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Learn how to be a good boss and become the leader everyone wants to work for. People want to work for someone they respect, someone who is on their side. And when employees feel seen, heard, and valued by their supervisors, employee engagement improves, productivity increases, and the entire organization benefits. In his new management book on authentic leadership, award-winning author and personal effectiveness trainer and consultant Paul Axtell reveals sixteen simple steps you can start taking

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right now to develop your emotional intelligence and leadership skills and become a manager who leads with compassion. This leadership development book is a quick one-hour read and is for any business leader or manager looking to improve their organizational leadership in order to lead high-performing teams that—above all else—feel trusted, respected, and motivated in their work.

First-time leaders get motivational and planning tools from top executive coaching firms The First-Time Leader provides basic frameworks, processes, and tools to help first-time leaders and their teams deliver better results faster. Leading is about inspiring and enabling others to do their absolute best, together, to realize a meaningful and rewarding shared purpose. Authors George Bradt, Managing Director of

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PrimeGenesis, and Gillian Davis, Managing Director of AlanKey, show how to achieve these results through the BRAVE acronym: Behaviors, Relationships, Attitudes, Values, Environment. Learn the three stages of team development, and get advice for specific leadership situations including onboarding yourself, onboarding others, and crisis management. Offers a way of thinking about leadership and a structure for action to help first-time leaders lead at both overall conceptual and tactical levels Includes downloadable tools that are easily adaptable for each leader's specific context Contains illustrative examples and stories from a range of experienced leaders and experts to help guide first-time leaders through things they may not have experienced themselves The First-Time Leader shows new leaders what to

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do next, later, never, why, and how. It's an indispensable guide for stepping up and inspiring others to come together for success.

Managing Your Scarcest Resources Business leaders know that the key to competitive success is smart management of scarce resources. That's why companies allocate their financial capital so carefully. But capital today is cheap and abundant, no longer a source of advantage. The truly scarce resources now are the time, the talent, and the energy of the people in your organization--resources that are too often squandered. There's plenty of advice about how to manage them, but most of it focuses on individual actions. What's really needed are organizational solutions that can unleash a company's full productive power and enable it to outpace

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competitors. Building off of the popular Harvard Business Review article "Your Scarcest Resource," Michael Mankins and Eric Garton, Bain & Company experts in organizational design and effectiveness, present new research into how you can liberate people's time, talent, and energy and unleash your organization's productive power. They identify the specific causes of organizational drag--the collection of institutional factors that slow things down, decrease output, and drain people's energy--and then offer a pragmatic framework for how managers can overcome it. With practical advice for using the framework and in-depth examples of how the best companies manage their people's time, talent, and energy with as much discipline as they do their financial capital, this book shows managers how to

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create a virtuous circle of high performance.

Don't wait for someone else to manage your career. The days of HR-sponsored development plans are over. Managing your career--and the skills you need to be successful--is your responsibility. If you're looking to push yourself to the next level, it can be hard to determine where to start. The HBR Guide to Your Professional Growth will be your coach, transforming your abstract hopes and ideas into a concrete action plan. No matter where you are in your career, this guide will help you: Assess your current skills--and acquire new ones Elicit feedback you can use Set meaningful--and achievable--goals Make time for learning Play to your strengths Identify your next challenge Arm yourself with the advice you need to succeed on the job, from a source you

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trust. Packed with how-to essentials from leading experts, the HBR Guides provide smart answers to your most pressing work challenges.

21 Ways to Inspire Change

How to Engage and Inspire Your Team

The Energy Bus

Lead to Leadership

HBR Guide to Your Professional Growth

Herding Tigers

Leadership Solutions

Employees First!

Citing a correlation between common, inefficient practices and low employee productivity, a volume of easily

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implemented ideas for business owners argues against artificial incentives and harsh methods while suggesting jargon-free, motivational strategies for improved performance.

Are you a good boss—or a great one? Good bosses can handle the day-to-day work of running a team. Great bosses go beyond that, finding ways to help employees become better versions of themselves as people and professionals. But as a manager, how do you reach that next level? The HBR Guide to Being a Great Boss contains practical tips and advice to help you become a more well-rounded leader, one who sparks creativity, engagement, collaboration, and growth in your team. You'll learn how to: Magnify your people's

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strengths Create a welcoming, inclusive culture Communicate effectively—and regularly—with your team Challenge your people to grow beyond their current limits Recognize and reward good work Establish yourself as a trustworthy leader and colleague Arm yourself with the advice you need to succeed on the job, with the most trusted brand in business. Packed with how-to essentials from leading experts, the HBR Guides provide smart answers to your most pressing work challenges.

For the socially conscious, the intellectually curious, or the creative soul comes an inspiring, New York Times bestselling handbook for success in business, life, and the all-important task of building a more compassionate world—by the

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visionary founder and CEO of KIND Healthy Snacks. When Daniel Lubetzky started KIND Healthy Snacks in 2004, he aimed to defy the conventional wisdom that snack bars could never be both tasty and healthy, convenient and wholesome. A decade later, the transformative power of the company's "AND" philosophy has resulted in an astonishing record of achievement. KIND has become the fastest-growing purveyor of healthy snacks in the country. Meanwhile, the KIND Movement—the company's social mission to make the world a little kinder—has sparked more than a million good deeds worldwide. In Do the KIND Thing, Lubetzky shares the revolutionary principles that have shaped KIND's business model and led to its success, while offering an unfiltered and

