

You Can't Teach A Kid To Ride A Bike At A Seminar : The Sandler Sales Institute's 7 Step System For Successful Selling

Now in its third edition, this powerful book features timely new content from innovative schools and teachers, focusing on reaching struggling students. The authors illuminate how to raise student achievement by upholding high expectations, while teaching with cultural responsiveness. Discover how to: Lead all students to deeper learning, grounded in critical thinking, creative problem solving, communication, collaboration—and the “5th C,” cultural awareness Support the latest standards for college and career readiness and English Language Proficiency/Development Incorporate technology into teaching and learning in innovative ways, adaptable to varying resource levels Implement K-12 lesson plans that support individualized, project-based learning

Filled with vivid examples of success—and failures—from Sandler's own experience and that of the thousands of delighted students who have participated in his revolutionary sales motivation programs, You Can't Teach a Kid to Ride a Bike at a Seminar provides the salesperson with surprising, appealing new methods that make selling a rewarding adventure.

First released in the Spring of 1999, How People Learn has been expanded to show how the theories and insights from the original book can translate into actions and practice, now making a real connection between classroom activities and learning behavior. This edition includes far-reaching suggestions for research that could increase the impact that classroom teaching has on actual learning. Like the original edition, this book offers exciting new research about the mind and the brain that provides answers to a number of compelling questions. When do infants begin to learn? How do experts learn and how is this different from non-experts? What can teachers and schools do with curricula, classroom settings, and teaching methods—to help children learn most effectively? New evidence from many branches of science has significantly added to our understanding of what it means to know, from the neural processes that occur during learning to the influence of culture on what people see and absorb. How People Learn examines these findings and their implications for what we teach, how we teach it, and how we assess what our children learn. The book uses exemplary teaching to illustrate how approaches based on what we now know result in in-depth learning. This new knowledge calls into question concepts and practices firmly entrenched in our current education system. Topics include: How learning actually changes the physical structure of the brain. How existing knowledge affects what people notice and how they learn. What the thought processes of experts tell us about how to teach. The amazing learning potential of infants. The relationship of classroom learning and everyday settings of community and workplace. Learning needs and opportunities for teachers. A realistic look at the role of technology in education.

SRA's DISTAR is one of the most successful beginning reading programs available to schools. Research has proven that children taught by the DISTAR method outperform their peers. Now, this program has been adapted for use at home. In only 20 minutes a day, this remarkable step-by-step program teaches your child to read—with the love, care, and joy only a parent and child can share. Copyright © Libri GmbH. All rights reserved.

How to Raise Kids Who Aren't Assholes

The Grumble-Free Year

If you can't reach them you can't teach them

White Teachers, Multiracial Schools

Culturally Responsive Instruction in Deeper Learning Classrooms

Twelve Months, Eleven Family Members, and One Impossible Goal

Baseball: Teach Your Kid to Hit...So They Don't Quit!

A guide to help teachers reach struggling readers offers practical strategies, classroom skills, and activities.

In 2020, 15% of the world's population experienced some form of disability. The world and individuals often have cognitive biases toward this population of people. The chances of you interacting or being related to someone with a disability is 1 in 26. This book will challenge those biases, share the similarities and differences among those individuals and the rest of the population, promote inclusion and acceptance, and inspire the reader to be a better person to everyone, no matter the person's abilities. If you are a family member, educator, friend, neighbor, or coworker to someone with a special need, this book is for you! When you finish this book, or even a section, will have a better understanding of what it is like to walk in the shoes of a child or family with special needs, gain an appreciation for the times they were told "can't" by a person's actions and words, and be inspired by the obstacles each of these individuals and families have overcome. If you read this book with an open heart and mind, you too will be taught by those who were told they "can't." A portion of the proceeds from each book sold will be used to provide services to families who are currently going through special education in the public school system.

This second edition provides strategies to increase student engagement, develop cognitive skills, and empower students to take responsibility for their own learning.

