

Online Library Everybody Matters: The Extraordinary Power Of Caring For Your People Like Family

Everybody Matters: The Extraordinary Power Of Caring For Your People Like Family

What really sets the best managers above the rest? It's their power to build a cadre of employees who have great inner work lives—consistently positive emotions; strong motivation; and favorable perceptions of the organization, their work, and their colleagues. The worst managers undermine inner work life, often unwittingly. As Teresa Amabile and Steven Kramer explain in *The Progress Principle*, seemingly mundane workday events can make or break employees' inner work lives. But it's forward momentum in meaningful

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work—progress—that creates the best inner work lives. Through rigorous analysis of nearly 12,000 diary entries provided by 238 employees in 7 companies, the authors explain how managers can foster progress and enhance inner work life every day. The book shows how to remove obstacles to progress, including meaningless tasks and toxic relationships. It also explains how to activate two forces that enable progress: (1) catalysts—events that directly facilitate project work, such as clear goals and autonomy—and (2) nourishers—interpersonal events that uplift workers, including encouragement and demonstrations of respect and collegiality. Brimming with honest examples from the companies studied, The Progress Principle equips aspiring and seasoned leaders alike with the insights they need to

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maximize their people's performance.

"The Aravind Eye Hospital, based in India, is the world's largest provider of high-quality eye care. It is also one of the world's most incredible and revolutionary organizations - delivering surgical outcomes equal to or exceeding those in the developed world at less than one percent of the cost, treating more than half of its patients free of charge, and taking no grants or donations. Aravind's success is so perplexing it has been the subject of a popular Harvard Business School case study. This is the first book to explore Aravind's history and the distinctive philosophies, practices, and commitments that are the keys to its success. Mehta and Shenoy share incredible stories about how Aravind grew from humble beginnings--founded by a retired ophthalmologist with

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no money or prior entrepreneurial experience--to the world-class organization it is today. They explain the mysteries of a model that integrates innovation with empathy, service with business principles, and inner change with outer transformation. And they show how choices that seem foolish and unworkable can, when executed with compassion and integrity, yield powerful results - results that literally light the eyes of millions."--Provided by publisher.

Today's best companies get it. From Costco® to Commerce Bank, Wegmans to Whole Foods®: they're becoming the ultimate value creators. They're generating every form of value that matters: emotional, experiential, social, and financial. And they're doing it for all their stakeholders. Not because it's "politically correct": because it's the only path to

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long-term competitive advantage. These are the Firms of Endearment. Companies people love doing business with. Love partnering with. Love working for. Love investing in. Companies for whom “loyalty” isn’t just real: it’s palpable, and driving unbeatable advantages in everything from marketing to recruitment. You need to become one of those companies. This book will show you how. You’ll find specific, practical guidance on transforming every relationship you have: with customers, associates, partners, investors, and society. If you want to be great—truly great—this is your blueprint. We’re entering an Age of Transcendence, as people increasingly search for higher meaning in their lives, not just more possessions. This is transforming the marketplace, the workplace, the very soul of capitalism. Increasingly, today’s

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most successful companies are bringing love, joy, authenticity, empathy, and soulfulness into their businesses: they are delivering emotional, experiential, and social value – not just profits. Firms of Endearment illuminates this, the most fundamental transformation in capitalism since Adam Smith. It's not about "corporate social responsibility": it's about building companies that can sustain success in a radically new era. It's about great companies like IDEO and IKEA®, Commerce Bank and Costco®, Wegmans and Whole Foods®: how they earn the powerful loyalty and affection that enables truly breathtaking performance. This book is about gaining "share of heart," not just share of wallet. It's about aligning stakeholders' interests, not just juggling them. It's about building companies that leave the world a better place.

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Most of all, it's about why you must do all this, or risk being left in the dust... and how to get there from wherever you are now.

Awakening A Leader's Soul: Learnings Through Immortal Poems is about "Soulful Leadership," a new human-centric narrative that reimagines the purpose of leadership. This new narrative believes that in today's complex and uncertain world the humanity of leaders is significantly more important than their executive brilliance. Accordingly, with the help of different teachers - the timeless wisdom of immortal poems - the book takes current and future leaders on a transformative journey of reflection and self-awareness to help them understand their own humanity and that of the worlds in which they live, so their leadership journeys can increase the

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wellbeing and prosperity of the greatest many, including planet earth. And yet the world is different from what it seems to be and we are other than how we see ourselves in our ravings. Czeslaw Milosz, "Ars Poetica" After seeing and hearing themselves in new and different ways, readers can start their own "Soulful Leadership" journeys, using the power and privilege of their leadership positions to make the world a better place.