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intensely personal look into the mind of a pioneering social entrepreneur. Inspired by his father, who survived the Holocaust thanks to the courageous kindness of strangers, Lubetzky began his career handselling a sun-dried tomato spread made collaboratively by Arabs and Jews in the war-torn Middle East. Despite early setbacks, he never lost his faith in his vision of a “not-only-for-profit” business—one that sold great products and helped to make the world a better place. While other companies let circumstances force them into choosing between two seemingly incompatible options, people at KIND say “AND.” At its core, this idea is about challenging assumptions and false compromises. It is about not settling for less and being willing to take greater

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risks, often financial. It is about learning to think boundlessly and critically, and choosing what at first may be the tougher path for later, greater rewards. By using illuminating anecdotes from his own career, and celebrating some past failures through the lessons learned from them, Lubetzky outlines his core tenets for building a successful business and a thriving social enterprise. He explores the value of staying true to your brand, highlights the importance of transparency and communication in the workplace, and explains why good intentions alone won't sell products. Engaging and inspirational, Do the KIND Thing shows how the power of AND worked wonders for one company—and could empower the next generation of social

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entrepreneurs to improve their bottom line and change the world. Advance praise for Do the KIND Thing “An enjoyable read . . . wise advice about matters from product development to people management.”—Financial Times “By sharing the ten tenets that helped KIND grow, Daniel Lubetzky has given entrepreneurs a road map to success that includes both passion and purpose.”—Arianna Huffington, president and editor in chief, Huffington Post Media Group “Lubetzky uses the power of kindness to build purpose into his business and his community. He’s a role model for future leaders.”—Mehmet Oz, M.D., professor of surgery, Columbia University “I’ve always been a fan of the KIND brand. This engaging and inspirational book shows how

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coupling a social mission with creativity can spark change and empower a generation.”—Bobbi Brown, founder and CCO, Bobbi Brown Cosmetics

A practical guide to unlocking your innate leadership skills—if you’re in business “you should read this book!” (Jeffrey Hayzlett). Unleash the leader that you already are with this inspirational and innovative guide by executive strategy consultant and internationally-renowned speaker Robert Murray. With the help of this easy-to-use book, you will learn to discover and cultivate the talents you’ve always had, whether you want to be CEO of a large corporation, lead a sales team, inspire your staff, or just improve your own life. It’s Already Inside can show you, in practical ways

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and with real-life examples, how to tap into your innate leadership skills to get the job done, encourage those around you, and bring fulfillment and purpose to your life. You will learn . . . • The difference between managing and leading • How to focus on the solution, not the problem • How to turn-around a business filled with bad attitudes • How to stop wasting time in meetings • And so much more! Packed with personal stories and real-life examples, It's Already Inside is “an engaging and humorous leadership book written by a true business veteran” and “a must-read for all emerging leaders” (Caroline de Voest, CEO, Better Your Best Coaching).

Discover How To Easily Build & Manage Winning Teams

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151 Quick Ideas to Inspire Your Staff

Think Boundlessly, Work Purposefully, Live Passionately

Start with Why

Good to Great

How to Inspire, Motivate, and Connect with Your Staff

First-Time Leader

How to Create Tech Products Customers Love

A practical handbook for every manager charged with leading teams to creative brilliance, from the author of *The Accidental Creative* and *Die Empty*. Doing the work and leading the work are very different things. When you make the transition from maker to manager, you give ownership of projects to your team even though you could do them

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yourself better and faster. You're juggling expectations from your manager, who wants consistent, predictable output from an inherently unpredictable creative process. And you're managing the pushback from your team of brilliant, headstrong, and possibly overqualified creatives. Leading talented, creative people requires a different skill set than the one many management books offer. As a consultant to creative companies, Todd Henry knows firsthand what prevents creative leaders from guiding their teams to success, and in *Herding Tigers* he provides a bold new blueprint to help you be the leader your team needs. Learn to lead by influence instead of control. Discover how to create a stable culture that empowers your team to take bold creative risks. And learn how to fight to protect the

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time, energy, and resources they need to do their best work. Full of stories and practical advice, *Herding Tigers* will give you the confidence and the skills to foster an environment where clients, management, and employees have a product they can be proud of and a process that works.

Enjoy the ride of your life with the Wall Street Journal bestseller *None of us can expect to get through life without any challenges*. Life isn't always a constant daydream of unbridled pleasure and happiness. But that doesn't mean you can't approach everything with some zing - a big dose of positive energy is what you need to feel great, be successful and love life! And the international bestselling *The Energy Bus* can help you live your life in a positive,

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forward-thinking way. Learn the 10 secrets that will help you overcome adversity and harness the power of positive, infectious energy, so that you can create your own success. International bestselling author Jon Gordon draws on his experience of working with thousands of leaders and teams to provide insights, actionable strategies and positive energy. The Energy Bus: Shows you how to ditch negativity and infuse your life with positive energy Provides tools to build a positive team and culture Contains insights from working with some of the world's largest companies Foreword by Ken Blanchard, co-author of The One-Minute Manager

More productivity. Less drama. It all starts with a healthy conflict culture. In the modern workplace, conflict has

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become a dirty word. After all, conflict is antithetical to teamwork, employee engagement, and a positive company culture. Or is it? The truth is that our teams and organizations require conflict to get things done. But we avoid conflict and build up conflict debt by deferring and dodging the difficult decisions. Our organizations are paying the price--becoming less productive, less innovative, and less competitive. Individuals are paying, too--suffering from overwhelming workloads, endless drama, and sleepless nights. In *The Good Fight*, Liane Davey shows you how to create the productive conflict your organization needs to get along and get stuff done. Drawing on her twenty-year career as an advisor to the C-Suite, Davey shares real-world examples and practical tools you and

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your team can use to handle even the most contentious conflicts as allies--instead of adversaries. Filled with strategies you will use again and again, *The Good Fight* is an essential field guide for leaders at all levels.