Big, small, curly, straight, loud, quiet, smooth, wrinkly, Lovely explores a world of differences that all add up to the same thing: we are all lovely!

We Can't Teach What We Don't Know, Third Edition

Six Simple Steps to Preventing Disorder, Disruption, and General Mayhem

A Book for Kids about ADD

Science-Based Strategies for Better Parenting—from Tots to Teens

A No Hitting Book for Toddlers

How to Succeed in School Without Spending All Your Time Studying; A Guide for Kids and Teens

Diary of a Wimpy Kid

Having a pet dragon is very fun. But your dragon can get very angry and upset when you tell him "NO!" He can burn your house down to the ground and everything you own! What do you do? You need to teach your dragon how to accept "No" for an answer! Get this book now and

learn how. Fun, cute and entertaining with beautiful illustrations, this playful book will teach kids how to handle Disagreement, Emotions and Anger Management. A must have book for children and parents to teach kids about Disagreement, Emotions and Anger Management. Get

this book now and enjoy!

Beatrice is so well-known for never making a mistake that she is greeted each morning by fans and reporters, but a near-error on the day of the school talent show could change everything.

The bestselling sales classic Revised and expanded to help you supercharge personal and team performance in today's ultra-competitive sales environment "People make buying decisions emotionally and justify them logically." That shrewd, timeless insight from the first edition of this bestselling book has become a "no-brainer" among sales professionals. Now You Can't Teach a Kid to Ride a Bike at a Seminar comes with new insights, information, and tools every sales leader can use. It combines Sandler's classic, battle-tested advice on driving personal and organizational success by breaking the rules of conventional selling with up-to-date best practices from experienced trainers of Sandler, now run by David Mattson.

All prospects lie, all the time. Never ask for the order. Get an I.O.U. for everything you do. Don't spill your candy in the lobby. Until now, these unique rules (and 45 more) were given out only to Sandler Training clients in special seminars and private coaching. After three decades of proven success, the secrets are out in "The Sandler Rules". And when salespeople know the rules, they get results. Early in his sales career, David Sandler observed that some salespeople work hard and struggle for every deal, while others consistently, and almost effortlessly, uncover new opportunities and close sales. Why is it, he wondered, that two salespeople selling the same product in the same market can have such different results? Are great salespeople born with a special gift -- perhaps the right personality? Were they better educated? Did they have more experience? Were they just lucky to find themselves in the right places at the right times with the right people? No, they simply understood human relationships. Using Eric Berne's Transactional Analysis, Sandler devised a selling system and distilled forty-nine unforgettable rules that are frank, sometimes fun, and always easy to put to use. Sandler Training CEO David Mattson, coauthor of "Five Minutes with VITO", delivers this fresh and often funny guidebook, filled with real-world tactics for successful prospecting, qualifying, deal-making, closing, and referral generation.

You Can't Teach a Kid to Ride a Bike at a Seminar

The Girl who Never Made Mistakes

Atomic Habits

What Is It About Me You Can't Teach?

Why Am I Me?

You Can't Teach a Kid to Ride a Bicycle at a Seminar

Superpowered

The author distills years of research and experience into six easy, proactive steps to establishing a classroom environment free of disruption and conducive to learning.

Making a case for the "fierce urgency of now," this new edition deepens the discussion of race and social justice in education with new and updated material. Aligned with our nation's ever more diverse student population, it speaks to what good teachers know, what they do, and how they embrace culturally responsive teaching.