Letters to a Young Leader

Everybody Matters

The Act of Leadership

The Interdependent Organization

Infinite Vision

How Aravind Became the World's Greatest Business Case for

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Compassion

Keeping Things Whole

Unlock your true leadership potential with this insightful guide In The Act of Leadership, acclaimed leadership and performance coach Dan Haesler shares the insights, techniques and habits you need to thrive, professionally and personally. By combining real-life case studies, cutting-edge research and incisive coaching techniques this one-stop leadership playbook will help you better understand yourself and the people around you, so you can be not only the leader you want to be, but the person your people need you to be, both at work and at home. As a leader, you might know exactly what you need to do, but might be less clear on how to do it. You might know you need to have that difficult

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conversation, but you're less sure about how to have it. You might know you need to hold your team accountable, but don't know how to do it in a manner that builds authentic engagement rather than mere compliance. The Act of Leadership goes beyond the theory. It is a coaching playbook designed to empower you to be the leader you want to be, and the leader your people need you to be. Most books explain the what and the why of leadership, The Act of Leadership demonstrates the how. Author Dan Haesler takes a coaching approach, combining his years of experience as an educator and now coach to corporate leaders, elite athletes, teams and educators, to reveal the pivotal insights and enlightening case studies that will help you to define what kind of leader you want to be and understand how to get the

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best out of yourself and the people around you. You will also discover the importance of thinking and acting mindfully, instead of on autopilot, using the mindfulness techniques used by World Champions to lead in the moment, sharpen your intent, and increase your impact. Let go of your biases and assumptions and see the impact we have on others Take on a growth mindset to help you deal with setbacks and mistakes Create organizational change that actually succeeds, by engaging people so that change is done with them not to them Adopt a coach-like mentality and use engaging techniques to improve your day-to-day interactions with the people you lead With each chapter serving as a one-on-one coaching session, The Act of Leadership will help you create new habits and new ways of being in your day-to-day

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leadership, as well as life away from work, that are actionable, immediately. Perfect for leaders, professionals, educators, and athletes seeking to improve their own performance, The Act of Leadership will also earn a place in the libraries of anyone hoping to improve the lives of the people who follow them, in business, sport, and life.

This book highlights how successful companies are thriving by putting people first. It details five key principles essential for rehumanizing workplaces; a framework to help restore hope, well-being, and performance; and tangible actions anyone can take to show up as a leader and influence positive change.

Leadership Principles from a Renowned Agent of Change
Cultures and organizations do not change without strong

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leadership. While many leadership books focus on management or administration, the central focus of *The Conviction to Lead* is on changing minds. Dr. Mohler was the driving force behind the transformation of Southern Seminary from a liberal institution of waning influence to a thriving evangelical seminary at the heart of the Southern Baptist Convention. Since then he has been one of the most prominent voices in evangelicalism, fighting for Christian principles and challenging secular culture. Using his own experiences and examples from history, Dr. Mohler demonstrates that real leadership is a transferring of conviction to others, affecting their actions, motivations, intuition, and commitment. This practical guide walks the reader through what a leader needs to know, do, and be in

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order to affect change.

Conquer the most essential adaptation to the knowledge economy
The Fearless Organization: Creating Psychological Safety in the Workplace for Learning, Innovation, and Growth offers practical guidance for teams and organizations who are serious about success in the modern economy. With so much riding on innovation, creativity, and spark, it is essential to attract and retain quality talent—but what good does this talent do if no one is able to speak their mind? The traditional culture of “fitting in” and “going along” spells doom in the knowledge economy. Success requires a continuous influx of new ideas, new challenges, and critical thought, and the interpersonal climate must not suppress, silence, ridicule or intimidate. Not every idea is good, and yes there are stupid

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questions, and yes dissent can slow things down, but talking through these things is an essential part of the creative process. People must be allowed to voice half-finished thoughts, ask questions from left field, and brainstorm out loud; it creates a culture in which a minor flub or momentary lapse is no big deal, and where actual mistakes are owned and corrected, and where the next left-field idea could be the next big thing. This book explores this culture of psychological safety, and provides a blueprint for bringing it to life. The road is sometimes bumpy, but succinct and informative scenario-based explanations provide a clear path forward to constant learning and healthy innovation. Explore the link between psychological safety and high performance Create a culture where it 's "safe" to express ideas, ask questions, and admit

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mistakes Nurture the level of engagement and candor required in today ' s knowledge economy Follow a step-by-step framework for establishing psychological safety in your team or organization Shed the “yes-men” approach and step into real performance. Fertilize creativity, clarify goals, achieve accountability, redefine leadership, and much more. The Fearless Organization helps you bring about this most critical transformation.

You Don't Need a Title to Be a Leader

Firms of Endearment

Strategies for the Green Economy: Opportunities and
Challenges in the New World of Business

The Willpower Instinct

Everybody, Always for Kids

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The Progress Principle

Embracing Feminine and Masculine Power in Business

Do you have what it takes to succeed in any situation? According to a retired commander who ran training for Navy SEALs, true optimal performance goes beyond just skill. It's all about THE ATTRIBUTES.

“Diviney’s incredible book explains why some people thrive—even when things get hard.”—Charles Duhigg, New York Times bestselling author of The Power of Habit During his twenty years as a Navy officer and SEAL, Rich Diviney was intimately involved in a specialized SEAL selection process, which whittled a group of hundreds of extraordinary candidates down to a handful of the most elite performers. Diviney was often surprised by which candidates washed out and which succeeded. Some could have all the right skills and still fail, while others he might have initially dismissed would

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prove to be top performers. The seemingly objective criteria weren't telling him what he most needed to know: Who would succeed in one of the world's toughest military assignments? It is similarly hard to predict success in the real world. It happens often enough that underdog students accomplish exceptional achievements while highly skilled, motivated employees fail to meet expectations. Dark-horse companies pull away from the pack while dream teams flush with talent and capital go under. In working with and selecting top special operators for decades, Diviney saw that beneath obvious skills are hidden drivers of performance, surprising core attributes—including cunning, adaptability, courage, even narcissism—that determine how resilient or perseverant we are, how situationally aware and how conscientious. These attributes explain how we perform as individuals and as part of a team. The same methodology that Diviney used in the

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military can be applied by anyone in their personal and professional lives, and understanding these attributes can allow readers and their teams to perform optimally, at any time, in any situation. Diviney defines the core attributes in fresh and practical ways and shares stories from the military, business, sports, relationships, and even parenting to show how understanding your own attributes and those of the people around you can create optimal performance in all areas of your life.

