

Get Free
Argumentation
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Decision Making
Argumentat
ion And
Critical
Decision
Making

*Argumentation:
Critical Thinking
in Action, 2nd
ed., explores a
wide variety of*

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issues and
Decision Making
concepts
connected to
making
arguments,
responding to the
arguments of
others, and using
good critical
thinking skills to
analyze
persuasive
communication.

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Key topics include the nature of claims, evidence, and reasoning; common fallacies in reasoning; traits associated with good critical thinking; how language is used strategically in argument; ways

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to organize an argumentative case; how to refute an opposing argument or case; cultural dimensions of argument; and ways to make a better impression either orally or in writing.

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This book investigates the role of inference in argumentation, considering how arguments support standpoints on the basis of different loci. The authors propose and illustrate a model for the

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*analysis of the sta
ndpoint-
argument
connection,
called
Argumentum
Model of Topics
(AMT). A
prominent
feature of the
AMT is that it
distinguishes,
within each and*

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*every single
argumentation,
between an infer
ential-procedural
component, on
which the
reasoning
process is based;
and a material-
contextual
component,
which anchors
the argument in*

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*the interlocutors'
cultural and
factual common
ground. The AMT
explains how
these
components
differ and how
they are
intertwined
within each
single argument.
This model is*

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*introduced in
Part II of the
book, following a
careful
reconstruction of
the enormously
rich tradition of
studies on
inference in
argumentation,
from the
antiquity to
contemporary*

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*authors, without
neglecting
medieval and
post-medieval
contributions.
The AMT is a
contemporary
model grounded
in a dialogue with
such tradition,
whose crucial
aspects are
illuminated in*

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this book.

Decision Making
Argumentation in
Higher Education
offers professors,
lecturers and
researchers
informative
guidance for
teaching effective
argumentation
skills to their
undergraduate
and graduate

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*students. This
professional
guide aims to
make the
complex topic of
argumentation
open and
transparent.
Grounded in
empirical
research and
theory, but with
student voices*

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*heard strongly
throughout, this
book fills the gap
of argumentation
instruction for
the
undergraduate
and graduate
level. Written to
enlighten even
the most
experienced
professor, this*

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*text contributes
to a better
understanding of
the demands of
speaking,
writing, and
visual
argumentation in
higher education,
and will
undoubtedly
inform and
enhance course*

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design. The book argues for a more explicit treatment of argument (the product) and argumentation (the process) in higher education, so that the ground rules of the academic discipline in question are

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*made clear. Each
chapter
concludes with
practical
exercises for staff
development use.
Topics discussed
include: The
importance of
argument The
current state of
argumentation in
higher education*

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*Generic skills in
argumentation*

*The balance
between generic
and discipline
specific skills
Information
communication
technologies and
visual
argumentation
How can we best
teach*

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*argumentation so
that students feel
fully empowered
in their academic
composition?*

*Professors (new
and experienced),
lecturers,
researchers,
professional
developers and
writing coaches
worldwide*

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*grappling with
this question will
find this
accessible text to
be an extremely
valuable
resource. Richard
Andrews is
Professor in
English at the
Institute of
Education,
University of*

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London.
*From the Nobel
Prize-winning
author of
Thinking, Fast
and Slow and the
coauthor of
Nudge, a
revolutionary
exploration of
why people make
bad judgments
and how to make*

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*better ones—"a
tour de force"
(New York
Times). Imagine
that two doctors
in the same city
give different
diagnoses to
identical
patients—or that
two judges in the
same courthouse
give markedly*

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different sentences to people who have committed the same crime.

Suppose that different interviewers at the same firm make different decisions about indistinguishable job

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*applicants—or
that when a
company is
handling
customer
complaints, the
resolution
depends on who
happens to
answer the
phone. Now
imagine that the
same doctor, the*

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*same judge, the
same interviewer,
or the same
customer service
agent makes
different
decisions
depending on
whether it is
morning or
afternoon, or
Monday rather
than Wednesday.*

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These are examples of noise: variability in judgments that should be identical. In Noise, Daniel Kahneman, Olivier Sibony, and Cass R. Sunstein show the detrimental effects of noise in

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*many fields,
including
medicine, law,
economic
forecasting,
forensic science,
bail, child
protection,
strategy,
performance
reviews, and
personnel
selection.*

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Wherever there is judgment, there is noise. Yet, most of the time, individuals and organizations alike are unaware of it. They neglect noise. With a few simple remedies, people can reduce both noise and bias,

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*and so make far
better decisions.*

*Packed with
original ideas,
and offering the
same kinds of
research-based
insights that
made Thinking,
Fast and Slow
and Nudge
groundbreaking
New York Times*

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bestsellers, *Noise*
explains how and
why humans are
so susceptible to
noise in
judgment—and
what we can do
about it.