How does your team react to change? Do they dig in with their heels to resist it or do they welcome it with open arms? As leaders, we know that change is a fact of life and we need to learn to manage it before it manages us. A tall order? Not when you have the wisdom of two business icons, Mac Anderson and Tom Feltenstein, to show the way. This easy-to-use book will help you and your team stop conducting business as usual. Change is the key that unlocks the doors to growth and excitement in any organization. More importantly, without it...your

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competition will pass you by. You don't have a choice about change, but you do have a choice about how you and your team react to it. Don't wait another minute to inspire, motivate, and encourage your team to move forward and embrace change. Lead the way. You go first.

Time, Talent, Energy

Use Productive Conflict to Get Your Team and Organization Back on Track

Inspire, Engage, and Focus on the Heart of Your Organization

Business Express: Inspire your team to change

Overcome Organizational Drag and Unleash Your Team's Productive Power

Find Your Why

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You Are the Team

16 Simple Ways to Engage and Inspire Your Team at Work

How do today's most successful tech companies—Amazon, Google, Facebook, Netflix, Tesla—design, develop, and deploy the products that have earned the love of literally billions of people around the world? Perhaps surprisingly, they do it very differently than the vast majority of tech companies. In INSPIRED, technology product management thought leader Marty Cagan provides readers with a master class in how to

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structure and staff a vibrant and successful product organization, and how to discover and deliver technology products that your customers will love—and that will work for your business. With sections on assembling the right people and skillsets, discovering the right product, embracing an effective yet lightweight process, and creating a strong product culture, readers can take the information they learn and immediately leverage it within their own organizations—dramatically improving their

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own product efforts. Whether you're an early stage startup working to get to product/market fit, or a growth-stage company working to scale your product organization, or a large, long-established company trying to regain your ability to consistently deliver new value for your customers, INSPIRED will take you and your product organization to a new level of customer engagement, consistent innovation, and business success. Filled with the author's own personal stories—and profiles of some of

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today's most-successful product managers and technology-powered product companies, including Adobe, Apple, BBC, Google, Microsoft, and Netflix—INSPIRED will show you how to turn up the dial of your own product efforts, creating technology products your customers love. The first edition of INSPIRED, published ten years ago, established itself as the primary reference for technology product managers, and can be found on the shelves of nearly every successful technology product company

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worldwide. This thoroughly updated second edition shares the same objective of being the most valuable resource for technology product managers, yet it is completely new—sharing the latest practices and techniques of today's most-successful tech product companies, and the men and women behind every great product.

"No Nonsense: Inspire Your Staff's practical, hard-hitting ideas and examples are both relevant and necessary in business today. This is the book that will give you the edge. It's the

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book that you don't want your competition to read!"—Steve Hanes, president, Dale Carnegie Solutions For most businesses, attracting new employees and getting your existing employees to succeed is a never-ending task. It's often rooted in inefficient hiring practices, misunderstood motivational techniques, inadequate training, and high employee turnover. The results: low productivity and poor performance, leading to lower revenue, unhappy customers, and endless management headaches. No

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Nonsense: Inspire Your Staff takes the mystery out of motivating employees to achieve personal and business success. The basic concept: Inspire your employees to create and maintain delighted repeat customers! This book demonstrates that business owners don't have to constantly replace employees or use artificial incentives and harsh methods to get employees to help the business succeed. Wilson shows business owners and managers how to do it themselves without the pain and suffering. And you don't

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have to invent any new approaches, concepts, or buzzwords to do it. Just follow some of the more than 100 proven ideas and discover amazing results—fast! Wilson spent more than twenty-five years researching what his clients—businesses large and small—need to do to be successful in today’s marketplace by hiring and motivating the right employees. These powerful ideas work. Each is presented in a bite-sized package that allows for instant execution. No long chapters with endless justifications, pontifications, philosophy, and

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personal stories. These great, practical ideas are things any business manager and owner can use to make an immediate difference in his or her business success. Ignite your people to new levels of success with these action-oriented tips to improve morale and boost the bottom line.

“Bob Chapman, CEO of the \$1.7 billion manufacturing company Barry-Wehmiller, is on a mission to change the way businesses treat their employees.” - Inc. Magazine
Starting in 1997, Bob Chapman and Barry-

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Wehmiller have pioneered a dramatically different approach to leadership that creates off-the-charts morale, loyalty, creativity, and business performance. The company utterly rejects the idea that employees are simply functions, to be moved around, "managed" with carrots and sticks, or discarded at will. Instead, Barry-Wehmiller manifests the reality that every single person matters, just like in a family. That's not a cliché on a mission statement; it's the bedrock of the company's success. During tough times a

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family pulls together, makes sacrifices together, and endures short-term pain together. If a parent loses his or her job, a family doesn't lay off one of the kids. That's the approach Barry-Wehmiller took when the Great Recession caused revenue to plunge for more than a year. Instead of mass layoffs, they found creative and caring ways to cut costs, such as asking team members to take a month of unpaid leave. As a result, Barry-Wehmiller emerged from the downturn with higher employee morale than ever before. It's

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natural to be skeptical when you first hear about this approach. Every time Barry-Wehmiller acquires a company that relied on traditional management practices, the new team members are skeptical too. But they soon learn what it's like to work at an exceptional workplace where the goal is for everyone to feel trusted and cared for—and where it's expected that they will justify that trust by caring for each other and putting the common good first. Chapman and coauthor Raj Sisodia show how any organization can

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reject the traumatic consequences of rolling layoffs, dehumanizing rules, and hypercompetitive cultures. Once you stop treating people like functions or costs, disengaged workers begin to share their gifts and talents toward a shared future.