"In this tell-it-like-it is book, Donna Whyte presents specific strategies for addressing specific classroom management problems, and she doesn't shy away from tough issues such as bullying, lying, and stealing. Her focus, though is on an even greater challenge: teaching children the skills they need to control their own behavior in the public school system. . . . Her perspective, and real insight as she shares her own mistakes and successes, setting the stage for an abundance of proven strategies to teach self-control and appropriate choices. - Solve their own problems - identify and express feelings - follow directions - make decisions - negotiate for what they want - get back on track after a bad choice. (Grades K-3)"--Amazon.com

Enjoy three installments together of the New York Times bestselling Dork Diaries series about Nikki Maxwell, who chronicles the highs and lows of middle school life in her diaries with text and art! The boxed set will include the first three books of the bestselling Dork Diaries series, which chronicles the oh-so-fabulous life of Nikki Maxwell as she navigates the halls of middle school, mean girls, BFF drama and first crushes. Package will include: Dork Diaries #1: Tales From a Not-So-Fabulous Life Dork Diaries #2: Tales from a Not-So-Popular Party Girl Dork Diaries #3: Tales from a Not-So-Talented Pop Star

The Sandler Sales Institute's 7-step System for Successful Selling

Brain, Mind, Experience, and School: Expanded Edition

When Kids Can't Read, what Teachers Can Do

Teach Your Child to Read in 100 Easy Lessons

Learning How to Learn

Becoming an Ubuntu, Responsive and Responsible Urban Teacher

How People Learn

USA Today bestselling author Tricia Goyer and her family of eleven embark on a yearlong quest to eliminate grumbling from their home and discover a healthier, more thankful approach to life together. The Goyer home—with two parents, eight kids, and one eighty-eight-year-old grandmother with dementia—is never without noise, mess, activity, and, often, complaining. And it's not just the kids grumbling. After adding seven children in less than six years through adoption, the Goyer family decided to move out of survival-mode and into unity- and growth-mode. They decided to tackle the impossible: a grumble-free year. With grade-schoolers, teenagers, and a grandmother who believes children should be seen and not heard, plenty of room exists for flunking the challenge. Add to that seven children being homeschooled together in close quarters, and what could possibly go awry? In The Grumble-Free Year, the Goyers invite readers into their journey as they go complaint-free and discover what it looks like to develop hearts of gratitude. They share their plans, successes, failures, and all the lessons they learn along the way, offering real-life action steps based in scripture so that readers get not just a front-row seat to the action but also an opportunity to take the challenge themselves and uncover hearts that are truly thankful.

Kevin Gallagher has written a book that provides a process to parents and coaches on how to teach children to hit a baseball or a softball. It is a process that will dramatically increase the chances of any child to make contact with the ball. Hitting a baseball is hard and very few people know how to teach children or young adults how to hit. Moving hitting practice to a child is not teaching them to hit. This book is designed to convince the vast audience of Parents that they, regardless of their background, can teach their child to make contact with a baseball/softball, by providing a simple process that will make sense to them and their child. If we don't teach our kids to hit, they will get frustrated and quit. The book is an easy read and is a story of the state of Baseball today, and takes us on a journey on how the length of Major League games, the late hour finishes, the Launch Angle Swing and the infatuation of the Home Run, as well as the amount of non-action during games, has all contributed to the games declining popularity in America and the disappearing participation of America's youth. It is a story full of anecdotes, quotes and eye popping statistics that makes the book enjoyable, but always leading to the inevitable conclusion that making contact with the baseball is the only way you will keep a child involved in the game?? and ultimately create more action inside the game. At the books conclusion, Kevin lays out a simple 8 Step Process to make contact with the ball. It is a process for the parent to learn, understand, and own. Then, and only then, the parent will have the knowledge and confidence to teach their child. In addition to the written process, and numerous entertaining illustrations, there are links to a 24 minute instructional video broken down step-by-step to help you visualize what is being taught.

How to Raise Kids Who Aren't Assholes is a clear, actionable, sometimes humorous (but always science-based) guide for parents on how to shape their kids into honest, kind, generous, confident, independent, and resilient people. . . . who just might save the world one day. As an award-winning science journalist, Melinda Woodson chronicles how to raise kids who are confident and resilient. This is a fascinating tour of the psychological research on success" (The Wall Street Journal).

