

How To Sell Property And Casualty Insurance : Understanding Insurance Sales, Tips And Techniques

How to Sell Your HomeThe Essential Guide to a Fast, Stress-Free, and Profitable SaleBiggerpockets Publishing, LLC

This book headlines would get your attention and teach you inside secrets of how to sell your real estate faster and easier. Selling your house or any real estate is one of the most stressful things you can do, there's so much to organize, plan, and do that it can leave your head revolving. And when the sums of money involved are as high as they are, then you really can't afford to make any kind of mistake prior or during the course of action. It's perfectly natural to feel scared and anxious when selling your house or any other category of real estate. The entire process can be made so much easier though with a helping hand. You can maximize the deal and minimize the mixed emotions you are bound to be feeling with my 100 Inside Secrets to Sell Your House Quickly and for More Money.

When a marketing rep comes into your office or someone from the management team and tells you to, 'Sell the value', how often do you find yourself rolling your eyes? As a former agency owner and now a consultant, I often find myself spouting the same slogan. Why? Because, I have done it and done it quite successfully. Whenever a rep came into my office and told me to sell the value of carrier X, I would think that's something an expensive company would say or an overpriced company, because what else could they say? We've officially entered a hard market cycle in California on the personal lines side, which is strange to even say. The market has tightened up and many carriers are non-renewing or reducing underwriting appetite to not take on a lot of new business in California. This is why I started writing in 2014 and again in 2017, 2018 and 2019. In my estimation our industry is going to see a massive shift over the next 3 or 4 years. A shift from judgement underwriting to block chain and data underwriting. Artificial intelligence has already been underwriting, selling and handling claims for smaller insur-tech companies for the past 4 years. This is a prevalent trend in our industry. But, why? Why? Because, we have shifted our focus from selling piece of mind to selling a price. Why? Because, we have put more value on talking about premium, payments and price, than having hard conversations about protecting assets and families. We have shifted hard on price, and almost every insurance company has followed suit in their marketing efforts. Almost exclusively every billboard, social media ad and print ad espouses X insurance carrier savings you up to 25-43% on your insurance per year. The conversation has shifted in a way that will cannibalize our industry and wrongfully set expectations for consumers.A recent study by insurancequotes.com found that around 80% of consumers self-report in blind surveys that consumers shop or are prompted to shop based on price. This study is congruent with most studies down on consumer behaviour.

The Internet has great tools available for homeowners that are selling. This book guides you through the process, whether you are using an agent or want to save the commission and do it yourself.--Publisher.

Getting Started in Real Estate Day Trading

103 Simple, Low-Cost Things to Do That Will Help Your Property Show and Sell Its Best

An Insider's Secrets to Saving Thousands When You Buy Or Sell a Home

Sell My House Fast

How to Sell Your House Fast In Any Market

Home Is Burning

*The prof is in the testimonials that have arrived by the thousands: "This is a really great book. It's simple. It's straightforward. We read it. We ran our ad. We got over 100 telephone calls. We sold our home."—John Henke, Boise, ID. "Our real estate broker was green with envy. In 5 days we got 24 bids higher than the highest bid she got us in 11 1/2 years. You're our hero!"—Elizabeth & Tim Hunter, South Berwick, ME. "I had a business opportunity I couldn't take advantage of unless I sold my home immediately. I saw your book in a bookstore and sold my home the next weekend. Thanks!"—Doug Walker, Salt Lake City, UT. "Thanks to your system I sold my home in 5 days at \$1.26 million. You saved me \$78,000 in real estate commission!"—V., Potomac, MD. Now in its third edition and timed perfectly to address a challenging real estate market, **How to Sell Your Home in 5 Days** turns the conventional on its head to present an innovative, practical, and foolproof alternative that makes the market work for you, the seller. Based on the one basic truth of free enterprise—that your home is worth exactly what the highest bidder will pay for it—this step-by-step plan shows exactly how to price your home attractively; make a timetable; write an effective ad; use buyer psychology, price points, and magic numbers to get the best price; and conduct round-robin bidding. It includes new information on the Internet—including a supporting website, www.5-day.com—the most recent testimonials, and updates to every phase of the process, from whether or not to renovate a kitchen before selling to the ins and outs of transferring ownership. Homes sold through the five-day plan sell for an average of 5% more than through conventional sales, plus, the seller doesn't have to pay a broker's fee—making this book among the best deals of the century.*