Uninspired workers stop feeling that their jobs have no meaning. Frustrated workers stop taking their bad days out on their spouses and kids. And everyone stops counting the minutes until it's time to go home. This book chronicles Chapman's

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journey to find his true calling, going behind the scenes as his team tackles real-world challenges with caring, empathy, and inspiration. It also provides clear steps to transform your own workplace, whether you lead two people or two hundred thousand. While the Barry-Wehmiller way isn't easy, it is simple. As the authors put it: "Everyone wants to do better. Trust them. Leaders are everywhere. Find them. People achieve good things, big and small, every day. Celebrate them. Some people wish things were

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different. Listen to them. Everybody matters. Show them."

The Challenge Built to Last, the defining management study of the nineties, showed how great companies triumph over time and how long-term sustained performance can be engineered into the DNA of an enterprise from the verybeginning. But what about the company that is not born with great DNA? How can good companies, mediocre companies, even bad companies achieve enduring greatness? The Study For years, this

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question preyed on the mind of Jim Collins. Are there companies that defy gravity and convert long-term mediocrity or worse into long-term superiority? And if so, what are the universal distinguishing characteristics that cause a company to go from good to great? The Standards Using tough benchmarks, Collins and his research team identified a set of elite companies that made the leap to great results and sustained those results for at least fifteen years. How great? After the leap, the good-to-great companies generated

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cumulative stock returns that beat the general stock market by an average of seven times in fifteen years, better than twice the results delivered by a composite index of the world's greatest companies, including Coca-Cola, Intel, General Electric, and Merck. The Comparisons The research team contrasted the good-to-great companies with a carefully selected set of comparison companies that failed to make the leap from good to great. What was different? Why did one set of companies become truly great performers

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while the other set remained only good? Over five years, the team analyzed the histories of all twenty-eight companies in the study. After sifting through mountains of data and thousands of pages of interviews, Collins and his crew discovered the key determinants of greatness -- why some companies make the leap and others don't. The Findings The findings of the Good to Great study will surprise many readers and shed light on virtually every area of management strategy and practice. The findings include: Level 5

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Leaders: The research team was shocked to discover the type of leadership required to achieve greatness. **The Hedgehog Concept (Simplicity within the Three Circles):** To go from good to great requires transcending the curse of competence. **A Culture of Discipline:** When you combine a culture of discipline with an ethic of entrepreneurship, you get the magical alchemy of great results. **Technology Accelerators:** Good-to-great companies think differently about the role of technology. **The Flywheel and the Doom Loop:** Those who

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launch radical change programs and wrenching restructurings will almost certainly fail to make the leap. "Some of the key concepts discerned in the study," comments Jim Collins, "fly in the face of our modern business culture and will, quite frankly, upset some people." Perhaps, but who can afford to ignore these findings?

How to Inspire Your Team

Everybody Matters

Leading in Real Time

Unleash Your Inner Leader

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Team Building

Leadership in the Digital Age

HBR Guide to Being a Great Boss

Easyread Super Large 18pt Edition

Explores the journey of how to become a stronger, more inspiring, inclusive leader now at the beginning of the digital age.

[?] Do you want to be a leader instead of a manager? [?] Is it your goal to have a positive impact in the world? [?] Are you looking to improve your leadership skills to inspire your team? Leadership is the glue that unites the world. Great leaders make an impact on the world, especially

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positive leaders like Mandela, Gandhi, or John F. Kennedy. We need leaders for our societies, for companies, for organizations, family, and even groups of friends to bring people together towards better outcomes. Positive leadership distinguishes successful organizations from the rest. It provides you with the power to unite people around a vision, a vision they will fight for as if it were their own. Inspired and motivated team members are a hundred times more effective than employees driven by money and personal interests. While the first will make the extra mile for the success of the organization, the second will only consider the ratio between their effort and their reward, disregarding the

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group. "Lead to Leadership" series will teach how to become a great leader, to embrace leadership as a lifestyle, and use it to empower others and improve their lives. You will become a leader at work, with your family and group in your group of friends and you will have the answers to lead them to success. For many years, I have studied and practiced leadership. As an entrepreneur, I understood pretty early that the success of my business would be directly correlated with my leadership skills. After a lot of work and lots of mistakes, I know what works and what does not in terms of leadership approaches, what is important to be a great leader, and how to inspire and motivate my team members.

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Furthermore, I learned in first hand how can you find and develop new leaders in our teams, leaders that will help you spread your vision further than you could ever expect by your own- Positive leadership with honesty, empathy, and initiative can change the world and make it a better place. I'm glad to share that skill and help you become a leader or simply improve your leadership skills. The series "Lead to Leadership is composed by two eBooks" the first ebook Lead to Leadership: The essence of positive Leadership" will teach you the cornerstones of leadership, the qualities of great leaders with a lot of compelling examples of different styles of leadership, and will start your process of becoming a great leader. You

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can get it here This second eBook: "Lead to Leadership: Unleash your inner Leader" will build up the knowledge acquired in the first ebook, complete your personal development as a leader and give you the necessary tools to detect and generate new leaders. Invest in yourself, invest in your success, and start reading and developing this much-needed ability today!

