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Retirement Planning For
Income By Investing In
**Annuity Retirement
Planning For Income
By Investing In
Annuities How To Side
Step A Stock Market**

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Retirement Planning For

Crash Boomers

They say money cant buy happiness, but if you save enough of it, youll enjoy a financially secure retirement as long as you liveand so will your spouse. Charles and David Bartman

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annuities. How To Side Step A

Stock Market Crash Boomers

walk you through retirement planning mistakes to avoid and strategies to implement to enjoy a worry-free retirement. Learn how to: decide when and how to start withdrawing money from Social Security, pensions and other

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retirement assets to minimize taxes;

annuities how to side step a
avoid being penalized up to 50

percent of your Social Security

benefits by filing at the wrong time;

use safe retirements alternatives that

will preserve and grow your

retirement assets; and determine

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whether your retirement savings are properly allocated in reference to your risk tolerance verses the

rewards. By educating yourself about Social Security options, youll avoid being among the 74 percent of Americans who voluntarily receive

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reduced income in retirement.

Moreover, you'll learn other

strategies that may prevent you from

running out of money in retirement.

Avoid mistakes that can cost you and

your loved ones, and make informed

decisions that could reward you

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handsomely in retirement by
applying the money-saving strategies
in Safer Income for Life.

“The question isn't at what age I
want to retire, it's at what income.”

George Foreman Ladder low-cost
short-term income annuities. Avoid

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expensive deferred annuities. Most
guarantees are just not worth the
price. Annuities are not

refundable—compare

alternatives. Create a Tax-FREE

inflation-proof account for growth.

The Retirees' Dilemma: Wouldn't

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you like to assure yourself of a tax-FREE inflation-proof income for the rest of your life without giving up control of your assets? Develop your own “lifestyle” security. You know that Social Security will end 2033. You know that income taxes will

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increase to pay off two wars, two tax cuts and two bank bailouts. We need to protect our future incomes! Today you can make sure you are protected by creating a guaranteed inflation-proof income stream of special annuities to exactly match your

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needs. You need to enter the last 30 years of your life knowing how you are going to obtain income. You need a realistic and flexible plan.

Two-thirds of pre-retirees don't have a clue. Financial advisors favor high-cost products. You need less-biased

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information to find the best alternative for you. I help you decide which alternatives are best for you, now and later. You don't give up control of your assets. Only you know what fits your lifestyle at each stage. Our retirement options have

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changed. The number of employers offering defined-benefit pensions has fallen. If you were lucky, your employer offered to match some of your contributions to a self-directed retirement plan (401k, etc.). You were left on your own to figure out

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the most important decision about

your future happiness—what

investments to make. Most

employers have not helped you

decide how much and where to

invest your contributions. They

washed their hands of your situation.

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Some even took your money. We are on our own. Let's look at the alternatives.

Forget the anecdotes and generalizations offered up by most books on this topic and use this guide to get a realistic understanding

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of how market volatility and inflation can dash your retirement plans. This book sets aside the corny jokes and glib pros in favor of telling you exactly what you need to know in order to retire successfully.

Broken down into easily digestible

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pieces and supported by free online video and interactive software, this volume will allow you to build the foundational knowledge needed to understand the risks you face in retirement and how to begin dealing with them. This volume contains 5

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graphs, 13 screenshots and 11 charts. In addition there is a short question and answer section at the end of each chapter (19 chapters), and a 10 page index. The additional online content that can be accessed for free at www.myretirementlibrary.com

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includes three training videos that run approximately 10 minutes each and interactive software that is used and explained throughout the book.

Offered by MyRetirement Library.