The real world of modern real estate exposed Inside Real Estate is a down-to-earth consumer guide for anyone navigating the property market in the digital age. Written by industry veteran Peter O'Malley, this book exposes the truth about modern real estate and shows you how to work the market to optimize your financial benefit. Forget what you've seen or heard — the media's hype surrounding real estate doesn't accurately reflect the reality on the ground. With the rise of digital platforms, foreign buyers and property booms and busts, the agent's role is changing amidst a rapidly evolving field; media spin benefits agents more than consumers, but this book offers step-by-step guidance on silencing the noise and working with reality. Exposing common practices and blowing myths wide open, this book shows you what the property market is today — and how to take advantage of it to buy, sell or invest in your best financial interest. Cut through the hype and learn the truth behind the myths Understand the agent's new and changing role in a disrupted industry Learn the tips, traps and tactics that could sink or save your investment Deal with rising and falling markets as a buyer or seller The industry's digital disruption is not going away, and certain aspects of the market have been permanently changed as a result. The good news is that property is still a smart financial move, and it is possible to come out ahead regardless of the market's behaviour — but first you need to separate spin from reality. Inside Real Estate takes you behind the curtain to help you navigate the market with clear eyes and a solid understanding of the real-world market.

There are many reasons an individual might choose to sell their own property and How To Sell Your Own Home was specifically written for these individuals. Each property is unique and each transaction is different. There are a million ways to negotiate and close a real estate transaction but there are basic steps within each transaction that will need to be done. Some of the questions answered within this book are:• How to prepare you home and determine a sell price. What is different about selling a modular or manufactured home?• What actions to take if you are financially distressed and in a short sales or foreclosures situation.* What to do once you have a contract.* What happens when the appraisal is lower than the purchase amount?• What to look for in the Title Commitment.* What you need if you have been married, divorced, or widowed since originally purchasing the property.I hope this book is beneficial in helping you sell your own home.*

Negotiate a great price Find your best mortgage Discover applications and checklists online Get the best deal on Your New Home! When it comes to buying a home, it's hard to know where to begin. You want to buy at a fair price at the right time—not always easy in a fast-changing market. The updated Home Buying Kit has all you need: strategies to secure the optimal deal, the ins and outs of home financing, how to evaluate rent vs. buy, and the latest on regulations around mortgage interest and property tax. Whether a first-time buyer or veteran homeowner, this book will help you make the smart decisions that move you into your dream home in no time! Inside... Get your finances in order Improve your credit score Choose the right mortgage Build your real estate team Maximize your financial health Inspect and protect your home Understand and minimize closing costs

Creative Real Estate Seller Financing

How to Sell for More and Buy for Less

Zillow Talk

How to Use Seller Financing to Buy Or Sell Any Real Estate

How to Sell a House Fast in a Slow Real Estate Market

How to Sell Property and Casualty Insurance

Selling Your Home for Top Dollar

Discusses preparations for selling one's home, advertising and showing the house oneself, working with a broker, handling desperate cases, and home-ownership as an investment

The reference book on selling your own home and saving thousands by avoiding commission fees. This book teaches you how to price the property, show it, and close the deal using a simple step-by-step approach.

