

Access Free

JAPAN:

Understanding

JAPAN:  
Dealing With The

New, Japanese

Way Of Doing  
g Dealing  
Business

With The New  
Japanese Way  
Of Doing  
Business

*This is a definitive*

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*

*description of the  
fundamental  
changes that  
have taken place  
in the way the  
Japanese do  
business since  
the meltdown  
that began in the  
late 1980s and  
early 1990s, with  
specific  
guidelines for*

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*

*Western practices  
that have been  
adopted by  
Japanese  
companies in  
conjunction with  
the core  
traditional culture  
values and*

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*

*behavior that still  
distinguish the  
Japanese, and the  
measures the  
Japanese have  
taken to contend  
with global  
competition,  
particularly the  
rise of China and  
other Asian  
countries as  
economic*

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JAPAN:

*powerhouses. The  
hundred-plus  
culturally  
pregnant key  
Japanese words  
the book  
identifies and  
explains provide  
a comprehensive  
portrait of the  
Japanese mindset  
and behavior that  
is essential for*

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JAPAN:

Understanding  
foreign  
businesspeople,  
diplomats,  
academics and  
students.

The contributing  
authors of  
Understanding  
the Japanese  
Food and  
Agrimarket  
discuss broad  
forces that affect

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*

*markets in Japan  
and specific  
situations faced  
in marketing  
grain, livestock,  
and seafood  
products; fruits;  
vegetables; and  
wood products.  
Many of the  
contributors  
speak and read  
Japanese and*

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*

*have lived in  
Japan for  
extensive  
periods; they are  
able to give deep  
insights into how  
and why the  
Japanese  
consumption and  
distribution  
system behaves  
as it does. They  
draw on their*



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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*  
expertise to fully  
explore various  
Japanese food  
and fiber  
markets. As they  
demystify the  
Japanese market,  
they illustrate for  
readers several  
systematic  
approaches to  
mastering the  
Japanese food

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JAPAN:

Understanding

and fiber

Dealing With The

markets. Readers

will discover that

New Japanese

Way Of Doing

Business

effective long-

term marketing

strategies in

Japan must be

based on sound

analytical

information. The

contributors

provide such

needed material

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*  
with chapters on  
items as diverse  
as wine, grain  
products, beef,  
and fruits and  
vegetables. Some  
of the specific  
topics covered  
include: changes  
in Japanese food  
consumption  
Japanese food  
distribution

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*

*system demand  
for beef products  
in Japan demand  
for vegetables  
and vegetable  
seeds Japanese  
wine market  
demand for  
bakery products  
new food  
products for the  
Japanese market  
developing trade*

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JAPAN:

*Understanding  
Dealing With The  
relations in wood  
products*

*Executives of  
commodity*

*associations or*

*firms exporting*

*foods to Japan will*

*find the general*

*sections most*

*interesting as*

*well as chapters*

*specific to their*

*products.*

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JAPAN:

*Teachers and students exploring exporting to the Japanese market will be intrigued by the various dimensions of the “multifaceted” nature and opportunities of the Japanese market.*

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JAPAN:

*A must read for  
women who work  
for, sell to, or  
communicate  
with Japanese  
businesses.*

*Managing an  
Alliance*

*Understanding  
Humor in Japan  
Chinese*

*Perspectives,  
1895-1945*

Access Free

JAPAN:

*A Comparative  
Study of the  
Progress, Policy,  
and Methods of  
the Japanese  
Since Their War  
with China  
Unfair Foreign  
Trade Practices:  
Second session,  
July 30 and  
September 24,  
1990*



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JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business  
Reports from  
Officers Attached  
to the Japanese  
Forces in the  
Field

***Cross-cultural  
misunderstandi  
ngs frequently  
appear in  
situations  
where  
Westerners***

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*  
**interact with  
people from  
the Far East,  
in particular  
with the**

**Japanese. As a  
Japan Business  
Consultant, I  
have witnessed  
many business  
cases,  
situations or**

Access Free

JAPAN:

*events, where  
understanding  
the basics of  
Japanese  
business  
etiquette and  
Japan cross-  
cultural  
management  
would have  
helped a lot.  
This book,*

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*

***filled with  
concrete  
advice and  
illustrations  
of what to do  
and what not  
to do, aims at  
giving foreign  
business  
executives the  
necessary  
background and***

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*  
**0toolkit0 for  
succeeding in  
their 0Japan  
cross-cultural  
adventure0.**

**The reader  
equipped with  
all the tools  
and tips I  
have developed  
in this book  
should**

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JAPAN:

*definitely  
to perform  
better when  
confronted  
with a*

*Japanese  
prospect,  
potential  
business  
partner or  
to boss. Being  
well prepared*