Find out more at

www.MyRetirementLibrary.com

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The Income Revolution
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Individual Retirement Accounts,
Stock Market Crash Boomers
Individual Retirement Annuities,
Simplified Employee Pensions

Challenges for Ensuring Income
Throughout Retirement

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An Integrated Approach for a Worry-Free Retirement

Risks and Strategies

A concise examination of the issues and solutions to the challenges of planning a financially secure retirement, meant for those people getting close to

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retirement age
Annuities How To Side Step A
Guide to Understanding
Annuities Lightbulb Press, Inc. Annuities
and Retirement Income Planning CFA
Institute Research Foundation
Strategies, products, and public
policies that will help a new generation
of retirees maximize income and

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minimize risk. As members of the baby boom generation head into retirement, they face an economic environment that has changed noticeably since their parents retired. Most of these new retirees will not be equipped, as many in the earlier generation were, with private pension plans, early retirement

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options, and fully paid retiree health benefits in addition to Social Security and Medicare. Today it is increasingly left to retirees themselves to plan how to maximize retirement income and minimize risk. In Retirement Income, Mark Warshawsky and his colleagues describe strategies, products, and

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public policies that will help a new generation achieve financial security and income growth in retirement.

Warshawsky, a noted expert in the field who has worked in both government and private industry, analyzes two insurance vehicles, life annuities and long-term care insurance, and their

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capacity to protect against the extra costs arising from longevity and disability. He proposes two innovations. The first is a strategy that includes a set percentage withdrawal from a balanced portfolio, which is gradually used to purchase a ladder of life annuities. The second proposal, which includes a

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description of the potential choices in product design and available tax characteristics, is a product that integrates the immediate life annuity and long-term care insurance. With Retirement Income, Warshawsky offers practical ideas based on the results of empirical investigations and analyses,

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which can be applied to household decision making by retirees and their financial planners and to the design of insurance products and public policy.

Guaranteed Income for Life

Financial Models for Pension Annuities and Life Insurance

Retirement Is a Marathon, Not a Sprint

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Retirement Income Redesigned

You've probably thought about where you will live in retirement and how you plan to spend your

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time. But do you know how much
income you will need to pay for
the type of retirement you want?

With Social Security's uncertain
future, as well as the increasing
cost of healthcare, you need to
formulate a retirement strategy

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with an income

stream—available from

annuities—that you can't outlive.

In The Income Revolution, you

will learn what questions to ask

and what planning you should

do, whether you are years away

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from retirement or expecting to retire in the near future. This book will help you:

- Understand why pensions are disappearing and what you can do if you don't have one
- Reallocate your portfolio to reduce your risk from

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market volatility • Figure out whether you can afford the retirement lifestyle you have chosen • Work with insurance agents and financial planners to find out how much monthly income you need • Learn the

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differences between fixed and variable annuities • Figure out what type of annuity to consider

In-depth coverage of variable income annuities With trillions of dollars in retirement savings assets, the tens of millions of

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Americans on the precipice of retirement need to convert these savings into retirement income.

The fact that variable income annuities (VIAs) generate maximum lifetime income with zero probability of outliving it has

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spurred the need for more
information about VIAs. The
Handbook of Variable Income

Annuities is by far the most

comprehensive source of

information on this topic. This

book thoroughly describes the

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most important principles of
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optimal asset liquidation and

demystifies VIA mechanics, so

readers can gain a high comfort

level with this important financial

instrument. Interestingly and

clearly, The Handbook of

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Variable Income Annuities

explains the mathematical

pricing of variable income

annuities, expected rates of

return, taxation, product

distribution, legal aspects, and

much more. Jeffrey K. Dellinger

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(Fort Wayne, IN), a Fellow of the

Society of Actuaries and a

member of the American

Academy of Actuaries, has over

25 years experience in the

financial services sector. He

advises institutions on retirement

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income optimization, products,
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and markets.

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Creating Retirement Income, a

Lightbulb Press book, is for

anyone thinking about retirement

planning and variable annuities.