The Art of Wholesaling Properties: How to Buy and Sell Real Estate without Cash or Credit details the experiences of two of the nation's largest real estate wholesalers who, all told, have flipped over one thousand homes. Aram Shah and Alex Virelles present a step-by-step guide that explains how others may replicate their proven methods in their own wholesaling ventures. Reading this book will give investors the A-to-Z insights they need for cashing in on the fastest and most profitable ways to flip paper in the real estate market. Moving along a strategic step at a time, The Art of Wholesaling Properties explains how to make offers that actually get accepted; find hidden, motivated sellers; use a real estate agent to find gold mines through the MLS; build a strong list of cash buyers; negotiate with sellers using proven and tested scripts; assign or double close on properties; master the A-B, B-C transaction; deploy a team and put the business on autopilot; and achieve financial freedom without using cash or credit! If you find the prospects of making money exciting, if you get the feeling there is wealth hidden in the real estate market in your community, and if you desire to learn demonstrably successful techniques to apply in your own ventures, then The Art of Wholesaling Properties: How to Buy and Sell Real Estate without Cash or Credit will give you the guidance and education you need to begin wholesaling homes and generating profits without using your own cash or credit.

In this book, you will learn many different styles of creative seller financing. Seller financing is when the seller of a property makes a loan for a buyer to purchase the seller's property. The outside-the-box application of seller financing is creative seller financing in action. You will learn how to apply the different styles by walking step by step through examples of each type of seller financing. You will learn how to apply the different tools to both residential real estate and commercial or investment real estate. Understanding the tools will give you more facility in completing real estate transactions, resulting in expanded benefits to all parties involved. Said another way, creative seller financing will help you close more deals By the end of this book, you will be clear that you can do any of these types of

transaction using creative seller financing

THE ART OF WHOLESALING PROPERTIES

1001 Ads That Sell

How to Sell Your Land Faster

Simple and Sold

Ninja Selling

Nolo's Essential Guide

How to Sell Property and Casualty Insurance 2nd Edition: Understanding Insurance Sales, Tips and Techniques.

You are selling your house...now what? Regardless of the reasons why, you need to get your property ready to sell. Where to start? What are the best things to do? What can you afford to do? It can seem like a lot, but it's definitely doable even on low cost budget. With a touch of humor this book walks you through simple and low cost things anyone can do when selling their home. Some things cost nothing, like wiping down the tree debris that accumulates at your front entrance. Other things, like pressure washing the driveway, may cost a bit more, but are definitely worth the investment. All of it I promise does wonders for how quickly you're able to negotiate the best price and terms.

An experienced real estate investor gives step-by-step advice for buying and selling real estate in the Bahamas, including local laws and practices, pitfalls to avoid, and tips for saving money. Experts from each major Bahamian island describe the communities and developments on their island, what real estate is available in each, and at what price. UPDATED FOR 2012. Questions answered include:• Is the Bahamas a safe place to invest?• How is the buying and selling process different from in the U.S.?• What kind of financing is available?• How can I obtain legal residency in the Bahamas?• What should I expect if I decide to build?• What websites should I use for research, buying, and selling?• How can I save on legal fees, commissions, and taxes?• What are the step-by-step instructions for buying and selling?•It's a GREAT book for those of us going through this process. In fact, I wish I had one for buying property in the U.S. Your step-by-steps were great and easy to follow." Caroline W., Connecticut.

Andrew Winter has had enough -- enough of sellers who think their house is the best when the reality is far from it; enough of buyers who expect so much more than they can afford; and enough of dodgy agents who give the industry a bad name. And now, for the first time inside this no-nonsense guide, he has something to offer you. You'll not only be able to negotiate the best price and terms, you'll also be able to help someone who knows what they're talking about. Forget the spial from agents and hype from the media -- read this straight-talking book and discover how to get your foot in the door, find a bargain, sell for a tidy profit or find the home of your dreams. Do you really know how to make money from real estate? Do you know what your house is worth? Do you know the pitfalls of buying a house based on aesthetics? Do you know how to establish a winning tactic for bidding at auctions? Do you know what the agent is thinking? Andrew Winter knows all of these things and more, and he has some cracking stories to tell you along the way. With more than 25 years in the property industry, including as host of the television series Selling Houses Australia on The LifeStyle Channel, Andrew can be trusted to tell it straight.

A home seller's best friend, offering guidance from industry insiders on successfully preparing, marketing, negotiating over, and ultimately closing the sale of one's residential property.