*Critical Thinking
for Reasoned
Decision Making
Software Tools
for Collaborative*

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And Critical
*and Educational
Sense-Making*
Oxford Guide to
Effective
Argument and
Critical Thinking
Foundations of
Decision-Making
Agents
Think More,
Think Better
Critical Thinking
This text moves

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from a
discussion of
general
principles of
argumentation
to more
specific
procedures
related to
various debate
formats. This
edition
contains a new

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glossary, a new
chapter on the
structure of
reasoning and
full texts of
recent debates.

J. Anthony
Blair is a
prominent
international
figure in
argumentation
studies. He is

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among the
originators of
informal logic,
an author of
textbooks on
the informal
logic approach
to argument
analysis and
evaluation and
on critical
thinking, and a
founder and

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editor of the
journal
Informal Logic.
Blair is widely
recognized
among the
leaders in the
field for
contributing
formative ideas
to the
argumentation
literature of

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the last few
decades. This
selection of
key works
provides
insights into
the history of
the field of
argumentation
theory and
various related
disciplines. It
illuminates the

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central debates
and presents
core ideas in
four main
areas: Critical
Thinking,
Informal Logic,
Argument Theory
and Logic,
Dialectic and
Rhetoric.
This volume
contains a

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selection of
papers from the
International
Conference on
Argumentation
(Amsterdam,
2002) by
prominent
international
scholars of
argumentation
theory. It
provides an

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insightful
cross-section
of the current
state of
affairs in
argumentation
research. It
will be of
interest to all
those working
in the field of
argumentation
theory and to

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all scholars
who are
interested in
recent
developments in
this field.

A much-needed
guide to
thinking
critically for
oneself and how
to tell a good
argument from a

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bad one.

Includes

topical

examples from

politics,

sport,

medicine,

music, chapter

summaries,

glossary and

exercises.

An Introduction

to

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**Argumentation
A Topics-Based
Approach to
Argument
Schemes
The Method of
Argument and
Heuristic
Analysis
Anyone Who Has
a View
Argumentation
and Debate**

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**A Flaw in Human
Decision Making
Judgment**

Because of the need to devise systems for electronic communication on the internet, multi-agent computing is moving to a model of communication as a structured conversation between rational agents. For example, in multi-

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agent systems, an electronic agent searches around the internet, and collects certain kinds of information by asking questions to other agents. Such agents also reason with each other when they engage in negotiation and persuasion. It is shown in this book that critical

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argumentation is best represented in this framework by the model of reasoned argument called a dialog, in which two or more parties engage in a polite and orderly exchange with each other according to rules governed by conversation policies. In such dialog

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argumentation, the two parties reason together by taking turns asking questions, offering replies, and offering reasons to support a claim. They try to settle their disagreements by an orderly conversational exchange that is partly adversarial and

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partly collaborative.
The primary focus of
the updated, second
edition has not
changed it embraces
the narrative or
storytelling approach
to the study of
argumentation. The
first section
introduces readers to
rhetorical theorists
and their principles.
These significant

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contributions to the field of argumentation and debate include Aristotles views on audiences and the ethical character of an advocate, Burkes dramatisitic theory of communication, Brockriedes metaphorical image of arguers, Fishers narrative paradigm,

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Mills guidelines for testing the causal correlation, Perelman and Obrechts-Tytecas conception of a universal audience, Rokeachs definition of values, and Toulmins model for developing and analyzing argument claims and his conception of arguments as field

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dependent. Hollihan and Baaskes discussions of these ideas and their applications are easy to follow, unencumbered by technical jargon, and illustrated with engaging examples drawn from current and well-known historical events. The key to the success of

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this text is the authors ability to show readers how foundational principles of argumentation are used in a variety of real-world situations. The second section covers specialized contexts such as academic debates, courts of law, politics, business and

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organizations, and interpersonal relationships.