Planning for retirement and

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creating a nest egg on which to
live comfortably is on everyone's
mindshy;shy;from people in their

twenties to those for whom

retirement is just around the

corner. Variable annuities

provide the answers to millions

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of investors, yet there's still a mystery that surrounds them. This colorfully illustrated guide simplifies variable annuities and ways to create retirement wealth. Written in collaboration with the National Association of Variable

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Annuities, this user-friendly, easy-to-read and easy-to-understand guide to will appeal to anyone planning for retirement. Created by the authors of the best-selling Wall Street Journal guides, Creating Retirement Income will

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show you how to: Plan for a comfortable retirement; Choose among different annuities;

Develop a diversified portfolio;

Sort out the facts of social security And much more

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Inflation-Proof Retirement
Annuities How To Side Step A
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Stock Market Crash Boomers
The Calculus of Retirement
Income
Annuities For Dummies
How Variable Annuities Can Cut
Your Taxes, Pay You Every Year

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of Your Life, and Bring You
Annuities How To Side Step A
Financial Peace of Mind
Stock Market Crash Boomers
The Ultimate Retirement Guide
for 50+

***Two fundamentally
different philosophies
for retirement income***

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***planning, which I call
probability-based and
safety-first, diverge on
the critical issue of
where a retirement plan
is best served: in the
risk/reward trade-offs***

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of a diversified and

aggressive investment

portfolio that relies

primarily on the stock

market, or in the

contractual protections

of insurance products

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***that integrate the power
of risk pooling and
actuarial science
alongside investments.
The probability-based
approach is generally
better understood by the***

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public. It advocates

using an aggressive

investment portfolio

with a large allocation

to stocks to meet

retirement goals. My

earlier book How Much

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Can I Spend in Retirement? A Guide to Investment-Based Retirement Strategies provides an extensive investigation of probability-based

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approaches. But this

investments-only

attitude is not the

optimal way to build a

retirement income plan.

There are pitfalls in

retirement that we are

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***less familiar with
during the accumulation
years. The nature of
risk changes. Longevity
risk is the possibility
of living longer than
planned, which could***

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mean not having

resources to maintain

the retiree's standard

of living. And once

retirement distributions

begin, market downturns

in the early years can

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disproportionately harm retirement sustainability. This is sequence-of-returns risk, and it acts to amplify the impacts of market volatility in

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***retirement. Traditional
wealth management is not
equipped to handle these
new risks in a
fulfilling way. More
assets are required to
cover spending goals***

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over a possibly costly retirement triggered by a long life and poor market returns. And yet, there is no assurance that assets will be sufficient. For retirees

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***who are worried about
outliving their wealth,
probability-based
strategies can become
excessively conservative
and stressful. This book
focuses on the other***

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***option: safety-first
retirement planning.***

Safety-first advocates

support a more

bifurcated approach to

building retirement

income plans that

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***integrates insurance
with investments,
providing lifetime
income protections to
cover spending. With
risk pooling through
insurance, retirees***

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effectively pay an insurance premium that will provide a benefit to support spending in otherwise costly retirements that could deplete an unprotected

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investment portfolio.

Insurance companies can

pool sequence and

longevity risks across a

large base of retirees,

much like a traditional

defined-benefit company

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pension plan or Social Security, allowing for retirement spending that is more closely aligned with averages. When bonds are replaced with insurance-based risk

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pooling assets, retirees

can improve the odds of

meeting their spending

goals while also

supporting more legacy

at the end of life,

especially in the event

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of a longer-than-average retirement. We walk through this thought process and logic in steps, investigating three basic ways to fund a retirement spending

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goal: with bonds, with a diversified investment portfolio, and with risk pooling through annuities and life insurance. We consider the potential role for

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different types of annuities including simple income annuities, variable annuities, and fixed index annuities. I explain how different annuities work and how

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readers can evaluate

them. We also examine

the potential for whole

life insurance to

contribute to a

retirement income plan.

When we properly

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consider the range of risks introduced after retirement, I conclude that the integrated strategies preferred by safety-first advocates support more efficient

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retirement outcomes.