No-Nonsense Guide to Buying and Selling Property

Help! I Can't Sell My House

The Essential Guide to a Fast, Stress-Free, and Profitable Sale

How the Nation's Top Agents Break Records

Buy, Sell and Profit in Any Property Market

Selling Paris

100 Inside Secrets To Sell Your Real Estate Quickly And For More Money

Biggest during the Franco-Prussian War. Its bindings mired in debt, Paris was a city in crisis. Alexia Yates chronicles the private actors and networks, practices and politics, that spurred the largest building boom of the nineteenth century, turning city-making into big business in the French capital.

2018 Axiom Business Book Award Winner, Gold Medal Stop Selling! Start Solving! In Ninja Selling, author Larry Kendall transforms the way readers think about selling. He points out the problems with traditional selling methods and instead offers a science-based selling system that gives predictable results regardless of personality type. Ninja Selling teaches readers how to sell. Readers will learn how to start selling and start solving by asking the right questions and listening to their clients. Ninja Selling is an invaluable step-by-step guide that shows readers how to be more effective in their sales careers and increase their income-per-hour, so that they can lead full lives. Ninja Selling is both a sales platform and a path to personal mastery.

improved their business and their client relationships; it also improved the quality of their lives. In a slow real estate market, selling your house can be difficult--especially if you owe more on your mortgage than your house is worth. In times like these, it's not enough to simply list your home and wait; you actually have to sell your home. This practical, important book shows you how to use marketing techniques, advertising, repairs and upgrades, home staging

matter how bad the market is.

How do you spot an area poised for gentrification? Is spring or winter the best time to put your house on the market? Will a house on Swamp Road sell for less than one on Gingerbread Lane? The fact is that the rules of real estate have changed drastically over the past five years. To understand real estate in our fast-paced, technology-driven world, we need to be informed. But how? Enter Zillow, the nation's #1 real estate website and mobile app. Thanks to its treasure trove of proprietary data and army of statisticians and data scientists, led by chief economist Stan Humphries, Zillow has been able to spot the trends and truths of today's housing market while acknowledging that a home is more than an economic asset behind where and how we live now and reveal practical, data-driven insights about buying, selling, renting and financing real estate. Read this book to find out why. It's better to remodel your bathroom than your kitchen Pilling the word "cute" in your listing could cost you thousands of dollars You shouldn't buy the worst house in the best neighborhood You should

before March Madness or after the Masters Densely packed with entertaining anecdotes and invaluable how-to advice, Zillow Talk is poised to be the real estate almanac for the next generation.

How to Sell Your Home in 5 Days

How to Sell Your Home

Show Well, Sell Well

A 30-Day Plan for Motivated Sellers

Subtle Skills. Big Results.

The Ultimate Guide to Selling Your Home

The Blueprint to Sell Any House

You've decided to sell your home.What do you do? Call an agent? Sell it yourself?And what happens if things don't go to plan?Sell For More is a step-by-step guide through the entire selling process. It shows you how to get the best results when selling your property, irrespective of location or type. Packed with tips from one of Australia's most successful agents, this indispensable book demonstrates how to:• Prepare your property and attract the right buyers• Choose an agent and get the best out of them• Ensure your price is right• Decide the timing and method of sale• Achieve good advertising and editorial coverage• Buy and sell successfully• Negotiate the best price and terms• Determine if your property has development potential• Understand the media ... and much, much morebacked by rigorous statistics and analysis, as well as specially commissioned research into what marketing words and why, Sell For More is a must-have resource for achieving the best price possible for your property.

Shows prospective home sellers how to get the most for their property in today's real estate market. Offers a complete array of strategies and tactics for getting top dollar for their investment and shows how to decide whether to sell or not, the pros and cons of using brokers, how to price their house, and how to use advertising effectively. Other invaluable tips include what kind of improvements to make in order to boost the value of a house, how to qualify and deal with potential buyers, and how to negotiate the best deal and make financing easy for buyers.