INSTANT NEW YORK TIMES BESTSELLER - The Read With Jenna Today Show Book Club Pick! "A story of love and hope as interweaving characters display: how all moments, big and small, can measure a life. If you want joy, love, romance, and hope—read with us." —Jenna Bush Hager A luminous, spirit-lifting blockbuster for readers of The Midnight Library. Eight ordinary people. One

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extraordinary choice. It seems like any other day. You wake up, pour a cup of coffee, and head out. But today, when you open your front door, waiting for you is a small wooden box. This box holds your fate inside: the answer to the exact number of years you will live. From suburban doorsteps to desert tents, every person on every continent receives the same box. In an instant, the world is thrust into a collective frenzy. Where did these boxes come from? What do they mean? Is there truth to what they promise? As society comes together and pulls apart, everyone faces the same shocking choice: Do they wish to know how long they'll live? And, if so, what will they do with that knowledge? The Measure charts the dawn of this new world through an unforgettable cast of characters whose decisions and fates interweave with one another: best friends whose dreams are forever entwined, pen pals finding refuge in the unknown, a couple who

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thought they didn't have to rush, a doctor who cannot save himself, and a politician whose box becomes the powder keg that ultimately changes everything. Enchanting and deeply uplifting, The Measure is a sweeping, ambitious, and invigorating story about family, friendship, hope, and destiny that encourages us to live life to the fullest.

"Bob Chapman, CEO of the \$1.7 billion manufacturing company Barry-Wehmiller, is on a mission to change the way businesses treat their employees." – Inc. Magazine Starting in 1997, Bob Chapman and Barry-Wehmiller have pioneered a dramatically different approach to leadership that creates off-the-charts morale, loyalty, creativity, and business performance. The company utterly rejects the idea that employees are simply functions, to be moved around, "managed" with carrots and sticks, or discarded at will. Instead, Barry-Wehmiller

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manifests the reality that every single person matters, just like in a family. That's not a cliché on a mission statement; it's the bedrock of the company's success. During tough times a family pulls together, makes sacrifices together, and endures short-term pain together. If a parent loses his or her job, a family doesn't lay off one of the kids. That's the approach Barry-Wehmiller took when the Great Recession caused revenue to plunge for more than a year. Instead of mass layoffs, they found creative and caring ways to cut costs, such as asking team members to take a month of unpaid leave. As a result, Barry-Wehmiller emerged from the downturn with higher employee morale than ever before. It's natural to be skeptical when you first hear about this approach. Every time Barry-Wehmiller acquires a company that relied on traditional management practices, the new team members are skeptical too. But they soon learn what it's like to

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work at an exceptional workplace where the goal is for everyone to feel trusted and cared for—and where it's expected that they will justify that trust by caring for each other and putting the common good first. Chapman and coauthor Raj Sisodia show how any organization can reject the traumatic consequences of rolling layoffs, dehumanizing rules, and hypercompetitive cultures. Once you stop treating people like functions or costs, disengaged workers begin to share their gifts and talents toward a shared future. Uninspired workers stop feeling that their jobs have no meaning. Frustrated workers stop taking their bad days out on their spouses and kids. And everyone stops counting the minutes until it's time to go home. This book chronicles Chapman's journey to find his true calling, going behind the scenes as his team tackles real-world challenges with caring, empathy, and inspiration. It also provides clear steps to

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transform your own workplace, whether you lead two people or two hundred thousand. While the Barry-Wehmiller way isn't easy, it is simple. As the authors put it: "Everyone wants to do better. Trust them. Leaders are everywhere. Find them. People achieve good things, big and small, every day. Celebrate them. Some people wish things were different. Listen to them. Everybody matters. Show them."

The bestselling book, now with a new preface by the authors At once a bold defense and reimagining of capitalism and a blueprint for a new system for doing business, Conscious Capitalism is for anyone hoping to build a more cooperative, humane, and positive future. Whole Foods Market cofounder John Mackey and professor and Conscious Capitalism, Inc. cofounder Raj Sisodia argue that both business and capitalism are inherently good, and they use some of today's best-known and most successful companies to illustrate their point. From

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Southwest Airlines, UPS, and Tata to Costco, Panera, Google, the Container Store, and Amazon, today's organizations are creating value for all stakeholders—including customers, employees, suppliers, investors, society, and the environment. Read this book and you'll better understand how four specific tenets—higher purpose, stakeholder integration, conscious leadership, and conscious culture and management—can help build strong businesses, move capitalism closer to its highest potential, and foster a more positive environment for all of us.

The New Way to Lead in a Fear-Based World

A Playbook for Leading with Humility, Clarity and Purpose

Awakening A Leader's Soul: Learnings Through Immortal Poems

The Measure

How an Ordinary Person Can Create Extraordinary Change

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*The Extraordinary Power of Caring for Your People Like Family
25 Principles for Leadership That Matters*

CEO of E3 Solutions Don Rheem offers managers and senior leaders deep insights into what drives employee performance from a brain-based perspective. Thrive by Design introduces you to the triggers of exemplary workplace behavior at a neurological level. Tapping into these triggers leads to increased productivity, well being,

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accountability, and retention.