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*

**for future  
Japan-related  
business  
opportunities  
is of the most  
importance now  
that an EPA in  
principle  
(Economic  
Partnership  
Agreement) has  
been concluded**

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*  
**between the EU  
and Japan!**

**This book  
seeks to  
explore wide-  
ranging  
studies of  
international  
relations  
theory,  
Sinology,  
Asian**



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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*

***security, and  
Chinese  
foreign  
policy. It  
targets  
university  
libraries,  
research  
institutes,  
and think-  
tanks around  
the world.***

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JAPAN:

Understanding

*Joseph  
Kitagawa, one  
of the*

*founders of  
the field of*

*history of  
religions and  
an eminent*

*scholar of the  
religions of  
Japan,*

*published his*

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*  
**classic book  
Religion in  
Japanese  
History in  
1966. Since**

**then, he has  
written a  
number of  
extremely  
influential  
essays that  
illustrate**

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JAPAN:

*approaches to  
the study of  
Japanese  
religious  
phenomena. To  
date, these  
essays have  
remained  
scattered in  
various  
scholarly  
journals. This*

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*

***book makes  
available  
nineteen of  
these  
articles,  
important  
contributions  
to our  
understanding  
of Japan's  
intricate  
combination of***

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JAPAN:

***Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business***  
***indigenous  
Shinto,  
Confucianism,  
Taoism, the  
Yin-Yang  
School,  
Buddhism, and  
folk religion.  
In sections on  
prehistory,  
the historic  
development of***

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JAPAN:

Understanding

Dealing With The

New Japanese

Way Of Doing

Business

**Japanese**

**religion, the**

**Shinto**

**tradition, the**

**Buddhist**

**tradition, and**

**the modern**

**phase of the**

**Japanese**

**religious**

**tradition, the**

**author**

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JAPAN:

*develops a  
number of  
valuable  
methodological  
approaches.*

*The volume  
also includes  
an appendix on  
Buddhism in  
America.*

*Asserting that  
the study of*



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Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business

**Japanese religion is more than an umbrella term covering investigations of separate traditions, Professor Kitagawa approaches the subject from**

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*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*

***an interdisciplinary  
standpoint.  
Skillfully  
combining  
political,  
cultural, and  
social  
history, he  
depicts a  
Japan that  
seems a***

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*  
**microcosm of  
the religious  
experience of  
humankind.**

**Behind the  
Japanese Mask**

-

**Re-  
understanding  
Japan**

**Kata; The Key  
to**

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JAPAN:

*Understanding  
& Dealing with  
the Japanese!  
Japan in  
Transition*

*Daily Report  
Understanding  
the Japanese  
Food and  
Agrimarket*

Despite the  
ages that have

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JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business

passed since  
homo sapiens  
developed the  
ability to  
think and  
behave in ways  
that  
transcended  
our animal  
origins—and in  
remarkable  
ways

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Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business

distinguished  
us from other  
primates—male  
humans in  
particular  
have continued  
to exhibit  
animalistic  
behavior, and  
today remain  
fixated on  
violence—not

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Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business

only toward  
other humans  
but also  
toward  
animals, other  
species of  
life, and the  
Earth itself.  
There is more  
to the story  
of why so many  
human males

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JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business

are prone to  
engage in  
violence—and  
remarkably,  
most of this  
story has to  
do with  
attempts by  
men to  
establish  
controls and  
high standards



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JAPAN:

Understanding  
for human  
Dealing With The  
behavior that  
New Japanese  
to an  
Way Of Doing  
astonishing  
Business  
degree had the  
opposite  
effect. The  
author says  
the reason for  
this dichotomy  
is that these  
religious-

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JAPAN:

Understanding

inspired

Dealing With The

attempts were

New Japanese

based on the m

Way Of Doing

isunderstandin

Business

g, misuse and

abuse of human

sexuality

combined with

the

fundamental

ignorance and

willful

Access Free

JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business  
stupidity of  
human males.

He explains  
why and how  
this

incredible

situation

developed and

continues

today, and

includes some

extraordinary

Access Free

JAPAN:

Understanding  
recommendation  
Dealing With The  
S.

New Japanese  
Way Of Doing  
Business  
As Japan

enters the  
21st century

with a new

emperor, this  
title

continues to

be an

indispensable  
guide through

Access Free

JAPAN:

Understanding

often

Dealing With The

enigmatic and

New Japanese

historical

Way Of Doing

idiosyncrasies

Business

of Japanese

culture and

politics that

are often

confusing to

the outsider.

This title

includes

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JAPAN:

Understanding  
information on  
Dealing With The  
the latest  
New Japanese  
social  
Way Of Doing  
developments,  
Business  
customs,  
rituals,  
business  
culture,  
medicine and  
arts.