The moment to lead is now. As remote work becomes a necessity, millennials enter the workforce, and the gig economy grows stronger, the old authoritarian leadership styles of the past aren't just dated-they're a hindrance. In our new world of disruptive technologies and generational change, employees want to be on a level playing field as

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*their leaders, and they'll accept nothing less. Successful leadership today is all about transparency, parity, collaboration, and genuine connection with clients, customers, and employees. In *Leading in Real Time*, leadership expert Michelle Ray shows you how to expand and shift your thinking around leadership to become effective in real time, and be ready for the inevitable challenges or disruptions that will come. Packed with case stories, interviews, and examples from Ray's vast and varied experience as a leadership coach and consultant, you'll learn: How to identify and strengthen the four essential skills of a real time leader How to nurture authentic connections with the people you lead Why*

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*meaning is new motivation for the changing workforce
How to improve and protect your accountability and credibility quotient in a time when voices are rising.
Whether you are a tenured leader or just beginning your journey, it's time to adopt a forward-thinking, future-ready leadership approach based on adaptability, authenticity, and purpose. It's time to start Leading in Real Time.
An organizational guide to assessing, measuring, and building leadership capacity Leadership capacity has emerged as a key source of competitive advantage in today's economy. But many organizations struggle to develop the capacity they need to succeed. This book offers concrete and precise strategies to close the*

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leadership gap. It explains in detail how to conduct a leadership analysis, determining exactly where the gaps are in both organizational and individual leadership; analyzes the challenges a company faces; helps in understanding an organization's leadership deficit; and generates leadership solutions tailored to the organization's particular needs and shortcomings.

Inspire Your Team to Grow Up, Get Along, and Get Stuff Done

Nurturing Your Innate Leadership for Business and Life Success

Teams That Work

Let Them Lead

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Lead Simply

A Practical Guide for Discovering Purpose for You and Your Team

Succeed as a New Manager

A survival kit for all leaders facing the challenge of a new or 'difficult' team.

The inspirational bestseller that ignited a movement and asked us to find our WHY Discover the book that is captivating millions on TikTok and that served as the basis for one of the most popular TED Talks of all time—with more than 56 million views and counting. Over a decade ago, Simon Sinek started a movement that

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inspired millions to demand purpose at work, to ask what was the WHY of their organization. Since then, millions have been touched by the power of his ideas, and these ideas remain as relevant and timely as ever. START WITH WHY asks (and answers) the questions: why are some people and organizations more innovative, more influential, and more profitable than others? Why do some command greater loyalty from customers and employees alike? Even among the successful, why are so few able to repeat their success over and over? People like Martin Luther King Jr., Steve Jobs, and the Wright Brothers have little in common, but they all started with WHY. They

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realized that people won't truly buy into a product, service, movement, or idea until they understand the V behind it. START WITH WHY shows that the leaders who have had the greatest influence in the world all think, and communicate the same way—and it's the opposite of what everyone else does. Sinek calls this powerful idea The Golden Circle, and it provides a framework upon which organizations can be built, movements can be led, and people can be inspired. And it all starts with WHY. Do your employees drag themselves into work (reluctantly!) every day? Do you wish they were engaged and passionate about their jobs, driven to achieve your

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department's and organization's goals? Motivate your team now with an information-packed practical guide to inspiring your team to win at work. This book features a 7-step strategy for managers who want to INSPIRE their team members to higher engagement and performance. -Practical tips, tools and examples that can be adapted for various situations. -A distillation of our knowledge and experiences from decades of consulting, coaching and training employees at all levels. -Academic research in management and psychology; and best practices from leading organizations and consulting firms. -Even though the book is aimed at managers/leaders, it can also be

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useful for individual employees who want to enhance their own engagement at work.

In *Putting Teachers First*, author and speaker Brad Johnson offers tons of invaluable tips for building and maintaining strong, dynamic relationships with your teachers, leading to greater job satisfaction, lower turnover, and improved performance across the board. You'll learn how to boost teacher morale and drive engagement by providing sincere feedback and recognition, creating incentives for teaching excellence, building trust between all faculty members, and more. Topics covered: The Importance of Teacher Satisfaction

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Motivating Your Teachers to Succeed
Creating a Culture of Appreciation
Learning to Become a Selfless Leader
Inspiring Teachers to Remember Their Purpose
Developing Your Emotional Intelligence
Communicating and Connecting Effectively
Building a Cohesive Team
Celebrating Successes
Each chapter includes practical advice as well as inspiring stories and anecdotes to motivate you on your journey.