The Instant New York Times Bestseller and TikTok Sensation! As seen on THE VIEW! A BuzzFeed Best Summer Read of 2021 When a fake relationship between scientists meets the irresistible force of attraction, it throws one woman's carefully calculated theories on love into chaos. As a third-year Ph.D. candidate, Olive Smith doesn't believe in lasting romantic relationships—but her best friend does, and that's what got her into this situation. Convincing Anh that Olive is dating and well on her way to a happily ever after was always going to take more than hand-wavy Jedi mind tricks. Scientists require proof. So, like any self-respecting biologist, Olive panics and kisses the first man she sees. That man is none other than Adam Carlsen, a young hotshot professor—and well-known ass. Which is why Olive is positively floored when Stanford's reigning lab tyrant agrees to keep her charade a secret and be her fake boyfriend. But when a big science conference goes haywire, putting Olive's career on the Bunsen burner, Adam surprises her again with his unyielding support and even more hotshot...six-pack abs. Suddenly their little experiment feels dangerously close to combustion. And Olive discovers that the only thing more complicated than a hypothesis on love is putting her own heart under the microscope.

A Dragon Book To Teach Kids NOT to Lie. A Cute Children Story To Teach Children About Telling The Truth and Honesty.

You Can't Teach Until Everyone Is Listening

If You Can't Manage Them, You Can't Teach Them

Words and Your Heart

Those Who "Can't"...Teach

Train Your Dragon To Accept NO

The #1 New York Times bestseller. Over 4 million copies sold! Tiny Changes, Remarkable Results No matter your goals, Atomic Habits offers a proven framework for improving—every day. James Clear, one of the world's leading experts on habit formation, reveals practical strategies that will teach you exactly how to form good habits, break bad ones, and master the tiny behaviors that lead to remarkable results. If you're having trouble changing your habits, the problem isn't you. The problem is your system. Bad habits repeat themselves again and again not because you don't want to change, but because you have the wrong system for change. You do not rise to the level of your goals. You fall to the level of your systems. Here, you'll get a proven system that can take you to new heights. Clear is known for his ability to distill complex topics into simple behaviors that can be easily applied to daily life and work. Here, he draws on the most proven ideas from biology, psychology, and neuroscience to create an easy-to-understand guide for making good habits inevitable and bad habits impossible. Along the way, readers will be inspired and entertained with true stories from Olympic gold medalists, award-winning artists, business leaders, life-saving physicians, and star comedians who have used the science of small habits to master their craft and vault to the top of their field. Learn how to: make time for new habits (even when life gets crazy); overcome a lack of motivation and willpower; design your environment to make success easier; get back on track when you fall off course; ...and much more. Atomic Habits will reshape the way you think about progress and success, and give you the tools and strategies you need to transform your habits—whether you are a team looking to win a championship, an organization hoping to redefine an industry, or simply an individual who wishes to quit smoking, lose weight, reduce stress, or achieve any other goal.

This is a must-have book for anyone who works with young adolescents! A practicing middle school teacher gives straight-talking advice and can-do strategies that really work! With Kim Campbell's help, every teacher can succeed at building the relationships, mutual respect, routines, and expectations for running a classroom without distress and chaos!

Look forward to a sane, enjoyable classroom where students really learn!

In this instant New York Times bestseller, Angela Duckworth shows anyone striving to succeed that the secret to outstanding achievement is not talent, but a special blend of passion and persistence she calls "grit." "Inspiration for non-genius everywhere" (People). The daughter of a scientist who frequently noted her lack of "genius," Angela Duckworth is now a celebrated researcher and professor. It was her early eye-opening stints in teaching, business consulting, and neuroscience that led to her hypothesis about what really drives success: not genius, but a unique combination of passion and long-term perseverance. In Grit, she takes us into the field to visit cadets struggling through their first days at West Point, teachers working in some of the toughest schools, and young finalists in the National Spelling Bee. She also mines fascinating insights from history and shows what can be gleaned from modern experiments in peak performance. Finally, she shares what she's learned from interviewing dozens of high achievers—from JP Morgan CEO Jamie Dimon to New Yorker cartoon editor Bob Mankoff to Seattle Seahawks Coach Pete Carroll. "Duckworth's ideas about the cultivation of tenacity have clearly changed some lives for the better" (The New York Times Book Review). Among Grit's most valuable insights: any effort you make ultimately counts twice toward your goal; grit can be learned, regardless of IQ or circumstances; when it comes to child-rearing, neither a warm embrace nor high standards will work by themselves; how to trigger lifelong interest; the magic of the Hard Thing Rule; and so much more. Winningly personal, insightful, and even life-changing, Grit is a book about what goes through your head when you fall down, and how get—no!—back up. Luck—makes all the difference. This is "a fascinating tour of the psychological research on success" (The Wall Street Journal).