"A first-class template demonstrating how to use superior leadership to drive performance in large organizations." -

Paul Myners (Lord Myners), former FTSE100 Chair and Treasury Minister

Leadership effectiveness drives organizational performance, yet almost half of all organizations face some kind of leadership gap that they are not able to fill. In Leadership at Scale, McKinsey experts Claudio Feser,

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Michael Rennie and Nicolai Nielsen share their secrets on how to increase leadership effectiveness across an organization. Using extensive research, distilled insights from McKinsey's leadership development work in practice, and lessons from a highly successful leadership development program, this book will focus on the leadership behaviors that matter most. The art and science of talent search: how to spot, assess, woo, and retain

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highly talented people. How do you find talent with a creative spark? To what extent can you predict human creativity, or is human creativity something irreducible before our eyes, perhaps to be spotted or glimpsed by intuition, but unique each time it appears? Obsessed with these questions, renowned economist Tyler Cowen and venture capitalist and entrepreneur Daniel Gross set out to study the art and science of finding talent at the

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highest level: the people with the creativity, drive, and insight to transform an organization and make everyone around them better. Cowen and Gross guide the reader through the major scientific research areas relevant for talent search, including how to conduct an interview, how much to weight intelligence, how to judge personality and match personality traits to jobs, how to evaluate talent in online interactions such as Zoom

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calls, why talented women are still undervalued and how to spot them, how to understand the special talents in people who have disabilities or supposed disabilities, and how to use delegated scouts to find talent. Talent appreciation is an art, but it is an art you can improve through study and experience. Identifying underrated, brilliant individuals is one of the simplest ways to give yourself an organizational edge, and this is the

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book that will show you how to do that. Talent is both for people searching for talent and for those who wish to be searched for, found, and discovered. A Wall Street Journal bestseller From the CEO and President of the Society for Human Resource Management (SHRM) comes the ultimate book on transforming the way we select, retain and train our employees in a radically changed business environment. With the growth of remote work and an increased focus

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on diversity and inclusion, companies are increasingly finding themselves in “wars for talent” as they source and recruit candidates from all over the world. They need to find new ways to contact people and new sources of talent. They need to create an enduring and tangible culture that helps everyone feel empowered to do their best work. And they need to develop inclusive organizations that leverage differences for growth and innovation.

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Informed by more than 70 years of experience and expertise and propelled by extensive original SHRM research, Reset delivers a candid and forward-thinking vision for leaders to reimagine their company cultures in a time of global upheaval. Part call to action, part strategic roadmap, Reset challenges business leaders' underlying assumptions about workers and the workplace, delivers practical strategies for finding and keeping the

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talent needed to make businesses successful, and introduces dynamic tools to sustain that success over the long haul. Now is the time for leaders to completely reimagine, reorganize, and Reset their operations to create a more daring, resilient and sustainable future. This is the book that will guide them exactly when they most need it.

Using Small Wins to Ignite Joy,
Engagement, and Creativity at Work

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How Anyone, Anywhere, Can Make a
Positive Difference

Permission to Screw Up

Future-Proofing Your Organization While
Restoring Hope, Well-Being, and
Performance

Activate Your Full Human Potential

A Little Story About a Most Persuasive
Idea (Go-Giver, Book 3)

Start with Why

INSTANT NEW YORK TIMES BESTSELLER The
only definitive book authored by Wim Hof on his

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powerful method for realizing our physical and spiritual potential. “This method is very simple, very accessible, and endorsed by science.

Anybody can do it, and there is no dogma, only acceptance. Only freedom.” —Wim Hof Wim Hof has a message for each of us: “You can literally do the impossible. You can overcome disease, improve your mental health and physical performance, and even control your physiology so you can thrive in any stressful situation.”

With The Wim Hof Method, this trailblazer of human potential shares a method that anyone

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can use—young or old, sick or healthy—to supercharge their capacity for strength, vitality, and happiness. Wim has become known as “The Iceman” for his astounding physical feats, such as spending hours in freezing water and running barefoot marathons over deserts and ice fields. Yet his most remarkable achievement is not any record-breaking performance—it is the creation of a method that thousands of people have used to transform their lives. In his gripping and passionate style, Wim shares his method and his story, including: • Breath—Wim’s unique

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practices to change your body chemistry, infuse yourself with energy, and focus your mind • Cold—Safe, controlled, shock-free practices for using cold exposure to enhance your cardiovascular system and awaken your body's untapped strength • Mindset—Build your willpower, inner clarity, sensory awareness, and innate joyfulness in the miracle of living • Science—How users of this method have redefined what is medically possible in study after study • Health—True stories and testimonials from people using the method to

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overcome disease and chronic illness • Performance—Increase your endurance, improve recovery time, up your mental game, and more • Wim’s Story—Follow Wim’s inspiring personal journey of discovery, tragedy, and triumph • Spiritual Awakening—How breath, cold, and mindset can reveal the beauty of your soul Wim Hof is a man on a mission: to transform the way we live by reminding us of our true power and purpose. “This is how we will change the world, one soul at a time,” Wim says. “We alter the collective consciousness by

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awakening to our own boundless potential. We are limited only by the depth of our imagination and the strength of our conviction.” If you’re ready to explore and exceed the limits of your own potential, The Wim Hof Method is waiting for you.