The Essence of Positive Leadership

The Extraordinary Power of Caring for Your People Like Family

Do the KIND Thing

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You First

Foundational Tools for Inspiring and Enabling Your New Team

Be the Leader That Creative People Need

The Pathway to Bridge the Leadership Gap

Getting your team to think and act differently

✓ Do you want to be a leader instead of a manager? ✓ Is it your goal to have a positive impact on the world? ✓ Are you looking to improve your leadership skills to inspire your team? Leadership is the glue that unites the world. Great leaders make an impact on the world, especially positive leaders like Mandela,

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Gandi, or John F. Kennedy. We need leaders in our societies, in companies, organizations, family, and even groups of friends to bring people together towards better outcomes. Positive leadership distinguishes successful organizations from the rest. It provides you with the power to unite people around a vision, a vision they will fight for as if it were their own. Inspired and motivated team members are a hundred times more effective than employees driven by money and personal interests. While the first will make the extra mile for the success of the organization, the second will only consider the relationship between their

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effort and their reward, disregarding the group. "Lead to Leadership" series will teach how to become a great leader, to embrace leadership as a lifestyle, and use it to empower others and improve their lives. You will become a leader at work, with your family and group in your group of friends and you will have the answers to lead them to success. For many years, I have studied and practiced leadership. As an entrepreneur, I understood pretty early that the success of my business would be directly correlated with my leadership skills. After a lot of work and lots of mistakes, I know what works and what does not in terms of leadership approaches, what is

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important to be a great leader, and how to inspire and motivate my team members. Furthermore, I learned first hand how can you find and develop new leaders in your teams, leaders that will help you spread your vision further than you could ever expect on your own. Positive leadership, with honesty empathy, and initiative, can change the world and make it a better place. I'm glad to share that skill and help you become a leader or simply improve your leadership skills. The "Lead to Leadership" series will teach you everything you need to know to become an inspiring leader. It is composed by two Books- this first ebook "Lead

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to Leadership: The essence of positive Leadership" will teach you the cornerstones of leadership, the qualities of great leaders with a lot of compelling examples of different styles of leadership, and will start your process of becoming a great leader. The second eBook: "Lead to Leadership: Unleash your inner Leader" will build up the knowledge acquired in the first ebook, complete your personal development as a leader and give you the necessary tools to detect and generate new leaders. Invest in yourself, invest in your success, and start reading and developing this much-needed ability today!

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The impression you make as a leader has the power to build, enhance, or sabotage your authority and ideas. Discover how to convey the essence of leadership with every interaction. Every communication leaders make—speaking, writing, posting, sharing, and even listening—has the power to either secure or sabotage their impact. But wanting to inspire and engage their team and knowing how to do it are two different things. In this book, Joel Schwartzberg suggests mindsets, tactics, tips, and examples to help readers reach that goal using the most powerful leadership tool available: a leader's voice. Whether managers

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are giving speeches, telling stories, sending emails, posting messages, recording videos, or running Zoom meetings, these are essential tools for establishing authority and galvanizing an audience. Readers will learn how to inspire instead of inform, communicate with purpose and power, and sell—not just share—their most important ideas.

Five common problems your team is susceptible to—and the one thing you can do to fix all of them There are so many ways a team can go wrong. Does your team make decisions so slowly that nothing ever gets done, or does it go too fast and miss critical issues that come

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back to bite you later? Does your team bicker endlessly or smile and nod while avoiding the tough issues? Too often, team dysfunction leads to abysmal productivity and zero innovation for your organization, as well as misery and wasted time for you. Most team members sit and wait, feeling trapped in a team that just isn't working. You First: Inspire Your Team to Grow Up, Get Along, and Get Stuff Done presents a radical new idea: you can change your team. Author Liane Davey shows how you, from any seat at the table, even without support from your colleagues or your team leader, can transform even a toxic team.

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It starts with living up to five responsibilities that will change the workings of even the most dysfunctional team. Addresses the five most common ways your team can become toxic Gives you a diagnostic to see if your team is at risk Doles out practical suggestions to deal with the crisis in the short-term Instructs you on how to disrupt the patterns that leave you in an endless cycle of dysfunction Replaces those patterns with positive interactions and even productive conflict Gives you the right words to say to change your team for the better—starting today Written by Liane Davey, PhD, a highly sought-after consultant and

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Principal of Knightsbridge Leadership Solutions and the Vice President of Global Solutions and Team Effectiveness Designed for front line employees, middle managers, executives, or anyone who works regularly in teams, You First will help you figure out how to make your team happier, healthier, and more productive.

Are you tired of being on a losing team? Do you wish you knew how to build a team of winners? Whether you want to (1) build a winning team, (2) be a great leader, or (3) recruit the right way, then this is the book for you! Is your team in chaos? Learn how to evaluate where your team stands and identify potential problem

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areas which you can improve upon. You can then strategically employ each member's strengths to make the whole team stronger. Discover the various ways that people respond to change, and then nullify their fears while encouraging them to succeed in new ways. Discover how to lead properly and transform your team into highly motivated winners. To have a great team, you first need a great leader. Adopt proven strategies designed to take you to the next level in your leadership role. Learn how to avoid potential pitfalls so that you can point your team in the correct direction for maximum effectiveness. Become a

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positive role model that your team can count on and respect. This commitment to excellence will naturally rub off on your team members. infusing them with a sense of purpose and a strong desire to succeed. Create other leaders on the team. The members of your team are each leaders in their own right. Encourage and empower team members to take on positive roles for the benefit of the whole team. All great leaders realize that they can't do everything by themselves, so the ability to delegate responsibility will be a major key to success. In this book you will uncover fresh ways to inspire and motivate your team

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members while building and communicating your confidence in their ability to excel. By giving each member the space to innovate, practice, and work through their own challenges; they will feel much more connected to the team and be much more willing to go the extra effort to succeed. In this book you will discover some of the best strategies for empowering your team members and making them leaders in their own right, giving you more time to focus on more important tasks. Revel in the joy of a winning team that works in unison. In this book you will discover great advice, strategies and ideas on how to make a

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great team. This includes how to recruit wisely and then what to do in order to maximize your team's chances of performing effectively and winning when it counts! A healthy, well-functioning team of individuals who are pulling together toward a common goal is just a read away. To win in today's competitive world, you need to do everything possible to ensure your team's success. What will you learn about team building? The five core values of winning teams. How to be a great team leader. How to create a motivating and enthusiastic team environment. How to manage stress, aggression and conflicts in the team. The best ways to communicate

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with your team. You Will Also Discover: Motivational strategies that will turn your team members into peak performers. How to set team goals that inspire confidence and boost enthusiasm. How to build a team that works well together and wins! How to recruit the right way to build your team of champions. Nothing in life is more enjoyable than being on a winning team! Build your dream team: Buy It Now!