During her 36 years of full time real estate practice, Judy Armstrong studied and earned the following professional degrees (designations) in the industry: [] Graduate of Realtor's Institute (GRI)[] Accredited Buyer Representative (ABR)[] Certified Residential Broker (CRB)[] Certified Residential Specialist (CRS)[] Armstrong joined the RE/MAX franchise in 1991 and earned two international awards [] the RE/MAX Hall of Fame, earning \$1 million in gross commissions[] Lifetime Achievement, for earning more than \$2 million in gross commissions.Armstrong published her own real estate magazine containing her listings, and hosted three self-produced television shows, "Taking the Mystery out of Real Estate" in Charlottesville, VA. She wanted to reach a large number of people because she saw so many who were ill-informed about how to begin the process of buying and selling property, who consequently wasted a lot of time and money. Real estate day trading is using the Internet to buy and sell houses without leaving home. In many cases, the investor closes on a house and resells it the same day. Readers will learn the author's system for how to buy and sell 5-10 houses a month in today's market, using the Internet, phone, fax, and email to analyze, research, and find the properties, buyers, and others needed for the transaction. Author Larry Goins has personally done deals in nine different states and has students in the US, Canada, Australia, New Zealand, Japan, China, Israel, the Philippines, and Denmark. Day trading can be used for wholesaling properties to other investors, retailing, lease options, short sales, foreclosure investing, etc. The basic steps are: Search online for potential properties to make offers on, using specific techniques for finding the right ones. Once an offer is accepted, usually within 1-2 weeks, put it on paper using clauses included in the book, and get the property inspected by a rehab contractor to get a rehab estimate of how much the repairs will cost. This is done by finding reputable contractors online and through referrals from realtors and through autoresponders. Order an appraisal. Sell it fast! Using the buyers list you have built by the internet through email marketing groups, social networking sites, blogs, free classified sites, bank-owned property sites, and more, send an email with the details of the property and instructions on how they can get the property under contract. Usually within two hours several potential buyers will reply. Set up a closing to buy it and to sell it on the same day; closings are about 30 minutes apart. By it at 10:00 and sell it at 10:30, for example there are many ways to fund and close on the property. The book will contain step-by-step, easy processes for assignments, options, flex options, simultaneous closings, using hard money, private money, cash partners, and credit partners, none of which will require an investor's own cash or credit. With praise from New York Times Bestselling Author Dr. Albert Lowery, Robert Shemin, Frank McKinney and foreword by Michael E. Gerber, Larry Goins (Lake Wylie, SC; www.larrygoins.com) is one of the real estate industry's most popular speakers. He buys and sells 5-15 houses a month all over the US, in today's difficult market, from the comfort of his office. Larry speaks live an average of twice a week and holds two to three teleconferences a week. He is licensed as a mortgage lender, mortgage broker, real estate broker, and general contractor in North and South Carolina. Larry served as President (2003 & 2004) of the MetroLina Real Estate Investors Association in Charlotte, NC, a not-for-profit organization that has over 350 members (it is also the local chapter of the National Real Estate Investors Association). He has been investing in real estate for over 28 years.