If you are interested in becoming a better leader, this book is a great place to start. Rather than using the familiar textbook approach, leadership expert Robert Denhardt offers practical lessons drawn from a lively year-long correspondence with two (fictional) former students about their

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experiences in leadership. The letters explore the deeply personal issues these and other young and emerging leaders are facing – what the skills and personal qualities are that you need for contemporary leadership, what will leadership mean to you and those you lead, and even why or why not you might want to become a leader. Along the way, the book speaks to the big picture, arguing that leadership today has been stripped of its historic contribution to creating meaningful human experience and has been reduced to a technical exercise in

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executive management. Based on his experience of teaching leadership to thousands of undergraduates, graduate students, and advanced practitioners, Denhardt speaks person-to-person with young leaders about their questions and their concerns as they enter into the somewhat flawed world of leadership today. The result is a call for a new leadership for a new generation. This book will be valuable to students enrolled in regular and executive degree programs in leadership, business management, public administration, nonprofit

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management, educational administration, and many other fields. It also speaks to young leaders out of school but committed to enhancing their leadership. Indeed, readers of all ages will learn lessons relevant to their own professional development.

If we choose to trust unconditionally, how many lives could we change? When Pastor Bruce Deel took over the Mission Church in the 30314 zip code of Atlanta, he had orders to shut it down. The church was old and decrepit, and its neighborhood--known as "Better Leave, You

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Effing Fool," or "the Bluff," for short--had the highest rates of crime, homelessness, and incarceration in Georgia. Expecting his time there to only last six months, Deel was not prepared for what happened next. One Sunday, he was approached by a woman he didn't know. "I've been hooking and stripping for fourteen years," she said. "Can you help me?" Soon after, Bruce founded an organization called City of Refuge rooted in the principle of radical trust. Other nonprofits might drug test before offering housing, lock up valuables, or veto a program

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giving job skills and character references to felons as "a liability." But Bruce believed the best way to improve outcomes for the marginalized and impoverished was to extend them trust, even if that trust was violated multiple times--and even if someone didn't yet trust themselves. Since then, City of Refuge has helped over 20,000 people in Atlanta's toughest neighborhood escape the cycles of homelessness, joblessness, and drug abuse. Of course, trust alone can't overcome a broken system that perpetuates inequality. Presenting

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an unvarnished window into the lives of ex-cons, drug addicts, human trafficking survivors, and displaced souls who have come through City of Refuge, Trust First examines the context in which Bruce's Atlanta neighborhood went downhill--and what City of Refuge chose to do about it. They've become a one-stop-shop for transitional housing, on-site medical and mental health care, childcare, and vocational training, including accredited intensives in auto tech, culinary arts, and coding. While most social services focus on one pain point and leave the

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burden on the poor to find the crosstown bus that'll serve their other needs, Bruce argues that bringing someone out of homelessness requires treating all of their needs simultaneously. This model has proven so effective that a dozen new chapters of City of Refuge have opened in the US, including in California, Illinois, Ohio, Maryland, Virginia, Texas, and Georgia. More than a narrative about a single place in time, this radical primer for behavioral change belongs on every leader's shelf. Heartfelt, deeply personal, and inspiring, Trust First will break down your

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assumptions about whether anyone is ever truly a lost cause. Bruce will donate a portion of his proceeds from Trust First to the charitable organization City of Refuge.

In Everybody Matters, CEO Bob Chapman and bestselling author Raj Sisodia challenge traditional thinking about how to run a business and how to be an inspirational leader. Starting in 1997, Barry-Wehmiller CEO Bob Chapman has pioneered a dramatically different approach to leadership that creates off-the-charts morale, loyalty, creativity, and business performance. At

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Barry-Wehmiller, every single person matters, just like in a family. That's not a cliché on a mission statement; it's the bedrock of the company's success. In Everybody Matters, Chapman and co-author Raj Sisodia show how any organization can stop viewing its employees as simply functions, to be moved around, 'managed' with carrots and sticks, or discarded at will. By doing so, disengaged workers begin to share their gifts and talents toward a shared future. Uninspired workers stop feeling that their jobs have no meaning. And everyone stops

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counting the minutes until it's time to go home. Everybody Matters chronicles Chapman's journey to find his true calling and provides clear steps to transform your own workplace, whether you lead two people or two hundred thousand. 'If you're ready for a new way of doing business, this is the book for you' Daniel H. Pink, author of To Sell Is Human and Drive 'Bob Chapman is on a mission to change the way businesses treat their employees' Inc.magazine The Path to a More Sustainable Enterprise Uncontainable

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**How I Learned to Lead by Doing (Almost)
Everything Wrong**

A New Leadership for a New Generation

**The Neuroscience That Drives High-
Performance Cultures**

The Go-Giver Influencer

Readings in Environmental Science

Unlocking the Source for True Leadership Too many people, men and women alike, have bought into a notion of leadership that exclusively emphasizes traditionally “masculine” qualities: hierarchical, militaristic, win-at-all-costs. The result has been corruption, environmental