***No Nonsense: Inspire Your Staff
Why Some Companies Make the Leap...And
Others Don't
INSPIRED***

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The Seven Drivers of Team Effectiveness

The Inspirational Leader

It's Already Inside

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6 Simple Ways Teammates Can Go from Good to Great

If you need to be in the know in no time at all, Business Express will get you from beginner to brilliant in the blink of an eye. This fast, focused and carefully crafted eBook will help you pick up all the essential knowledge you need about the skills that matter most at work, all in the shortest possible time. Learn just when you need to or

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well in advance; read it at your desk or on the move; dip in and out or start from scratch - it's all up to you. But however you use it, you'll quickly feel more confident, competent and better equipped to make things happen and keep moving ahead. Save time - it's quick and easy to read Get smart - just the essential knowledge you need Feel good - watch your confidence grow Business Express - know how in no time! It'll only take about 30 minutes for you to get up to speed on one of these other great Business Express subjects too. Search by title, download your copies and start knowing more in no time:

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Leading Your Team Through Change
Making Effective Decisions
Managing Performance and Appraisals
Managing Difficult Situations and Discussions
Negotiating With Confidence
Writing Compelling Reports and Proposals
Presenting With Confidence
How to be Assertive
Effective Mentoring
Coaching Effectively
Managing Productive Meetings
Motivating Your Team
Embracing Diversity Within Your Team
Effective Problem Solving

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Interviewing With Confidence How to be a Great Leader Your first 60 days as a Leader Establish Yourself as a Leader Communicate Like a Leader Set Your Leadership priorities Lead Your Team Nurturing Business Innovation Sharpen Your Influencing Strategies How to be a Decisive Leader: Inspire Your Team to Change How to be a Successful Change Leader Making Strategic Business Change decisions Create a Successful Change Strategy How to Build Your Vision for Change Promote a Positive Change Culture How to Create an Action Plan for Change How to Communicate Change to Your Team Managing

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Resistance to Change Support Your Team through Change Sustaining Business Change You Are the Team is a book that will easily and dramatically improve the way your team works together by literally changing the heart and mind of every member of your team. It's a book for you, your team and entire organization. Many leaders struggle with getting members of their team to help and assist each other; to be direct, candid and respectful in their communication; to actively participate in meetings-providing ideas and passionately discussing important topics; to trust each other; to stop engaging in negative

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talk and even gossip; and to take accountability for their job and performance... to name just a few. You Are the Team combats the "Teammate Me Culture," which is when members of the team care more about their own needs than the team's needs. It inspires teammates to:

- *Serve each other
- *Put others and the team first
- *Tell the truth and be transparent
- *Keep commitments
- *Be direct and honest in discussions
- *Take accountability
- *Learn from mistakes
- *Seek honest feedback from teammates
- *Improve personal gratitude
- *Refrain from negativity and gossip
- *Compliment teammates more frequently

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*Celebrate teammates successes *Extend more kindness *Seek to understand teammates first before reacting *Demonstrate greater empathy towards teammates *Get it done and then some *Improve personal focus on goals *Bring solutions, not problems *Invest in personal development *Inspire and lead

Would you agree that the above actions improve teamwork? Could your team improve by teammates implementing even just a couple of these concepts? You Are the Team is both engaging and practical. Author Michael Rogers uses a variety of entertaining stories to highlight the concepts in the book.

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Introspective questions are at the end of each section to help teammates reflect on how they are currently applying each of the important team concepts. The end of the book includes an assessment with 27 questions to gauge the overall effectiveness of teammates. Becoming a successful team begins with teammates who want to provide more value than they receive. You Are the Team was written to help members of teams understand the value they bring. Order a copy for you, for your team, for your entire organization. Michael has over 20 years of experience working with teams in business,

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sports, and a variety of volunteer organizations. One common theme in his consulting work has been that the best teams are made up of teammates who are committed to and invested in their team and its outcomes. He has found, without exception, that teams consisting of teammates who regularly practice his 6 B's of selflessness, trustworthiness, humbleness, positivity, respectfulness, and greatness achieve extraordinary teamwork. When Michael sat down to write *You Are the Team*, he wanted to write a book that could be easily understood by anyone reading it, a book that was inspiring-even life

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changing, a book that was engaging and a book that could be quickly applied by every member of the team. Many are finding that he did just that. Are you a leader who wishes you could get your team to work together better? Are you a leader who needs to boost results? Are you a leader who wishes your team cared more about their work and the outcomes of the team? *You Are the Team* is that one book that will change your team and organization long term.