Big Book of Real Estate Ads

How to Find, Fix, and Sell Houses for Profit

We Buy Houses

Insider's Guide

310 Killer Tips for Selling a Real Estate Property

Third Edition

15 Reasons Your House Hasn't Sold

FLIP, the third book in the National Bestselling Millionaire Real Estate Series (More than 500,000 copies sold) FLIP provides a detailed, step-by-step process to analyze each investment, identify the best improvements, accurately estimate the costs and intelligently oversee the construction. It takes out all the guess work and almost all of the risk. Here's what industry experts are saying about FLIP: "Read this book before you flip that house! FLIP is an indispensable step-by-step guide to flipping houses that you will refer to again and again." Carlos Ortiz, Executive Producer, "FLIP That House" (TLC's most popular real estate TV show) "At HomeVestors, we're in the business of buying and selling homes for profit and I can attest that here are, if any, who can rival Rick's and Clay's expertise when it comes to fixing up houses for profit. This book is a must-read for any investor." Dr. John Hayes, President and CEO of HomeVestors of America (the largest homebuyer in America) "FLIP is a must-read book for everyone in the real estate business. Every agent should have this book. They should read it and master its contents. Why? Because it is the best guide ever written on how to evaluate real estate and how to add value to a house." Gary Keller, Founder and Chairman of the Board of Keller Williams Realty International and author of bestselling The Millionaire Real Estate Agent and The Millionaire Real Estate Investor "For anyone looking to build wealth in real estate, FLIP provides a step-by-step approach that really works in any market." Lorai Langemeier, bestselling author of The Millionaire Maker FLIP extends the national bestselling Millionaire Real Estate series with a step-by-step guide that is quickly becoming "the model" for successfully finding, fixing and selling investment properties for profit. Based on their involvement in over a 1,000 flips, Rick Villani and Clay Davis walk you through the proven five-stage model for successfully flipping a house. FIND: How to select ideal neighborhoods, attract sellers, and find houses with investment potential ANALYZE: Identify which improvements to make and analyze the profit potential that work in the Real Estate market. How to make a professional listing and make sure you make your chunk of money fast? How to use Pictures and 3D scans to increase your sales and build continuous wealth? Some of the best ways to market and quick-sell your properties for a high price Much much more... And even if you don't have any prior experience in Real Estate, don't worry. This book will take you nationwide.

Here's How to Sell Real Estate, Featuring 310 Extremely Useful Tips for Selling a Real Estate Property. When you are trying to sell your real estate property, it is important that you have the information you need to get the most of your sale. This applies to profit and ease of transaction. This book will provide you with the real estate sales information that you need to do your best. If you are interested in selling real estate than you need to get this book right now as it may be the most helpful real estate book you'll ever read in a long time. Here's just a fraction of what you're going to discover in this book that you simply will not learn anywhere else. * How to best take advantage of the most effective real estate selling techniques - ideas to get the best deal when selling real estate. * The surprising "little-known tricks" that will help you get the most out of selling a real estate property. * Do's and don'ts for the most common real estate deals: top real estate selling strategies. * How to take your real estate selling skills to the next level: be ready to be surprised when you discover how easy and effective this is. * The simple unvarnished truth about what works and what doesn't work in the process of selling real estate. This is really crucial! * Selling real estate myths you need to avoid at all costs. * Get the best results in the Real Estate market. * The vital keys to completing a real estate deal successfully. * How to make sure you come up with the most effective solutions to your real estate selling challenges. * A simple, practical real estate investment strategy to dramatically cut down costs, but amazingly enough, almost no one understands or uses it. * The top real estate selling mistakes people do - and how to avoid them. * How to put together an effective real estate selling process: the golden rules of good real estate selling practices. * The exact real estate selling routine you should be following for every project. * What nobody ever told you about selling real estate: insider secrets of avoiding the most bothersome challenges. * All these and much much more.

HOW TO MAKE 6 OR EVEN 7 FIGURE INCOME USING ASSETS OF OTHERS... AND SECURE YOUR FINANCIAL FUTURE WITH LITTLE OR NO MONEY OUT OF YOUR OWN POCKET! Have you been looking for new ways to make money recently? Maybe you already feel tired of all these trendy online money-making tools that usually don't work? Would you like to start a proven career in one of the oldest and richest industries in the world? If you answered "Yes" to at least one of these questions, please read on... With so much noise and confusion in the marketplace right now, it is really difficult to find what works and what doesn't. And how do you know that what works today will work tomorrow? Exactly! Most of these businesses just come and fade away. So why don't you take something that's proven and has been making people wealthy for centuries and still does that today? Yes, I am talking about Real Estate - an asset class where the richest people make and hold their wealth. Throughout this book, I will show you how to create your wealth in Real Estate Market, not buying and selling properties, but as an industry professional, Real Estate Agent, who has the ability to sell 6, 7, or even 8 figure properties and get a "fat commission" every single time. Sounds exciting? Here are just a few things you'll discover inside why you choose Real Estate Investments over other investment and how does it work? Where should you start? - Step-by-step guide for Real Estate Agents Want more clients? - Here is what you need to do The #1 Skill you need to succeed as a Real Estate Agent Make it rain! How to sell every time your client comes through the door - the secret psychology and selling tactics that work in the Real Estate market. How to make a professional listing and make sure you make your chunk of money fast? How to use Pictures and 3D scans to increase your sales and build continuous wealth? Some of the best ways to market and quick-sell your properties for a high price Much much more... And even if you don't have any prior experience in Real Estate, don't worry. This book will take you