Activities that stimulate critical thinking and the implementation of the ideas discussed are provided at the end of each chapter.

With a complete, approachable presentation,

CRITICAL THINKING:

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THE ART OF
ARGUMENT, 2nd

Edition, is an accessible yet rigorous introduction to critical thinking. The text emphasizes immediate application of critical thinking in everyday life and helps students apply the skills they are studying. The relevance of these

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skills is shown throughout the text by highlighting the advantages of basing one's decisions on a thoughtful understanding of arguments and presenting the overarching commonalities across arguments. With its conversational writing style and

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carefully selected examples, the book employs a consistent and unified treatment of logical form and an innovative semiformal method of standardizing arguments that illustrates the concept of logical form while maintaining a visible connection to ordinary speech.

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Without sacrificing accuracy or detail, the authors clearly present the material, with appropriate study tools and exercises that emphasize application rather than memorization.

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or the product text may not be available in the ebook version. This is the eBook of the printed book and may not include any media, website access codes, or print supplements that may come packaged with the bound book.

Advocacy and
Opposition: An
Introduction to

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Argumentation presents a comprehensive and practical approach to argumentation and critical thinking for the beginner who needs to construct and present arguments on questions of fact, value, and policy. Advocacy and Opposition offers a

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theoretical view of the nature of argument in our society, a discussion of arguing as a form of communication, and a focus on how arguments are created using the Toulmin model of argument. By blending traditional and contemporary views on the nature

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of argument
(including
multicultural
perspectives on the
purpose and process
of argument, ethics,
and values), Advocacy
and Opposition
makes students more
aware of both the
development of
theory and practice,
providing a well-
rounded approach to

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their study of
argumentation.

Improving Practice
Through Theory and
Research

Dialog Theory for
Critical

Argumentation
Clinical Epidemiology
and Beyond, Second
Edition

Argumentation
Instructor's Guide to
Accompany

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Argumentation and
Critical Decision
Making

Proceedings of the
International
Conference in
Innsbruck, Austria,
January 22-25, 2013

*Presenting a range
of topics seldom
seen in a single
resource, this fully
revised edition*

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*continues to explore
the principles of
formal logic as
applied to clinical
problems with an
increased emphasis
on the fundamental
relationship between
EBM and clinical
epidemiology. The
book contains
accounts and*

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*references to aid the
reader gain a fuller
understanding of
the principles that
underlie EBM and
the evolving roles of
public health and
clinical
epidemiology in
modern medicine.
The innovative blend
of informal logic*

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and structured
Decision Making
evidence-based

*reasoning makes
this book invaluable
for anyone seeking
broad,
comprehensive and
readable coverage
of this complex and
sometimes
controversial field.
Stay alert and avoid*

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And Critical
Decision Making
*being tricked. Apply
logic and analysis to
your everyday life.
Detect hidden
assumptions, spot
inconsistencies, and
recognize
dishonesty. The
quality of our lives
is determined by the
quality of our
thinking. And the*

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*quality of our
thinking is often
determined by the
quality questions we
ask from
ourselves. Critical
thinking is the art
of asking relevant,
necessary, and
meaningful
questions to discover
the objective truth*

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*behind words,
events, and opinions
in general. Today we
have more access to
information than
ever before.
Information
influences our
world view and
decisions often
without us noticing
it. Following wrong*

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*idols can lead us to
bad decisions which
lead to unhappiness
and a dissatisfying
life. When what's
"right, beautiful,
successful, and
cool" gets dictated
around us we often
forget to think for
ourselves and make
our own choices.*

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Thus we make bad decisions based on the opinion of others - not even our own.