The Instant New York Times Bestseller and TikTok Sensation! As seen on THE VIEW! A BuzzFeed Best Summer Read of 2021 When a fake relationship between scientists meets the irresistible force of attraction, it throws one woman's carefully calculated theories on love into chaos. As a third-year Ph.D. candidate, Olive Smith doesn't believe in lasting romantic relationships—but her best friend does, and that's what got her into this situation. Convincing Anh that Olive is dating and well on her way to a happily ever after was always going to take more than hand-wavy Jedi mind tricks. Scientists require proof. So, like any self-respecting biologist, Olive panics and kisses the first man she sees. That man is none other than Adam Carlsen, a young hotshot professor—and well-known ass. Which is why Olive is positively floored when Stanford's reigning lab tyrant agrees to keep her charade a secret and be her fake boyfriend. But when a big science conference goes haywire, putting Olive's career on the Bunsen burner, Adam surprises her again with his unyielding support and even more hotshot...six-pack abs. Suddenly their little experiment feels dangerously close to combustion. And Olive discovers that the only thing more complicated than a hypothesis on love is putting her own heart under the microscope.

The Self-driven Child

Building effective learning relationships

Grit

The Power of Passion and Perseverance

How to Teach Kids about Racism

The Sandler Sales Institute's 7-Step System for Successful Selling

It's Okay to Make Mistakes

Acknowledgments - Christine Sleetor: Foreword - Introduction: The Transforming Power of Education - Part I: Toward an Ubuntu Education and Pedagogy for Urban Students: Educating Urban Students for a Multicultural Democracy - Ethic of Humanism and Ubuntu Competency - Part II: Enacting Ubuntu Pedagogy, Relationship and Community - Ethic of Relationship and Learning Community - Ethic of Excellence - Ethic of Collaboration and Partnership - Conclusion: On Being an Ubuntu Urban Teacher - References

If only there was one simple answer to all your teaching concerns. There is! This book argues that by focusing on building effective learning relationships with your pupils, everything else will fall into place. It can be the basis for positive behaviour management, stress reduction, student engagement and pupil progress. By identifying and then meeting the core set of needs we all possess in order to minimise challenge and stress. The text encourages you to reflect on your own practices throughout and plan for interventions and changes that will improve your teaching and the experiences of the learners in your care. This is not a theory book or an academic research tome: it is a straight talking, practical, thought provoking and insightful look into the challenges of being the best teacher you can be. This book proposes a narrative that can work alongside the ever-increasing range of educational initiatives to which teachers are exposed.

A timely and deeply moving debut picture book that explores the power our words hold.

A clinical neuropsychologist and test-prep guru combine cutting-edge brain science with insights from their work with families to make a radical case for giving kids more freedom to unleash their full potential.

Teach Your Dragon To Accept 'No' For An Answer. A Cute Children Story To Teach Kids About Disagreement, Emotions and Anger Management

Teach Your Dragon to Stop Lying

You Can't Teach Us If You Don't Know Us and Care about Us

Parents-YOU Can Teach Them, Promise!