This title  
concerns the

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JAPAN:

Farnham Castle  
Centre for  
International  
Briefing,  
widely

acknowledged  
as the world's  
leading  
provider of  
intercultural  
management  
training and

Access Free

JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business  
briefing. It  
has an  
unmatched  
reputation for  
helping

individuals,  
partners and  
their families  
to prepare to  
live and work  
effectively  
anywhere in



Access Free

JAPAN:

the world.

CONTENTS: 1.

The Japanese

Mask 2. The

Japanese

Archipelago 3.

Japan Past 4.

The Cultural

Values of

Japan 5. The

Japanese

Language 6.

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JAPAN:

Understanding

The Japanese

Dealing With The

Economy 7. The

New Japanese

Business World

Way Of Doing

8. Negotiating

Business

with the

Japanese 9.

Experiencing

Japan

Introducing

Modern Japan

Japanese

Multinationals

Access Free

JAPAN:

Understanding

Abroad

Dealing With The

Constructs For

New Japanese

Understanding

Way Of Doing

Japan

Business

Understanding

& Dealing with

the New

Japanese Way

of Doing

Business

United States-

Japanese

Access Free

JAPAN:

Understanding

Security

Dealing With The

Cooperation

New Japanese

and the FSX

Way Of Doing

Agreement

Business

How to

Understand the

Japanese

Culture - and

Work

Successfully

with it

It is no secret that

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JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business

Christianity has been widely rejected in Japan with less than two percent of the population identifying as Christian. The dominant worldview in Japan is deeply animistic, with beliefs such as the Japanese mana-concept, ki (気), the Japanese soul-concept, and the

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JAPAN:

Understanding  
concept of

God/god(s), kami (神),  
being deeply rooted in  
the culture and

fundamentally

influencing society.

Dr Martin Heißwolf,

with his years of

experience in Japan,

critically examines

Japanese animism in

light of core Christian

beliefs, such as the

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JAPAN:

concepts of "peace"  
and "salvation."

Central to Japanese  
people's rejection of  
Christian truth is the  
diametric opposition  
of its supernatural  
message to the natural  
focus of Japanese  
animistic folk religion.

Heißwolf's  
meticulous study is  
framed squarely

Access Free

JAPAN:

within missiological  
thought and praxis so  
Christians serving in  
Japanese contexts are  
better able to  
communicate the  
message of the gospel  
by more fully  
understanding  
Japanese people,  
people by whom God  
wants to be known.

Brings together



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JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business

research on the spread  
of Japanese  
multinational firms  
around the World. The  
authors examine how  
Japanese managers  
adapt management  
styles and  
manufacturing  
processes to workers  
in other countries.  
Lee skillfully  
examines various

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JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business

facets of the Japanese society and culture looking for answers of why Christianity is not widely accepted and practiced in Japan. He comes up with strategies and suggestions of how Christianity should approach Japan and suggests that Christianity should be

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JAPAN:

reintroduced there.

Plus Fascinating

Historical and

Cultural Facts about

China, Japan, Korea

and India!

Understanding

Japanese Society

Japanese

Understanding of

Salvation

Kata

Social Networking

Access Free

JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business  
Understanding  
Japanese Animation:  
the Hidden Meaning  
Revealed

This book presents  
and explains key  
words that control  
the mindset and  
behavior of the  
Chinese, Japanese  
and Koreans, with  
insights about when  
and how to use

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JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business

them in business  
and personal  
relationships. It also  
includes insightful  
descriptions of their  
use in a series of  
everyday situations,  
as well as a  
definitive look at the  
amazing  
contributions made  
to world cultures by  
ancient India when

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JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business  
its wealth was twice  
that of all other  
countries on the  
planet. "Key Words"  
is valuable  
background reading  
for anyone  
interested in Asian  
countries.

"A unique look at a  
unique culture. If  
you're trying to  
figure the Japanese

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JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business

out, this book provides another important piece of the puzzle."—Terrie

Lloyd, CEO, LINC Media, Tokyo In this first book ever to explain why the Japanese think and behave the way they do, veteran Japanologist Boye Lafayette De Mente,

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JAPAN:

author of more than 30 books on Japan, unlocks the mystery of kata—the cultural molds that have traditionally shaped and defined the attitudes, behavior, and character of the Japanese and are primarily responsible for the traits and talents



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JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business  
that make them  
different from other  
people. In 70 brief  
essays, ranging  
from "The Art of  
Bowling" and  
"Importance of the  
Apology" to "The  
Compulsion for  
Quality" and  
"Exchanging Name-  
Cards," the author  
looks at the origin,

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JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business

nature, use, and  
influence of kata  
(literally the form  
and order of doing  
things) in Japanese  
life and how this  
cultural conditioning  
causes the  
Japanese to think  
and react in the way  
they do. Because all  
relations with the  
Japanese are

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JAPAN:

influenced by kata,  
the key to dealing  
with the Japanese in  
personal, business  
or political matters  
requires knowing  
how to work within  
the confines of kata  
and when to induce  
or compel them to  
break the kata and  
behave in a non-  
Japanese way.