Who should make your life choices for you? You've put your own thoughts, wishes, and opinions off for too long. It's time for that to change. Models for

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*Critical Thinking
provides you with
unique insights into
the nature of
thinking and
reasoning - why are
we often so wrong,
why we are so
inclined to avoid the
responsibility of
thinking for
ourselves, and how*

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*can we develop solid,
objective patterns of
thought. This book
is a guide for the
notoriously
"trusting,"
"overwhelmed," and
"gullible". It is a
deep psychological
dive into what
makes us stop
thinking for*

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*ourselves, and how
to systematically
combat those
compulsions. It's a
book that stands
apart from others
because of the
plethora of real-life
examples, studies,
and solutions. If you
wish to add to your
critical thinking*

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*toolkit, you'll find
the step-by-step
answer in here.*

*Models for Critical
Thinking lays out: -
The function of
critical thinking and
its main obstacles. -
The varied elements
of critical
reasoning. -
Important abilities*

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*and traits of critical
thinkers. - The
vocabulary of
critical analysis, -
The models essential
to critical thinking.
The most secure way
of making good
decisions is to have
well-practiced and
predictable
strategies that you*

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*can use when you
are faced with a
problem that
requires deeper
analysis. This book
will provide you
with helpful
exercises and tips to
help you can find
better solutions to
your problems. -
Learn the essential*

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critical thinking
Decision Making
skills when reading,
writing, and
speaking; - Be on
your guard for
hidden cognitive
traps when shopping
and interacting with
advertisers. -
Discover the tools
and strategies can
help you become a

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*more disciplined
thinker, developing
your analytical,
reasoning, and
reflective thinking
skills. Be ready to
learn. Be ready to
argue intellectually.
- Learn to read
between the lines
and assess the
validity of*

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statements. -
Decision Making
Identify and
separate logical and
illogical reasoning. -
Learn how to
construct a fair,
well-reasoned
argument with the
help of formal and
informal logic. As a
physicist and
computer scientist, I

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was always looking for logical, well-founded answers to questions. Yet, I needed to stay open to question my knowledge fairly often, revise my beliefs held, and unlearn some. The principles of practical reasoning

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*integrated into real
world applications is
the basic premise
behind Professors
Richard D. Rieke
and Malcom O.
Sillars' fourth
edition of
Argumentation and
Critical Decision
Making. The most
current theories and*

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And Critical
*research are
combined with
classic rhetoric to
effectively explain
the necessary
functions of
decision making in
any given situation.
With an increased
emphasis on critical
thinking, Rieke and
Sillars help connect*

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critical decisions
Decision Making
with audience values
and conventions.
Real life examples
are used to
illuminate the
principles of
argumentation,
ranging from
interpersonal
discussions to
formalized

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Decision Making

*conventions of
science and law. A
new discussion of
language and
argumentation
highlights language
practices that have
had the most impact
on effective
argumentation.
In the course of a
single investor-state*

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Decision Making

*dispute, an
arbitrator may make
numerous decisions,
from interpreting
the treaty or
national laws to
taking into account
case law, customs
and policies. In
practice, this process
raises important
issues regarding the*

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*consistency of
decisions and the
predictability and
legitimacy of the
decision-making
process in general.*

*Investment
arbitration tribunals
have developed a
specialised process
of legal decision
making adapted to*

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And Critical
Decision Making

*the interpretational
needs that arise in
the context of an
investor-state dispute
and to the
transnational
characteristics of
the investment
arbitration
framework. This is
the first book to
offer an in-depth*

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*analysis of the
transnational
characteristics of
investment
arbitration and to
analyse the
interpretive
arguments of
investment tribunals
and the way they use
treaties, precedent,
policies, general*

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*principles of law
and customary law
in their decision-
making process.*

*Drawing on publicly
available arbitral
case law
supplemented with
personal interviews
with investment
arbitrators, the
author touches on*

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such concepts and practices as the following: - an overview of various decision-making genres of arbitral tribunals: attitudinal, economic, strategic and legal; - the legal argumentation triptych of language

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-rhetoric-dialogue;
Decision Making
- the specific

*language arbitrators
have developed
when interpreting
the law; - how
arbitrators use the
concepts 'standards',
'rules', 'principles'
and 'rights'; - the
importance of the
legal reasoning of*

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*arbitral awards and
the role of rhetoric
therein; - concepts
of 'acceptability',
'audience' and
'legitimacy'; -
limitations of the
public international
law interpretive
methodology
enshrined in the
Vienna Convention;*

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- interpretation of precedents, customary law, general principles of law and policies; - the way national and international legal orders interact in the context of interpretation; and - how decision-making is connected

Get Free
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*to the issues of
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predictability,
consistency and the
rule of law. The
core of the book
proposes a novel,
full- edged
dialogical network
theory for analysing
the interpretation
process. As an
exemplary*

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*demonstration of
developing theory to
keep up with
practice, this unique
book provides a
deeply engaged
means for
enhancing the
practice of
international
arbitration. Its
introduction of a*

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new field of
Decision Making
interdisciplinary
analysis employing
legal argumentation
theories is sure to
provide inestimable
guidance for
institutions and
policymakers,
especially in light of
recent proposals for
the creation of a

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permanent
Decision Making
investment

arbitration court.