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degradation, social breakdown, stress, depression, and a host of other serious problems. Nilima Bhat and Raj Sisodia show us a more balanced way, an archetype of leadership that is generative, cooperative, creative, inclusive, and empathetic. While these are traditionally regarded as “feminine” qualities, we all have them. In the Indian yogic tradition they're symbolized by Shakti, the source that powers all life. Through exercises and inspirational examples, Bhat and Sisodia show how to access this infinite energy and lead with your whole self. Male or female, leaders who understand and practice Shakti Leadership act from a consciousness of life-giving

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caring, creativity, and sustainability to achieve self-mastery internally and be of selfless service to the world. The defining attributes of the 21st-century economy and fourth industrial revolution are innovation, technology, globalization, and a rapid pace of change. Therefore, an organization's capacity to enhance the capabilities of its workforce and create a culture of continuous learning are vital to remaining competitive. These trends make an effective learning-and-development (L&D) function more critical than ever. This compendium of articles, from L&D professionals at McKinsey & Company, discusses every facet of professional development and training-from

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ensuring that L&D's efforts are closely aligned with business strategy to elements of advancing the L&D function, designing learning solutions, deploying digital learning, executing flawlessly, measuring impact, and ensuring good governance. For L&D professionals seeking to hone their organization's efforts, *Elevating Learning & Development: Insights and Practical Guidance from the Field* is the ideal resource.

Based on Stanford University psychologist Kelly McGonigal's wildly popular course "The Science of Willpower," *The Willpower Instinct* is the first book to explain the science of self-control and how it can be

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harnessed to improve our health, happiness, and productivity. Informed by the latest research and combining cutting-edge insights from psychology, economics, neuroscience, and medicine, The Willpower Instinct explains exactly what willpower is, how it works, and why it matters. For example, readers will learn:

- Willpower is a mind-body response, not a virtue. It is a biological function that can be improved through mindfulness, exercise, nutrition, and sleep.
- Willpower is not an unlimited resource. Too much self-control can actually be bad for your health.
- Temptation and stress hijack the brain's systems of self-control, but the brain can

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be trained for greater willpower • Guilt and shame over your setbacks lead to giving in again, but self-forgiveness and self-compassion boost self-control. • Giving up control is sometimes the only way to gain self-control. • Willpower failures are contagious—you can catch the desire to overspend or overeat from your friends—but you can also catch self-control from the right role models. In the groundbreaking tradition of *Getting Things Done*, *The Willpower Instinct* combines life-changing prescriptive advice and complementary exercises to help readers with goals ranging from losing weight to more patient parenting, less procrastination, better health, and

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greater productivity at work.

If you loved Bob Goff's New York Times bestselling book *Everybody, Always*, you'll enjoy sharing the same beautiful message of loving without inhibition, insecurity, or restriction with your family in the children's edition.

Everybody, Always for Kids will get your children excited about being themselves, caring for others, and making a difference in the world. Bob Goff's magnetic spirit and hilarious wit, alongside his daughter Lindsey Goff Viducich's love and understanding of children, shine through each story in *Everybody, Always for Kids*. Bob and Lindsey share: 40 inspiring stories paired with fun

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artwork perfect for readers, ages 6-10 Childlike wonder they've experienced in their regular day to lives—using a walkie-talkie to talk to a neighbor, swapping places with a limo driver, pretending to be a wax figure, and carrying a bucket around everywhere How embracing others is the key to living a happier life As the extraordinary success of Love Does, Love Does for Kids, and Everybody, Always shows, Goff's trademark storytelling about unconditional love resonates with every generation as we seek to bring light, laughter, and abundant grace to today's world.

Shakti Leadership
Thrive by Design

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25 Hidden Drivers of Optimal Performance

Creating Psychological Safety in the Workplace for
Learning, Innovation, and Growth

Talent

The Promise of a Pencil

How Passion, Commitment, and Conscious Capitalism
Built a Business Where Everyone Thrives

Kip Tindell, the founder and CEO of The
Container Store, reveals the seven secrets
to keeping both customers AND employees
happy and all fully engaged. "You're going
to sell what? Empty Boxes?" Back in 1978,

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Kip Tindell (Chairman & CEO of The Container Store) and his partners had the vision that people were eager to find solutions to save both space and time - and they were definitely onto something. A new category of the retailing industry was born - storage and organization. Today, with stores nationwide and with more than 5,000 loyal employees, the company couldn't be stronger. Over the years, The Container Store has been lauded for its commitment to its employees and focus on its original concept and inventory mix as

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the formula for its success. But for Tindell, the goal never has been growth for growth's sake. Rather, it is to adhere to the company's values-based business philosophies, which center on an employee-first culture, superior customer service and strict merchandising. The Container Store has been named on Fortune magazine's "100 Best Companies To Work For" list for 15 consecutive years. Even better, The Container Store has millions of loyal customers. In Uncontainable, Tindell reveals his approach for building a

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business where everyone associated with it thrives through embodying the tenets of Conscious Capitalism. Tindell's seven Foundation Principles are the roadmap that drives everyone at The Container Store to achieve the goals of the company.

Uncontainable shows how other businesses can adapt this approach toward what Tindell calls the most profitable, sustainable and fun way of doing business. Tindell is that rare CEO who fully embraces the "Golden Rule" of business - where all stakeholders - employees,

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customers, vendors, shareholder, the community - are successful through a harmonic balance of win-wins.

