to a sacred text'* Mail**

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on Sunday **THE**
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NO.1

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BESTSELLER** *The
worldwide
bestselling
autobiography of
iconic
entrepreneur Sir
Richard Branson,
with over two
million copies
sold to date.*

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***Much more than
a memoir, this is
Sir Richard
Branson's own
take on his
extraordinary life
so far - and a
definitive
business guide
that reveals his
unique
philosophy of
commerce,***

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success and life.*

*In Losing My
Virginity, you'll
discover how
Virgin grew from
a mail-order
music business
into a path-
breaking global
brand. From the
\$25 million Virgin
Earth initiative to
the launch of*

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**Virgin Galactic,
this is a powerful
and unique look
into the life of an
iconic global
entrepreneur.**

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Year**

**Anyone Can Do It
10 Secrets of the
World's Greatest
Brand Builder**

50 Common

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and How to Fix
Them**

**The Virgin Way
Adventures of a
Global
Entrepreneur
If It's Not Fun,
It's Not Worth
Doing**

*One of the
world's most*

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*famous business
leaders (and a
well-known
avian fanatic)
explores the
pioneers of
flight.*

*Bestselling
author and
billionaire
entrepreneur
Sir Richard*

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Branson has always been obsessed with the skies. To promote a new Virgin Airlines route, he became the first man to water ski behind a blimp. His Virgin Galactic

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venture will

soon offer

ordinary people

the opportunity

to experience

spaceflight

aboard the first

commercial

spaceliner,

SpaceShipTwo.

In Reach for the

Skies, Branson

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*examines the
history of
aviation over
the last two
hundred years,
putting the
spotlight on
trailblazers such
as: *Tony
Jannus, who
made the first
ever commercial*

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*flight over
Tampa Bay,
Florida, in 1914.*

**Leo Valentin,
the "bird man"
who jumped
from 9,000 feet
wearing a pair
of wooden
wings in the
1950s. *Steve
Fossett, who*

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*broke 130 world
records in
planes, balloons,
and airships.*

*The pioneers of
flight-not just
the world-
famous Wright
Brothers, but
also lesser
known
visionaries and*

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*dreamers-made
it possible for
any of us with
the desire and
the commitment
to reach for the
skies ourselves.
The small
business guru
behind Duct
Tape Marketing
shares his most*

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*valuable lesson:
how to get your
customers to do
your best
marketing for
you. The power
of glitzy
advertising and
elaborate
marketing
campaigns is on
the wane; word-*

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*of-mouth
referrals are
what drive*

business today.

People trust the

recommenda-

tion of a friend,

family member,

colleague, or

even stranger

with similar

tastes over

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*anything thrust
at them by a
faceless*

*company. Most
business owners
believe that
whether
customers refer
them is entirely
out of their
hands. But
science shows*

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*that people
can't help
recommending
products and
services to their
friends-it's an
instinct wired
deep in the
brain. And
smart
businesses can
tap into that*

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*hardwired
desire.*

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*Marketing
expert John
Jantsch offers
practical
techniques for
harnessing the
power of
referrals to
ensure a steady
flow of new*

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*customers. Keep
those customers
happy, and they
will refer your
business to even
more
customers.*

*Some of
Jantsch's
strategies
include: -Talk
with your*

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*customers, not
at them. Thanks
to social*

*networking
sites, companies
of any size have
the opportunity
to engage with
their customers
on their home
turf as never
before-but the*

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key is listening.

*-The sales team
is the most
important part
of your
marketing team.
Salespeople are
the company's
main link to
customers, who
are the main
source of*

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referrals.

*Getting them on
board with your
referral strategy
is critical.*

*-Educate your
customers.*

*Referrals are
only helpful if
they're given to
the right people.*

Educate your

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*customers about
whom they
should be
talking to. The
secret to
generating
referrals lies in
understanding
the "Customer
Referral
Cycle"-the way
customers refer*

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*others to your
company who,
in turn,*

*generate even
more referrals.*

*Businesses can
ensure a healthy
referral cycle by
moving*

*customers and
prospects along
the path of*

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*Know, Like,
Trust, Try, Buy,
Repeat, and
Refer. If
everyone in an
organization
keeps this
sequence in
mind, Jantsch
argues, your
business will
generate*

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*referrals like a
well-oiled*

*machine. This
practical, smart,
and original
guide is
essential
reading for any
company
looking to grow
without a fat
marketing*

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budget.

*"From the
earliest days of
thinking man,
people the
world over have
pondered the
nature of the
Universe, our
planet, and of
ourselves. What
does it all*

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*mean? Why am I
here? What is
the real purpose
of my life? What
will happen to
me after I die?
Will I return
once again for
another life on
Earth?" So
starts the first
paragraph of*

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*this book,
summarising
and*

*encapsulating
very succinctly
both the reason
I was inspired to
write Our
Ultimate Reality
and a concise
summary of the
contents*

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*contained
therein. As we
approach the*

*end of a great
age for*

*humanity,
increasingly
more people*

*from all walks of
what we know
as "life" are
asking what it*

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*all means for
them, for their
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their future
existence on
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call "Earth." Our
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life of perfect
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way, setting out
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pursue and
realise your own
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during this
pivotal
important era. I
wish you every
possible success*

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*as you follow
your own true
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*path of return to
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*Whom we came
in the*

beginning, and

wish that this

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prohibition laws
have put the
market for
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into the hands
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criminals. Now,
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reduce drug-
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of millions, and
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opportunity to
see what made
this man, who
became worth
5.1 billion dollars
and had fun
doing it. Sir
Richard Branson
was born on July
18, 1950 in
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for starting the
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1983 Colorado
River flood that
threatened the**

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world is
constantly
transforming.
When
restructures,
mergers,
bankruptcies,*

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*and layoffs hit
the workplace,
employees and
managers
naturally find
the resulting
situational shifts
to be
challenging. But
the
psychological
transitions that*

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accompany

*them are even
more stressful.*

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transitions affect
people; it is
always people,
rather than a
company, who
have to
embrace a new
situation and*

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corresponding
change. As*

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transition is

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a purpose, a

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turn capitalism
upside down—to
shift our values
from an
exclusive focus
on profit to also
caring for
people,
communities
and the planet.
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*the land—are all
heavily polluted.*

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getting poorer.
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of starvation or
because they
can't afford a
dollar a day for
life-saving
medicine. . . .*

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is simply not my
style. . . . I think
business can
help fix things
and create a
more
prosperous
world for
everyone. I
happen to
believe in*

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business

because I

believe that

*business can be
a force for good.*

By that I mean

doing good is

good for

business.”

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as Usual shows

how easy it is

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*for both
businesses and
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embark on a
whole new way
of doing things,
solving major
problems and
turning our work
into something
we both love
and are proud*

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of.

*"Oh, screw it,
let's do it."*

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has allowed
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Branson, in
slightly more
than twenty-five
years, to spawn
so many*

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geniuses of our
time. When
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started his first
business, he and
his friends
decided that*

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has written his
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success,
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of companies
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*presence, but no
central
headquarters,
no management
hierarchy, and
minimal
bureaucracy.*

*Many of Richard
Branson's comp
anies--airlines,
retailing, and
cola are good*

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*examples--were
started in the
face of*

*entrenched
competition. The
experts said,
"Don't do it."
But Branson
found golden
opportunities in
markets in
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*have been
ripped off or
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where confusion
reigns, and the
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complacent. And
in this stressed-
out, overworked
age, Richard
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fun, and*

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equally*

*important as
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