*Given that unveiling
the legal decision-
making process is
critical for the well-
being of the whole
dispute resolution
procedure, and that
being aware of how
arbitrators interpret*

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*the law can
constitute a
roadmap for
counsel's arguments
and approaches
when dealing with
cross-border
disputes, the topic of
this book is relevant
for both academics
and practitioners,
and its significance*

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can only grow as
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recourse to investor-
state arbitration
continues to expand.
Inference in
Argumentation
Noise
Computational
Models of Argument
The Products and
Process of Human
Decision Making,

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***Third Edition
Proceedings of
COMMA 2008
Critical Thinking
for Reasoned
Decision Making
with InfoTrac
College Edition***

The latest edition of Arguments and Arguing contains the same balance of

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theory and practice,
breadth of coverage,

current and relevant
examples, and

accessible writing
style that made

previous editions so
popular in hundreds

of classrooms. The
authors draw from

classic and recent

argumentation theory

and research,

contextualized with

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well-chosen examples, to showcase a narrative style of argumentation and the values and attitudes of audiences. Readers learn how to employ both formal and informal argumentative strategies in an array of communication forums—from

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interpersonal interactions to academic debate to politics to business. A newly added chapter on visual argumentation and a striking color photo insert demonstrate the value and power of visual elements in the construction of arguments. The ability to argue is necessary

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if people are to solve problems, resolve conflicts, and evaluate alternative courses of action. While many are taught that arguing is counterproductive and arguments should be avoided, Hollihan and Baaske illustrate that arguing is an essential and fundamental human

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activity. Learning the art of effective argumentation entails a grasp of not only the strategies and principles of analysis and logical reasoning but also the importance of arguing in a positive and socially constructive fashion.

This open access book addresses

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communicative aspects of the current COVID-19 pandemic as well as the epidemic of misinformation from the perspective of argumentation theory. Argumentation theory is uniquely placed to understand and account for the challenges of public reason as expressed

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through argumentative discourse. The book thus focuses on the extent to which the forms, norms and functions of public argumentation have changed in the face of the COVID-19 pandemic. This question is investigated along the three main research

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lines of the COST
Action project CA
17132: European
network for
Argumentation and
Public PoLiCY
analysis (APPLY):
descriptive,
normative, and
prescriptive. The
volume offers a broad
range of contributions
which treat
argumentative

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phenomena that are directly related to the changes in public discourse in the wake of the outburst of COVID-19. The volume additionally places particular emphasis on expert argumentation, given (i) the importance expert discourse has had over the last two years, and (ii) the

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challenges that expert argumentation has faced in the public sphere as a result of scientific uncertainty and widespread misinformation.

Contributions are divided into three groups, which (i) examine various features and aspects of public and institutional discourse

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about the COVID-19 pandemic, (ii) scrutinize the way health policies have been discussed, debated, attacked and defended in the public sphere, and (iii) consider a range of proposals meant to improve the quality of public discourse, and public deliberation in particular, in such a

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way that concrete proposals for argumentative literacy will be brought to light. Overall, this volume constitutes a timely inquiry into all things argumentative in pandemic discourse. This volume is of interest to a broad readership including philosophers,

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linguists, communication and legal scholars, and members of the wider public who seek to better understand the discourse surrounding communicative phenomena in times of crisis. COST (European Cooperation in Science and Technology) is a

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guidance in solving
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way we think. System 1 is fast, intuitive, and emotional; System 2 is slower, more deliberative, and more logical. The impact of overconfidence on corporate strategies, the difficulties of predicting what will make us happy in the future, the profound effect of cognitive biases on everything

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related to clinical
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a roadmap to help
those new to health
care as well as
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complexities of*

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evidence. It explores
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applied to clinical
problems and the
use of evidence in
logical reasoning. In
addition to outline*

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of clinical reasoning
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