The complete guide to selling your home fast in any market. The hidden secrets that most agents do not want you to know. Avoid all the potholes, schemes, and unnecessary procedures that drain your funds, and slow the process to you selling your home for a profit. Jason Howell J.D. has the experience to guide you through the home selling process from start to finish.

How to Sell Any Real Estate Property

How to Sell Your Own Home

Guide to Success in Real Estate Marketing

Sell Your Luxury Property for More Money

Rewriting the Rules of Real Estate

Real Estate

House Money

If you're thinking "I need to sell my house fast" you've found the right book. Working with a cash home buyer like Sell My House Fast will allow you to sell your house for cash to an authoritative we buy houses company in your region. If you're looking to get cash for your house.

<https://www.sellmyhousefast.com>

Experienced real estate agent and investor Mindy Jensen shares countless tips, tricks, and tactics to help you sell your home quickly and easily. Her practical, real-world advice will help you turn your house into a buyer's dream and give you the know-how to sell for top dollar! Nine questions to ask when interviewing potential real estate agents ; How to make the interior and exterior of your home shine on a small budget ; Vital clauses in the listing contract (don't let an agent take advantage of you) ; Pricing your home to sell fast - and for more than the asking price ; How to handle showings when you have kids, pets, or clutter ; Powerful negotiating strategies to sell for the highest price ; Six ways to ensure your home appraises for the highest amount possible ; So much more! — back cover.

This exclusive travel guide guides the visitor through the most incredible activities to be found in Shanghai: savour the food of world-class chefs in Asia's most romantic two-seater salon; eat at the best holes-in-the-walls and discover local street food haunts; find the best tailors and quality cashmere, satins and brocades by the yard; expert

Eleven proven steps that can help you add value to your land are identified and clearly explained by a leading land broker. The steps offered in this short book can help you sell your land faster by improving its overall desirability and helping it stand out among other rural real estate tracts on the market. Top land real estate agents and brokers will try to guide their clients to making reasonable improvements on their property in an effort to get a better price for their land and to help it sell faster. You, as the land owner, can often get these improvements done in simple and cost-effective ways. Your informed effort on the front end can often make your reward on the back more than worthwhile! You will be able to see how some of these steps look on real land tracts of various sizes by seeing some of Recland's listings at <http://www.recland.net>. Many of the rural properties listed there will serve as real life examples. You can also hear more practical information related to this by watching some of the videos at <http://www.reclandtalks.com>. Recland Realty is the Duck Commander and Buck Commander Endorsed Land Broker and sells hunting land, (tags: land, real estate, land agents, land brokers, land management, buying land, rural land, recreational land)

Proven Techniques for Buying and Selling Houses The Same Day Using The Internet!