Transform Anxiety into Courage, Confidence, and Resilience

An Instructional Guide for the Urban Educator

You Can't Teach a Kid to Ride a Bike at a Seminar, 2nd Edition: Sandler Trainings's 7-Step System for Successful Selling

A resource for all who teach and study history, this book illuminates the unmistakable centrality of American Indian history to the full sweep of American history. The nineteen essays gathered in this collaboratively produced volume, written by leading scholars in the field of Native American history, reflect the newest directions of the field and are organized to follow the chronological arc of the standard American history survey. Contributors reassess major events, themes, groups of historical actors, and approaches—social, cultural, military, and political—consistently demonstrating how Native American people, and questions of Native American sovereignty, have animated all the ways we consider the nation's past. The uniqueness of Indigenous history, as interwoven more fully in the American story, will challenge students to think in new ways about larger themes in U.S. history, such as settlement and colonization, economic and political power, citizenship and movements for equality, and the fundamental question of what it means to be an American. Contributors are Chris Andersen, Juliana Barr, David R. M. Beck, Jacob Betz, Paul T. Conrad, Mikal Brotnov Eckstrom, Margaret D. Jacobs, Adam Jorner, Rosalyn R. LaPier, John J. Laukaitis, K. Tsianina Lomawaima, Robert J. Miller, Mindy J. Morgan, Andrew Needham, Jean M. O'Brien, Jeffrey Ostler, Sarah M. S. Pearsall, James D. Rice, Phillip H. Round, Susan Stepler-Smith, and Scott Manning Stevens.

An educational book that seeks to educate younger audiences into being respectful towards diversity. How not to become a racist person in the future.Are you searching for a book that could teach your children to become anti-racist? A book that can help you initiate having this kind of conversation with your younglings? Looking for a way to shape them into becoming a morally righteous and inclusive person? If these are most of the criteria you're looking for in a book, then congratulations because you've just found it! Written to be an easily understandable and child-friendly educational material, How To Teach Kids About Racism acts as a guide for parents on how they can teach their children not to end up growing to be a racist individual. And instead, help parents on how they can ensure that their children end up towards the right path, where they'll grow up to be inclusive and empathetic members of human society. The book, created to be suited for children under the age of 5 up to young 18-year-olds, has specific sections where the reader can find the lessons fit for their children's age. The contents found in this book are primarily instructions and analogies that you can use to initiate and engage the conversation with your children. This book will help: Facilitating respectful dialogue among cultures. Understanding that difference is positive. Learn that dialogue is always the key. Understand that racism is not beneficial to anybody. It can be a complicated process for parents to secure their children, not growing up to be racist. Dealing and shaping the attitude of children can be grueling, so make things easier now by using this book! Scroll up, click buy now and teach your kid to be the right person, everywhere, with everybody.

Written especially for kids, this fun, friendly workbook is packed with cartoons and activity pages, offering children a wealth of helpful tips for every situation—at home, at school, and among friends. Illustrations.

This New York Times and USA TODAY bestseller is the perfect tool for children facing new social and emotional challenges in an increasingly disconnected world. This how-to book from two psychology experts—packed with fun graphics and quizzes—will help kids transform stress, worry, and anxiety. Give it to fans of The Confidence Code for Girls and Raina Telgemeier's Guts. Now more than ever, kids need to feel empowered as they work through anxiety, overwhelm, and uncertainty brought on by the world around them. With its helpful, hands-on suggestions and tips, SUPERPOWERED will be embraced by every kid with insecurities, worries, and anxious thoughts. Renee Jain (founder of GoZen!) and Dr. Shefali Tsabary (New York Times bestselling author and Oprah contributor) make readers the superheroes of their own stories. They introduce a toolkit of easy-to-remember methods for recognizing anxious behaviors, identifying the root causes of worried thinking, and realizing that strength can be found in reclaiming one's inner superpowers. With the help of humorous artwork and interactive elements, readers find their P.O.W.E.R. (an acronym that inspires mindfulness and resilience practices) and gain lasting mental strength.

You Can't Teach a Class You Can't Manage

The Sandler Rules

Learning to Slow Down and Pay Attention

Lovely

The Science and Sense of Giving Your Kids More Control Over Their Lives

An Easy & Proven Way to Build Good Habits & Break Bad Ones

Don't Touch My Hair!