Safety-first retirement

planning helps to meet

financial goals with

less worry. This book

explains how to evaluate

different insurance

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*options and implement
these solutions into an
integrated retirement*

plan.

*Phillip Wasserman's book
has been used to train
over 8000 annuity*

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salespeople and

representatives. Amidst

this precarious economic

climate, investors are

more uncertain than ever

on the right avenues

through which to

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***allocate their
retirement portfolios.***

***Phillip Wasserman, one
of the leading annuity
experts in the country,
has written this easy,
practical guide for the***

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***everyday investor to
understand annuities, a
retirement income***

***planning tool based on
safety and security but
often misunderstood.***

This guide provides the

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basics for retirees to approach their financial advisors while feeling secure in their understanding about the products. Many financial advisors have

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***capitalized on the fact
that their clients have
either been uninformed
or at least believed
that the "experts"
should make their
investment choices for***

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***them. To the contrary,
the reader should walk
away from this guide
feeling informed and
empowered, with a
greater degree of
control over their own***

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retirement.

**In uncertain economic
times, many seniors and
their families are bound
to face financial
problems as illustrated
by tsunamis. Financial**

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tsunamis can sink your

retirement plans and

wash away your financial

peace of mind. Jay

Tyner, RFC(r) discusses

9 financial storms

retirees could face over

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the next 10 years. With the help of a professional financial guide, you can quickly start "doubling the height of your sea walls" to protect your

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retirement from irrevocable damage"Remember, smart financial decisions impact the quality of your life." -Jack Keeter Semmax Financial Group,

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***Inc. is a full service
wealth management and
retirement planning firm
with offices located in
Greensboro and Winston-
Salem, North Carolina.
The company was founded***

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***in 2003 with a
commitment to serving
the complex financial
needs of retirees and
aspiring retirees.
Today, the company is
comprised of three firms***

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***dedicated to addressing
the unique and
diversified financial
needs of our clients;
offering tailored
integrated solutions to
help them achieve the***

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***financial growth
necessary for a
prosperous 30+ years of
retirement. Semmax
Financial Advisors, Inc.
is the company's
Registered Investment***

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Advisory arm - strictly

regulated and audited by

the Securities and

Exchange Commission

(SEC) through the

Financial Industry

Regulatory Authority

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***(FINRA). As such, our
fee only advisory offers
customized asset
management solutions
using a range of
investment vehicles -
stocks, bonds, mutual***

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***funds, REITS, ETFs -
across a variety of
investment disciplines,
asset classes, and
strategies, tailored to
each client's risk
tolerance and planning***

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**goals. Semmax, Inc.
specializes in providing
the most competitive
insurance solutions
available. From life and
long term care
insurance, to a host of**

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***annuity products from
the top-rated carriers
in the industry, our
risk management division
implements insurance
strategies customized to
each individual's life***

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***circumstances. Semmax
Tax, Inc. was founded in
2004 as the third***

component of Semmax

Financial Group and

subsidiary of Triad Tax

Advisory and Financial

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Services, Inc., to

address the need for

advantageous, integrated

tax planning for clients

by an Enrolled Agent, a

federally-authorized tax

practitioner, on staff.

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Tsunami Proof Your

Retirement

Guide to Understanding

Annuities

A Common Sense Financial

Training Guide to Get

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***You to the Finish Line -
Without Hitting the Wall***

Guide to Managing

Retirement Income

Annuity Training

Annuities and Retirement

Income Planning

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With pension plans becoming an endangered species, more and more Americans are now dependent on their 401k. With no other solutions in sight, investors have

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watched their balances
go up and down like a
roller coaster at a
theme park. In What
Should I Do with My
401k?, author Tim
Clairmont answers the

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question on everyone's mind: What should I do with my 401k? This

veteran _fiduciary, who is gifted at making the complicated simple and easy to understand,