FLIP

How to Sell Your Property Quickly and Easily for Top Dollar

The Fundamentals of Listing and Selling Commercial Real Estate

Sell for More

Understanding Insurance Sales, Tips and Techniques

A Ten-step Plan for Selling Your House in Today's Market, with Or Without a Broker

An Entertainment Weekly Best Book of the Year, 2015 For the Marshalls, laughter is the best medicine. Especially when combined with alcohol, pain pills, excessive cursing, sexual escapades, actual medicine, and more alcohol. Meet Dan Marshall, 25, good job, great girlfriend, and living the dream life in sunny Los Angeles without a care in the world. Until his mother calls him to his estate in Louisiana, Arkansas, Mississippi, Texas, Iowa and Missouri. His mother is dying. She has battled through her childhood with tenacity and a mouth foul enough to spit a sailor bluch. Is back. And to add insult to injury, his loving father has been diagnosed with ALS. So Sanara L.A. Dan is headed home to Salt Lake City, Utah. Never has there been a more reluctant family reunion. His older sister is resentful, having stayed closer to home to bear the brunt of their mother's illness. His younger brother comes to lend a hand, giving up a journalism career and evenings cruising Chicago gay bars. His next younger sister, a sullen teenager, is a rebel with a cause. And his baby sister - through it all - can only think about her beloved dance troop. Dan returns to shouting matches at the dinner table, old flames knocking at the door, and a speech device programmed to help his father communicate that is as crude as the rest of them. But they put their petty differences aside and form Team T, battling their parents' illnesses as best they can, when not otherwise distracted by the chaos that follows them wherever they go. Not even the family cats escape unscathed. As Dan steps into his role as caregiver, wheelchair wrangler, and sibling referee, he watches pieces of his previous life slip away, and comes to realize that the further you stretch the ties that bind, the tighter they hold you together.

Wouldn't it be nice to know how to sell your house quickly for top dollar and why your house hasn't sold yet? The reality is that selling a house in today's market takes more than the MLS, photos, and a sign in the yard. The general consensus about real estate agents is that: They are lazy and slap homes on the MLS They are ineffective and do not know how to market house They only care about making a commission If you believe any of those statements to be true, you are not alone. When author Joshua Inglis met a seller who was on the edge of suicide after real estate agents were unable to help her using traditional sales methods, he recognized the need for a different approach. After saving this seller's life, Joshua investigated why houses don't sell and found 15 possible reasons. This book contains: The Blueprint to Sell Your House Quickly for Top Dollar How to Sell Your House for Over Market Value Why Many Houses Are Underpriced and Incorrectly Priced How to Grab Any Buyer's Attention This is a book you can read in a few hours and act on tomorrow which will sell your house quickly! Don't just list your house, sell it!

The six components inextricably woven into House Money are the DNA of the real estate transaction. The significance of each element, and how it impacts your decisions will empower you to anticipate rather than react. You will enjoy less frustration and stress, gain a sense of control, and experience improved financial results. This book is a comprehensive guide to selling Auto, Home, and Umbrella Insurance. I've also put in some Commercial Lines tips as well. If you're having a hard time selling insurance based on value and get keeping price objections. This book might be what you have been looking for. I've detailed out methods, rebuttals, tips and techniques to help. This book answers a lot of common questions I receive from Agents. It's tougher now than ever to compete as an insurance agent. Give it a read and let me know what you think.

Second Edition

Everything you need to know about selling your property 5 old for More: Everything you need to know about selling your property.

Proven Ways to Improve the Value and Desirability of Rural Land

Inside Real Estate

A Memoir

Selling Your House

How to Buy and Sell Real Estate in the Bahamas

If you are thinking of selling a home, agents in the US this might be the most important book you'll ever read! Greg Luther reveals what most real estate agents don't want you to know about selling your home. He covers everything from how to choose the RIGHT agent to how to use the premium assets you possess to your advantage and the right way to find buyers who are ready, willing and able to pay top dollar for your home. Selling your luxury home in today's market IS different. You need to do everything possible to ensure that you receive top dollar for your home!

The Fundamentals of Listing and Selling Commercial Real Estate provides a complete foundation for a career in the Commercial Real Estate Industry. The text contains a comprehensive study of property and investment analysis, mortgages and leases, as well as practice techniques such as prospecting, presentations, and negotiating.

How to Sell Your House in 90 Days

How to Sell a Home

Home Buying Kit For Dummies

How to Buy and Sell Real Estate without Cash or Credit

The Homeowner's Guide to Selling Property by Owner

How to Sell Your House in a Buyer's Market