Everything a first-time manager needs to know about leading and managing other people. It's great to find yourself with a new promotion and

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to suddenly have fresh challenges at work. But managing other people can be a daunting responsibility when it's your first time - particularly if you find yourself as the boss of former colleagues or friends. Packed with practical advice, *Succeed as a New Manager* will help you sail through issues such as getting to know your team, dealing with internal politics, the rise of hybrid and remote working, motivating others, and celebrating success. Whatever your new job, *Succeed As a New Manager* will help you find your feet and get great results along the way. This book also

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includes a quiz, step-by-step action points, common mistakes and advice on how to avoid them, top tips, and summaries of key points. Start With Why has led millions of readers to rethink everything they do - in their personal lives, their careers and their organizations. Now Find Your Why picks up where Start With Why left off. It shows you how to apply Simon Sinek's powerful insights so that you can find more inspiration at work -- and in turn inspire those around you. I believe fulfillment is a right and not a privilege. We are all entitled to wake up in the morning inspired to go to work, feel safe

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when we're there and return home fulfilled at the end of the day. Achieving that fulfillment starts with understanding exactly WHY we do what we do. As Start With Why has spread around the world, countless readers have asked me the same question: How can I apply Start With Why to my career, team, company or nonprofit? Along with two of my colleagues, Peter Docker and David Mead, I created this hands-on, step-by-step guide to help you find your WHY. With detailed exercises, illustrations, and action steps for every stage of the process, Find Your Why can help you address many important concerns, including: *

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What if my WHY sounds just like my competitor's? * Can I have more than one WHY? * If my work doesn't match my WHY, what should I do? * What if my team can't agree on our WHY? Whether you've just started your first job, are leading a team, or are CEO of your own company, the exercises in this book will help guide you on a path to long-term success and fulfillment, for both you and your colleagues. Thank you for joining us as we work together to build a world in which more people start with WHY. Inspire on! -- Simon

How to inspire your team and be a great boss

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The Language of Leadership

How to Drive Success in a Radically Changing World

Unexpected Lessons in Leadership from America's Worst High School Hockey Team

Leading Your Team

The Good Fight

Lead, Motivate, Engage

How to Involve and Inspire Teams

"An uplifting and compelling leadership book based on the hard-earned lessons learned by the author when he was head coach of the Ann Arbor Huron High School ice hockey team, about how he motivated, engaged, and empowered his players

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to go from being ranked as the absolute worst team in the nation to one of the country's best"--

You First Inspire Your Team to Grow Up, Get Along, and Get Stuff Done John Wiley & Sons

Can you inspire your team hearts and minds every day? If you can your organization will become one of the best in the world, and your team will perform at heights you never imagine. Harvard Business School gathered data from assessments of more than 50,000 leaders, and the ability to inspire stood out as one of the most critical competencies. Inspiration creates the highest levels of engagement, it is what separates the best leaders from everyone else, and it is what employees want most in their leaders. The Inspirational

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Leader, Inspire Your Team To Believe In The Impossible was written to help all leaders successfully navigate all the disruptions in today fiercely competitive world because we need a new generation of leaders who care deeply for the well-being of their team and who understand that their people are the heart of their leadership. Whether you are the leader of a large, medium or small organization; a Teacher, a V.P., CEO, Father, Mother, Police Officer, or Hustler; this book was written to help you inspire your team to believe in the impossible. Each chapter in this book will push you to become the leader you were destined to be; a leader of influence, a leader of value, a leader of vision and most importantly, an inspirational leader.

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Why do some teams thrive, while others struggle? In the modern workplace, employees collaborate. Managers are expected to be effective team leaders and employees are expected to be valued teammates. But many teams struggle. Being part of a struggling team can be unpleasant, but it can also hurt your career and waste company resources. In *Teams That Work*, Scott Tannenbaum and Eduardo Salas present the seven drivers of team effectiveness and the clearest recommendations on what really makes teams great. Applying the lessons they've learned from working with high-stakes, high-risk team situations to any kind of organization, they will dispel some of the most enduring myths (e.g., can you be both a star and a great team player?), feature the most useful

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psychological research, and share real-world illustrations of effective teams in action. Readers will find actionable, evidence-based tips for being an effective team leader, a great team member, a supportive senior leader, or an impactful consultant.

10 Rules to Fuel Your Life, Work, and Team with Positive Energy

How to INSPIRE Your Team to Win at Work

Inspire Your Team To Believe In The Impossible

Compassionate Leadership

How Great Leaders Inspire Everyone to Take Action

Change Is Good...You Go First

100+ Ways to Awaken, Inspire, and Engage

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"You provide a red-carpet treatment for your employees and they'll reward you with their effort, time, and loyalty."- Jeffrey W. Hayzlett The world is changing and it's time to reimagine and reshape your employee experience. Take care of the people who take care of your customers. How do we get an hourly employee who has never received red carpet customer service, to give it? The answer is obvious, isn't it? You roll out the red carpet for them, of course. Employees First! presents recognition strategies and appreciation techniques, but it goes deeper than that. You will learn how giving your

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team members a voice in your company, supporting them with knowledge and training, giving them purpose and equitable pay, translates into higher productivity and happier customers. Discover what real empowerment is, and why building a diverse culture of inclusion is beneficial to all involved.

Donna shares many tried and true ideas for rolling out the red carpet for your new hires and keeping it out for the long term, as well as tips on how to foster a culture of kindness and create space for coworkers to lift each other up. Most of all, you'll gain strategies for honoring the very people who make your

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company what it is—your internal customers—your team. Employees First! will help you: Provide Your Team with a Sense of Purpose Cultivate Kindness and Compassion at Work Improve Informational, Interpersonal, and Inspirational Communication Encourage Diversity and Inclusion Compensate Fairly without Breaking the Bank Keep Your Remote Team Connected