Teach toddlers safe ways to express big feelings Toddlers are still learning how to speak, socialize, and understand their emotions. It's common for them to react with their hands when they get frustrated—but hitting is never okay. What to Do When You Feel Like Hitting helps toddlers understand why hitting is not allowed and shows them how to react to their feelings with actions that are safe and kind. This illustrated entry into no hitting books for toddlers features: Alternatives to hitting--Kids will learn how to use "gentle hands" to squeeze a stuffed animal when they feel upset, scribble a picture to get out their frustration, and practice taking deep breaths to calm down. A light touch--The language is kid-friendly and positive, encouraging toddlers to understand and communicate their feelings, not just keep their hands to themselves. Engaging illustrations--Big, beautiful pictures help kids see the ideas in action and keep their attention on the page. Get the best in no hitting books for toddlers with a storybook that helps them learn empathy and compassion.

A surprisingly simple way for students to master any subject--based on one of the world's most popular online courses and the bestselling book A Mind for Numbers and its wildly popular online companion course "Learning How to Learn" have empowered more than two million learners of all ages from around the world to master subjects that they once struggled with. Fans often wish they'd discovered these learning strategies earlier and ask how they can help their kids master these skills as well. Now in this new book for kids and teens, the authors reveal how to make the most of time spent studying. We all have the tools to learn what might not seem to come naturally to us at first--the secret is to understand how the brain works so we can unlock its power. This book explains: Why sometimes letting your mind wander is an important part of the learning process How to avoid "rut think" in order to think outside the box Why having a poor memory can be a good thing The value of metaphors in developing understanding A simple, yet powerful, way to stop procrastinating Filled with illustrations, application questions, and exercises, this book makes learning easy and fun.

You Can't Teach a Kid to Ride a Bike at a Seminar, 2nd Edition: Sandler Training's 7-Step System for Successful SellingMcGraw Hill Professional

An entertaining picture book that teaches the importance of asking for permission first as a young girl attempts to escape the curfew hands that want to touch her hair. It seems that wherever Aria goes, someone wants to touch her hair. In the street, strangers reach for her fluffy curls; and even under the sea, in the jungle, and in space, she's chased by a mermaid, monkeys, and poked by aliens...until, finally, Aria has had enough! Author-illustrator Sharee Miller takes the tradition of appreciation of black hair to a new, fresh, level as she doesn't seek to convince or remind young readers that their curls are beautiful--she simply acknowledges black beauty while telling a fun, imaginative story.

A Guide on How To Educate Your Child about Diversity & Being Antiracist

Why You Can't Teach United States History without American Indians

What to Do When You Feel Like Hitting

The Love Hypothesis

A Guide for Teachers, 6-12

The Dork Diaries Collection

Dork Diaries; Dork Diaries 2; Dork Diaries 3

Diary of a Wimpy Kid

A Dragon Book To Teach Kids NOT to Lie. A Cute Children Story To Teach Children About Telling The Truth and Honesty.

Uses examples of successful and unsuccessful sales to illustrate Sandler's ideas on turning ordinary salespeople into crack sales reps who can control any situation

In a tradition of Todd Parr's fan-favorite It's Okay to Be Different a book about embracing mistakes and the joy of happy accidents. Todd Parr's bestselling books have reminded kids to embrace differences, to be thankful, to love one another, and to be themselves. It's Okay to Make Mistakes embraces life's happy accidents, the mistakes and mess-ups that can lead to self discovery. Todd Parr brings a timely theme to life with his signature bold, kid-friendly illustrations and a passion for making readers feel good about themselves, encouraging them to try new things, experiment, and dare to explore new paths. From coloring outside the lines and creating a unique piece of art to forgetting an umbrella but making a new friend, each page offers a kid-friendly take on the importance of taking chances, trying new feelings, and embracing life, mistakes and all.