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JAPAN:

Understanding

Dealing With The

New Japanese

Way Of Doing

Business

The alliance between Japan and the United States has entered a new era. Successful in promoting mutually beneficial relations during the cold war era, it must now be adapted to a world of detente and new dealings with China. Effective in helping

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JAPAN:

the vulnerable  
postwar Japanese  
economy recover  
domestically and  
expand its trade  
internationally, it is  
now confronted with  
the different issues  
accompanying  
Japan's rise to third  
rank among the  
world's economic  
powers. The

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JAPAN:

alliance remains  
important because  
effective  
cooperation

between Japan and  
the United States is  
indispensable to  
regional stability in  
East Asia and to a  
workable world  
economic order.

This study of the  
politics and

Access Free

JAPAN:

processes that  
influence

U.S.-Japanese  
relations draws

heavily on three

episodes: revision of  
the bilateral security  
treaty in 1960;

agreement on  
reversion of

Okinawa to Japan in  
1969; and the

dispute in 1969-71

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JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business

over Japanese  
textile exports to the  
United States. All  
three illustrate  
differences and  
similarities in the  
national political and  
bureaucratic  
institutions through  
which policy  
decisions and  
actions are taken,  
how officials in each



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JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business  
government  
perceive actions  
taken by the other,  
and recurrent  
patterns of

misperception. The  
authors' analysis of  
U.S. and Japanese  
negotiating tactics  
constitutes a guide  
to effective political  
management and  
consensus-building

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JAPAN:

Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business

within each country.

The study also accounts for the ways in which issues arise, the channels through which they are negotiated, and the effect of actions in one system on decisionmaking in the other. The authors conclude

Access Free

JAPAN:

with suggestions  
about how to reduce  
tension and promote  
constructive bilateral  
relations—suggestions  
that they believe  
to be relevant to the  
conduct of U.S.  
relations with other  
major allies.

The Key to  
Understanding &  
Dealing with the

Access Free

JAPAN:

Understanding  
Japanese!

On Understanding  
New Japanese  
Japanese Religion  
Japan Between

East and West

Lecture Series

Chinese Recorder

Doing Business with

Japanese Men

*Japanese conventions*

*about comedy and*

*laughter are largely*

*unanalyzed. For*

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JAPAN:

Understanding

*many students of  
Dealing With The  
Japanese culture and*

*visitors to Japan,*

*Japanese humor*

*seems obscure,*

*incomprehensible,*

*paradoxical, and even*

*nonexistent. By*

*bringing together*

*scholarly insights and*

*original research by*

*both Japanese and*

*non-Japanese*

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*  
*experts, Jessica  
Milner Davis bridges  
the differences  
between humor in  
Japan and the West  
and examines the  
entire spectrum of  
Japanese humor,  
from ancient  
traditions and  
surviving rituals of  
laughter to norms of  
joke-telling in*

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JAPAN:

*Understanding  
Dealing With The  
New Japanese  
Way Of Doing  
Business*  
*ordinary conversation  
in Japan and*

*America. For anyone  
interested in Japan,  
Japanese culture, and  
humor studies,*

*Understanding  
Humor in Japan is an  
important teaching  
tool. It provides  
accessible, illustrative  
examples of humor in  
both Japanese and*

Access Free

JAPAN:

*English with  
explanations of their  
meaning and cultural  
significance.*

*Scholarly yet  
readable, these essays  
offer intelligent  
discussion on such  
topics as the Japanese  
delight in wordplay,  
the comic content of  
Japanese newspapers,  
the role of film and*



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JAPAN:

*Understanding  
television in  
developing Japanese  
stand-up comedy, and  
formal censorship  
and its impact on  
humorous writing  
and self-expression in  
Japan.*

*Understanding  
Humor in Japan  
breaks new ground in  
the study of humor  
and sheds light on*

Access Free

JAPAN:

*much that is taken for granted about the role of laughter in civilized societies.*

*At the center of Lu Yan's study are four diverse yet significant case studies: military strategist Jiang Baili, literary critic and essayist Zhou Zuoren, Guomindang leader Dai Jitao, and*

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JAPAN:

*romantic poet turned*

*Communist Guo*

*Moruo. In their*

*public and private*

*lives, these influential*

*Chinese formed*

*lasting ties with*

*Japan and the*

*Japanese. While their*

*writings reached the*

*Chinese public*

*through the print*

*mass media and*

Access Free

JAPAN:

*served to enhance  
popular  
understanding of  
Japan and its culture,  
their activities in  
political, cultural,  
and diplomatic affairs  
paralleled significant  
turns in Sino-  
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