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Businesses are entering the green marketplace at breakneck speed to keep pace with customer and societal demands to reduce their environmental impacts. But greening one's business is no small feat.

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While clear opportunities abound in this new economy, business leaders pursuing a green strategy are finding few roadmaps and established rules and plenty of hidden twists and turns. So, how does a company succeed in a world gone green? In *Strategies for the New Green Economy*, Joel Makower, one of the world's foremost green business experts, provides a clear roadmap for this challenging terrain. Makower offers insights and inspiration gleaned from his 20 years' experience helping Fortune 500 companies and start-ups alike

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formulate strategies that align environmental and business goals. Providing a comprehensive and realistic look at both the opportunities and challenges, Strategies for the New Green Economy shows how leadership companies are finding their way in the green economy, while their competitors struggle. Strategies for the Green Economy systematically tackles the central issues of greening your business: What does it take to be seen as an environmental leader? What are the standards, implicit

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or explicit, that you must meet to be green? How do you communicate what your business is doing right--and what it's doing wrong? How can you overcome consumer, media, and activist distrust? How can your company be heard amid the "green noise" in the marketplace? What are the new opportunities emerging for companies in the green economy? Including groundbreaking data about customers' attitudes and behaviors regarding green products and services, Strategies for the Green Economy will lead you through the

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thicket of finicky customers, confusing research reports, and public cynicism regarding green marketing claims--and place you on solid footing in the growing green economy.

The inspirational bestseller that ignited a movement and asked us to find our WHY Discover the book that is captivating millions on TikTok and that served as the basis for one of the most popular TED Talks of all time—with more than 56 million views and counting. Over a decade ago, Simon Sinek started a movement that

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inspired millions to demand purpose at work, to ask what was the WHY of their organization. Since then, millions have been touched by the power of his ideas, and these ideas remain as relevant and timely as ever. START WITH WHY asks (and answers) the questions: why are some people and organizations more innovative, more influential, and more profitable than others? Why do some command greater loyalty from customers and employees alike? Even among the successful, why are so few able to repeat their success over

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and over? People like Martin Luther King Jr., Steve Jobs, and the Wright Brothers had little in common, but they all started with WHY. They realized that people won't truly buy into a product, service, movement, or idea until they understand the WHY behind it. START WITH WHY shows that the leaders who have had the greatest influence in the world all think, act and communicate the same way—and it's the opposite of what everyone else does. Sinek calls this powerful idea The Golden Circle, and it provides a framework upon

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which organizations can be built,
movements can be led, and people can be
inspired. And it all starts with WHY.

The Conviction to Lead

Better leadership, better results

How World-Class Companies Profit from

Passion and Purpose

How to Identify Energizers, Creatives, and

Winners Around the World

The Fearless Organization

A Novel

Liberating the Heroic Spirit of Business

A dynamic young leader shows how leading with love and

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respect creates success in business and life Written by the founder of Operation HOPE and advisor to the past two U.S. presidents, this groundbreaking book makes the case that the best way to get ahead is to figure out what you have to give to a world seemingly obsessed with the question: What do I get? Aimed at a new generation of leaders and extremely relevant for today's economic climate, Love Leadership outlines Bryant's five laws of love-based leadership-Loss Creates Leaders (there can be no strength without legitimate suffering), Fear Fails (only respect and love leads to success), Love Makes Money (love is at the core of true wealth), Vulnerability is Power (when you open up to people they open up to you), and Giving is Getting (the more you offer to others,

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the more they will give back to you). One of today's most influential leaders, Bryant has appeared on Oprah and in articles in the LA Times, NY Times, and the Wall Street Journal Bryant's bold approach to leadership is well-suited for today's tough economic environment and a world gripped by fear and uncertainty Outlines the innovative five laws of love-based leadership Love Leadership is that unique and powerful book that bridges the gap between solid business advice and pure inspiration.

From the bestselling authors of The Go-Giver, Go-Givers Sell More, and The Go-Giver Leader comes another compelling parable about the paradox of getting ahead by placing other people's interests first. The Go-Giver Influencer is a story

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about two young, ambitious businesspeople: Gillian Waters, the chief buyer for Smith & Banks, a midsized company that operates a national chain of pet accessory stores; and Jackson Hill, the founder of Angels Clothed in Fur, a small but growing manufacturer of all-natural pet foods. Each has something the other wants. To Jackson, Smith & Banks represents the possibility of reaching more animals with his products--if he can negotiate terms and conditions that will protect his company's integrity. To Gillian, Angels Clothed in Fur could give her company a distinctive, uniquely high-quality line that will help them stand out from their competitors--if Angels Clothed in Fur can be persuaded to give them an exclusive. At first, the negotiations are

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adversarial and frustrating. Then, coincidentally, Gillian and Jackson each encounter a mysterious yet kindly mentor. Over the next week, while neither one realizes the other is doing the same, both Gillian and Jackson learn the heart of both mentors' philosophies: *The Five Secrets of Genuine Influence*. The story ends in a way that surprises everyone--and with lessons we can all apply in our efforts to resolve conflicts and influence others.

The author describes how he left a lucrative business consulting job to found the nonprofit Pencils of Promise, an organization responsible for building schools for the poor in developing countries around the world and which recently completed its two hundredth school.