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shares the facts and
circumstances behind
annuities, managed
money, mutual funds,
ETFs, and the limited
array of options for the
investment of your 401k

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plan. Whether you're an expert or starting from scratch, Tim gives enough information to help you make your own decisions about the approach you want to

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use. Answering a host of questions, and offering a clear view of the

investment landscape,

What Should I Do with My

401k? provides useful

advice about retirement

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Praise for Last Chance

to Get It Right! "Tom

Moore is one of the

capable professionals

who made me lookgood in

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the last thirty years of
my forty-five year
career at A.G.Edwards &
Sons. He has put
together a primer which
should help both new and
veteran investors

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understand financial
markets and alternatives,
and gain a direction and
common-sense approach
to their estate

planning." -Benjamin F.
Edwards III, Chairman

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Emeritus A. G. Edwards &
Sons "Tom Moore's grasp
of the problems of

retirement planning

issuperb; his methods of

solving those problems

unrivalled." -Richard

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Austin, past president
of Templeton Funds
Annuity Company currently
a Retirement Income
Planning Consultant "Tom
has spelled out in plain
English, just what it

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takes to create and
implement a successful
retirement plan. Boomers
and non-boomers alike,
will find his step-by-
step road map very
helpful." -M. Ellen

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uncertainty and

uneasiness in the

stockmarket, Americans

today face a more

uncertain financial

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future than at any time in decades. Ironically, our response to this growing emergency is to spend more, save less, and put off necessary preparations

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desires for your own
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for you," Suze says.

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demonstrates that it isn't the investor with the most money who necessarily has the best retirement income plan. Instead, it's the investor who owns the right type of investment and insurance products, and uses product

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understanding (1) the arguments

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techniques are then applied to the real-world problem of generating sustainable retirement income towards the end of the human life-cycle. The role of lifetime income, longevity insurance, and systematic withdrawal plans are investigated in a parsimonious framework. The underlying technology and

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terminology of the book are based on continuous-time financial economics by merging analytic laws of mortality with the dynamics of equity markets and interest rates. Nonetheless, the book requires a minimal background in mathematics and emphasizes applications and examples more than proofs and

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theorems. It can serve as an ideal textbook for an applied course on wealth management and retirement planning in addition to being a reference for quantitatively-inclined financial planners. Clients nearing retirement have some significant challenges to face. And so do their advisers. They can expect to live far

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longer after they retire. And the problems they expect their advisers to solve are far more complex. The traditional sources of retirement income may be shriveling, but boomers don't intend to downsize their plans. Instead, they're redefining what it means to be retired—as well as what they require of financial advisers. Planners

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who aren't prepared will be left behind. Those who are will step up to some lucrative and challenging work. To help get the work done, Harold Evensky and Deena Katz—both veteran problem solvers—have tapped the talents of a range of experts whose breakthrough thinking offers solutions to even the thorniest issues.

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these issues and a range of others. As the life expectancy of Americans continues to increase, the risk that retirees will outlive their assets is a growing challenge. Today, couples both aged 62 have a 47 % chance that at least one of them will live to their 90th birthday. In addition to the risk of outliving ones'

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assets, the sharp declines in financial markets and home equity during the last few years and the continued increase in health care costs have intensified workers' concerns about having enough savings and how to best manage those savings in retirement. This report examines: (1) options retirees have for drawing on

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have been placed in to help others. As our industry has evolved, we have taken on a greater responsibility to make sure we do right by others through adherence to ethics and acquiring as much

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runs out (usually before they expect). And the woman looks up and says “I better rethink this thing.” Those commercials portray exactly what our clients fear most—running out of money.

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The past 50 years have seen an abundance of research on retirement planning and longevity risk. Reviewed here is the academic side of the research and its varied viewpoints and nuances. The

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evolution of retirement risk models, retirement portfolio problems and solutions, and annuities are some of the many topics covered.

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have to plan and prepare. Most

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