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The inspiring, unlikely, laugh-out-loud story of how one woman learned to lead—and how she ultimately succeeded, not despite her many mistakes, but because of them. This is the story of how Kristen Hadeed built Student Maid, a cleaning company where people are happy, loyal, productive, and empowered, even while they're mopping floors and scrubbing toilets. It's the story of how she went from being an almost comically inept leader to a sought-after CEO who teaches others how to lead. Hadeed unintentionally launched Student Maid while attending college ten years ago. Since then, Student Maid has employed hundreds of students and is widely recognized for its industry-leading retention rate and its culture of trust and accountability. But Kristen and her

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company were no overnight sensation. In fact, they were almost nothing at all. Along the way, Kristen got it wrong almost as often as she got it right. Giving out hugs instead of feedback, fixing errors instead of enforcing accountability, and hosting parties instead of cultivating meaningful relationships were just a few of her many mistakes. But Kristen's willingness to admit and learn from those mistakes helped her give her people the chance to learn from their own screwups too. *Permission to Screw Up* dismisses the idea that leaders and organizations should try to be perfect. It encourages people of all ages to go for it and learn to lead by acting, rather than waiting or thinking. Through a brutally honest and often hilarious account of her own struggles, Kristen encourages us

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to embrace our failures and proves that we'll be better leaders when we do.

Rehumanizing the Workplace

How Self-Control Works, Why It Matters, and What You Can Do to Get More of It

The Attributes

The Transformative Leader

A True Story About the Power of Giving People Second Chances

Leadership at Scale

In his inspiring new book, *You Don't Need a Title to Be a Leader*, Mark Sanborn, the author of the national

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bestseller *The Fred Factor*, shows how each of us can be a leader in our daily lives and make a positive difference, whatever our title or position. Through the stories of a number of unsung heroes, Sanborn reveals the keys each one of us can use to improve our organizations and enhance our careers. Genuine leadership – leadership with a “little I”, as he puts it, is not conferred by a title, or limited to the executive suite. Rather, it is shown through our everyday actions and the way we influence the lives of those around us. Among the qualities that genuine leaders share:

- Acting with purpose rather than getting bogged down by mindless activity
- Caring about and listening to others
- Looking for ways to encourage the contributions

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and development of others rather than focusing solely on personal achievements • Creating a legacy of accomplishment and contribution in everything they do As readers across the country discovered in The Fred Factor, Mark Sanborn has an unparalleled ability to explain fundamental business and leadership truths through simple stories and anecdotes. You Don't Need a Title to Be a Leader offers an inspiring message to anyone who wants to take control of their life and make a positive difference.

The image of modern corporations has been shaped by a profits over people approach, but we are at a point where business must take the lead in healing the crises of our

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time. The Healing Organization shows how corporations can become healing forces. Conscious Capitalism pioneer Raj Sisodia and organizational innovation expert Michael J. Gelb were inspired to write this book because of the epidemic of unnecessary suffering connected with business, including the destruction of the environment; increasing numbers living paycheck-to-paycheck and barely surviving; and rising rates of depression and stress leading to chronic health problems. Based on extensive in-depth interviews and inspiring case studies, Sisodia and Gelb show how companies such as Shake Shack, Hyatt, KIND Healthy Snacks, Eileen Fisher, H-E-B, FIFCO, Jaipur Rugs and DTE Energy are healing their employees,

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customers, communities and other stakeholders. They represent a diverse sampling of industries and geographies, but they all have significant elements in common, besides being profitable enterprises: Their employees love coming to work. They have passionately loyal customers. They make a significant positive difference to the communities they serve. They preserve and restore the ecosystems in which they operate. The enmity and dividedness between those who champion unfettered capitalism and those who advocate socialism is exacerbating rather than solving our problems. In a world that urgently needs healing on many levels, this is a movement whose time has come. The Healing

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Organization shows how it can be done, how it is being done, and how you can begin to do it too.

The Interdependent Organization provides its readers with a template for the development of an individualized transition plan to guide their journey toward becoming more organizationally sustainable. We as humans tend to rely on our current set of assumptions when we evaluate our actions and their potential impact on the future. With today's ever-increasing rate of change in technology, our access to information, and cultural interactions (interdependence) around the world, the reliance on old ways of thinking (linear) will not allow us to effectively transition into the systems-based world of tomorrow. The

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Interdependent Organization presents a deeper understanding of the financial, operational, and cultural crossroads we are facing as a planet, and introduces a systems-based transitional path that individuals, organizations, and societies can draw on to move towards a more holistic and sustainable future. The book provides readers with the necessary understanding and insight into systems, systems-thinking, and the use of systems-based business tools to guide the sustainability journey while producing a positive impact to the organization's bottom-line, its employee engagement, and its stakeholders' expectations in each of the journey's three stages. The journey begins with the adoption of simple yet powerful

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systems-based tools for managing the organization's operations and projects. These proven tools provide increased productivity with a proven bottom-line improvement that exceeds 30%. This introduction to systems-based tools and thinking provides the organization with the time to become more familiar with this new way of thinking and making business decisions before they expand their exposure to broader, more complex systems-based and sustainable practices. The second stage of this journey is focused on introducing new tools and practices to insure a consistent set of measures are used across the organization. The third and final stage focuses on aligning the organization's people-

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management practices.

Elevating Learning & Development

A Leader's Guide to Work in an Age of Upheaval

Leading from the Jumpseat

Trust First

Love Leadership

Conscious Capitalism, With a New Preface by the Authors

Reset